## COMMITTEE ON NATURAL RESOURCES

$113^{\text {th }}$ Congress Disclosure Form
As required by and provided for in House Rule XI, clause 2(g) and the Rules of the Committee on Natural Resources

Legislative hearing on: H.R. 4293 (Cramer), "Natural Gas Gathering Enhancement Act" and H.R. 1587 (Marino), "Energy Infrastructure Improvement Act."

June 20, 2014

For Individuals:

1. Name:
2. Address:
3. Email Address:
4. Phone Number:


For Witnesses Representing Organizations:

1. Name: Donald F. Santa
2. Name of Organization(s) You are Representing at the Hearing: Interstate Natural Gas Association of America (INGAA)
3. Business Address: 20 F Street, NW Suite 450 Washington, DC 20001
4. Business Email Address [Information Redacted for Privacy]
5. Business Phone Number: [Information Redacted for Privacy]

## For all Witnesses

Name/Organization: Donald F. Santa / Interstate Natural Gas Association of America
Title/Date of Hearing: Legislative hearing on: H.R. 4293 (Cramer), "Natural Gas Gathering Enhancement Act" and H.R. 1587 (Marino), "Energy Infrastructure Improvement Act." / June 20, 2014
a. Any training or educational certificates, diplomas or degrees or other educational experiences that are relevant to your qualifications to testify on or knowledge of the subject matter of the hearing.
J.D. Columbia University School of Law (1983)
A.B. Duke University, Trinity College of Arts and Sciences (1980)
b. Any professional licenses, certifications, or affiliations held that are relevant to your qualifications to testify on or knowledge of the subject matter of the hearing.

## Member of District of Columbia Bar

c. Any employment, occupation, ownership in a firm or business, or work-related experiences that relate to your qualifications to testify on or knowledge of the subject matter of the hearing.

President and CEO, Interstate Natural Gas Association of America - 2003-present
Partner, Troutman Sanders, LLP - 2001-2002
Senior VP Strategic Planning, Deputy General Counsel, LG\&E Energy Corp. - 1997-2000
Commissioner, Federal Energy Regulatory Commission, 1993-1997
Staff Counsel, U.S. Senate Committee on Energy and Natural Resources, 1989-1993
d. Any federal grants or contracts (including subgrants or subcontracts) from the Department of the Interior (and /or other agencies invited) that you have received in the current year and previous four years, including the source and the amount of each grant or contract.

N/A
e. A list of all lawsuits or petitions filed by you against the federal government in the current year and the previous four years, giving the name of the lawsuit or petition, the subject matter of the lawsuit or petition, and the federal statutes under which the lawsuits or petitions were filed.

N/A
f. A list of all federal lawsuits filed against you by the federal government in the current year and the previous four years, giving the name of the lawsuit, the subject matter of the lawsuit, and the federal statutes under which the lawsuits were filed.

N/A
g. Any other information you wish to convey that might aid the Members of the Committee to better understand the context of your testimony.

## Witnesses Representing Organizations

Name/Organization: Donald F. Santa / Interstate Natural Gas Association of America
Title/Date of Hearing: Legislative hearing on: H.R. 4293 (Cramer), "Natural Gas Gathering Enhancement Act" and H.R. 1587 (Marino), "Energy Infrastructure Improvement Act." / June 20, 2014
h. Any offices, elected positions, or representational capacity held in the organization(s) on whose behalf you are testifying.

President and CEO
i. Any federal grants or contracts (including subgrants or subcontracts) from the Department of the Interior (and lor other agencies invited) that were received in the current year and previous four years by the organization(s) you represent at this hearing, including the source and amount of each grant or contract for each of the organization(s).

## N/A

j. A list of all lawsuits or petitions filed by the organization(s) you represent at the hearing against the federal government in the current year and the previous four years, giving the name of the lawsuit or petition, the subject matter of the lawsuit or petition, and the federal statutes under which the lawsuits or petitions were filed for each of the organization(s).

- The Rice NESHAP 2010 revisions (Docket EPA-HQ-OAR-2008-0708) -- INGAA petitioned for reconsideration in October, 2010 and began settlement negotiations in January 2011 which ended in 2013.
- The NO2 NAAQS (EPA-HQ-OAR-2006-0922) -- INGAA filed a petition for reconsideration in April, 2010 and briefs were filed in August 2011 and oral arguments in February 2012.
- The GHGRP/Subpart W (EPA-HQ-OAR-2009-0923) -- INGAA filed a petition for reconsideration on January 31, 2010 which remains active.
k. A list of all federal lawsuits filed against the organization(s) you represent at the hearing by the federal government in the current year and the previous four years, giving the name of the lawsuit, the subject matter of the lawsuit, and the federal statutes under which the lawsuits were filed.

N/A

1. For tax-exempt organizations and non-profit organizations, copies of the three most recent public IRS Form 990s (including Form $990-\mathrm{PF}$, Form 990 -N, and Form 990-EZ) for each of the organization(s) you represent at the hearing (not including any contributor names and addresses or any information withheld from public inspection by the Secretary of the Treasury under 26 U.S.C. 6104)).

See attachment
A For the 2012 calendar year, or tax year beginning and ending

 | Part I Summary |
| :--- | :--- |

| Activities \& Governance | 1 Briefly describe the organization's mission or most significant activities: INGAA IS AN ADVOCACY |  |  |
| :---: | :---: | :---: | :---: |
|  | Briefly describe the organization's mission or most significant activities: INGAA IS AN ADVOCACYORGANIZATION THAT REPRESENTS THE INTERSTATE NATURAL GAS PIPELINE |  |  |
|  | Check this box $\square$ if the organization discontinued its operations or disposed of more than $25 \%$ of its net assets. |  |  |
|  | 3 Number of voting members of the governing body (Part VI, line 1a) | 3 | 27 |
|  | 4 Number of independent voting members of the governing body (Part VI, line 1b) | 4 | 27 |
|  | 5 Total number of individuals employed in calendar year 2012 (Part V, line 2a) | 5 | 16 |
|  | 6 Total number of volunteers (estimate if necessary) | 6 | 750 |
|  | 7 a Total unrelated business revenue from Part VIII, column (C), line 12 | 7 a | 0 |
|  | b Net unrelated business taxable income from Form 990-T, line 34 | 7 b | 0 |
| $\begin{aligned} & \stackrel{\rightharpoonup}{0} \\ & \stackrel{\rightharpoonup}{0} \\ & \stackrel{\rightharpoonup}{\mathbf{0}} \\ & \end{aligned}$ | line 1h) | Prior Year | Current Year |
|  |  | 0. | 0 |
|  | 9 Program service revenue (Part VIII, line 2g) | 7,779,964. | 8,082,224. |
|  | 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) | 362,531. | 414,662. |
|  |  | 507,053. | 422,752. |
|  | 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) $\qquad$ <br> 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | 8,649,548. | 8,919,638. |
|  |  | 0 | 0 |
|  | 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) <br> 14 Benefits paid to or for members (Part IX, column (A), line 4) | 0. | 0 |
|  | 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | 4,028,414. | 4,508,235. |
|  | 16a Professional fundraising fees (Part IX, column (A), line 11e) <br> b Total fundraising expenses (Part IX, column (D), line 25) $\qquad$ | 0. | 0 |
|  |  |  |  |
|  | 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) ................................. | 3,889,801. | 4,082,636. |
|  | 18 Total expenses. Add lines $13-17$ (must equal Part IX, column (A), line 25) <br> 19 Revenue less expenses. Subtract line 18 from line 12 | 7,918,215. | 8,590,871. |
|  |  | 731,333. | 328,767. |
|  |  | Beginning of Current Year | End of Year |
|  |  | 10,319,813. | 10,466,019. |
|  |  | 3,201,161. | 3,768,585. |
|  |  | 7,118,652. | 6,697,434. |

## Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.


## Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III
1 Briefly describe the organization's mission:
INGAA IS AN ADVOCACY ORGANIZATION THAT REPRESENTS THE INTERSTATE NATURAL GAS PIPELINE INDUSTRY IN THE UNITED STATES. AS PART OF THIS ADVOCACY, INGAA REPRESENTS THE INTERESTS OF ITS MEMBERS THROUGH TESTIMONY FILED WITH COMMITTEES OF THE UNITED STATES CONGRESS,
2 Did the organization undertake any significant program services during the year which were not listed on
the prior Form 990 or 990-EZ?
$\square$ yes $\mathrm{X}_{\mathrm{No}}$
If "Yes," describe these new services on Schedule 0.
3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?................. $\square$ Yes $\quad$ X If "Yes," describe these changes on Schedule O.
4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
Section 501 (c)(3) and 501 (c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.
4a (Code: $\quad$ ) (Expenses $\$$ including grants of \$ (Revenue \$ )
OS\&E: THE INTEGRITY MANAGEMENT CONTINUOUS IMPROVEMENT INITIATIVE, WHICH
FOCUSES ON IMPLEMENTING INGAA'S VOLUNTARY COMMITMENTS TO ACHIEVE ITS GOAL OF ZERO PIPELINE SAFETY INCIDENTS, WAS THE PRIMARY OPERATIONS, SAFETY AND ENVIRONMENT (OS\&E) UNDERTAKING IN 2012.

INGAA COMMENTED ON AN ADVANCE NOTICE OF PROPOSED RULEMAKING (ANPRM) THAT THE PIPELINE AND HAZARDOUS MATERIALS SAFETY ADMINISTRATION (PHMSA) HAD ISSUED IN 2011. INGAA'S COMMENTS OUTLINED HOW ITS VOLUNTARY COMMITMENTS OFFERED SOLUTIONS FOR THE CHALLENGES ASSOCIATED WITH TAKING INTEGRITY MANAGEMENT TO THE NEXT LEVEL.

INGAA PARTICIPATED IN A COALITION OF NATURAL GAS AND ELECTRIC POWER


REGULATORY: NATURAL GAS-ELECTRIC POWER RELIABILITY WAS THE PRINCIPAL FOCUS OF INGAA'S ACTIVITIES BEFORE THE FEDERAL ENERGY REGULATORY COMMISSION (FERC) IN 2012. I

INGAA RESPONDED TO A RULE PROMULGATED BY THE COMMODITIES FUTURES TRADING COMMISSION TO IMPLEMENT THE DODD FRANK WALL STREET REFORM ACT THAT TREATED CONTRACTS FOR PIPELINE TRANSPORTATION AND STORAGE PURSUANT TO TWO-PART RATES AS AN OPTION SUBJECT TO CFTC SWAP REGULATION.

> INGAA MONITORED DEVELOPMENTS AND REPRESENTED ITS MEMBERS IN MISCELLANEOUS FERC ADMINISTRATIVE PROCEEDINGS ON MATTERS THAT AFFECTED THE MEMBERS' INTERESTS.

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |

NATURAL GAS PIPELINES, INCLUDING ADVOCACY IN FAVOR OF THE AVAILABILITY OF MASTER LIMITED PARTNERSHIPS (MLPS), AND EXTENDING BONUS DEPRECIATION FOR NEW PIPELINES. INGAA ALSO CONTINUED TO PURSUE FEDERAL LEGISLATION THAT WOULD PROHIBIT STATE TAX POLICIES THAT TREAT INTERSTATE PIPELINE PROPERTY IN A DISCRIMINATORY MANNER.

CYBERSECURITY EMERGED AS AN IMPORTANT ISSUE FOR THE PIPELINE INDUSTRY. THIS RAISED THE INDUSTRY'S PROFILE IN THE BROADER NATIONAL DISCUSSION ABOUT CYBERSECURITY THREATS. INGAA TOOK THE LEAD IN EDUCATING THE CONGRESS AND REGULATORS ABOUT THE PARTICULARS OF THE INDUSTRY'S DEFENSES AS PART OF AN EFFORT TO INFORM THE DEBATE OVER PROPOSED
4d Other program services (Describe in Schedule O.)


\section*{| Part IV | Checklist of Required Schedules |
| :--- | :--- |}

1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?
If "Yes," complete Schedule A
2 Is the organization required to complete Schedule B, Schedule of Contributors?
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501 (h) election in effect during the tax year? If "Yes, " complete Schedule C, Part II
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure $98-19$ ? If "Yes, " complete Schedule C, Part III
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes, " complete Schedule D, Part II.
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes, " complete Schedule D, Part III
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part $X$; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes, " complete Schedule D, Part N
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.
a Did the organization report an amount for land, buildings, and equipment in Part X , line 10? If "Yes," complete Schedule $D$, Part VI
b Did the organization report an amount for investments - other securities in Part X , line 12 that is $5 \%$ or more of its total assets reported in Part X, line 16 ? If "Yes, " complete Schedule D, Part VII
c Did the organization report an amount for investments - program related in Part $X$, line 13 that is $5 \%$ or more of its total assets reported in Part X, line $16 ?$ If "Yes, " complete Schedule D, Part VIII
d Did the organization report an amount for other assets in Part $X$, line 15 that is $5 \%$ or more of its total assets reported in Part X, line 16 ? If "Yes, " complete Schedule D, Part IX
e Did the organization report an amount for other liabilities in Part $X$, line 25 ? If "Yes, " complete Schedule $D$, Part $X$
$f$ Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes, " complete Schedule D, Part X
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes, " complete Schedule D, Parts XI and XII
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes, " and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E
14a Did the organization maintain an office, employees, or agents outside of the United States?
b Did the organization have aggregate revenues or expenses of more than $\$ 10,000$ from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $\$ 100,000$ or more? If "Yes," complete Schedule F, Parts I and IN.
15 Did the organization report on Part IX, column (A), line 3, more than $\$ 5,000$ of grants or assistance to any organization or entity located outside the United States? If "Yes, " complete Schedule F, Parts II and IV
16 Did the organization report on Part IX, column (A), line 3, more than $\$ 5,000$ of aggregate grants or assistance to individuals located outside the United States? If "Yes, " complete Schedule F, Parts III and IV
17 Did the organization report a total of more than $\$ 15,000$ of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes, " complete Schedule G, Part I
18 Did the organization report more than $\$ 15,000$ total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II
19 Did the organization report more than $\$ 15,000$ of gross income from gaming activities on Part VIII, line $9 a$ ? If "Yes, " complete Schedule G, Part III
20a Did the organization operate one or more hospital facilities? If "Yes, " complete Schedule H
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

|  | Yes | No |
| :---: | :---: | :---: |
| 1 |  | X |
| 2 |  | X |
| 3 |  | X |
| 4 |  |  |
| 5 | x |  |
| 6 |  | X |
| 7 |  | X |
| 8 |  | X |
| 9 |  | X |
| 10 |  | X |
| 11a | X |  |
| 116 |  | x |
| 11c |  | x |
| 11d |  | X |
| 11e | X |  |
| 11 f | X |  |
| 12a |  | x |
| 12 b | X |  |
| 13 |  | X |
| 14a |  | X |
| 14b |  | X |
| 15 |  | x |
| 16 |  | x |
| 17 |  | X |
| 18 |  | x |
| 19 |  | x |
| 20a |  | X |
| 20b | - |  |

21 Did the organization report more than $\$ 5,000$ of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 17 If "Yes, " complete Schedule I, Parts I and II
22 Did the organization report more than $\$ 5,000$ of grants and other assistance to individuals in the United States on Part IX, column (A), line 2 ? If "Yes, " complete Schedule I, Parts I and III
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes, " complete Schedule J
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $\$ 100,000$ as of the last day of the year, that was issued after December 31, 2002? If "Yes, " answer lines 24b through 24d and complete Schedule K. If "No", go to line 25
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?
25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I
b is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990 -EZ? If "Yes, " complete Schedule L, Part I
26 Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes, " complete Schedule L, Part II
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a $35 \%$ controlled entity or family member of any of these persons? If "Yes, " complete Schedule L, Part III
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):
a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part N
b A family member of a current or former officer, director, trustee, or key employee? If "Yes, " complete Schedule L, Part IV
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV
29 Did the organization receive more than $\$ 25,000$ in non-cash contributions? If "Yes, " complete Schedule $M$
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes, " complete Schedule M
31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I
32 Did the organization sell, exchange, dispose of, or transfer more than $25 \%$ of its net assets?/f "Yes, " complete Schedule N, Part II
33 Did the organization own $100 \%$ of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-37 If "Yes, " complete Schedule R, Part I
34 Was the organization related to any tax-exempt or taxable entity? If "Yes, " complete Schedule R, Part II, III, or $N$, and Part V, line 1
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? if "Yes, " complete Schedule R, Part V, line 2
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes, " complete Schedule R, Part V, line 2
37 Did the organization conduct more than $5 \%$ of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI
38 Did the organization complete Schedule $O$ and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O


1a Enter the number reported in Box 3 of Form 1096. Enter-0. if not applicable
b Enter the number of Forms W -2G included in line 1 a . Enter -0 - if not applicable

c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?
Note. If the sum of lines $1 a$ and $2 a$ is greater than 250 , you may be required to $e$-file (see instructions)
3a Did the organization have unrelated business gross income of $\$ 1,000$ or more during the year?
b If "Yes," has it filed a Form 990.T for this year? If "No," provide an explanation in Schedule $O$
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?
b If "Yes," enter the name of the foreign country:
See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?
c If "Yes," to line 5 a or 5b, did the organization file Form 8886-T?
6a Does the organization have annual gross receipts that are normally greater than $\$ 100,000$, and did the organization solicit any contributions that were not tax deductible as charitable contributions?
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?
7 Organizations that may receive deductible contributions under section 170(c).
a Did the organization receive a payment in excess of $\$ 75$ made partly as a contribution and partly for goods and services provided to the payor?
b If "Yes," did the organization notify the donor of the value of the goods or services provided?
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?
d If "Yes," indicate the number of Forms 8282 filed during the year

e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?...
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?
8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?
9 Sponsoring organizations maintaining donor advised funds.
a Did the organization make any taxable distributions under section 4966?.
b Did the organization make a distribution to a donor, donor advisor, or related person?
10 Section 501(c)(7) organizations. Enter:
a Initiation fees and capital contributions included on Part VIII, line 12
$\qquad$
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities
$\square$
Section 501(c)(12) organizations. Enter:
a Gross income from members or shareholders $\qquad$
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) $\qquad$
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year
13 Section 501(c)(29) qualified nonprofit health insurance issuers.
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans
c Enter the amount of reserves on hand
14a Did the organization receive any payments for indoor tanning services during the tax year?
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule $O$


X

## Section A. Governing Body and Management

1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule 0.
b Enter the number of voting members included in line 1a, above, who are independent $\qquad$

| 1a |  |
| :---: | :---: |
|  |  |
| 1b |  |

2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?
5 Did the organization become aware during the year of a significant diversion of the organization's assets?
6 Did the organization have members or stockholders?
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:
a The governing body?
b Each committee with authority to act on behalf of the governing body? $\qquad$ organization's mailing address? If "Yes," provide the names and addresses in Schedule $O$
Section B. Policies (This Section B requests information about policies not required by the internal Revenue Code.)

