

USAID and AFRICA BUREAU



Websites and Resources for PVO/NGOs

USAID'S HOME PAGE AND SITE INDEX

<http://www.usaid.gov/index.html> Everything you need to know about USAID. Updated daily.

AFRICA-SPECIFIC SITES

<http://www.usaid.gov/regions/afr/> Definitive overview and general information on USAID programs and countries in Africa with hotlinks to many other sites. Contains information in many formats: by sector (health, education, agriculture, democracy/governance, environment, etc); by country (26 USAID country programs), and by regional activities and initiatives. Also includes links to online publications, success stories and USAID contact information.

<http://www.usaid.gov/country/afr/index.html> Wonderfully rich site that includes Congressional Budget Justifications (CBJs) for all 26 USAID Africa Bureau bilateral programs and regional programs. CBJs provide detailed descriptions of each USAID country or regional program, specific development challenges by country, summaries of USAID mission or operating unit's "Strategic Objectives" (SOs) plus "data sheets" (detailed information on USAID bilateral mission activities, performance and results, principal implementing contractors and grantees, funding levels and budget information.

<http://www.dec.org/partners/ardb/> An important site for USAID development partners (covering all of USAID's geographic regions and programs). It includes the most recent Agency Annual Report and Database for each of USAID's operating units in Washington and in the field. The site contains information from the FY 2002 Annual Reports. USAID Annual Reports are the primary means for Agency operating units (OUs) to report performance to USAID Washington. The 2002 reports are shorter, more streamlined documents than the former Results Reports (R4s), containing narrative descriptions of each unit's Strategic Objectives (SOs). From this site, you can access narrative and performance indicator data in many ways. Summary pages provide a snapshot of each unit's performance and links to PDF versions of the original documents.

ACQUISITION AND ASSISTANCE HELP

http://www.usaid.gov/procurement_bus_opp/procurement/ This site contains all information pertaining to USAID contracts and grants. Here you will find current solicitation documents, announcements, and resources to help you to do business with the Agency. This site is updated daily and offers email notification when a new solicitation has been uploaded to the site.

Of particular note on this website for PVOs/NGOs are two sections entitled "Solicitations" and "Other Resources." Under "Solicitations," you can access and download worldwide Requests for Applications (RFAs) and Requests for Proposals (RFPs). This section also provides Annual Program Statements (APS) for PVOs/NGOs to submit applications when an RFA is not appropriate or when USAID is seeking creative or unique implementation approaches from NGOs. Under "Other Resources" you can access **Procurement Regulations, the Sourcebook on Grants and Cooperative Agreements, Forms for USAID Solicitations and the Acquisition and Assistance Ombudsman Homepage** (which includes FAQs and information for those new to USAID procurements.

WHEN PLANNING BUSINESS WITH USAID...

- Know the USAID Operating Unit(s) strategy and what stage it's in (start-up/mid-cycle/end);
- Clearly articulate your organization's strengths and competitive advantage;
- Delineate how your organization fits into or complements the USAID mission's strategic objectives;
- Network with current/potential for-profit and not-for-profit partners working in-county;
- Include capacity strengthening of indigenous NGOs, community groups or host country institutions in your planning;
- Become familiar with Federal regulations governing contracts and grants. Training sources include: MCI at <http://www.mgmtconcepts.com> and ESI/George Washington University at <http://www.esi-intl.com/Public/contracting/index.asp>