

CONGRESSWOMAN GRACE MENG



PROUDLY SERVING NEW YORK'S 6TH DISTRICT

Resources for Starting and Growing a Small Business

Small Business Development Centers

These centers offer workshops and one-on-one mentorships for aspiring and existing small business owners. They offer training, consulting, and other vital resources to allow the business to become more competitive and run effectively.

Website: https://www.sba.gov/tools/local-assistance/sbdc

BusinessUSA

BusinessUSA is a one-stop shop for small business hopefuls and owners. It provides resources to begin and advance your small business from the brainstorm stage to the capital stage.

Website: http://business.usa.gov/

Minority Business Development Agency

This agency is dedicated to enhancing the competitive edge and function of minority-owned small businesses through consulting, procurement, staffing, and any other small business needs.

Website: http://www.mbda.gov/

Veteran Business Outreach Centers

Their mission is to help create, develop, and retain veteran-owned small business enterprises. The centers offer mentorships, referrals, and trainings for veterans who are aspiring or current business owners.

Website:

https://www.sba.gov/offices/headquarters/ovbd/resources/362341

Phone Number: 518-380-5069 (Albany Location)

FedBizOpps

FedBizOpps is a database that contains almost 25,000 federal business procurement opportunities to grow your small business clientele and portfolio.

Website: https://www.fbo.gov/

Women's Business Centers

This program helps level the playing field for women entrepreneurs by offering comprehensive courses, workshops, conferences and counseling for all stages of creating and growing a small business. There is also a particular focus on providing resources for economically and socially disadvantaged women.

Website: https://www.sba.gov/tools/local-assistance/wbc

U.S. Export Assistance Centers

The mission of these centers is to assist small businesses with entering the global marketplace and becoming more competitive. They provide counseling services to help obtain export financing and locate business opportunities overseas.

Website: https://www.sba.gov/content/us-exports-

assistance-centers

Phone Number: 212-809-2675 (NYC Location)

8(a) Business Development Program

The 8(a) program provides business assistance to small businesses that are at least 51 percent owned by socially and economically disadvantaged persons. It assists in the procurement of sole-source contracts and helps to build competitive edge and know-how.

Website:

https://www.sba.gov/category/navigationstructure/8a-business-development-program

Small Business Administration's "Size Up" Tool

The SBA website offers a free analytic service that allows you to evaluate your business against the competition. It measures by industry, size, location, and offers ideas to increase your business's competitive edge.

Website:

https://www.sba.gov/tools/sizeup

Resources for Obtaining Small Business Loans

SBA's Leveraging Information and Networks to Access Capital (LINC) Tool

The SBA has a matching tool that allows you to connect with prospective SBA lenders based on the needs of your business. If there is a match, you will be contacted within 48 hours.

Website: https://www.sba.gov/tools/linc Phone Number: 800-827-5722

"Access Financing" Loan and Grants Search Tool

The Business USA website offers a search tool that researches possible government financing programs that can help you start or grow your business.

Website: http://business.usa.gov/access-financing#

Phone Number: 844-249-8722

The Small Business Administration's 7(a) Loans

The 7(a) loans are used for business expenses, and are offered by private lending institutions. The SBA guarantees up to 85% of approved loans to streamline the loaning process for small businesses.

Website: https://www.sba.gov/7a-loan-program

Surety Bond Guarantee Program

For small businesses that require surety bonds, SBA offers bid, performance, and payment bond guarantees issued by surety companies.

Website:

https://www.sba.gov/surety-bonds

Phone Number: 202-205-6546 (East Coast Locator)

Microloan Program

SBA offers intermediary lenders' funds for eligible borrowers. Microloans can be up to \$50,000 and can be used for capital, supplies or other business needs.

Website:

https://www.sba.gov/content/microloan-program

Small Business Investment Program

The SBA indirectly provides long-term equity and debt investments through Small Business Investment Companies.

Website: https://www.sba.gov/content/sbic-program-overview

Resources for Small Businesses Procuring Government Contracts

Procurement and Technical Assistance (PTA) Centers

PTA centers provide training and counseling services for small businesses that want to sell contracts to local, state and federal governments.

Website:

http://www.dla.mil/SmallBusiness/Pages/ptap.aspx **Phone Number:** 718-482-5306 (LaGuardia Location)

Government Contracting Classroom

SBA offers several free online contracting courses that provide the framework for contracting with governmental agencies. The trainings can be applied to both prospective and established small businesses.

Website: http://www.sba.gov/gcclassroom

U.S. General Services Administration (GSA) Scheduling

GSA scheduling simplifies the procurement process through long-term government-wide contracts. The contracts provide access to volume-discount pricing of millions of commercial services and products.

Website: http://www.gsa.gov/portal/content/197989

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