10a Did the organization have local chapters, branches, or affiliates?
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?
b Describe in Schedule $O$ the process, if any, used by the organization to review this Form 990.
12a Did the organization have a written conflict of interest policy? If "No," go to line 13
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes, " describe in Schedule O how this was done
13 Did the organization have a written whistleblower policy?
14 Did the organization have a written document retention and destruction policy?
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?
a The organization's CEO, Executive Director, or top management official
b Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

|  |  | $Y e s$ | No |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| 27 |  |  |  |
|  |  |  |  |
|  |  |  |  |

## Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed $>D C$, CO
18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. $\square$ Own website $\square$ Another's website $\quad \mathrm{X}$ Upon request $\square$ Other (explain in Schedule O)
19 Describe in Schedule $O$ whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization:

## PATRICIA TAYLOR - CONTROLLER - 202-216-5954

20 F STREET NW, SUITE 450, WASHINGTON, DC 20001

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII
Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0 - in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $\$ 100,000$ from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than $\$ 100,000$ of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than $\$ 10,000$ of reportable compensation from the organization and any related organizations.
List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) <br> Name and Title | (B) <br> Average <br> hours per <br> week <br> (list any <br> hours for <br> related <br> organizations <br> below <br> line) | (C) (do not check more than one box, unless person is both anofficer and a directortrtustea) |  |  |  |  |  | (E) <br> Reportable compensation from related organizations (W-2/1099-MISC) | (F) <br> Estimated amount of other compensation from the organization and related organizations |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
| (1) MURRAY BIRCH | 1.00 |  |  |  |  |  |  |  |  |
| board member |  | X |  |  |  |  | 0. | 0. | 0. |
| (2) TERRANCE L. MCGILI | 1.00 |  |  |  |  |  |  |  |  |
| board member |  | x |  |  |  |  | 0. | 0. | 0. |
| (3) STAN Horton | 1.00 |  |  |  |  |  |  |  |  |
| board member |  | X |  |  |  |  | 0. | 0. | 0. |
| (4) DAVID L. PORGES BOARD MEMBER | 1.00 | x |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 0. | 0. | 0. |
| (5) E.J. "JAY" HOLM BOARD MEMBER | 1.00 | x |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 0. | 0. | 0 . |
| (6) R. KEITH TEAGUE BOARD MEMBER | 1.00 | X |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 0. | 0. | 0. |
| (7) DAVId J. Devinevice chairman | 2.00 | X |  |  |  |  |  |  |  |
|  |  |  | X |  |  |  | 0. | 0. | 0. |
| (8) GARY L. SYPOLT vice chairman | 2.00 | X |  |  |  |  |  |  |  |
|  |  |  | x |  |  |  | 0. | 0. | 0 . |
| (9) RON TANSKI board member | 1.00 | x |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 0. | 0. | 0. |
| (10) PETER CIANCI board member | 1.00 | X |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 0. | 0. | 0. |
| (11) JIMMY STATON board member | 1.00 | X |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 0. | 0. | 0. |
| (12) JAMES YARDLEY board member | 1.00 | X |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 0. | 0. | 0. |
| (13) CURTIS L. DINAN BOARD MEMBER | 1.00 | X |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 0. | 0. | 0. |
| (14) MIKE GALLAGHER BOARD MEMBER | 1.00 | X |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 0. | 0. | 0. |
| (15) RANDY BARNARD board member | 1.00 | X |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 0. | 0. | 0. |
| (16) NICKOLAS STAVROPOULOS board member | 1.00 | X |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 0. | 0. | 0 。 |
| (17) PAUL V. FANT BOARD MEMBER | 1.00 | X |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 0. | 0. | 0. |
| 232007 12-10-12 |  | 7 |  |  |  |  |  |  | Form 990 (2012) |


| Part VII | Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) |
| :--- | :--- | :--- | :--- |



2 Total number of individuals (including but not limited to those listed above) who received more than $\$ 100,000$ of reportable compensation from the organization

3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1 a? If "Yes, " complete Schedule $J$ for such individual
4 For any individual listed on line 1 a , is the sum of reportable compensation and other compensation from the organization and related organizations greater than $\$ 150,0002$ If "Yes, " complete Schedule $J$ for such individual.
5 Did any person listed on line 1 a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person


## Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $\$ 100,000$ of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.
$\left.\begin{array}{l}\text { (A) } \\ \text { Name and business address }\end{array}\right)$

| Part VII | Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) |
| :--- | :--- | :--- |




Section 501 (c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

| Check if Schedule O contains a response to any question in this Part IX |  |  | X |  |
| :---: | :---: | :---: | :---: | :---: |
| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. |  | (B)Program service <br> expenses | (C) Managenent and general general expenses | (D) Fundraising expenses |
| 1 Grants and other assistance to governments and organizations in the United States. See Part IV, line 21 |  |  |  |  |
| 2 Grants and other assistance to individuals in the United States. See Part IV, line 22 |  |  |  |  |
| 3 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16 |  |  |  |  |
| 4 Benefits paid to or for members .................... |  |  |  |  |
| 5 Compensation of current officers, directors, trustees, and key employees | 2,958,519. |  |  |  |
| 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) |  |  |  |  |
| 7 Other salaries and wages | 1,135,513. |  |  |  |
| 8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) | 190,215. |  |  |  |
| 9 Other employee benefits | 86,562. |  |  |  |
| 10 Payroll taxes ................. | 137,426. |  |  |  |
| 11 Fees for services (non-employees): <br> a Management |  |  |  |  |
| b Legal | 27,773. |  |  |  |
| c Accounting | 25,000. |  |  |  |
| d Lobbying ... | 279,850. |  |  |  |
| e Professional fundraising services. See Part IV, line 17 |  |  |  |  |
| f Investment management fees |  |  |  |  |
| g Other. (If line 11 g amount exceeds $10 \%$ of line 25 , column (A) amount, list line 11 g expenses on Sch 0 .) | 2,104,639. |  |  |  |
| 12 Advertising and promotion |  |  |  |  |
| 13 Office expenses | 174,751. |  |  |  |
| 14 Information technology | 21,032. |  |  |  |
| 15 Royalties .......................... |  |  |  |  |
| 16 Occupancy | 765,676. |  |  |  |
| 17 Travel ...... | 150,600. |  |  |  |
| 18 Payments of travel or entertainment expenses for any federal, state, or local public officials |  |  |  |  |
| 19 Conferences, conventions, and meetings ..... | 247,252. |  |  |  |
| 20 Interest |  |  |  |  |
| 21 Payments to affiliates |  |  |  |  |
| 22 Depreciation, depletion, and amortization | 120,356. |  |  |  |
| 23 Insurance ...................................... | 38,025. |  |  |  |
| 24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24 e amount exceeds $10 \%$ of line 25 , column (A) amount, list line 24 e expenses on Schedule 0.) ...... |  |  |  |  |
| a DUES | 35,150. |  |  |  |
| b PUBS/SUBSCRIPTIONS | 32,291. |  |  |  |
| c MISCELLANEOUS | 31,348. |  |  |  |
| d PARKING/TRANSPORTATION | 25,393. |  |  |  |
| e All other expenses | 3,500. |  |  |  |
| 25 Total functional expenses. Add lines 1 through 24e | 8,590,871. |  |  |  |
| 26 Joint costs. Complete this line only if the organization reported in column (B) ioint costs from a combined educational campaign and fundraising solicitation. $\square$ if following SOP 98-2 (ASC 958-720) |  |  |  |  |



## Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI
1 Total revenue (must equal Part VIII, column (A), line 12)
2 Total expenses (must equal Part IX, column (A), line 25)

| 1 | $8,919,638$. |
| ---: | ---: |
| 2 | $8,590,871$. |
| 3 | $328,767$. |
| 4 | $7,118,652$. |
| 5 | $130,888$. |
| 6 |  |
| 7 | $-880,873$. |
| 8 | 0. |
| 9 |  |
|  |  |
| 10 | $6,697,434$. |

4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))
5 Net unrealized gains (losses) on investments
6 Donated services and use of facilities
7 Investment expenses
8 Prior period adjustments
9 Other changes in net assets or fund balances (explain in Schedule O)
10 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))

6,697,434.
Part XII Financial Statements and Reporting
Check if Schedule O contains a response to any question in this Part XII.
1 Accounting method used to prepare the Form 990: $\square$ Cash

X Accrual $\square$ Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O .
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:Separate basisConsolidated basis $\square$ Both consolidated and separate basis
b Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:Separate basis
X Consolidated basisBoth consolidated and separate basis
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O .
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits


If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501 (c) (other than section 501(c)(3)) organizations: Complete Parts I.A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501 (c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), or Form 990-EZ, Part V, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

| Name of organization | INTERSTATE NATURAL GAS ASSN | Employer identification number |
| :--- | :--- | :---: |
| OF AMERICA |  |  |


\section*{| Part $1-A$ | Complete if the organization is exempt under section 501(c) or is a section 527 organization. |
| :--- | :--- | :--- | :--- |}

```
1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.
2 Political expenditures
$
3 Volunteer hours
```

\section*{| Part I-B | Complete if the organization is exempt under section 501(c)(3). |
| :--- | :---: |}


2 Enter the amount of any excise tax incurred by organization managers under section 4955 ............................. \$
3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year?
4a Was a correction made?

b If "Yes," describe in Part IV.

| Part I-C | Complete if the organization is exempt under section 501(c), except section 501(c)(3). |
| :--- | :--- | :--- |



5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

| (a) Name | (b) Address | (c) EIN | (d) Amount paid from filing organization's funds. If none, enter -0. | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-. |
| :---: | :---: | :---: | :---: | :---: |
| INGAA PAC | $\begin{aligned} & \text { WASHINGTON, DC } \\ & 20001 \end{aligned}$ | 52-1911400 | 0. | 68,024. |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

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Schedule C (Form 990 or $990-E Z$ ) 2012 LHA

SEE PART IV FOR CONTINUATION

| Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)). |  |  |  |
| :---: | :---: | :---: | :---: |
| if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures). <br> if the filing organization checked box A and "limited control" provisions apply. |  |  |  |
| Limits on Lobbying Expenditures. <br> (The term "expenditures" means amounts paid or incurred.) |  | (a) Filing organization's totals | (b) Affiliated group totals |
| 1a Total lobbying expenditures to influence public opinion (grass roots lobbying) <br> b Total lobbying expenditures to influence a legislative body (direct lobbying) <br> c Total lobbying expenditures (add lines 1a and 1b) $\qquad$ <br> d Other exempt purpose expenditures $\qquad$ <br> e Total exempt purpose expenditures (add lines 1 c and 1d) $\qquad$ <br> f Lobbying nontaxable amount. Enter the amount from the following table in both columns. |  |  |  |
| g Grassroots nontaxable amount (enter 25\% <br> h Subtract line 1 g from line 1a. If zero or less, <br> i Subtract line 1 f from line 1c. If zero or less, <br> j If there is an amount other than zero on eith reporting section 4911 tax for this year? | ne 1 f) $\qquad$ <br> - 0 - $\qquad$ <br> er 0 - <br> ine 1 h or line 1i, did the organization file Form 4720 |  | Yes $\quad \square \mathrm{N}$ |

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section $501(\mathrm{~h})$ election do not have to complete all of the five columns below. See the instructions for lines $2 a$ through $2 f$ on page 4.)

Lobbying Expenditures During 4-Year Averaging Period

| Lobbying Expenditures During 4-Year Averaging Period |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Calendar year (or fiscal year beginning in) | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) Total |
| 2a Lobbying nontaxable amount |  |  |  |  |  |
| b Lobbying ceiling amount ( $150 \%$ of line 2 a , column(e)) |  |  |  |  |  |
| c Total lobbying expenditures |  |  |  |  |  |
| d Grassroots nontaxable amount |  |  |  |  |  |
| e Grassroots ceiling amount ( $150 \%$ of line 2d, column (e)) |  |  |  |  |  |
| f Grassroots lobbying expenditures |  |  |  |  |  |

Schedule C (Form 990 or 990-EZ) 2012


## Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section

 501(c)(6).1 Were substantially all ( $90 \%$ or more) dues received nondeductible by members?
2 Did the organization make only in-house lobbying expenditures of $\$ 2,000$ or less?
3 Did the organization agree to carry over lobbying and political expenditures from the prior year?

|  | Yes | No |
| :---: | :---: | :---: |
| 1 |  | $X$ |
| 2 |  | $X$ |
| 3 |  | $X$ |


| Part III-B | Complete if the organization is exempt under section 501 (c)(4), section 501(c)(5), or section |
| :--- | :--- | :--- | 501 (c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," OR (b) Part III-A, line 3, is answered "Yes."

1 Dues, assessments and similar amounts from members

| 1 | $8,056,958$. |
| :---: | :---: |
|  |  |
| 2 a | $1,202,924$. |
| 2 b |  |
| 2 c | $1,202,924$. |
| 3 | $1,940,282$. |
|  |  |
| 4 |  |
| 5 | $-737,358$. |

## Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, line 2; and Part II-B, line 1. Also, complete this part for any additional information.
PART I-C CONTINUATION FOR INCOMPLETE NAME/ADDRESS INFORMATION:
INGAA PAC
20 F STREET NW. WASHINGTON, DC 20001
$\qquad$

INTERSTATE NATURAL GAS ASSN
OF AMERICA

Employer identification number 73-0529079

## Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.Complete if the

 organization answered "Yes" to Form 990, Part IV, line 6.

| Part II | Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. |
| :--- | :--- |

1 Purpose(s) of conservation easements held by the organization (check all that apply).

| $\square$ Preservation of land for public use (e.g., recreation or education) $\quad \square$ Preservation of an historically important land area |  |
| :--- | :--- |
| $\square$ Protection of natural habitat | $\square$ Preservation of a certified historic structure |
| $\square$ Preservation of open space |  |

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.
a Total number of conservation easements
b Total acreage restricted by conservation easements
c Number of conservation easements on a certified historic structure included in (a)
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register

|  | Held at the End of the Tax Year |
| :--- | :--- |
| 2 a |  |
| 2 b |  |
| 2 c |  |
| 2 d |  |

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year
4 Number of states where property subject to conservation easement is located
5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?
 Yes No
6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year
7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year \$
8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?
In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.
Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.
1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.
b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide
\$ the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

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Schedule D (Form 990) 2012
${ }_{-12}^{232051}{ }_{12}-10-12$

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

|  | (check all that apply): |
| :--- | :--- |
| a | $\square$ |
| Public exhibition |  |
| b | $\square$ |
| Scholarly research |  |
| c | $\square$ |

dLoan or exchange programs
eOther
c $\square$ Preservation for future generations
4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? $\qquad$ Yes No

## Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or

 reported an amount on Form 990, Part X, line 21.

|  | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1a Beginning of year balance |  |  |  |  |  |
| Contributions |  |  |  |  |  |
| c Net investment earnings, gains, and losses |  |  |  |  |  |
| Grants or scholarships |  |  |  |  |  |
| e Other expenditures for facilities and programs |  |  |  |  |  |
| $f$ Administrative expenses |  |  |  |  |  |
| $g$ End of year balance |  |  |  |  |  |

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
a Board designated or quasi-endowment $\qquad$ \%
b Permanent endowment

c Temporarily restricted endowment $\qquad$ \%
The percentages in lines $2 a, 2 b$, and $2 c$ should equal $100 \%$.
3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
(i) unrelated organizations
(ii) related organizations

b If "Yes" to $3 a($ (ii), are the related organizations listed as required on Schedule R?


4 Describe in Part XIII the intended uses of the organization's endowment funds.
Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

| Description of property | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
| :---: | :---: | :---: | :---: | :---: |
| 1a Land $\qquad$ <br> b Buildings $\qquad$ <br> c Leasehold improvements $\qquad$ <br> d Equipment $\qquad$ <br> e Other $\qquad$ |  |  |  |  |
|  |  |  |  |  |
|  |  | 1,083,543. | 532,411. | 551,132. |
|  |  | 514,697. | 245,628. | 269,069. |
|  |  |  |  |  |
|  |  |  |  | 820,201. |

(c) Method of valuation: Cost or end-of-year market value

| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
| :---: | :---: | :---: |
| (1) Financial derivatives ................................... |  |  |
| (2) Closely-held equity interests. |  |  |
| (3) Other |  |  |
| (A) |  |  |
| (B) |  |  |
| (C) |  |  |
| (D) |  |  |
| (E) |  |  |
| (F) |  |  |
| (G) |  |  |
| (H) |  |  |
| (1) |  |  |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) |  |  |

Part VIII Investments - Program Related. See Form 990, Part X, line 13.

| (a) Description of investment type | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
| :--- | :--- | :--- |
| $(1)$ |  |  |
| $(2)$ |  |  |
| $(3)$ |  |  |
| $(4)$ |  |  |
| $(5)$ |  |  |
| $(6)$ |  |  |
| $(7)$ |  |  |
| $(8)$ |  |  |
| $(9)$ |  |  |
| (10) |  |  |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) |  |  |
| Part IX | Other Assets. See Form 990, Part X, line 15. |  |

(a) Description
(1)
(2)
(3)
(4)
(5)
(6)
(7)
(8)
(9)
(10)

Total. (Column (b) must equal Form 990, Part $X$, col. (B) line 15.)

| Part X | Other Liabilities. See Form 990, Part X, line 25. |
| :--- | :--- |


| (a) Description of liability | (b) Book value |
| :--- | ---: |
| (1) Federal income taxes |  |
| (2) RETIREMENT LIABILITIES | $2,594,603$. |
| $(3)$ DEFERRED RENT LIABILITY | $494,991$. |
| $(4)$ |  |
| $(5)$ |  |
| $(6)$ |  |
| $(7)$ |  |
| $(8)$ |  |
| $(9)$ | $3,089,594$. |
| $(10)$ |  |
| (11) |  |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ............... |  |

2. FIN 48 (ASC 740) Footnote. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's
liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII
Schedule D (Form 990) 2012
232053
12-10-12

INTERSTATE NATURAL GAS ASSN
Schedule D (Form 990) 2012 OF AMERICA
73-0529079 Page 4

| Part XI | Reconciliation of Revenue per Audited Financial Statements With Revenue per Return |
| :--- | :--- |



TAX POSITIONS FOR THE YEARS ENDED DECEMBER 31, 2012 AND 2011, AND
DETERMINED THAT THERE WERE NO MATTERS THAT WOULD REQUIRE RECOGNITION IN
THE FINANCIAL STATEMENTS OR WHICH MAY HAVE ANY EFFECT ON ITS TAX-EXEMPT
STATUS. AS OF DECEMBER 31, 2012, THE STATUTE OF LIMITATIONS FOR TAX YEARS
2009 AND LATER REMAINS OPEN WITH THE U.S. FEDERAL JURISDICTION OR THE
VARIOUS STATES AND LOCAL JURISDICTIONS IN WHICH THE ASSOCIATION FILES TAX
RETURNS. IT IS THE ASSOCIATION'S POLICY TO RECOGNIZE INTEREST AND
Schedule D (Form 990) 2012

PENALTIES RELATED TO UNCERTAIN TAX POSITIONS, IF ANY, IN INCOME TAX EXPENSE.
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# Compensation Information 

## Department of the Treasury

nternal Revenue Service
Name of the organization

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees
organization answered "Yes" to Form 990,
Part IV, line 23.
Complete if the organization answered "Yes" to Form 990,
990. $>$ See separate instructions.

