#### **Data Sheet**

USAID Mission: Nigeria

**Program Title:**Sustainable Agriculture and Economic Growth **Pillar:**Economic Growth, Agriculture and Trade

620-012

**Proposed FY 2004 Obligation:** \$6,351,000 DA; \$1,721,000 ESF

Prior Year Unobligated: \$0

\$7.057.000 DA

Proposed FY 2005 Obligation: \$7,067,000 DA Year of Initial Obligation: 2004

Year of Final Obligation: 2009

**Summary:** USAID's new program to improve livelihoods in selected areas of Nigeria will begin in FY 2004. USAID interventions will contribute to sustainable increases in agricultural productivity, enhance marketing and processing opportunities, encourage a more commercial orientation among farmers and entrepreneurs, and improve the enabling policy environment for private sector growth and poverty reduction. The program will increase the availability of yield-enhancing inputs; link producers to markets; support new product development through technology transfer, including biotechnology; foster policy reform in key sectors; strengthen microfinance institutions; and increase the availability of financial services.

#### Inputs, Outputs, Activities:

### FY 2004 Program:

Strategic Objective:

Agricultural productivity (\$2,628,000 DA). FY 2004 funds will be used to increase the productivity of cassava and other selected agricultural commodities. About 25,000 farm households will benefit from productivity enhancing technologies, inputs and practices. Over 10,000 hectares will be planted using new and sustainable agricultural technologies, including disease resistant and high-yielding varieties of cassava, cowpeas and cereals. In a new sustainable agriculture activity, USAID will promote agroforestry and other sustainable land-use practices to further enhance on-farm productivity and increase the area under community forest management plans in critical environments. The program will also support research to develop improved crop varieties through biotechnology, and conduct controlled field tests of transformed crops which are resistant to insect and disease pests. Principal contractors and grantees: International Institute of Tropical Agriculture (IITA) (prime), Shell Petroleum Development Corporation (SPDC), others to be determined.

Marketing and processing opportunities (\$2,050,000 DA; \$430,000 ESF). The 2004 program will introduce new interventions to target 15,000 microentrepreneurs for improved marketing and processing opportunities and increased access to credit through microfinance institutions. Women farmers, as primary producers of food and cash crops in Nigeria, will be a special focus of technical assistance efforts, particularly in post-harvest processing and marketing enterprise development. Processing technology packages for selected commodities, including cassava, cereals and cowpea, will be developed and marketed through the private sector, and linked to the expanded provision of commercial credit. Industrial domestic markets for cassava products, including ethanol, livestock feed and starch, will be developed. ESF funding will be used to identify and develop competitive clusters in key commodity sectors that link to agro-industrial markets, and create economic opportunities for small-scale producers and processors. Principal contractors and grantees: to be determined.

Commercial orientation (\$673,000 DA; \$431,000 ESF). The program will increase the volume and the value of selected commodities, both raw produce and processed products, and directly link primary producers with new market opportunities. In order to improve the linkages among producers, processors and consumers, ESF funding will be used to support the development of a nationwide market information

system for key commodities that will be integrated with regional West Africa market information systems. Principal contractors and grantees: to be determined.

Enabling policy environment (\$1,000,000 DA; \$860,000 ESF). FY 2004 funds will be used to provide technical assistance and training to the Budget Office of the Ministry of Finance to support the use of public expenditure management tools such as the medium term expenditure framework (MTEF) and the adoption of the IMF chart of accounts according to international norms. Key recommendations of the Nigeria Governance and Corruption Study will be adopted and used to advocate for increased transparency in economic management processes. ESF resources will support technical assistance to key federal and state economic policy making institutions to develop policies that lead to increased private sector investment and trade. Principal contractors and grantees: Development Alternatives Inc. (DAI), others to be determined.

## FY 2005 Program:

Agricultural productivity (\$2,628,000 DA). FY 2005 funds will be used to further pursue increased productivity of cassava and other selected commodities. Beneficiaries of improved production technologies will increase to 40,000 farm households, and over 16,000 hectares will be planted using sustainable agricultural technologies, including disease resistant cassava varieties. Activities to promote environmentally-friendly agricultural practices and conserve critical environments will continue. Same implementers as FY 2004.

Marketing and processing opportunities (\$2,369,000 DA). The 2005 the program will expand support for increased marketing and processing opportunities for 30,000 micro-entrepreneurs. USAID will support the strengthening of financial institutions, and will assist micro and small business owners by creating a more positive business climate and providing access to credit and other financial services and products. Same implementers as FY 2004.

Commercial orientation (\$1,070,000 DA). USAID will continue to identify new market opportunities for raw and processed agricultural and natural resource products, and to provide crucial market information to farmers and entrepreneurs. In order to increase their leverage in the marketplace, the program will assist farmers to form sustainable producer associations that can negotiate better prices and conditions for their members. Same implementers as FY 2004

Enabling policy environment (\$1,000,000 DA). The program will continue to work in the areas of liberalized agricultural input markets, a more transparent and accountable budget process, strengthened management of domestic debt, expanded coordination of economic policy, and more effective anti-corruption measures. Civil society will be engaged to monitor progress in the implementation of key reforms, and to advocate for increased transparency in economic management processes. Same implementers as FY 2004.

**Performance and Results:** At the end of 2009, SO12 activities will result in increased production and marketing of cassava, cowpeas and other crops. The number of agro-processing enterprises established through public-private partnerships will also increase. At least 100,000 farmers will have opportunities to improve their livelihoods. Women farmers will account for at least 30% of this number. Over 50,000 hectares of agricultural lands will have been planted using new technologies and products, including disease resistant cassava varieties. Rural credit will be more accessible to newly created agro-processing enterprises. Both the volume and the value of cassava, cowpeas and other selected crops will grow by 20%. As a result, participating farmers will have their incomes increased by 25%.

# **US Financing in Thousands of Dollars**

# Nigeria

|   |        | 11.901.0 |
|---|--------|----------|
| 620-012 Sustainable Agriculture and Economic Growth | DA     | ESF      |
| Through September 30, 2002                          |        |          |
| Obligations   | 0      | 0        |
| Expenditures  | 0      | 0        |
| Unliquidated  | 0      | 0        |
| Fiscal Year 2003                                    |        |          |
| Obligations   | 0      | 0        |
| Expenditures  | 0      | 0        |
| Through September 30, 2003                          |        |          |
| Obligations   | 0      | 0        |
| Expenditures  | 0      | 0        |
| Unliquidated  | 0      | 0        |
| Prior Year Unobligated Funds                        |        |          |
| Obligations   | 0      | 0        |
| Planned Fiscal Year 2004 NOA                        |        |          |
| Obligations   | 6,351  | 1,721    |
| Total Planned Fiscal Year 2004                      | •      |          |
| Obligations   | 6,351  | 1,721    |
| Proposed Fiscal Year 2005 NOA                       |        |          |
| Obligations   | 7,067  | 0        |
| Future Obligations                                  | 0      | 0        |
| Est. Total Cost                                     | 13,418 | 1,721    |