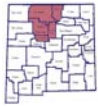




Data Profile 2004



NUMBER OF EMPLOYEES BY COUNTY

Rio Arriba	Bernalillo
Lab: 1772	Lab: 214
KSL: 551	KSL: 71
PTLA: 224	PTLA: 40

Taos	Sandoval
Lab: 70	Lab: 326
KSL: 64	KSL: 65
PTLA: 24	PTLA: 35

Santa Fe	All Others
Lab: 2150	Lab: 100
KSL: 260	KSL: 39
PTLA: 156	PTLA: 19

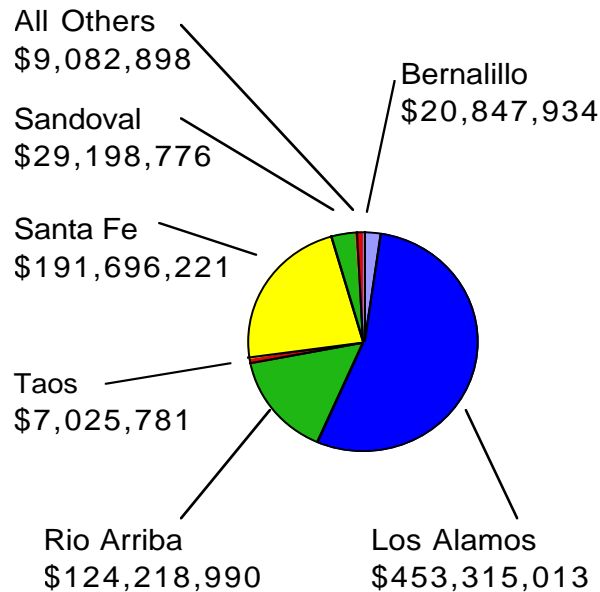
Los Alamos
Lab: 5006
KSL: 153
PTLA: 96

Totals	11,435 Employees:	
Rio Arriba	2547	22.3%
Taos	158	1.4%
Santa Fe	2566	22.4%
Los Alamos	5255	46%
Bernalillo	325	2.8%
Sandoval	426	3.7%
All Others	158	1.4%

PERSONNEL (12-month average)

	HEADCOUNT	SALARY/BENEFITS
Lab (non-student)	8,633	\$859.2 Million
Lab (students)	1,395	\$27.9 Million
Consultants	903	\$5.2 Million
Special Program Guests	511	\$1.9 Million
KSL	1,203	\$50.4 Million
Protection Technology	594	\$26.7 Million
Contract Labor (Butler, Comforce, Plus, Weirich Inc.)	1,386	\$100.2 Million
TOTAL WORKFORCE	14,625	\$1,071.5 Billion

ANNUAL BASE SALARY DISTRIBUTION BY COUNTY



TOTAL \$835,385,613

Los Alamos Employee Workplace Giving Programs

Los Alamos Employees' Scholarship Fund \$ Pledged by LANL/Contractor Employees

Year	Amount
1999	\$122,499
2000	\$101,831
2001	\$121,260
2002	\$179,000
2003	\$194,000
Total*	\$718,590

*including endowments, matching \$

United Way

Year	Amount	Percent Participation
2000	\$403,768	22%
2001	\$613,316	34%
2002	\$690,717	31%
2003	\$722,748	32%
2004	\$727,977*	36%

*Fair Share Giving hours pledged-20,000



Quick Facts

Operating Budget
FY'04 estimated \$2.090 Billion

Capital/Construction Budget
FY'04 estimated \$180 Million



Site Characteristics
Land area 40 sq. mi.
49 Tech areas
593 occupied buildings

LANL Regional Contributions

Business

The Lab's Small Business Advocacy (LSBA) staff focus is increasing northern New Mexico procurements, increasing awareness of available business opportunities, and strengthening symbiotic relationships. The LSBA, part of the Community Relations Office, also supports the Small Business Office focus on internal operations.

LSBA staff conducts outreach that includes:

- Identify and match regional business to Laboratory procurement opportunities,
- Communicate supplier concerns through appropriate channels, and
- Provide supplier training and other outreach related activities.

This spring, the Española Outreach Office will provide northern NM businesses information about increasing their opportunities and enhancing their business relationships with the Lab. Procurement personnel will use the center for networking to meet their procurement requirements.

Education

In 1997, the Laboratory helped launch the Math and Science Academy in northern New Mexico middle schools. The program now serves 10 schools, 70 teachers and more than 1,000 students.

In the Fall of 2003, the four-year Machinists Apprenticeship Program, a collaborative effort between the Laboratory and Northern New Mexico Community College, graduated nine apprentices. Nearly all the graduates now hold regular, full-time appointments at the Laboratory or have received job offers.

To date, the Laboratory Education Equipment Gift Program donated more than \$3 million in excess Lab equipment to educational institutions and non-profit organizations.

In 2003, the Bradbury Science Museum's Science On Wheels program brought hands-on science activities to 4,319 elementary and middle school students at 34 locations throughout northern New Mexico. The museum hosted 3,255 students from 90 schools and five states for hands-on demonstrations of LANL science and technology.

Procurement

FY03 In-State

(Goods and services purchased in support of Lab operations)

Total New Mexico (55% of the total Procurement budget)	\$533.0 Million
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Total Northern New Mexico (72% of total in-state expenditures)	\$384.2 Million
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Northern New Mexico County Payments Made

Los Alamos	\$354,098,472
Santa Fe	38,355,094
Rio Arriba	24,411,368
Sandoval	2,323,058
Taos	55,640
San Miguel	460
Total	\$419,244,092

Contact Information

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