INTERSTATE NATURAL GAS ASSN
OF AMERICA
Complete if the orga Part IV, line 23. "Yes" to Form 990,

## Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

| $\square X$ | First-class or charter travel |
| :--- | :--- |
| $\square$ | Travel for companions |
| $\square$ | Tax indemnification and gross-up payments |
| $\square$ Discretionary spending account |  |Housing allowance or residence for personal use

First-class or charter travel Payments for business use of personal residence

Discretionary spending account
Health or social club dues or initiation fees

Personal services (e.g., maid, chauffeur, chef)
b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?

3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

X Compensation committee<br>Independent compensation consultant<br>Form 990 of other organizations

X Written employment contract
$\square$ Compensation survey or study
X Approval by the board or compensation committee

4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:
a Receive a severance payment or change-of-control payment?
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?
c Participate in, or receive payment from, an equity-based compensation arrangement? $\qquad$ If "Yes" to any of lines $4 a \cdot c$, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.
5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:
a The organization?
b Any related organization? If "Yes" to line 5a or 5b, describe in Part III.
6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:
a The organization?
b Any related organization?
If "Yes" to line 6a or 6b, describe in Part III.
7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6 ? If "Yes," describe in Part III
8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III
9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?


LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

[^0]|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| (B) Breakdown of W-2 and/or 1099-MISC compensation | (C) Retirement and | (D) Nontaxable | (E) Total of columns | (F) Compensation | in prior Form 990


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1

INTERSTATE NATURAL GAS ASSN
OF AMERICA
Page 3


FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
INDUSTRY IN THE UNITED STATES. AS PART OF THIS ADVOCACY, INGAA
REPRESENTS THE INTERESTS OF ITS MEMBERS THROUGH TESTIMONY FILED WITH COMMITTEES OF THE UNITED STATES CONGRESS, COMMENTS ON RULEMAKINGS AND OTHER REGULATORY INITIATIVES UNDERTAKEN BY FEDERAL AGENCIES WITH JURISDICTION OVER ITS MEMBER COMPANIES' ACTIVITIES OR WHOSE ACTIONS OTHERWISE AFFECT ITS MEMBER COMPANIES, AND ON OCCASION THROUGH PARTICIPATION IN FEDERAL AND STATE JUDICIAL PROCEEDINGS IN WHICH ITS MEMBERS' COLLECTIVE INTERESTS ARE AT STAKE.

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: COMMENTS ON RULEMAKINGS AND OTHER REGULATORY INITIATIVES UNDERTAKEN BY FEDERAL AGENCIES WITH JURISDICTION OVER ITS MEMBER COMPANIES'

ACTIVITIES OR WHOSE ACTIONS OTHERWISE AFFECT ITS MEMBER COMPANIES, AND ON OCCASION THROUGH PARTICIPATION IN FEDERAL AND STATE JUDICIAL PROCEEDINGS IN WHICH ITS MEMBERS' COLLECTIVE INTERESTS ARE AT STAKE.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:
INDUSTRY GROUPS THAT INTERVENED IN A LAWSUIT IN FEDERAL DISTRICT COURT CHALLENGING NATIONWIDE PERMIT 12 AS IT WAS APPLIED TO A PROPOSED OIL PIPELINE.

INGAA CONTINUED TO BE INGAGED IN RULEMAKING PROCEEDINGS BEFORE THE ENVIRONMENTAL PROTECTION AGENCY THAT AFFECTED ITS MEMBERS. INGAA ENGAGED WITH ENVIRONMENTAL ORGANIZATIONS TO EXPLORE OPPORTUNITIES FOR COLLABORATIVE WORK TO DEVELOP A BETTER UNDERSTANDING OF METHANE

EMISSIONS FROM NATURAL GAS ACTIVITIES.

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS: CYBERSECURITY LEGISLATION AND REGULATION.

FORM 990, PART VI, SECTION A, LINE 4: OTHER AMENDMENTS WERE INTENDED TO CONFORM THE BY-LAWS MORE CLOSELY TO THE BUSINESS PRACTICES OF THE ORGANIZATION.

FORM 990, PART VI, SECTION A, LINE 6: NATURAL GAS PIPELINE COMPANIES (SHALL INCLUDE ANY PERSON, FIRM OR CORPORATION ENGAGED IN THE PIPELINE TRANSPORTATION OF NATURAL GAS IN NORTH AMERICA WHOSE ACTIVITIES AND INTERESTS ARE DEEMED BY THE BOARD OF DIRECTORS TO BE CONSISTENT WITH THE OBJECTIVES OF THE ASSOCIATION), SHALL BE ELIGIBLE FOR MEMBERSHIP WITH THE RIGHT TO VOTE AT MEETINGS OF THE MEMBERS, THROUGH THEIR ACCREDITED REPRESENTATIVES.

FORM 990, PART VI, SECTION A, LINE 7A: ACCORDING TO ARTICLE IV, SECTION 3 OF THE BYLAWS OF INGAA, EACH MEMBER OF THE ASSOCIATION IN GOOD STANDING AND ELIGIBLE TO VOTE SHALL BE ENTITLED TO ONE (1) VOTE ON ALL MATTERS PROPERLY BEFORE THE MEETING OF THE MEMBERS. THE VOTE OF ANY MEMBER OF THE ASSOCIATION MAY BE CAST BY ITS REPRESENTATIVE OR PROXY. ANY SUCH PROXY MUST BE FURNISHED IN WRITING. ANY PROXY MAY BE REVOKED AND WITHDRANN AT ANY TIME BY THE MEMBER WHO CONFERRED SUCH PROXY BY SO NOTIFYING, IN WRITING, THE PRESIDENT AND THE PERSON TO WHOM THE PROXY WAS ORIGINALLY GIVEN. NO PERSON OTHER THAN A DULY QUALIFIED MEMBER ENTITLED TO VOTE AND IN GOOD STANDING OR

A PERSON PROPERLY AUTHORIZED TO REPRESENT SUCH A MEMBER CAN HOLD AND EXERCISE A PROXY FROM ANY MEMBER OF THE ASSOCIATION. 2322212
$01-04-13$

ANY ACTION REQUIRED OR PERMITTED TO BE TAKEN AT ANY MEETING OF MEMBERS MAY, EXCEPT AS OTHERWISE REQUIRED BY LAW OR THE CERTIFICATE OF INCORPORATION, BE TAKEN WITHOUT A MEETING, WITHOUT PRIOR NOTICE AND WITHOUT A VOTE, IF A CONSENT IN WRITING, SETTING FORTH THE ACTION SO TAKEN, SHALL BE SIGNED BY THE MEMBERS HAVING NOT LESS THAN THE MINIMUM NUMBER OF VOTES THAT WOULD BE NECESSARY TO AUTHORIZE OR TAKE SUCH ACTION AT A MEETING AT WHICH ALL MEMBERS ENTITLED TO VOTE THEREON WERE PRESENT AND VOTED, AND THE WRITING OR WRITINGS ARE FILED WITH THE PERMANENT RECORDS OF THE ASSOCIATION. PROMPT NOTICE OF THE TAKING OF CORPORATE ACTION WITHOUT A MEETING BY LESS THAN UNANIMOUS WRITTEN CONSENT SHALL BE GIVEN TO THOSE MEMBERS WHO HAVE NOT CONSENTED IN WRITING.

FORM 990, PART VI, SECTION A, LINE 7B: ACCORDING TO ARTICLE VII OF THE BYLAWS OF INGAA, THE BOARD MAY CREATE ONE OR MORE COMMITTEES OF THE BOARD ("BOARD COMMITTEES") THAT CONSIST OF ONE OR MORE DIRECTORS. THE CREATION OF A BOARD COMMITTEE, AND APPOINTMENT OF DIRECTORS TO IT, MUST BE APPROVED BY A MAJORITY OF ALL THE DIRECTORS THEN IN OFFICE. THE BOARD MAY DESIGNATE ONE OR MORE DIRECTORS AS ALTERNATE MEMBERS OF ANY BOARD COMMITTEE, WHO MAY REPLACE ANY ABSENT OR DISQUALIFIED MEMBER AT ANY MEETING. BOARD COMMITTEES SHALL HAVE AND MAY EXERCISE ALL THE POWERS AND AUTHORITY OF THE BOARD IN THE MANAGEMENT OF THE BUSINESS AND AFFAIRS OF THE ASSOCIATION TO THE EXTENT PROVIDED IN THE RESOLUTION OF THE BOARD OR IN THE BYLAWS; BUT NO BOARD COMMITTEE SHALL HAVE THE POWER OR AUTHORITY IN REFERENCE TO: (A) AMENDING THE CERTIFICATE OF INCORPORATION OR BYLAWS, (B) ADOPTING AN AGREEMENT OF MERGER OR CONSOLIDATION, (C) RECOMMENDING TO THE MEMBERS THE SALE, LEASE OR EXCHANGE OF ALL OR SUBSTANTIALLY ALL OF THE ASSOCIATION'S ASSETS, (D) RECOMMENDING TO THE MEMBERS A DISSOLUTION OF THE ASSOCIATION OR A REVOCATION OF A DISSOLUTION, (E) ANY OTHER ACTIONS WHICH REQUIRE THE


APPROVAL OF THE BOARD UNDER APPLICABLE LAW OR THESE BYLAWS, (F) FILLING VACANCIES IN THE BOARD OR ANY COMMITTEE, (G) ELECTING, APPOINTING OR REMOVING ANY MEMBER OF ANY COMMITTEE OR ANY DIRECTOR OR OFFICER, OR (I) AMENDING OR REPEALING ANY RESOLUTION OF THE BOARD. EACH BOARD COMMITTEE SHALL KEEP MINUTES OF ITS PROCEEDINGS, AND ACTIONS TAKEN BY A BOARD COMMITTEE SHALL BE REPORTED TO THE BOARD.

FORM 990, PART VI, SECTION B, LINE 11: AN ELECTRONIC VERSION OF FORM 990 IS DISTRIBUTED TO ALL BOARD MEMBERS PRIOR TO THE BOARD MEETING FOR THEIR REVIEW. APPROVAL OF THE 990 IS LISTED AS AN AGENDA ITEM FOR THE BOARD MEETING; AFTER DISCUSSION, A MOTION WAS REQUESTED FOR PERMISSION TO FILE THE FORM 990 AS WRITTEN (OR WITH APPROVED CHANGES) AND PASSED BY VOICE VOTE.

FORM 990, PART V, LINE 2A
COMMON PAYMASTER
INGAA SERVES AS THE COMMON PAYMASTER FOR ITSELF AND THE INGAA
FOUNDATION. INGAA REPORTED 16 EMPLOYEES ON THE FEDERAL FORM W-3 FOR THE YEAR 2012. OF THOSE 16 EMPLOYEES, THREE EMPLOYEE'S TIME WAS ALLOCATED BETWEEN THE ENTITIES.

FORM 990, PART VI, SECTION B, LINE 12C: INGAA HAS TWO CONFLICT OF INTEREST POLICIES. ONE POLICY APPLIES TO ALL INGAA EMPLOYEES AND THE OTHER POLICY APPLIES TO KEY INGAA EMPLOYEES AND MEMBERS OF THE BOARD OF DIRECTORS. INGAA STAFF AND THE BOARD WERE BRIEFED ON THE POLICIES AND WERE PROVIDED WITH EXAMPLES OF THE TYPES OF SITUATIONS THAT COULD BE DEEMED TO BE "CONFLICTS OF INTEREST" THAT WOULD NEED TO BE REPORTED TO EITHER THE 232212
$01-04-13$

PRESIDENT, OR OTHER MANAGEMENT. THE ASSOCIATION MAINTAINS DOCUMENTATION MEMORIALIZING THAT ALL STAFF AND BOARD MEMBERS HAVE EXECUTED DECLARATIONS STATING THAT THEY HAVE READ AND AGREE TO ABIDE BY THE CONFLICT OF INTEREST POLICIES.

FORM 990, PART VI, SECTION B, LINE 15: INTERSTATE NATURAL GAS ASSOCIATION OF AMERICA RETAINS AN INDEPENDENT CONSULTANT TO PERFORM A MARKET ANALYSIS OF INGAA'S COMPENSATION PRACTICE FOR SENIOR EXECUTIVES RELATIVE TO COMPARABLE POSITIONS WITHIN SIMILAR ORGANIZATIONS. THE PRESIDENT OF INGAA PROVIDES THE COMPENSATION COMMITTEE WITH DOCUMENTATION SUPPORTING RECOMMENDED BASE SALARY ADJUSTMENTS AND RECOMMENDED INCENTIVE COMPENSATION AWARDS FOR STAFF BASED UPON THE OVERALL PERFORMANCE OF THE ORGANIZATION MEASURED AGAINST ITS ANNUAL BOARD-APPROVED ACTION PLAN AND THE PERFORMANCE OF INDIVIDUAL EXECUTIVES MEASURED AGAINST THEIR ANNUAL GOALS. THE COMMITTEE ALSO EVALUATES THE PERFORMANCE OF THE PRESIDENT BASED ON THESE CRITERIA. THE COMPENSATION COMMITTEE MAKES A FINAL DECISION ON BASE SALARY AND INCENTIVE COMPENSATION FOR THE PRESIDENT AND ALL SENIOR EXECUTIVES WHO REPORT DIRECTLY TO THE PRESIDENT. THE RESULTS OF THE DELIBERATIONS OF THE COMPENSATION COMMITTEE ARE REPORTED TO THE EXECUTIVE COMMITTEE OF INGAA.

FORM 990, PART VI, SECTION C, LINE 19: INTERSTATE NATURAL GAS ASSOCIATION OF AMERICA DOES NOT MAKE ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY OR FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC. THE ASSOCIATION DOES, UPON REQUEST, SHARE FINANCIAL STATEMENTS WITH BANKS, INSURANCE COMPANIES AND OTHER VENDORS FOR THE PURPOSE OF OBTAINING CREDIT.

FORM 990, PART VI, SECTION A, LINE 1A GOVERNING BODY

THE INGAA BYLAWS WERE AMENDED TO CREATE A BOARD STEERING COMMITTEE TO FULFILL THE FUNCTION PREVIOUSLY SERVED BY THE BOARD EXECUTIVE COMMITTEE. THE BYLAWS WERE AMENDED TO STATE:

THE STEERING COUNCIL SHALL BE A BOARD COMMITTEE AND SHALL INCLUDE THE CHAIRMAN OF THE BOARD (WHO WILL SERVE AS CHAIRMAN OF THE STEERING COUNCIL), THE CHAIRMAN OF THE BUDGET AND DUES COMMITTEE, THE FIRST VICE CHAIRMAN, THE SECOND VICE CHAIRMAN, AND THE IMMEDIATE PAST CHAIRMAN OF THE BOARD.

THE STEERING COUNCIL SHALL ASSIST THE BOARD AND IS EMPOWERED TO ACT FOR THE BOARD DURING INTERVALS BETWEEN MEETINGS OF THE BOARD. DURING THESE INTERVALS, THE STEERING COUNCIL IS CHARGED WITH INFLUENCING AND DEVELOPING POLICIES ON FEDERAL LEGISLATIVE AND REGULATORY ISSUES TO PROMOTE THE GROWTH AND DEVELOPMENT OF THE NORTH AMERICAN NATURAL GAS PIPELINE INDUSTRY.

FORM 990, PART VI, LINE 9
ADDRESSES OF BOARD MEMBERS
MURRAY BIRCH: 800, $605-5 T H$ AVENUE S.W., CALGARY, AB T2P3H5, CANADA
TERRANCE L. MCGILL: 1100 LOUISIANA, SUITE 3300, HOUSTON, TX 77002
STAN HORTON: 9 GREENWAY PLAZA, SUITE 2800, HOUSTON, TX
DAVID L. PORGES: 625 LIBERTY AVENUE, PITTSBURGH, PA 15222
GREG HARPER: 1111 LOUISIANA, SUITE 1100, HOUSTON, TX 77002
E.J. "JAY" HOLM: ONE CORPORATE DR., SUITE 600, SHELTON, CT 06484
R. KEITH TEAGUE: 700 MILAM STREET, SUITE 800, HOUSTON, TX 77002

DAVID J. DEVINE: 500 DALLAS STREET, SUITE 1000, HOUSTON, TX 77002-4708
GARY L. SYPOLT: 120 TREDEGAR STREET, RICHMOND, VA 23219
RON TANSKI: 6363 MAIN STREET, WILLIAMSVILLE, NY 14221 $\frac{232512}{23212}$
$01-04-13$

Schedule O (Form 990 or 990-EZ) (2012)

PETE CIANCI: ONE ENERGY PLAZA, 2084 WCB, DETROIT, MI 48226
JIMMY STATON: 5151 SAN FELIPE, SUITE 2500, HOUSTON, TX 77056

JAMES C. YARDLEY: 1001 LOUISIANA STREET, HOUSTON, TX 77002
CURTIS L. DINAN: 100 WEST FIFTH STREET, TULSA, OK 74103
ROBERT O. BOND: 5444 WESTHEIMER ROAD, SUITE 512, HOUSTON, TX 77056
RANDY BARNARD (DECEASED): P.O. BOX 1396, HOUSTON, TX , 77251
NICKOLAS STAVROPOULOS: 77 BEALE ST., SAN FRANCISCO, CA 94105
BARRY HAUGEN: 1250 WEST CENTURY AVENUE, BISMARK, ND 585803
R. ALLAN BRADLEY: 180 EAST 100 SOUTH, SALT LAKE CITY, UT 84111

JERRY L. MORRIS: 4700 HIGHWAY 56, OWENSBORO, KY 42301

GREGORY L. EBEL: 5400 WESTHEIMER COURT, HOUSTON, TX 77056
GREG LOHNES: 450-1 STREET S.W., CALGARY AB T2P 5H1 CANADA
SHELLEY CORMAN: 711 LOUISIANA STREET, SUITE 900, HOUSTON, TX 77002
PAUL V. FANT: 220 OPERATION WAY, CAYCEE, SC 29033
R. KEITH TEAGUE: 700 MILAM STREET, SUITE 800, HOUSTON TX 77002

TIMOTHY SMALL: 175 EAST OLD COUNTRY ROAD, NICKSVILLE, NY 11801
LAURENCE M. DOWNES, 1415 WYCKOFF ROAD, WALL, NJ 07719
MIKE GALLAGHER: 101 ASH STREET, SAN DIEGO, CA 91201

FORM 990, PART IX, LINE 11G, OTHER FEES:
RESEARCH \& PROGRAMS:
TOTAL EXPENSES
2,076,815.

ACTUARIAL \& ADMINISTRATIVE:

TOTAL EXPENSES
27,824.
TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A
2,104,639.

