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Congress of the United States
House of Representatives

Washington, DC 20515

July 26, 2013

COMMITTEE ON ARMED SERVICES

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JOINT ECONOMIC COMMITTEE

Chairwoman Edith Ramirez
Federal Trade Commission
600 Pennsylvania Avenue, NW
Washington, DC 20580

Dear Chairwoman Ramirez:

We write to you today as the substantial concerns surrounding the business practices of Herbalife, Ltd. continue to increase. As you may be aware, a number of outside groups including the Hispanic Federation, League of United Latin American Citizens (LULAC), National Consumers League, Consumer Action and Consumers Union have raised concerns about these business practices, as have a number of media outlets.

After careful consideration, we would like to request that the Federal Trade Commission (FTC) look into Herbalife's business practices, specifically whether Herbalife's participants are deceived by exaggerated earnings claims, and whether profits are derived primarily from selling to outside consumers or from recruiting others. We believe the FTC is best suited to determine whether Herbalife business model is structured in a way that is in agreement with federal regulations. Ensuring the fair treatment of consumers, many of whom reside in our districts, is a matter of utmost importance and the FTC's expertise is appropriate for this matter.

As members of Congress, we take our duty to represent our constituents very seriously. In their best interest, we have met with groups representing both sides of this issue and we have reviewed countless reports about the concerns surrounding Herbalife. It is our general consensus that the FTC is best positioned to investigate this matter and provide a factual response. We are fully confident that your resources will offer the most accurate assessment of the business practices that are in question.

We thank you for your attention on this important manner.

Loretta Sanchez
Member of Congress

Sincerely,

Michelle Lujan Grisham
Member of Congress