## Employer identification number

73-0529079

FORM 990, PART XI, LINE 5

## PRIOR PERIOD ADJUSTMENT

A PRIOR PERIOD ADJUSTMENT OF $(\$ 880,873)$ WAS RECOGNIZED IN 2012. THIS ADJUSTMENT WAS TO CORRECT ACCRUALS RELATED TO AN INCENTIVE COMPENSATION PLAN. $\$ 902,930$ OF DEFERRED INCENTIVE COMPENSATION WAS ACCRUED IN 2012 VIA A PRIOR PERIOD ADJUSTMENT AND IS SHOWN ON PART VII, COLUMN "F" AND SCHEDULE "J" COLUMN "C". AN EXPENSE OF $\$ 22,057$ WAS RECOGNIZED IN 2012, AND IS INCLUDED IN SALARY EXPENSE ON PART IX. THE NET OF THE ACCRUAL AND EXPENSE RECOGNIZED IN 2012 IS $\$ 880,873$.
$\underset{12-10-12}{232161}$ LHA
of related organization

| Employer identification number |
| :---: |
| $73-0529079$ |


| (a) <br> Name, address, and EIN (if applicable) of disregarded entity | (b) <br> Primary activity | (c) Legal domicile (state or foreign country) | (d) <br> Total income | (e) End-of-year assets | (f) Direct controlling entity |
| :---: | :---: | :---: | :---: | :---: | :---: |
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Part II $\begin{aligned} & \text { Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line } 34 \text { because it had one or more related tax-exempt } \\ & \text { organizations during the tax year.) }\end{aligned}$

$$
\begin{gathered}
\text { (a) } \\
\text { Name, address, and EIN }
\end{gathered}
$$

THE INGAA FOUNDATION - 52-1667696
20 F STREET, SUITE 450
WASHINGTON, DC 20001
THE INGAA PAC - 52-1911400
20 F STREET, SUITE 450
WASHINGTON, DC 20001
For Paperwork Reduction Act Notice, see the Instructions for Form 990.

## $\begin{array}{ll} & \text { INTERSTATE NATURAL GAS ASSN } \\ \text { Schedule R (Form 990) } 2012 \text { OF AMERICA }\end{array}$

Schedule R (Form 990) 2012 OF AMERICA $\quad 73-0529079$ Part III organizations treated as a partnership during the tax year.)

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related

| (a) <br> Name, address, and EIN of related organization | (b) <br> Primary activity | (c) <br> $\substack{\text { Legal domicile } \\ \text { (state or } \\ \text { foreign } \\ \text { country) }}$ <br> count | (d) <br> Direct controliing entity | (e) <br> Type of entity (C corp, S corp, or trust) | (f) <br> Share of total income | (g) <br> Share of end-of-year assets | (h) <br> Percentage ownership |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Yes | No |
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|  |  | 34 |  |  |  |  | R R (For |  |  |

## INTERSTATE NATURAL GAS ASSN OF AMERICA

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Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35b, or 36.)
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity b Gift, grant, or capital contribution to related organization(s)
c Gift, grant, or capital contribution from related organization(s)
d Loans or loan guarantees to or for related organization(s)
e Loans or loan guarantees by related organization(s)
$f$ Dividends from related organization(s).
h Purchase of assets from related organization
Exchange of assets with related organization(s)
j Lease of facilities, equipment, or other assets to related organization(s)
k Lease of facilities, equipment, or other assets from related organization(s)
I Performance of services or membership or fundraising solicitations for related organization(s) $m$ Performance of services or membership or fundraising solicitations by related organization(s) n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) - Sharing of paid employees with related organization(s)

> p Reimbursement paid to related organization(s) for expenses q Reimbursement paid by related organization(s) for expenses
r Other transfer of cash or property to related organization(s)

| (a) <br> Name of other organization | $\begin{gathered} \text { (b) } \\ \begin{array}{c} \text { Transaction } \\ \text { type (a-s) } \end{array} \end{gathered}$ | (c) <br> Amount involved | (d) <br> Method of determining amount involved |
| :---: | :---: | :---: | :---: |
| (1) THE INGAA FOUNDATION | N | 45,626. | BASED ON ALLOCATED RENT |
| (2) THE INGAA FOUNDATION | 0 | 488,546. | ALLOCATED PERSONELL COSTS |
| (3) THE INGAA FOUNDATION | P | 13,714. | BASED ON ALLOCATED OPERATING EXP. |
| (4) |  |  |  |
| (5) |  |  |  |
| (6) |  |  |  |
| 232163 12-10-12 | 35 |  | Schedule R (Form 990) 2012 |

232163 12-10-12
INTERSTATE NATURAL GAS ASSN OF AMERICA
73-0529079 Page 4

| Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total as that was not a related organization. See instructions regarding exclusion for certain investment partnerships. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (a) <br> Name, address, and EIN of entity | (b) <br> Primary activity | (c) <br> Legal domicile (state or foreign country) | (d) <br> Predominant income (related, unrelated, excluded from tax under section 512-514) |  |  | (f) <br> Share of total income | (g) <br> Share of end-of-year assets | (h) <br> Dispropor- tilonate dllocations |  | (i) <br> Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | (j) General or managingpartne? Pes |  | (k) <br> Percentage ownership |
|  |  |  |  |  |  |  |  | Yes | No |  | Yes | No |  |
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INTERSTATE NATURAL GAS ASSN
Schedule R (Form 990) 2012 OF AMERICA
Part VII Supplemental Information
Complete this part to provide additional information for responses to questions on Schedule R (see instructions).

# COPY 

## Fom 990

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Department of the Treasury
Internal Revenue Service

- Do not enter Social Security numbers on this form as it may be made public.

Information about Form 990 and its instructions is at www irs_gov/form990


## Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.


SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION


INGAA CONTINUED TO FOCUS ON ASSISTING ITS MEMBER COMPANIES WITH IMPLEMENTATION OF THE VOLUNTARY SAFETY COMMITMENTS THAT HAVE BEEN MADE TO ACHIEVE THE GOAL OF ZERO PIPELINE SAFETY INCIDENTS THAT WAS ESTABLISHED BY INGAA'S BOARD OF DIRECTORS. AS PART OF THIS, INGAA

REGULATORY - NATURAL GAS-ELECTRIC POWER RELIABILITY REMAINED THE PRINCIPAL FOCUS OF INGAA'S ACTIVITIES BEFORE THE FEDERAL ENERGY REGULATORY COMMISSION (FERC) IN 2013. INGAA IS A LEADING NATURAL GAS INDUSTRY VOICE ON THIS MATTER AND CONTINUED TO PARTICIPATE IN FORUMS AND PROCEEDINGS BEFORE THE FERC IN WHICH GAS-ELECTRIC RELIABILITY TOPICS WERE ADDRESSED. INGAA'S OVERALL MESSAGE IS THAT PIPELINE TRANSPORTATION IS RELIABLE IF SHIPPERS CONTRACT FOR THE PIPELINE SERVICES THAT MEET THEIR PARTICULAR NEEDS.

INGAA WORKED WITH MEMBERS AND OTHER STAKEHOLDERS TO ADDRESS NATURAL GAS-ELECTRIC POWER RELIABILITY IN NUMEROUS FORUMS OUTSIDE FERC, INCLUDING REGULAR CONSULTATIONS WITH ELECTRIC TRANSMISSION OPERATORS,

## 4c (Code: ) (Expenses \$

 including grants of \$ (Revenue \$ _)LEGISLATIVE - INGAA PROMOTED THE IMPORTANCE OF THE CURRENT LEGAL AND REGULATORY FRAMEWORK THAT ENABLES NEW PIPELINE PROJECTS TO RESPOND TO THE DEMAND CREATED BY THE ABUNDANCE OF SHALE GAS. INGAA PROMOTED INCREMENTAL IMPROVEMENTS IN THE LAW THAT WOULD ADDRESS DELAYS IN THE APPROVAL OF PERMITS NEEDED FOR PIPELINES TO PROCEED TO CONSTRUCTION.

## CYBERSECURITY REMAINED AN IMPORTANT ISSUE FOR THE PIPELINE INDUSTRY

 FOLLOWING A SERIES OF CYBER-ATTACKS ON PIPELINE BUSINESS SYSTEMS IN EARLY 2012 AND SUBSEQUENT MEDIA REPORTS ABOUT THESE ATTACKS. THIS RAISED THE INDUSTRY'S PROFILE IN THE BROADER NATIONAL DISCUSSION ABOUT CYBERSECURITY THREATS. INGAA TOOK THE LEAD IN EDUCATING THE CONGRESS AND REGULATORS ABOUT THE PARTICULARS OF THE INDUSTRY'S DEFENSES AS PART4d Other program services (Describe in Schedule O.)
(Expenses \$ including grants of $\$$
including grants of \$
4e Total program service expenses
)
4e Total program service expenses

332002
10-29-13

SEE SCHEDULE O FOR CONTINUATION (S $)$
2

1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A $\qquad$
2 Is the organization required to complete Schedule B, Schedule of Contributors?
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I
4 Section $501(\mathrm{c})(3)$ organizations. Did the organization engage in lobbying activities, or have a section $501(\mathrm{~h})$ election in effect during the tax year? If "Yes," complete Schedule C, Part /I
5 Is the organization a section 501 (c)(4),501(c)(5), or 501 (c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes, "complete Schedule C, Part III
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II.

|  | Yes | No |
| :--- | :--- | :--- |
| 1 |  | $X$ |
| 2 |  | $X$ |
| 3 |  | $X$ |
| 4 |  |  |
| 5 | $X$ |  |
| 6 |  | $X$ |
| 7 |  | $X$ |
| 8 |  | $X$ |

9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part $X$; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.
a Did the organization report an amount for land, buildings, and equipment in Part X , line 10? If "Yes, " complete Schedule $D$, Part VI
b Did the organization report an amount for investments - other securities in Part $X$, line 12 that is $5 \%$ or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII
c Did the organization report an amount for investments - program related in Part $X$, line 13 that is $5 \%$ or more of its total assets reported in Part X, line 167 If "Yes, " complete Schedule D, Part VIII
d Did the organization report an amount for other assets in Part $X$, line 15 that is $5 \%$ or more of its total assets reported in Part X, line 16 ? If "Yes," complete Schedule D, Part IX
e Did the organization report an amount for other liabilities in Part $X$, line 25? If "Yes, " complete Schedule D, Part $X$
$f$ Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes, " complete Schedule D, Part X
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes, "complete Schedule D, Parts XI and XII
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional
13 Is the organization a school described in section $170(\mathrm{~b})(1)(\mathrm{A})(\mathrm{ii})$ ? If "Yes," complete Schedule $E$
$14 a$ Did the organization maintain an office, employees, or agents outside of the United States?
b Did the organization have aggregate revenues or expenses of more than $\$ 10,000$ from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $\$ 100,000$ or more? If "Yes, " complete Schedule F, Parts I and $N$
15 Did the organization report on Part IX, column (A), line 3, more than $\$ 5,000$ of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV
16 Did the organization report on Part IX, column (A), line 3, more than $\$ 5,000$ of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV
17 Did the organization report a total of more than $\$ 15,000$ of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I
18 Did the organization report more than $\$ 15,000$ total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part I/
19 Did the organization report more than $\$ 15,000$ of gross income from gaming activities on Part VIII, line 9 a ? If "Yes," complete Schedule G, Part III
20a Did the organization operate one or more hospital facilities? If "Yes, " complete Schedule H
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

21 Did the organization report more than $\$ 5,000$ of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1 ? If "Yes," complete Schedule I, Parts I and II
22 Did the organization report more than $\$ 5,000$ of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes, " complete Schedule I, Parts I and III
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes, "complete Schedule J
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $\$ 100,000$ as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25a
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?
d Did the organization act as an "on behalf of issuer for bonds outstanding at any time during the year?
25a Section 501 (c)(3) and $501(\mathrm{c})(4)$ organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I
$b$ Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990 -EZ? If "Yes, "complete Schedule L, Part I
26 Did the organization report any amount on Part $X$, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a $35 \%$ controlled entity or family member of any of these persons? If "Yes, " complete Schedule L, Part III
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):
a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV
b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule $L, P a r t N$
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes, " complete Schedule L, Part $N$..
29 Did the organization receive more than $\$ 25,000$ in non cash contributions? If "Yes, "complete Schedule $M$
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M
31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I
32 Did the organization sell, exchange, dispose of, or transfer more than $25 \%$ of its net assets? If "Yes, "complete Schedule N, Part II
33 Did the organization own $100 \%$ of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I
34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1
35a Did the organization have a controlled entity within the meaning of section $512(\mathrm{~b})(13)$ ?
b If "Yes" to line 35 a , did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2
36 Section $501(\mathrm{c})(3)$ organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes, " complete Schedule R, Part V, line 2
37 Did the organization conduct more than $5 \%$ of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes, "complete Schedule R, Part VI
38 Did the organization complete Schedule $O$ and provide explanations in Schedule $O$ for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule 0

|  | Yes | No |
| :---: | :---: | :---: |
| 21 |  | X |
| 22 |  | X |
| 23 | X |  |
| 24a |  | X |
| 24b |  |  |
| 24c |  |  |
| 24d |  |  |
| 25a |  |  |
| 25b |  |  |
| 26 |  | X |
| 27 |  | X |
| 28 a |  | X |
| 28b |  | X |
| 28c |  | X |
| 29 |  | X |
| 30 |  | X |
| 31 |  | X |
| 32 |  | X |
| 33 |  | X |
| 34 | X |  |
| 35a |  | X |
| 35b |  |  |
| 36 |  |  |
| 37 |  | X |
| 38 | X |  |

1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable
b Enter the number of Forms W-2G included in line 1a. Enter 0 - if not applicable
......................................

| 1 a |
| :--- |
| 1 b |

c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?
2a Enter the number of employees reported on Form W.3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return

b If at least one is reported on line 2 a, did the organization file all required federal employment tax returns? Note. If the sum of lines $1 a$ and $2 a$ is greater than 250 , you may be required to $e$-file (see instructions)
3a Did the organization have unrelated business gross income of $\$ 1,000$ or more during the year?
b If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule $O$
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securitles account, or other financial account)?
b If "Yes," enter the name of the foreign country:
See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?
c If "Yes," to line 5 a or 5b, did the organization file Form 8886-T?
6a Does the organization have annual gross receipts that are normally greater than $\$ 100,000$, and did the organization solicit any contributions that were not tax deductible as charitable contributions?
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?
7 Organizations that may receive deductible contributions under section 170(c).
a Did the organization receive a payment in excess of $\$ 75$ made partly as a contribution and partly for goods and services provided to the payor?
b If "Yes," did the organization notify the donor of the value of the goods or services provided?
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?
d If "Yes," indicate the number of Forms 8282 filed during the year $\qquad$

e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?...
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?
8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?
9 Sponsoring organizations maintaining donor advised funds.
a Did the organization make any taxable distributions under section 4966 ?
b Did the organization make a distribution to a donor, donor advisor, or related person?
10 Section 501 (c)(7) organizations, Enter:
a Initiation fees and capital contributions included on Part VIII, line 12
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities
..................
11 Section 501(c)(12) organizations. Enter:
a Gross income from members or shareholders
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year
13 Section 501 (c)(29) qualified nonprofit health insurance issuers.
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O .
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans
c Enter the amount of reserves on hand
14a Did the organization receive any payments for indoor tanning services during the tax year?
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

## Section A. Governing Body and Management

1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule 0.
b Enter the number of voting members included in line 1a, above, who are independent $\qquad$


2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?
5 Did the organization become aware during the year of a significant diversion of the organization's assets?
6 Did the organization have members or stockholders?
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:
a The governing body?
b Each committee with authority to act on behalf of the governing body?
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's malling address? If "Yes, " provide the names and addresses in Schedule $O$


Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

10a Did the organization have local chapters, branches, or affiliates?
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?
b Describe in Schedule $O$ the process, if any, used by the organization to review this Form 990.
12a Did the organization have a written conflict of interest policy? If "No, "go to line 13
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done
13 Did the organization have a written whistleblower policy?
14 Did the organization have a written document retention and destruction policy?
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?
a The organization's CEO, Executive Director, or top management official
b Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

|  | $Y e s$ | No |
| :---: | :---: | :---: |
| $10 a$ |  | $X$ |
| 10 b |  |  |
| 11 a | X |  |
|  |  |  |
| 12 a | X |  |
| 12 b | X |  |
| 12 c | X |  |
| 13 | X |  |
| 14 | X |  |
|  |  |  |
| 15 a | X |  |
| 15 b | X |  |
|  |  |  |
| 16 a |  | X |
|  |  |  |
|  |  |  |
| 16 b |  |  |

## Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed DC, CO
18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and $990-\mathrm{T}$ (Section 501 (c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.Own website
Another's website
X Upon request $\qquad$ Other (explain in Schedule O)

19 Describe in Schedule $O$ whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization: PATRICIA TAYLOR - CONTROLLER - 202-216-5954 20 F STREET NW, SUITE 450, WASHINGTON, DC 20001

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII
Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
ta Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation.

Enter -0 - in columns (D), (E), and (F) if no compensation was paid.

- List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $\$ 100,000$ from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than $\$ 100,000$ of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than $\$ 10,000$ of reportable compensation from the organization and any related organizations.
List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.
$\square$ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.


Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)


## Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $\$ 100,000$ of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A) <br> Name and business address | (B) <br> Description of services | (C) <br> Compensation |
| :---: | :---: | :---: |
| PROCESS PERFORMANCE IMPROVEMENT CONSULTANTS 135 CALLE CATALINA PL, HOUSTON, TX 77007 | RESEARCH FOR OS\&E | 332,543. |
| INNOVATIVE ENVIRONMENTAL SOLUTIONS PO BOX 177, CARY, IL 60013 | RESEARCH FOR OS\&E | 303,380. |
| CORPORATE EXECUTIVE BOARD, 3693 COLLECTIONS CENTER DR, CHICAGO, IL 6069 | RESEARCH FOR OS\&E | 245,495. |
| FULBRIGHT \& JAWORSKI LLP PO BOX 844284, DALLAS, TX 75284 | RESEARCH FOR OS\&E | 184,485. |
| VAN SCOYOC, 101 CONSTITUTION AVE N.W., WASHINGTON, DC 20001 | LEGISLATIVE/LOBBYING CONSULT. | 127,303. |
| 2 Total number of independent contractors (including but not limited to those listed $\$ 100,000$ of compensation from the organization | d above) who received more than |  |
| $\substack{332008 \\ 10-29-13}$     <br>  SEE PART VII, SECTION A CONTINUATION SHEETS Form 990 (2013)   <br> 010512 139113 $49040-177$ 2013.03040 8 <br> INTERSTATE NATURAL GAS ASSN $49040-11$     |  |  |
|  |  |  |

INTERSTATE NATURAL GAS ASSN
Form 990 OF AMERICA

73-0529079
Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)


## Part VIII Statement of Revenue



Section 501 (c)(3) and 501 (c)(4) organizations must complete all columns. All other organizations must complete column (A).
Check if Schedule O contains a response or note to any line in this Part IX
Do not include amounts reported on lines 6 b , 7b, 8b, 9b, and 10b of Part VIII.
1 Grants and other assistance to governments and organizations in the United States. See Part IV, line 21
2 Grants and other assistance to individuals in the United States. See Part IV, line 22
3 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16
4 Benefits paid to or for members
5 Compensation of current officers, directors, trustees, and key employees
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)
7 Other salaries and wages
8 Pension plan accruals and contributions (include section $401(k)$ and 403 (b) employer contributions)
9 Other employee benefits
10 Payroll taxes
11 Fees for services (non-employees):
a Management
b Legal
c Accounting
d Lobbying
e Professional fundraising services. See Part IV, line 17
f Investment management fees
$g$ Other. (If line 11 g amount exceeds $10 \%$ of line 25 , column (A) amount, list line 11 g expenses on Sch 0 .)
12 Advertising and promotion
13 Office expenses
14 Information technology
15 Royalties
16 Occupancy
17 Travel
18 Payments of travel or entertainment expenses for any federal, state, or local public officials
19 Conferences, conventions, and meetings
20 Interest
21 Payments to affiliates
22 Depreciation, depletion, and amortization
23 insurance
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24 e amount exceeds $10 \%$ of line 25 , column ( A ) amount, list line 24 e expenses on Schedule 0 .)
a PUBS/SUBSCRIPTIONS
b DUES
c PARKING/TRANSPORTATION
d PUBLIC RELATIONS
e All other expenses
25 Total functional expenses. Add lines 1 through 24e
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here $>\square$ if following SOP 98-2 (ASC 958-720)



| Check If Schedule O contains a response or note to any line in this Part XI |  |  |  |
| :---: | :---: | :---: | :---: |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 8,400,325. |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 7,484,239. |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | 916,086. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 6,697,434. |
| 5 | Net unrealized gains (losses) on investments | 5 | -69,578. |
| 6 | Donated services and use of facilities | 6 |  |
| 7 | Investment expenses | 7 |  |
| 8 | Prior period adjustments | 8 |  |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | 0 . |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part $X$, line 33, column (B)) | 10 | 7,543,942. |

## Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII
1 Accounting method used to prepare the Form 990: $\square$ Cash $\quad \mathrm{X}$ Accrual $\square$ Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:
$\square$ Separate basis $\square$ Consolidated basis $\square$ Both consolidated and separate basis
b Were the organization's financlal statements audited by an independent accountant?
If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:
$\square$ Separate basis $\quad \mathrm{X}$ Consolidated basis $\square$ Both consolidated and separate basis
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule 0.
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule $O$ and describe any steps taken to undergo such audits


Form 990 (2013)

## SCHEDULE C

(Form 990 or $990-E Z$ )

## Political Campaign and Lobbying Activities

Department of the Treasury
Internal Revenue Service

> For Organizations Exempt From Income Tax Under section 501(c) and section 527
> Complete if the organization is described below. Attach to Form 990 or Form 990 -EZ.
> See separate instructions. Information about Schedule C (Form 990 or 990 -EZ) and its instructions is at wwwirs, gov/form 990 .
If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501 (c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501 (c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part l-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501 (c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II.B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

| Name of organization | INTERSTATE NATURAL GAS ASSN | Employer identification number |
| :--- | :--- | :---: |
|  | OF AMERICA |  |



```
1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.
2 Political expenditures
|
3 Volunteer hours
```

| Part I-B | Complete if the organization is exempt under section 501(c)(3). |
| :--- | :--- |

1 Enter the amount of any excise tax incurred by the organization under section 4955 ..................................... \$

3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? .......................................................
4a Was a correction made?

b If "Yes," describe in Part IV.
Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).
1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ............
2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities

$$
\$
$$

$\qquad$
$\qquad$

Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b
\$
$\qquad$
4 Did the filing organization file Form 1120-POL for this year?


5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

| (a) Name | (b) Address | (c) EIN | (d) Amount paid from <br> filing organization's <br> funds. If none, enter - 0 . | (e) Amount of political <br> contributions received and <br> promptly and directly <br> delivered to a separate <br> political organization. <br> If none, enter -0.. |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.
Schedule C (Form 990 or 990-EZ) 2013
LHA
332041
11-08-13

| Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section $501(\mathrm{~h})$ ). |  |  |  |
| :---: | :---: | :---: | :---: |
| if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures). <br> if the filing organization checked box $A$ and "limited control" provisions apply. |  |  |  |
| Limits on Lobbying Expenditures <br> (The term "expenditures" means amounts paid or incurred.) |  | (a) Filing organization's totals | (b) Affiliated group totals |
| 1a Total lobbying expenditures to influence public opinion (grass roots lobbying) <br> b Total lobbying expenditures to influence a legislative body (direct lobbying) <br> c Total lobbying expenditures (add lines 1a and 1b) $\qquad$ <br> d Other exempt purpose expenditures $\qquad$ <br> e Total exempt purpose expenditures (add lines ic and 1d) <br> f Lobbying nontaxable amount. Enter the amount from the following table in both columns. |  |  |  |
| g Grassroots nontaxable amount (enter 25\% of <br> $h$ Subtract line 1 g from line $\mathbf{1 a}$. If zero or less, <br> i Subtract line $1 f$ from line 1 c . If zero or less, <br> j If there is an amount other than zero on eith reporting section 4911 tax for this year? | 1f) $\qquad$ <br> - 0 - $\qquad$ <br> - 0 - <br> ne 1 h or line 1i, did the organization file Form 4720 |  | Yes $\square$ No |

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section $501(\mathrm{~h})$ election do not have to complete all of the five columns below. See the instructions for lines 2a through $2 f$ on page 4.)

| Lobbying Expenditures During 4-Year Averaging Period |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Calendar year (or fiscal year beginning in) | (a) 2010 | (b) 2011 | (c) 2012 | (d) 2013 | (e) Total |
| 2a Lobbying nontaxable amount |  |  |  |  |  |
| b Lobbying ceiling amount ( $150 \%$ of line 2 a, column(e)) |  |  |  |  |  |
| c Total lobbying expenditures |  |  |  |  |  |
| d Grassroots nontaxable amount |  |  |  |  |  |
| e Grassroots ceiling amount ( $150 \%$ of line 2d, column (e)) |  |  |  |  |  |
| f Grassroots lobbying expenditures |  |  |  |  |  |

Schedule C (Form 990 or 990-EZ) 2013

## Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section $501(\mathrm{~h})$ ).

| For each "Yes," response to lines 1a through 11 below, provide in Part IV a detailed description of the lobbying activity. | (a) |  | (b) |
| :---: | :---: | :---: | :---: |
|  | Yes | No | Amount |
| 1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: <br> a Volunteers? |  |  |  |
| b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? |  |  |  |
| c Media advertisements? .................................. |  |  |  |
| d Mailings to members, legislators, or the public? |  |  |  |
| e Publications, or published or broadcast statements? |  |  |  |
| $f$ Grants to other organizations for lobbying purposes? |  |  |  |
| g Direct contact with legislators, their staffs, government officials, or a legislative body? |  |  |  |
| h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? |  |  |  |
| i Other activities? |  |  |  |
| j Total. Add lines 1 c through 1 i |  |  |  |
| 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? |  |  |  |
| b If "Yes," enter the amount of any tax incurred under section 4912 ...................................... |  |  |  |
| c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 <br> d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? |  |  |  |

## Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section

 501(c)(6).|  |  |  | Yes | No |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Were substantially all ( $90 \%$ or more) dues received nondeductible by members? | 1 |  | X |
| 2 | Did the organization make only in house lobbying expenditures of $\$ 2,000$ or less? | 2 |  | X |
| 3 | Did the organization agree to carry over lobbying and political expenditures from the prior year? | 3 |  | X |

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section $501(\mathrm{c})(6)$ and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," OR (b) Part III-A, line 3, is answered "Yes."

| 1 | Dues, assessments and similar amounts from members | 1 | 7,628,769. |
| :---: | :---: | :---: | :---: |
| 2 | Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section $527(f)$ tax was paid). <br> Current year | 2a | 1,369,640. |
| $b$ | b Carryover from last year | 2b |  |
|  | c Total | 2c | 1,369,640. |
| 3 | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues | 3 | 1,729,098. |
| 4 | If notices were sent and the amount on line $2 c$ exceeds the amount on line 3 , what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? | 4 |  |
|  | Taxable amount of lobbying and political expenditures (see instructions) | 5 | 0 . |

## Part IV Supplemental Information

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, line 2; and Part II-B, line 1. Also, complete this part for any additional information.

## Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12 b . Attach to Form 990.
Information about Schedule D (Form 990) and its instructions is at wwwirs gov/form990 INTERSTATE NATURAL GAS ASSN OF AMERICA

Employer identification number 73-0529079


Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.
1 Purpose(s) of conservation easements held by the organization (check all that apply).

$\square \mathrm{P}$
$\square \mathrm{P}$
$\square$Preservation of land for public use (e.g., recreation or education)Preservation of an historically important land area Protection of natural habitat
$\square$ Preservation of a certified historic structure Preservation of open space
2 Complete lines $2 a$ through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.
a Total number of conservation easements

|  | Held at the End of the Tax Year |
| :---: | :--- |
| $2 a$ |  |
| $2 b$ |  |
| $2 c$ |  |
| $2 d$ |  |
| $2 d$ |  |

b Total acreage restricted by conservation easements
c Number of conservation easements on a certified historic structure included in (a)
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register $\qquad$ 2d
3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year
4 Number of states where property subject to conservation easement is located
5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?


6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year $>$
7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year $\$$
8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? $\square$ Yes No
9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

## Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

 Complete if the organization answered "Yes" to Form 990, Part IV, line 8.1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.
b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

```
(i) Revenues included in Form 990, Part VIII, line 1
- \$
(ii) Assets included in Form 990, Part X ............................................................................................ \(\$\)
\$
```

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:
a Revenues included in Form 990, Part VIII, line 1 ......................................................................................................... $\$$


3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

| a | $\square$ Public exhibition |
| :--- | :--- |
| b | $\square$ |
| c | $\square$ |
| cholarly research |  |

dLoan or exchange programs
b
 Preservation for future generations
4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?
Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

 | Part V | Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10. |
| :--- | :--- | :--- |

|  | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1a Beginning of year balance |  |  |  |  |  |
| b Contributions |  |  |  |  |  |
| c Net investment earnings, gains, and losses |  |  |  |  |  |
| d Grants or scholarships ..... |  |  |  |  |  |
| e Other expenditures for facilities and programs |  |  |  |  |  |
| Administrative expenses |  |  |  |  |  |
| $g$ End of year balance |  |  |  |  |  |

2 Provide the estimated percentage of the current year end balance (line 1 g , column (a)) held as:
a Board designated or quasi-endowment $\qquad$ \%
b Permanent endowment $\qquad$ -

c Temporarily restricted endowment $\%$
The percentages in lines $2 \mathrm{a}, 2 \mathrm{~b}$, and 2 c should equal $100 \%$.
3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
(i) unrelated organizations
(ii) related organizations
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

|  | Yes | No |
| :---: | :---: | :---: |
| 3a(i) |  |  |
| 3a(ii) |  |  |
| 3b |  |  |

4 Describe in Part XIII the intended uses of the organization's endowment funds.

## Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

| Description of property | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
| :---: | :---: | :---: | :---: | :---: |
| 1a Land <br> b Buildings <br> c Leasehold improvements <br> d Equipment $\qquad$ <br> e Other |  |  |  |  |
|  |  |  |  |  |
|  |  | 1,083,543. | 575,436. | 508,107. |
|  |  | 533,709. | 302,014. | 231,695. |
|  |  |  |  |  |
| Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).) ................................ |  |  |  | 739,802. |

## - Other Securities.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

| (a) Description of security or category (ncluding name of security) | (b) Book value | (c) Method of valuation: Cost or end-of.year market value |
| :---: | :---: | :---: |
| (1) Financial derivatives |  |  |
| (2) Closely-held equity interests ............. |  |  |
| (3) Other |  |  |
| (A) |  |  |
| (B) |  |  |
| (C) |  |  |
| (D) |  |  |
| (E) |  |  |
| (F) |  |  |
| (G) |  |  |
| (H) |  |  |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) |  |  |
| Part VIII Investments - Program Related. |  |  |


| Complete if the organization answered "Yes" to Form 990, Part IV, line 11c. See Form 990, Part X, line 13. |  |  |
| :--- | :---: | :---: |
| (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
| $(1)$ |  |  |
| $(2)$ |  |  |
| $(3)$ |  |  |
| $(4)$ |  |  |
| $(5)$ |  |  |
| $(6)$ |  |  |
| $(7)$ |  |  |
| $(8)$ |  |  |
| (9) |  |  |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) |  |  |
| Par |  |  |

Part IX Other Assets.
Complete if the organization answered "Yes" to Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

| (a) Description | (b) Book value |
| :---: | :---: |
| (1) |  |
| (2) |  |
| (3) |  |
| (4) |  |
| (5) |  |
| (6) |  |
| (7) |  |
| (8) |  |
| (9) |  |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) |  |


| Total. (Column (b) must equal Form |
| :--- |
| Part X |

Complete if the organization answered "Yes" to Form 990, Part IV, line 11e or 11 f . See Form 990, Part X, line 25.

| (a) Description of liability | (b) Book value |
| :--- | ---: |
| (1) Federal income taxes | $2,337,543$. |
| (2) RETIREMENT LIABILITIES | $501,314$. |
| (3) DEFERRED RENT LIABILITY |  |
| (4) |  |
| (5) |  |
| $(6)$ |  |
| $(7)$ |  |
| $(8)$ | $2,838,857$. |
| (9) |  |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

## Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

 Complete if the organization answered "Yes" to Form 990, Part IV, line 12a.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.
Complete if the organization answered "Yes" to Form 990, Part IV, line 12a.


## Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines $2 d$ and $4 b$; and Part XII, lines $2 d$ and $4 b$. Also complete this part to provide any additional information.

PART X, LINE 2:
EXPLANATION: THE ASSOCIATION PERFORMED AN EVALUATION OF UNCERTAIN TAX POSITIONS FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012, AND DETERMINED THAT THERE WERE NO MATTERS THAT WOULD REQUIRE RECOGNITION IN THE FINANCIAL STATEMENTS OR WHICH MAY HAVE ANY EFFECT ON ITS TAX-EXEMPT STATUS. AS OF DECEMBER 31, 2013, THE STATUTE OF LIMITATIONS FOR TAX YEARS 2010 AND LATER REMAINS OPEN WITH THE U.S. FEDERAL JURISDICTION OR THE VARIOUS STATES AND LOCAL JURISDICTIONS IN WHICH THE ASSOCIATION FILES TAX RETURNS. IT IS THE ASSOCIATION'S POLICY TO RECOGNIZE INTEREST AND PENALTIES RELATED TO UNCERTAIN TAX POSITIONS, IF ANY, IN INCOME TAX EXPENSE.

| SCHEDULE J (Form 990) | Compensation Information <br> For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees <br> - Complete if the organization answered "Yes" on Form 990, Part IV, line 23. <br> - Attach to Form 990. See separate instructions. <br> Information about Schedule J (Form 990) and its instructions is at waww irs gov/form990 |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  | 2013 |
| Department of the Treasury internal Revenue Service |  |  | Open to Public Inspection |
| Name of the organization INTERSTATE NATURAL GAS ASSN |  | Employer identification numb |  |

## Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

| $\square$ | First-class or charter travel |
| :--- | :--- |
| $\square$ | Travel for companions |
| $\square$ | Tax indemnification and gross-up payments |
| $\square$ | Discretionary spending account |Housing allowance or residence for personal use Payments for business use of personal residence Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef)

b If any of the boxes on line 1 a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part Ill to explain
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1 a?

3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.
X Compensation committee
X Independent compensation consultantForm 990 of other organizations
X Written employment contract
Compensation survey or study
X Approval by the board or compensation committee

4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:
a Receive a severance payment or change-of-control payment?
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?
c Participate in, or receive payment from, an equity-based compensation arrangement? $\qquad$ If "Yes" to any of lines $4 a \cdot c$, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.
5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:
a The organization?
b Any related organization? If "Yes" to line 5a or 5b, describe in Part III.
6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:
a The organization?
b Any related organization?
If "Yes" to line 6a or 6b, describe in Part III.
7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6 ? If "Yes," describe in Part III $\qquad$
8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958 -4(a)(3)? If "Yes," describe in Part III
9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958 -6(c)?

|  | Yes | No |
| :---: | :---: | :---: |
|  |  |  |
| 1b | X |  |
| 2 | X |  |
|  |  |  |
| 4a |  | X |
| 4b | X |  |
| 4 c |  | X |
| 5 5 |  | - |
| 5b |  |  |
| 6 a |  | - |
| 6 b |  |  |
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Schedule J (Form 990) 2013
Schedule J (Form 990) $2013 \quad$ OF AMERICA

| Part II | Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) |  | Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| (A) Name and Title |  | (B) Breakdown of W-2 and/or 1099-MISC compensation |  |  | (C) Retirement and other deferred compensation | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation reported as deferred in prior Form 990 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (i) Base compensation | (ii) Bonus \& incentive compensation | (iii) Other reportable compensation |  |  |  |  |
| (1) DONALD SANTA | (i) | 709,966. | 834,000. | 399,086. | -580. | 15,232. | 1,957,704. | 300,000. |
| PRESIDENT | (ii) | 0 . | 0. | 0 . | 0 . | 0 . | 0 . | 0. |
| (2) TERRY BOSS | (i) | 253,167. | 195,489. | 15,546. | -7,034. | 15,232. | 472,400. | 58,489. |
| SR. VICE PRESIDENT | (ii) | 0. | 0. | 0 . | 0 . | 0 . | 0 . | 0. |
| (3) MARTIN EDWARDS, III | (i) | 159,975. | 123,159. | 12,628. | -1,624. | 15,142. | 309,280. | 36,959. |
| VP LEGISLATIVE AFFAIRS | (ii) | 0 . | 0. | 0 . | 0 . | 0 . | 0 . | 0 。 |
| (4) JOAN DRESKIN JACKSON | (i) | 200,402. | 164,299. | 15,090. | 518. | 15,200. | 395,509. | 46,299. |
| VP GENERAL COUNSEL | (ii) | 0 . | 0 . | 0 . | 0. | 0 . | 0 . | 0 . |
| (5) LISA BEAL | (i) | 161,792. | 101,825. | 5,610. | -1,670. | 8,115. | 275,672. | 28,325. |
| V.P. ENVIR \& CONST POL | (ii) | 0 。 | 0. | 0 . | 0 . | 0. | 0 . | 0 . |
| (6) RICHARD HOFFMANN | (i) | 44,137. | 0. | 371. | -1,464. | 1,631. | 44,675. | 8,158. |
| ED OF INGAA FND | (ii) | 176,550. | 87,288. | 1,486. | -5,858. | 6,522. | 265,988. | 32,630. |
| (7) CATHERINE LAANDRY | (i) | 72,675. | 22,800. | 279. | 1,490. | 4,052. | 101,296. | 0 . |
| DIRECTOR OF COMMUNICATIONS | (ii) | 72,675. | 22,800. | 279. | 1,490. | 4,052. | 101,296. | 0 . |
|  | (i) |  |  |  |  |  |  |  |
|  | (ii) |  |  |  |  |  |  |  |
|  | (i) |  |  |  |  |  |  |  |
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|  | (ii) |  |  |  |  |  |  |  |
|  | (i) |  |  |  |  |  |  |  |
|  | (ii) |  |  |  |  |  |  |  |

## PART I, LINE 4B:

EXPLANATION: DONALD SANTA HAS AN AGREEMENT WITH INGAA FOR AN EARLY
RETIREMENT BENEFIT. AMOUNTS ARE INCLUDED IN PART II OF SCHEDULE J.
DONALD SANTA, TERRY BOSS, MARTIN EDWARDS, III, JOAN DRESKIN JACKSON, LISA
BEAL, AND RICHARD HOFFMANN PARTICIPATED IN A DEFERRED INCENTIVE
COMPENSATION PLAN, AMOUNTS ARE INCLUDED IN PART II, COLUMN "C" OF SCHEDULE
$+$
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-

Schedule J (Form 990) 2013
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FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: COMMENTS ON RULEMAKINGS AND OTHER REGULATORY INITIATIVES UNDERTAKEN BY FEDERAL AGENCIES WITH JURISDICTION OVER ITS MEMBER COMPANIES'

ACTIVITIES OR WHOSE ACTIONS OTHERWISE AFFECT ITS MEMBER COMPANIES, AND
ON OCCASION THROUGH PARTICIPATION IN FEDERAL AND STATE JUDICIAL PROCEEDINGS IN WHICH ITS MEMBERS' COLLECTIVE INTERESTS ARE AT STAKE.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:
ADMINISTERED A SAFETY CULTURE SURVEY THAT HAD BEEN DESIGNED SPECIFICALLY FOR NATURAL GAS PIPELINE OPERATORS.

INGAA REPRESENTED ITS MEMBERS IN A VARIETY OF FORUMS ADDRESSING
CYBERSECURITY AND PHYSICAL SECURITY FOR CRITICAL INFRASTRUCTURE,
INCLUDING NATURAL GAS TRANSMISSION PIPELINES. INGAA PARTICIPATED IN
THE PROCESS ADMINISTERED BY THE NATIONAL INSTITUTE FOR STANDARDS AND
TECHNOLOGY TO DEVELOP A CYBERSECURITY FRAMEWORK IN RESPONSE TO THE
LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990 or 990-EZ) (2013) ${ }^{332211}$ 09-04-13

DIRECTIVE IN A PRESIDENTIAL EXECUTIVE ORDER.

| INGAA PARTICIPATED IN A COALITION OF NATURAL GAS AND ELECTRIC POWER. |
| :--- |
| INDUSTRY GROUPS THAT INTERVENED IN THE LAWSUIT BROUGHT BY THE SIERRA |
| CLUB IN FEDERAL DISTRICT COURT CHALLENGING NATIONWIDE PERMIT 12 AS IT |
| WAS APPLIED TO THE PROPOSED KEYSTONE OIL PIPELINE. |
| REGULATIONS ISSUED BY THE ENVIRONMENTAL PROTECTION AGENCY UNDER THE |
| CLEAN AIR ACT (CAA) CONTINUE TO PRESENT THE GREATEST ENVIRONMENTAL |
| POLICY CHALLENGES FOR INGAA. | POLICY CHALLENGES FOR INGAA.

INGAA ENGAGED WITH RECEPTIVE ENVIRONMENTAL ORGANIZATIONS TO EXPLORE OPPORTUNITIES FOR COLLABORATIVE WORK TO DEVELOP A BETTER UNDERSTANDING OF METHANE EMISSIONS FROM NATURAL GAS ACTIVITIES. INGAA IS COORDINATING WITH SEVERAL MEMBER COMPANIES THAT ARE PARTICIPATING IN AN INITIATIVE LED BY THE ENVIRONMENTAL DEFENSE FUND TO ESTABLISH A CONSENSUS BASELINE ON THIS QUESTION.

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS: COLLABORATION WITH OTHER NATURAL GAS GROUPS UNDER THE AUSPICES OF THE NATURAL GAS COUNCIL, AND PARTICIPATION IN COLLABORATIVE STUDIES TO ANALYZE THE ADEQUACY OF NATURAL GAS AND ELECTRIC INDUSTRY INFRASTRUCTURE.

INGAA MONITORED DEVELOPMENTS AND REPRESENTED ITS MEMBERS IN
MISCELLANEOUS FERC ADMINISTRATIVE PROCEEDINGS ON MATTERS THAT AFFECTED
THE MEMBERS' INTERESTS. THE ASSOCIATION MAINTAINED A LIAISON WITH FERC STAFF ON MATTERS SUCH AS ACCOUNTING POLICY AND COMPLIANCE AND SPONSORED FORUMS FOR ITS MEMBERS ON THESE TOPICS. $\stackrel{3}{332212} 09$

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:
OF AN EFFORT TO INFORM THE DEBATE OVER PROPOSED CYBERSECURITY

LEGISLATION AND REGULATION.

FORM 990, PART VI, SECTION A, LINE 6:
EXPLANATION: NATURAL GAS PIPELINE COMPANIES (SHALL INCLUDE ANY PERSON, FIRM OR CORPORATION ENGAGED IN THE PIPELINE TRANSPORTATION OF NATURAL GAS IN NORTH AMERICA WHOSE ACTIVITIES AND INTERESTS ARE DEEMED BY THE BOARD OF DIRECTORS TO BE CONSISTENT WITH THE OBJECTIVES OF THE ASSOCIATION), SHALL BE ELIGIBLE FOR MEMBERSHIP WITH THE RIGHT TO VOTE AT MEETINGS OF THE MEMBERS, THROUGH THEIR ACCREDITED REPRESENTATIVES.

FORM 990, PART VI, SECTION A, LINE 7A:
EXPLANATION: ACCORDING TO ARTICLE IV, SECTION 3 OF THE BYLAWS OF INGAA, EACH MEMBER OF THE ASSOCIATION IN GOOD STANDING AND ELIGIBLE TO VOTE SHALL BE ENTITLED TO ONE (1) VOTE ON ALL MATTERS PROPERLY BEFORE THE MEETING OF THE MEMBERS. THE VOTE OF ANY MEMBER OF THE ASSOCIATION MAY BE CAST BY ITS REPRESENTATIVE OR PROXY. ANY SUCH PROXY MUST BE FURNISHED IN WRITING. ANY PROXY MAY BE REVOKED AND WITHDRAWN AT ANY TIME BY THE MEMBER WHO CONFERRED SUCH PROXY BY SO NOTIFYING, IN WRITING, THE PRESIDENT AND THE PERSON TO WHOM THE PROXY WAS ORIGINALLY GIVEN. NO PERSON OTHER THAN A DULY QUALIFIED MEMBER ENTITLED TO VOTE AND IN GOOD STANDING OR A PERSON PROPERLY AUTHORIZED TO REPRESENT SUCH A MEMBER CAN HOLD AND EXERCISE A PROXY FROM ANY MEMBER OF THE ASSOCIATION.

ANY ACTION REQUIRED OR PERMITTED TO BE TAKEN AT ANY MEETING OF MEMBERS MAY, EXCEPT AS OTHERWISE REQUIRED BY LAW OR THE CERTIFICATE OF INCORPORATION, BE 332212
$09-04-13$

TAKEN WITHOUT A MEETING, WITHOUT PRIOR NOTICE AND WITHOUT A VOTE, IF A CONSENT IN WRITING, SETTING FORTH THE ACTION SO TAKEN, SHALL BE SIGNED BY THE MEMBERS HAVING NOT LESS THAN THE MINIMUM NUMBER OF VOTES THAT WOULD BE NECESSARY TO AUTHORIZE OR TAKE SUCH ACTION AT A MEETING AT WHICH ALL MEMBERS ENTITLED TO VOTE THEREON WERE PRESENT AND VOTED, AND THE WRITING OR WRITINGS ARE FILED WITH THE PERMANENT RECORDS OF THE ASSOCIATION. PROMPT NOTICE OF THE TAKING OF CORPORATE ACTION WITHOUT A MEETING BY LESS THAN UNANIMOUS WRITTEN CONSENT SHALL BE GIVEN TO THOSE MEMBERS WHO HAVE NOT CONSENTED IN WRITING.

FORM 990, PART VI, SECTION A, LINE 7B:
EXPLANATION: ACCORDING TO ARTICLE VII OF THE BYLAWS OF INGAA, THE BOARD MAY CREATE ONE OR MORE COMMITTEES OF THE BOARD ("BOARD COMMITTEES") THAT CONSIST OF ONE OR MORE DIRECTORS. THE CREATION OF A BOARD COMMITTEE, AND APPOINTMENT OF DIRECTORS TO IT, MUST BE APPROVED BY A MAJORITY OF ALL THE DIRECTORS THEN IN OFFICE. THE BOARD MAY DESIGNATE ONE OR MORE DIRECTORS AS ALTERNATE MEMBERS OF ANY BOARD COMMITTEE, WHO MAY REPLACE ANY ABSENT OR DISQUALIFIED MEMBER AT ANY MEETING. BOARD COMMITTEES SHALL HAVE AND MAY EXERCISE ALL THE POWERS AND AUTHORITY OF THE BOARD IN THE MANAGEMENT OF THE BUSINESS AND AFFAIRS OF THE ASSOCIATION TO THE EXTENT PROVIDED IN THE RESOLUTION OF THE BOARD OR IN THE BYLAWS; BUT NO BOARD COMMITTEE SHALL HAVE THE POWER OR AUTHORITY IN REFERENCE TO: (A) AMENDING THE CERTIFICATE OF INCORPORATION OR BYLAWS, (B) ADOPTING AN AGREEMENT OF MERGER OR. CONSOLIDATION, (C) RECOMMENDING TO THE MEMBERS THE SALE, LEASE OR EXCHANGE OF ALL OR SUBSTANTIALLY ALL OF THE ASSOCIATION'S ASSETS, (D) RECOMMENDING TO THE MEMBERS A DISSOLUTION OF THE ASSOCIATION OR A REVOCATION OF A DISSOLUTION, (E) ANY OTHER ACTIONS WHICH REQUIRE THE APPROVAL OF THE BOARD UNDER APPLICABLE LAW OR THESE BYLAWS, (F) FILLING VACANCIES IN THE BOARD OR 332212
$09-04-13$

ANY COMMITTEE, (G) ELECTING, APPOINTING OR REMOVING ANY MEMBER OF ANY COMMITTEE OR ANY DIRECTOR OR OFFICER, OR (I) AMENDING OR REPEALING ANY RESOLUTION OF THE BOARD. EACH BOARD COMMITTEE SHALL KEEP MINUTES OF ITS PROCEEDINGS, AND ACTIONS TAKEN BY A BOARD COMMITTEE SHALL BE REPORTED TO THE BOARD.

FORM 990, PART VI, SECTION B, LINE 11: EXPLANATION: AN ELECTRONIC VERSION OF FORM 990 IS DISTRIBUTED TO ALL BOARD MEMBERS PRIOR TO THE BOARD MEETING FOR THEIR REVIEW. APPROVAL OF THE 990 IS LISTED AS AN AGENDA ITEM FOR THE BOARD MEETING; AFTER DISCUSSION, A MOTION WAS REQUESTED FOR PERMISSION TO FILE THE FORM 990 AS WRITTEN (OR WITH APPROVED CHANGES) AND PASSED BY VOICE VOTE.

FORM 990, PART V, LINE 2A, COMMON PAYMASTER
EXPLANATION: INGAA SERVES AS THE COMMON PAYMASTER FOR ITSELF AND THE INGAA FOUNDATION. INGAA REPORTED 17 EMPLOYEES ON THE FEDERAL FORM W-3 FOR THE YEAR 2013. OF THOSE 17 EMPLOYEES, FOUR EMPLOYEE'S TIME WAS ALLOCATED BETWEEN THE ENTITIES.

FORM 990, PART VI, SECTION B, LINE 12C:
EXPLANATION: INGAA HAS TWO CONFLICT OF INTEREST POLICIES. ONE POLICY APPLIES TO ALL INGAA EMPLOYEES AND THE OTHER POLICY APPLIES TO KEY INGAA EMPLOYEES AND MEMBERS OF THE BOARD OF DIRECTORS. INGAA STAFF AND THE BOARD WERE BRIEFED ON THE POLICIES AND WERE PROVIDED WITH EXAMPLES OF THE TYPES OF SITUATIONS THAT COULD BE DEEMED TO BE "CONFLICTS OF INTEREST" THAT WOULD NEED TO BE REPORTED TO EITHER THE PRESIDENT, OR OTHER MANAGEMENT. THE ASSOCIATION MAINTAINS DOCUMENTATION MEMORIALIZING THAT ALL STAFF AND BOARD ${ }_{09}^{3322042} 0$

MEMBERS HAVE EXECUTED DECLARATIONS STATING THAT THEY HAVE READ AND AGREE TO
ABIDE BY THE CONFLICT OF INTEREST POLICIES.

FORM 990, PART VI, SECTION B, LINE 15:
EXPLANATION: INTERSTATE NATURAL GAS ASSOCIATION OF AMERICA RETAINS AN
INDEPENDENT CONSULTANT TO PERFORM A MARKET ANALYSIS OF INGAA'S COMPENSATION PRACTICE FOR SENIOR EXECUTIVES RELATIVE TO COMPARABLE POSITIONS WITHIN SIMILAR ORGANIZATIONS. THE PRESIDENT OF INGAA PROVIDES THE COMPENSATION COMMITTEE WITH DOCUMENTATION SUPPORTING RECOMMENDED BASE SALARY ADJUSTMENTS AND RECOMMENDED INCENTIVE COMPENSATION AWARDS FOR STAFF BASED UPON THE OVERALL PERFORMANCE OF THE ORGANIZATION MEASURED AGAINST ITS ANNUAL BOARD-APPROVED ACTION PLAN AND THE PERFORMANCE OF INDIVIDUAL EXECUTIVES MEASURED AGAINST THEIR ANNUAL GOALS. THE COMMITTEE ALSO EVALUATES THE PERFORMANCE OF THE PRESIDENT BASED ON THESE CRITERIA. THE COMPENSATION COMMITTEE MAKES A FINAL DECISION ON BASE SALARY AND INCENTIVE COMPENSATION FOR THE PRESIDENT AND ALL SENIOR EXECUTIVES WHO REPORT DIRECTLY TO THE PRESIDENT. THE MEMBERSHIP OF THE COMPENSATION COMMITTEE IS IDENTICAL TO THE MEMBERSHIP OF THE BOARD STEERING COUNCIL.

FORM 990, PART VI, SECTION C, LINE 19:
EXPLANATION: INTERSTATE NATURAL GAS ASSOCIATION OF AMERICA DOES NOT MAKE ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY OR FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC. THE ASSOCIATION DOES, UPON REQUEST, SHARE FINANCIAL STATEMENTS WITH BANKS, INSURANCE COMPANIES AND OTHER VENDORS FOR THE PURPOSE OF OBTAINING CREDIT.

PART VI, LINE 1A
EXPLANATION: UNDER THE INGAA BYLAWS, THE BOARD STEERING COUNCIL IS

EMPOWERED TO ACT FOR THE BOARD DURING THE INTERVAL BETWEEN BOARD MEETINGS. THE BYLAWS STATE:

THE STEERING COUNCIL SHALL BE A BOARD COMMITTEE AND SHALL INCLUDE THE CHAIRMAN OF THE BOARD (WHO WILL SERVE AS CHAIRMAN OF THE STEERING COUNCIL), THE CHAIRMAN OF THE BUDGET AND DUES COMMITTEE, THE FIRST VICE CHAIRMAN, THE SECOND VICE CHAIRMAN, AND THE IMMEDIATE PAST CHAIRMAN OF THE BOARD.

THE STEERING COUNCIL SHALL ASSIST THE BOARD AND IS EMPOWERED TO ACT FOR THE BOARD DURING INTERVALS BETWEEN MEETINGS OF THE BOARD. DURING THESE INTERVALS, THE STEERING COUNCIL IS CHARGED WITH INFLUENCING AND DEVELOPING POLICIES ON FEDERAL LEGISLATIVE AND REGULATORY ISSUES TO PROMOTE THE GROWTH AND DEVELOPMENT OF THE NORTH AMERICAN NATURAL GAS PIPELINE INDUSTRY.

FORM 990, PART VI, LINE 9, ADDRESSES OF BOARD MEMBERS EXPLANATION: MURRAY BIRCH: 800, 605-5TH AVENUE S.W., CALGARY, AB T2P3H5, CANADA

MICHAEL L. MCGONAGILL: 6385 OLD SHADY OAK ROAD, SUITE 150, EDEN PRARIE,
MN 55344
STAN HORTON: 9 GREENWAY PLAZA, SUITE 2800, HOUSTON, TX 77046
PAUL V. FANT: 220 OPERATION WAY, MAIL CODE J50, CAYCE, SC 29033
GREG HARPER: 1111 LOUISIANA, SUITE 1100, HOUSTON, TX 77002
R. KEITH TEAGUE: 700 MILAM STREET, SUITE 800, HOUSTON, TX 77002

JIMMY STATON: 5151 SAN FELIPE, SUITE 2500, HOUSTON, TX 77056
DIANE LEOPOLD: P.O. BOX 26532, RICHMOND, VA 23261

GARY L. SYPOLT: 120 TREDEGAR STREET, RICHMOND, VA 23219
PETE CIANCI: ONE ENERGY PLAZA, 2084 WCB, DETROIT, MI 48226
ROBERT POE REED: 1111 LOUISIANA, SUITE 1000, HOUSTON, TX 77002
TERRANCE L. MCGILL: 1100 LOUISIANA, SUITE 3300, HOUSTON, TX 77002
SHELLEY CORMAN: 711 LOUISIANA STREET, SUITE 900, HOUSTON, TX 77002
DAVID L. PORGES: 625 LIBERTY AVENUE, PITTSBURGH, PA 15222
JEFFREY BRUNER: ONE CORPORATE DRIVE, SUITE 600, SHELTON, CT 06484-6211
E.J. "JAY" HOLM: ONE CORPORATE DRIVE, SUITE 600, SHELTON, CT 06484

DAVID J. DEVINE: 1001 LOUISIANA, SUITE 1000, HOUSTON, TX 77002
RON TANSKI: 6363 MAIN STREET, WILLIAMSVILLE, NY 14221

TIMOTHY SMALL: 175 EAST OLD COUNTRY ROAD, HICKSVILLE, NY 11801
CURTIS L. DINAN: 100 WEST FIFTH STREET, TULSA, OK 74103
PHILL MAY: 100 WEST FIFTH STREET, TULSA, OK 74103
NICKOLAS STRAVROPOULOS: 77 BEALE ST, SAN FRANCISCO, CA 94105
VICTOR GAGLIO: 4720 PIEDMONT ROW DRIVE, CHARLOTTE, NC 28210
R. ALLAN BRADLEY: P.O. BOX 45360, SALT LAKE CITY, UT 84145-0360

MIKE GALLAGHER: 101 ASH STREET, HQ17, SAN DIEGO, CA 92101
JERRY L. MORRIS: 4700 HIGHWAY 56, OWENSBORO, KY 42301
GREGORY L. EBEL: 5400 WESTHEIMER COURT, HOUSTON, TX 77056
KARL JOHANNSON: 450-1 STREET S.W., CALGARY, AB T2P 5H1, CANADA
STEVEN L. BIETZ: 1250 WEST CENTURY AVENUE, BISMARCK, ND 58503
BARRY HAUGEN: 1250 WEST CENTURY AVENUE, BISMARCK, ND 58503
RORY L. MILLER: P.O. BOX 1396, HOUSTON, TX 77251

FORM 990, PART IX, LINE 11G, OTHER FEES:
RESEARCH \& PROGRAMS :

TOTAL EXPENSES
$1,473,459$.

## ACTUARIAL \& ADMINISTRATIVE:

$\qquad$
TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A
$1,480,304$.
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Related Organizations and Unrelated Partnerships
Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
$>$ Attach to Form 990. Information about Schedule R (Form 990) and its instructions is at wwwirs.gov/form990


Partl Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33. Name of the organization
SCHEDULE R
(Form 990)

Department of the Treasury
internal Revenue Service
SCHEDULE R
(Form 990)
Department of the Treasury
internal Revenue Service

| Employer identification number |
| :---: |
| $73-0529079$ |



For Paperwork Reduction Act Notice, see the Instructions for Form 990. Name of the organization
$\alpha$
INTERSTATE NATURAL GAS ASSN
INTERSTATE NATURAL GAS ASSN
OF AMERICA


Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36. Note. Complete line $\mathbf{1}$ if any entity is listed in Parts II, III, or IV of this schedule.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity b Gift, grant, or capital contribution to related organization(s) c Gift, grant, or capital contribution from related organization(s) d Loans or loan guarantees to or for related organization(s) e Loans or loan guarantees by related organization(s)
f Dividends from related organization(s) ... g Sale of assets to related organization(s) h Purchase of assets from related organization(s) i Exchange of assets with related organization(s)
j Lease of facilities, equipment, or other assets to related organization(s)
k Lease of facilities, equipment, or other assets from related organization(s). 1 Performance of services or membership or fundraising solicitations for related organization(s) m Performance of services or membership or fundraising solicitations by related organization(s) n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)
o Sharing of paid employees with related organization(s)
p Reimbursement paid to related organization(s) for expenses
q Reimbursement paid by related organization(s) for expenses
r Other transfer of cash or property to related organization(s).
$\mathbf{s}$ Other transfer of cash or property from related organization(s)
2 If the answer to any of the above is "Yes," see the instructions for
(a)
(1) THE INGAA FOUNDATION
(2) THE INGAA FOUNDATION
(3) THE INGAA FOUNDATION
(4)
(5)

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$\begin{array}{ll} & \text { INTERSTATE NATURAL GAS ASSN } \\ \text { Schedule R (Form 990) } 2013 \text { OF AMERICA }\end{array}$
Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.
Provide the following information for each entity taxed as a partnership through which the organization condu
partnerships.

| (g) | (h) | (i) | (j) | (k) |
| :---: | :---: | :---: | :---: | :---: | end-of-year

assets

-都 $-$ $-$
73-0529079 Page 4

| Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total asser that was not a related organization. See instructions regarding exclusion for certain investment partnerships. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (a) <br> Name, address, and EIN of entity | (b) <br> Primary activity | (c) <br> Legal domicile (state or foreign country) | (d)Predominant income(related, inrelated,uxcluded from taxunder section $512-514$ ) |  |  |  | (g) <br> Share of end-of-year assets | (h) <br> Dispropor- tionate <br> allocations? |  | (i)Code V-UBamount in box 20of Schedule K-1(Form 1065) |  |  | (k) <br> Percentage ownership |
|  |  |  |  |  | No |  |  | Yes | No |  |  | No |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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Provide additional information for responses to questions on Schedule R (see instructions).

Caution: Forms printed from within Adobe Acrobat products may not meet IRS or state taxing agency specifications. When using Acrobat 5.x products, uncheck the "Shrink oversized pages to paper size" and uncheck the "Expand small pages to paper size" options, in the Adobe "Print" dialog. When using Acrobat 6.x and later products versions, select "None" in the "Page Scaling" selection box in the Adobe "Print" dialog.

## GOVERNMENT COPY

# UHY ADVISORS MID-ATLANTIC MD, INC. <br> 6851 OAK HALL LANE, SUITE 300 <br> COLUMBIA, MD 21045 

MAY 3, 2012

INTERSTATE NATURAL GAS ASSOCIATION
OF AMERICA
20 F STREET, NW NO. 450
WASHINGTON, DC 20001

DEAR CLIENT
ENCLOSED IS THE ORGANIZATION'S 2011 EXEMPT ORGANIZATION RETURN.

SPECIFIC FILING INSTRUCTIONS ARE AS FOLLOWS.
FORM 990 RETURN:
THIS RETURN HAS QUALIFIED FOR ELECTRONIC FILING. THE RETURN HAS BEEN TRANSMITTED ELECTRONICALLY TO THE IRS AND NO FURTHER ACTION IS REQUIRED.

A COPY OF THE RETURN IS ENCLOSED FOR YOUR FILES. WE SUGGEST THAT YOU RETAIN THIS COPY INDEFINITELY.

VERY TRULY YOURS,

UHY ADVISORS MID-ATLANTIC MD, INC.

## TAX RETURN FILING INSTRUCTIONS

FORM 990

## FOR THE YEAR ENDING

DECEMBER 31, 2011

| Prepared for | INTERSTATE NATURAL GAS ASSOCIATION <br> OF AMERICA <br> 20 F STREET, NW NO, 450 <br> WASHINGTON, DC 20001 |
| :--- | :--- |
| Prepared by | UHY ADVISORS MID-ATLANTIC MD, INC. <br> 6851 OAK HALL LANE, STE 300 <br> COLUMBIA, MD 21045 |
| Amount due <br> or refund | NOT APPLICABLE |
| Make check <br> payable to | NOT APPLICABLE |
| Mail tax return <br> and check (if <br> applicable) to | NOT APPLICABLE |
| Return must be <br> mailed on <br> or before | NOT APPLICABLE |
| Special <br> Instructions | THIS RETURN HAS QUALIFIED FOR ELECTRONIC FILING. THE RETURN <br> HAS BEEN TRANSMITTED ELECTRONICALLY TO THE IRS AND NO FURTHER <br> ACTION IS REQUIRED. |



## Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.


INTERSTATE NATURAL GAS ASSOCIATION OF AMERICA

## 1 Briefly describe the organization's mission:

INGAA IS AN ADVOCACY ORGANIZATION THAT REPRESENTS THE INTERSTATE NATURAL GAS PIPELINE INDUSTRY IN THE UNITED STATES. AS PART OF THIS ADVOCACY, INGAA REPRESENTS THE INTERESTS OF ITS MEMBERS THROUGH TESTIMONY FILED WITH COMMITTEES OF THE UNITED STATES CONGRESS,
2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?
If "Yes," describe these new services on Schedule O.
3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?................. $\square$ Yes $\quad \mathrm{X}$ No If "Yes," describe these changes on Schedule O.
4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

OS\&E - IN 2011, THE OS\&E GROUP REPRESENTED INGAA IN NUMEROUS RULEMAKINGS AND OTHER ADMINISTRATIVE PROCEEDINGS AFFECTING THE INTERSTATE NATURAL GAS PIPELINE INDUSTRY BEFORE THE PIPELINE AND HAZARDOUS MATERIALS SAFETY ADMINISTRATION (PHMSA), THE ENVIRONMENTAL PROTECTION AGENCY (EPA) AND THE DEPARTMENT OF HOMELAND SECURITY (DHS). THE OS\&E GROUP DEVOTED SIGNIFICANT TIME AND RESOURCES TO RESPONDING TO AN ADVANCED NOTICE OF PROPOSED RULEMAKING ON NATURAL GAS TRANSMISSION PIPELINE SAFETY ISSUED BY THE PIPELINE AND HAZARDOUS MATERIALS SAFETY ADMINISTRATION OF THE U.S. DEPARTMENT OF TRANSPORTATION. WHILE THESE COMMENTS WERE FILED IN EARLY 2012, THE BULK OF THE WORK IN PREPARING THE RESPONSE WAS PERFORMED IN 2011. THE GROUP ALSO SUPPORTED THE INTEGRITY MANAGEMENT - CONTINUOUS IMPROVEMENT INITIATIVE AMONG THE


LEGISLATION TO REAUTHORIZE THE PIPELINE SAFETY ACT, WHICH WAS ENACTED AS THE PIPELINE SAFETY, REGULATORY CERTAINTY AND JOB CREATION ACT OF 2011. INGAA ALSO COMMUNICATED WITH LEGISLATORS ABOUT THE ABUNDANCE OF DOMESTIC NATURAL GAS SUPPLY, THE IMPORTANCE OF INTERSTATE NATURAL GAS PIPELINE INFRASTRUCTURE AND THE POSSIBILITIES THAT NATURAL GAS CREATES FOR U.S. ENERGY POLICY.

REGULATORY AFFAIRS - INGAA'S REGULATORY AFFAIRS INITIATIVES FOCUS
PRIMARILY ON THE FEDERAL ENERGY REGULATORY COMMISSION (FERC), WHICH IS
THE PRINCIPAL REGULATOR OF THE INTERSTATE NATURAL GAS PIPELINE
INDUSTRY. EXAMPLES OF REGULATORY AFFAIRS INITIATIVES IN 2011 INCLUDED WORKING IN CONJUNCTION WITH OTHER ENERGY INDUSTRY TRADE ASSOCIATIONS ON INITIATIVES TO PROMOTE TRANSPARENCY IN FERC'S IMPLEMENTATION OF ITS CIVIL PENALTY AUTHORITY, AND WORKING WITH A VARIETY OF OTHER
STAKEHOLDERS TO EXPLORE ISSUES IN CONNECTION WITH GREATER RELIANCE ON NATURAL GAS AS A FUEL FOR ELECTRIC POWER GENERATION.

4d Other program services (Describe in Schedule O.)


\section*{| Part IV | Checklist of Required Schedules |
| :--- | :--- |}

1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A
2 Is the organization required to complete Schedule B, Schedule of Contributors?
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes, " complete Schedule C, Part I
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes, " complete Schedule C, Part II
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes, " complete Schedule C, Part III
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes, " complete Schedule D, Part I
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes, " complete Schedule D, Part II
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III
9 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes, " complete Schedule D, Part IV
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes, " complete Schedule D, Part V
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.
a Did the organization report an amount for land, buildings, and equipment in Part X , line 10? If "Yes, " complete Schedule D, Part VI
b Did the organization report an amount for investments - other securities in Part X, line 12 that is $5 \%$ or more of its total assets reported in Part X, line 16? If "Yes, " complete Schedule D, Part VII
c Did the organization report an amount for investments - program related in Part $X$, line 13 that is $5 \%$ or more of its total assets reported in Part X, line 16? If "Yes, " complete Schedule D, Part VIII
d Did the organization report an amount for other assets in Part X, line 15 that is $5 \%$ or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes, " complete Schedule D, Part X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes, " complete Schedule D, Part X
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes, " complete Schedule D, Parts XI, XII, and XIII
b Was the organization included in consolidated, independent audited financial statements for the tax year?
If "Yes, " and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes, " complete Schedule E
14a Did the organization maintain an office, employees, or agents outside of the United States?
b Did the organization have aggregate revenues or expenses of more than $\$ 10,000$ from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes, " complete Schedule F, Parts I and IV
15 Did the organization report on Part IX, column (A), line 3, more than $\$ 5,000$ of grants or assistance to any organization or entity located outside the United States? If "Yes, " complete Schedule F, Parts II and IV
16 Did the organization report on Part IX, column (A), line 3, more than $\$ 5,000$ of aggregate grants or assistance to individuals located outside the United States? If "Yes, " complete Schedule F, Parts III and IV
17 Did the organization report a total of more than $\$ 15,000$ of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11 e? If "Yes, " complete Schedule G, Part I
18 Did the organization report more than $\$ 15,000$ total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes, " complete Schedule G, Part II
19 Did the organization report more than $\$ 15,000$ of gross income from gaming activities on Part VIII, line 9a? If "Yes, " complete Schedule G, Part III
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

|  | Yes | No |
| :---: | :---: | :---: |
| 1 |  | X |
| 2 |  | X |
| 3 |  | X |
| 4 |  |  |
| 5 | X |  |
| 6 |  | X |
| 7 |  | X |
| 8 |  | X |
| 9 |  | X |
| 10 |  | X |
| 11a | X |  |
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| 11c |  | X |
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| 11e | X |  |
| 11f | X |  |
| 12a |  | X |
| 12b | X |  |
| 13 |  | X |
| 14a |  | X |
| 14b |  | X |
| 15 |  | X |
| 16 |  | X |
| 17 |  | X |
| 18 |  | X |
| 19 |  | X |
| 20a |  | X |
| 20b |  |  |

21 Did the organization report more than $\$ 5,000$ of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes, " complete Schedule I, Parts I and II
22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes, " complete Schedule I, Parts I and III
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes, " complete Schedule J
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $\$ 100,000$ as of the last day of the year, that was issued after December 31, 2002? If "Yes, " answer lines 24b through 24d and complete Schedule K. If "No", go to line 25
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?
25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes, " complete Schedule L, Part I
26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes, " complete Schedule L, Part II
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a $35 \%$ controlled entity or family member of any of these persons? If "Yes, " complete Schedule L, Part III
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):
a A current or former officer, director, trustee, or key employee? If "Yes, " complete Schedule L, Part IV
b A family member of a current or former officer, director, trustee, or key employee? If "Yes, " complete Schedule L, Part IV
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes, " complete Schedule L, Part IV
29 Did the organization receive more than $\$ 25,000$ in non-cash contributions? If "Yes, " complete Schedule $M$
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes, " complete Schedule M
31 Did the organization liquidate, terminate, or dissolve and cease operations?
If "Yes, " complete Schedule N, Part I
32 Did the organization sell, exchange, dispose of, or transfer more than $25 \%$ of its net assets? If "Yes, " complete Schedule N, Part II
33 Did the organization own 100\% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes, " complete Schedule R, Part I
34 Was the organization related to any tax-exempt or taxable entity? If "Yes, " complete Schedule R, Parts II, III, IV, and V, line 1
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?
b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes, " complete Schedule R, Part V, line 2
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes, " complete Schedule R, Part V, line 2
37 Did the organization conduct more than $5 \%$ of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes, " complete Schedule R, Part VI
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O

| 21 | Yes | $\begin{array}{\|c\|} \hline \text { No } \\ \mathrm{X} \end{array}$ |
| :---: | :---: | :---: |
| 22 |  | X |
| 23 | X |  |
| 24a |  | X |
| 24b |  |  |
| 24c |  |  |
| 24d |  |  |
| 25a |  |  |
| 25b |  |  |
| 26 |  | X |
| 27 |  | X |
|  |  |  |
| 28a |  | X |
| 28b |  | X |
| 28c |  | X |
| 29 |  | X |
| 30 |  | X |
| 31 |  | X |
| 32 |  | X |
| 33 |  | X |
| 34 | X |  |
| 35a |  | X |
| 35b |  | X |
| 36 |  |  |
| 37 |  | X |
| 38 | X |  |

Form 990 (2011)

1a Enter the number reported in Box 3 of Form 1096. Enter - 0 - if not applicable
b Enter the number of Forms W-2G included in line 1a. Enter -0 - if not applicable
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return
b If at least one is reported on line 2 a , did the organization file all required federal employment tax returns?
Note. If the sum of lines 1 a and 2 a is greater than 250, you may be required to e-file (see instructions)
3a Did the organization have unrelated business gross income of $\$ 1,000$ or more during the year?
b If "Yes," has it filed a Form 990-T for this year? If "No, " provide an explanation in Schedule O
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?
b If "Yes," enter the name of the foreign country:
See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?
c If "Yes," to line 5 a or 5 b, did the organization file Form 8886-T?
6a Does the organization have annual gross receipts that are normally greater than $\$ 100,000$, and did the organization solicit any contributions that were not tax deductible?
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?
7 Organizations that may receive deductible contributions under section 170(c).
a Did the organization receive a payment in excess of $\$ 75$ made partly as a contribution and partly for goods and services provided to the payor?
b If "Yes," did the organization notify the donor of the value of the goods or services provided?
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?
d If "Yes," indicate the number of Forms 8282 filed during the year
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? ...
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?
8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?
9 Sponsoring organizations maintaining donor advised funds.
a Did the organization make any taxable distributions under section 4966?
b Did the organization make a distribution to a donor, donor advisor, or related person?
10 Section 501(c)(7) organizations. Enter:
a Initiation fees and capital contributions included on Part VIII, line 12
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities
10a
11 Section 501(c)(12) organizations. Enter:
a Gross income from members or shareholders
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)


12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year
13 Section 501(c)(29) qualified nonprofit health insurance issuers.
a Is the organization licensed to issue qualified health plans in more than one state?
Note. See the instructions for additional information the organization must report on Schedule O.
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans
c Enter the amount of reserves on hand
14a Did the organization receive any payments for indoor tanning services during the tax year?
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

## Section A. Governing Body and Management

1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule 0.
b Enter the number of voting members included in line 1a, above, who are independent


2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?
5 Did the organization become aware during the year of a significant diversion of the organization's assets?
6 Did the organization have members or stockholders?
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:
a The governing body?
b Each committee with authority to act on behalf of the governing body?
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule $O$
Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

10a Did the organization have local chapters, branches, or affiliates?
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?
b Describe in Schedule O the process, if any, used by the organization to review this Form 990.
12a Did the organization have a written conflict of interest policy? If "No," go to line 13
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes, " describe in Schedule O how this was done
13 Did the organization have a written whistleblower policy?
14 Did the organization have a written document retention and destruction policy?
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?
a The organization's CEO, Executive Director, or top management official
b Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?


## Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed DC
18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
$\square$ Own website
Another's website
X Upon request

19 Describe in Schedule $O$ whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization:
PATRICIA TAYLOR - CONTROLLER - 202-216-5954
20 F STREET NW, SUITE 450, WASHINGTON, DC 20001
01-23-12

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

## Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter - 0 - in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $\$ 100,000$ from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than $\$ 100,000$ of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than $\$ 10,000$ of reportable compensation from the organization and any related organizations.
List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.
$\square$ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.


| Part VII | Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) |
| :--- | :--- | :--- |



2 Total number of individuals (including but not limited to those listed above) who received more than $\$ 100,000$ of reportable compensation from the organization


## Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $\$ 100,000$ of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A) <br> Name and business address | (B) <br> Description of services | (C) <br> Compensation |
| :---: | :---: | :---: |
| PROCESS PERFORMANCE IMPROVEMENT CONSULTANTS 135 CALLE CATALINA PL, HOUSTON, TX 77007 | RESEARCH FOR OS\&E | 967,128. |
| INNOVATIVE ENVIRONMENTAL SOLUTIONS PO BOX 177, CARY, IL 60013 | RESEARCH FOR OS\&E | 404, 318. |
| VAN SCOYOC, 101 CONSTITUTION AVE N.W., WASHINGTON, DC 20001 | LEGISLATIVE/LOBBYING CONSULT. | 128,013. |
| ICE MILLER STRATEGIES LLC, ONE AMERICAN SQUARE, SUITE 2700, INDIANAPOLIS, IN 46282 | $\begin{aligned} & \text { LEGISLATIVE / LOBBYING } \\ & \text { CONSULT. } \end{aligned}$ | 119,500. |
| 2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 4 |  |  |
| SEE PART VII, SECTION A CONTINUATION SHEETS |  | Form 990 (2011) |

132008 01-23-12

INTERSTATE NATURAL GAS ASSOCIATION
Form 990 (2011)
OF AMERICA
Part VII

| Part VII | Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) |
| :--- | :--- | :--- |


| (A) <br> Name and title | (B) <br> Average hours per week |  |  |  |  |  | (D)Reportablecompensationfromtheorganization(W-2/1099-MISC) | (E)Reportablecompensationfrom relatedorganizations(W-2/1099-MISC) | (F) <br> Estimated <br> amount of other compensation from the organization and related organizations |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 年 | \% | 或 |  |  |  |
| (27) SHELLEY CORMAN BOARD MEMBER | 1.00 | X |  |  |  |  | 0. | 0. | 0. |
| (28) ROBERT S. MAREBURGER BOARD MEMBER | 1.00 | X |  |  |  |  | 0. | 0. | 0. |
| (29) GEORGE S. LIPARIDIS BOARD MEMBER | 1.00 | X |  |  |  |  | 0. | 0. | 0. |
| (30) PHILLIP D. WRIGHT BOARD MEMBER | 1.00 | X |  |  |  |  | 0. | 0. | 0. |
| (31) DONALD SANTA PRESIDENT | 36.30 |  | X |  |  |  | 1,258,872. | 0. | 66,498. |
| (32) TERRY BOSS SR. VICE PRESIDENT | 36.30 |  |  | X |  |  | 398,028. | 0. | 97,501. |
| (33) MARTIN EDWARDS, III VP LEGISLATIVE AFFAIRS | 36.30 |  |  | X |  |  | 245,059. | 0. | 59,859. |
| (34) JOAN DRESKIN JACKSON VP GENERAL COUNSEL | 29.00 |  |  | X |  |  | 312,348. | 0. | 61,847. |
| (35) PATRICIA TAYLOR CONTROLLER | 36.30 |  |  |  | X |  | 134,176. | 0. | 56,969. |
| (36) LISA BEAL <br> V.P. ENVIR \& CONST POL | 36.30 |  |  |  | X |  | 209,273. | 0. | 52,059. |
| (37) DANIEL REGAN REGULATORY ATTORNEY | 36.30 |  |  |  | X |  | 169,052. | 0. | 48,898. |
| (38) RICHARD HOFFMANN EXECUTIVE DIRECTOR OF INGA | 7.30 |  |  |  | X |  | 50,673. | 202,691. | 89,327. |
| (39) CATHERINE LANDRY DIRECTOR OF COMMUNICATIONS | 36.30 |  |  |  | x |  | 65,289. | 65,289. | 10,849. |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |
| Total to Part VII, Section A, line 1c |  |  |  |  |  |  | 2,842,770. | 267,980. | 543,807. |



Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

| Check if Schedule O contains a response to any question in this Part IX |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. | Total expenses | $\begin{gathered} \text { (B) } \\ \begin{array}{c} \text { Program service } \\ \text { expenses } \end{array} \\ \hline \end{gathered}$ | Management and general expenses | (D) <br> Fundraising expenses |
| 1 Grants and other assistance to governments and organizations in the United States. See Part IV, line 21 |  |  |  |  |
| 2 Grants and other assistance to individuals in the United States. See Part IV, line 22 |  |  |  |  |
| 3 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16 |  |  |  |  |
| 4 Benefits paid to or for members |  |  |  |  |
| 5 Compensation of current officers, directors, trustees, and key employees | 2,500,012. |  |  |  |
| 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) |  |  |  |  |
| 7 Other salaries and wages | 1,046,336. |  |  |  |
| 8 Pension plan accruals and contributions (include section $401(\mathrm{k})$ and section $403(\mathrm{~b})$ employer contributions) | 258,412. |  |  |  |
| 9 Other employee benefits | 92,966. |  |  |  |
| 10 Payroll taxes | 130,688. |  |  |  |
| 11 Fees for services (non-employees): <br> a Management |  |  |  |  |
| b Legal | 9,327. |  |  |  |
| c Accounting | 24,600. |  |  |  |
| d Lobbying ... | 273,013. |  |  |  |
| e Professional fundraising services. See Part IV, line 17 |  |  |  |  |
| f Investment management fees ............ |  |  |  |  |
| g Other | 1,849,125. |  |  |  |
| 12 Advertising and promotion |  |  |  |  |
| 13 Office expenses. | 190,349. |  |  |  |
| 14 Information technology |  |  |  |  |
| 15 Royalties |  |  |  |  |
| 16 Occupancy | 796,545. |  |  |  |
| 17 Travel | 146,081. |  |  |  |
| 18 Payments of travel or entertainment expenses for any federal, state, or local public officials |  |  |  |  |
| 19 Conferences, conventions, and meetings .... | 300,013. |  |  |  |
| 20 Interest ...................................... |  |  |  |  |
| 21 Payments to affiliates |  |  |  |  |
| 22 Depreciation, depletion, and amortization | 121,520. |  |  |  |
| 23 Insurance ................................................ | 40,151. |  |  |  |
| 24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24 e amount exceeds $10 \%$ of line 25 , column (A) amount, list line 24e expenses on Schedule 0 .) |  |  |  |  |
| a PUBS/SUBSCRIPTIONS | 37,083. |  |  |  |
| b DUES | 33,720. |  |  |  |
| c MISCELLANEOUS | 33,374. |  |  |  |
| d PARKING/TRANSPORTATION | 27,511. |  |  |  |
| e All other expenses | 7,389. |  |  |  |
| 25 Total functional expenses. Add lines 1 through 24e | 7,918,215. |  |  |  |
| 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. <br> Check here $\square$ if following SOP 98-2 (ASC 958-720) |  |  |  |  |
| 132010 01-23-12 |  |  |  | Form 990 (2011) |
|  |  |  |  |  |
| $30050313911349040-177$ | 011.03050 | TERSTATE | URAL GAS | 49040-11 |



| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 8,649,548. |
| :---: | :---: | :---: | :---: |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 7,918,215. |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | 731,333. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X , line 33, column (A)) | 4 | 6,348,769. |
| 5 | Other changes in net assets or fund balances (explain in Schedule O) ........................... | 5 | 38,550. |
| 6 | Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) | 6 | 7,118,652. |

## Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

1 Accounting method used to prepare the Form 990: $\qquad$ Cash

$\square$ Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.
2a Were the organization's financial statements compiled or reviewed by an independent accountant?
b Were the organization's financial statements audited by an independent accountant?
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?
If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O .
d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both:Separate basis
X Consolidated basis $\square$ Both consolidated and separate basis
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

SCHEDULE C
(Form 990 or $990-E Z$ )

Department of the Treasury Internal Revenue Service

Political Campaign and Lobbying Activities
For Organizations Exempt From Income Tax Under section 501(c) and section 527
Complete if the organization is described below. Attach to Form 990 or Form 990-EZ. $>$ See separate instructions.

If the organization answered "Yes" to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes" to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes" to Form 990, Part IV, line 5 (Proxy Tax), or Form 990-EZ, Part V, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

| Name of organization | INTERSTATE NATURAL GAS ASSOCIATION | Employer identification number |
| :--- | :--- | :---: |
| OF AMERICA | $73-0529079$ |  |



1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.
2 Political expenditures
3 Volunteer hours
\$ $\qquad$

\section*{| Part I-B | Complete if the organization is exempt under section 501(c)(3). |
| :--- | :--- |}


b If "Yes," describe in Part IV.

| Part I-C | Complete if the organization is exempt under section 501(c), except section 501(c)(3). |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Enter the amount directly expended by the filing organization for section 527 exempt function activities .......... \$ \$ |  |  |  |  |
| 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities |  |  |  |  |
| 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b |  |  |  |  |
| Did the filing organization file Form 1120-POL for this year? |  |  | Yes | No |

5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

| (a) Name | (b) Address | (c) EIN | (d) Amount paid from filing organization's funds. If none, enter -0-. | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0- |
| :---: | :---: | :---: | :---: | :---: |
| INGAA PAC | $\begin{aligned} & \text { WASHINGTON, DC } \\ & 20001 \end{aligned}$ | 52-1911400 | 0. | 48,558. |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.
Schedule C (Form 990 or 990-EZ) 2011

| Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section $501(\mathrm{~h})$ ). |  |  |  |
| :---: | :---: | :---: | :---: |
| if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures). <br> if the filing organization checked box A and "limited control" provisions apply. |  |  |  |
| Limits on Lobbying Expenditures <br> (The term "expenditures" means amounts paid or incurred.) |  | (a) Filing organization's totals | (b) Affiliated group totals |
| 1a Total lobbying expenditures to influence public opinion (grass roots lobbying) <br> b Total lobbying expenditures to influence a legislative body (direct lobbying) <br> c Total lobbying expenditures (add lines 1 a and 1b) <br> d Other exempt purpose expenditures <br> e Total exempt purpose expenditures (add lines 1c and 1d) <br> f Lobbying nontaxable amount. Enter the amount from the following table in both columns. |  |  |  |
| g Grassroots nontaxable amount (enter 25\% <br> h Subtract line 1 g from line 1 a . If zero or less, <br> i Subtract line 1 f from line 1 c . If zero or less, <br> j If there is an amount other than zero on eith reporting section 4911 tax for this year? | ne 1f) <br> er -0 - <br> - 0 - <br> ine 1 h or line 1i, did the organization file Form 4720 |  | Yes $\square$ No |

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through $2 f$ on page 4.)

Lobbying Expenditures During 4-Year Averaging Period

| Calendar year (or fiscal year beginning in) | (a) 2008 | (b) 2009 | (c) 2010 | (d) 2011 | (e) Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2a Lobbying nontaxable amount |  |  |  |  |  |
| b Lobbying ceiling amount ( $150 \%$ of line 2 a , column(e)) |  |  |  |  |  |
| c Total lobbying expenditures |  |  |  |  |  |
| d Grassroots nontaxable amount |  |  |  |  |  |
| e Grassroots ceiling amount ( $150 \%$ of line 2d, column (e)) |  |  |  |  |  |
| f Grassroots lobbying expenditures |  |  |  |  |  |

INTERSTATE NATURAL GAS ASSOCIATION
Schedule C (Form 990 or 990-EZ) 2011 OF AMERICA
73-0529079 Page 3
Part II-B $\quad$ Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section $501(\mathrm{~h})$ ).

For each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.

1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:
a Volunteers?
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?
c Media advertisements?
d Mailings to members, legislators, or the public?
e Publications, or published or broadcast statements?
f Grants to other organizations for lobbying purposes?
g Direct contact with legislators, their staffs, government officials, or a legislative body?
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?
i Other activities?
j Total. Add lines 1 c through 1 i
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?
b If "Yes," enter the amount of any tax incurred under section 4912
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?
Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

1 Were substantially all ( $90 \%$ or more) dues received nondeductible by members?
2 Did the organization make only in-house lobbying expenditures of $\$ 2,000$ or less?
3 Did the organization agree to carry over lobbying and political expenditures from the prior year?

|  | Yes | No |
| :---: | :---: | :---: |
| 1 |  | $X$ |
| 2 |  | $X$ |
| 3 | $X$ |  |

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

| 1 | Dues, assessments and similar amounts from members | 1 | 7,754,364. |
| :---: | :---: | :---: | :---: |
| 2 | Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). <br> Current year | 2a | 1,015,286. |
| b | Carryover from last year | 2b |  |
| c | Total | 2c | 1,015,286. |
| 3 | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues | 3 | 1,747,024. |
| 4 | If notices were sent and the amount on line 2 c exceeds the amount on line 3 , what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? | 4 |  |
| 5 | Taxable amount of lobbying and political expenditures (see instructions) | 5 | -731,738. |

## Part IV

Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A; and Part II-B, line 1. Also, complete this part for any additional information.

## PART I-C CONTINUATION FOR INCOMPLETE NAME/ADDRESS INFORMATION:

INGAA PAC
20 F STREET NW. WASHINGTON, DC 20001
INTERSTATE NATURAL GAS ASSOCIATION
OF AMERICA


| Part II | Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. |
| :--- | :--- |

1 Purpose(s) of conservation easements held by the organization (check all that apply).Preservation of land for public use (e.g., recreation or education)Preservation of an historically important land area
Protection of natural habitat
Preservation of a certified historic structure
Preservation of open space
2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.
a Total number of conservation easements
b Total acreage restricted by conservation easements
c Number of conservation easements on a certified historic structure included in (a)
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register

|  | Held at the End of the Tax Year |
| :--- | :--- |
| 2a |  |
| 2b |  |
| 2c |  |
| 2d |  |

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year
4 Number of states where property subject to conservation easement is located
5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?


6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year
7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year \$
8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?
9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

## Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" to Form 990, Part IV, line 8.
1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.
b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:
(i) Revenues included in Form 990, Part VIII, line 1 ................................................................................. \$
(ii) Assets included in Form 990, Part X ................................................................................................ \$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:
a Revenues included in Form 990, Part VIII, line 1 ..................................................................................... \$
b Assets included in Form 990, Part X ..................................................................................................... \$

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items


4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.
5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?
Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

| 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included |
| :--- |
| on Form 990, Part X? ................................................................................................. |
| b If "Yes," explain the arrangement in Part XIV and complete the following table: |
| c Beginning balance ............................................................................................... |

b If "Yes," explain the arrangement in Part XIV.

| Part V | Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10. |
| :--- | :--- | :--- |


|  | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1a Beginning of year balance |  |  |  |  |  |
| b Contributions |  |  |  |  |  |
| c Net investment earnings, gains, and losses |  |  |  |  |  |
| d Grants or scholarships |  |  |  |  |  |
| e Other expenditures for facilities and programs |  |  |  |  |  |
| f Administrative expenses |  |  |  |  |  |
| $g$ End of year balance |  |  |  |  |  |

2 Provide the estimated percentage of the current year end balance (line 1 g , column (a)) held as:
a Board designated or quasi-endowment $\square$
b Permanent endowment
 \%
c Temporarily restricted endowment $\quad \%$
The percentages in lines 2a, 2b, and 2c should equal $100 \%$.
3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
(i) unrelated organizations
(ii) related organizations
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?


4 Describe in Part XIV the intended uses of the organization's endowment funds.

| Part VI | Land, Buildings, and Equipment. See Form 990, Part X, line 10. |
| :--- | :--- |


| Description of property | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
| :---: | :---: | :---: | :---: | :---: |
| 1a Land |  |  |  |  |
| b Buildings |  |  |  |  |
| c Leasehold improvements |  | 1,083,543. | 465,538. | 618,005. |
| d Equipment |  | 503,935. | 192,145. | 311,790. |
| e Other |  |  |  |  |
| Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).) ................................ |  |  |  | 929,795. |


| Part VII | Investments - Other Securities. See Form 990, Part X, line 12. |
| :--- | :--- | :--- |

(a) Description of security or category (including name of security)
(1) Financial derivatives
(2) Closely-held equity interests
(3) Other
(A)
(B)
(C)
(D)
(E)
(F)
(G)
(H)
(I)

Total. (Col (b) must equal Form 990, Part X, col (B) line 12.

| Part VIII | Investments - Program Related. See Form 990, Part X, line 13. |
| :--- | :--- | :--- | :--- | :--- |


| (a) Description of investment type | (b) Book value |
| :---: | :---: |
| (1) |  |
| (2) |  |
| (3) |  |
| (4) |  |
| (5) |  |
| (6) |  |
| (7) |  |
| (8) |  |
| (9) |  |
| (10) |  |
| Total. (Col (b) must equal Form 990, Part X, col (B) line 13.) |  |


| Part IX | Other Assets. See Form 990, Part X, line 15. |
| :--- | :--- |

(a) Description
(b) Book value
(1)
(2)
(3)
(4)
(5)
(6)
(7)
(8)
(9)
(10)

Total. (Column (b) must equal Form 990, Part X, col (B) line 15.)

| Part X | Other Liabilities. See Form 990, Part X, line 25. |
| :--- | :--- |


| (a) Description of liability | (b) Book value |
| :--- | ---: |
| (1) Federal income taxes |  |
| $(2)$ RETIREMENT LIABILITIES | $1,977,626$. |
| $(3)$ DEFERRED RENT LIABILITY | $660,648$. |
| $(4)$ |  |
| $(5)$ |  |
| $(6)$ |  |
| $(7)$ |  |
| $(8)$ |  |
| $(9)$ | $2,638,274$. |
| $(10)$ |  |
| $(11)$ |  |

Total. (Column (b) must equal Form 990, Part X, col (B) line 25.)
2,638,274.
2 FIN 48 (ASC 740).
2. FIN 48 (ASC 740).

T32053
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2 Total expenses (Form 990, Part IX, column (A), line 25)
3 Excess or (deficit) for the year. Subtract line 2 from line 1
4 Net unrealized gains (losses) on investments
5 Donated services and use of facilities
6 Investment expenses
7 Prior period adjustments
8 Other (Describe in Part XIV.)
9 Total adjustments (net). Add lines 4 through 8
10 Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9

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## Part XII $\quad$ Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1 Total revenue, gains, and other support per audited financial statements
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:
a Net unrealized gains on investments
b Donated services and use of facilities
c Recoveries of prior year grants
d Other (Describe in Part XIV.)
e Add lines 2a through 2d
3 Subtract line $\mathbf{2 e}$ from line 1
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:
a Investment expenses not included on Form 990, Part VIII, line 7b
b Other (Describe in Part XIV.)
c Add lines 4a and 4b
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)

## Part XIII| Reconciliation of Expenses per Audited Financial Statements With Expenses per Return



## Part XIV| Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.
PART X, LINE 2: THE ASSOCIATION PERFORMED AN EVALUATION OF UNCERTAIN
TAX POSITIONS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010, AND
DETERMINED THAT THERE WERE NO MATTERS THAT WOULD REQUIRE RECOGNITION IN
THE FINANCIAL STATEMENTS OR WHICH MAY HAVE ANY EFFECT ON ITS TAX-EXEMPT
STATUS. AS OF DECEMBER 31, 2011, THE STATUTE OF LIMITATIONS FOR TAX YEARS
2008 AND LATER REMAINS OPEN WITH THE U.S. FEDERAL JURISDICTION OR THE
VARIOUS STATES AND LOCAL JURISDICTIONS IN WHICH THE ASSOCIATION FILES TAX
RETURNS. IT IS THE ASSOCIATION'S POLICY TO RECOGNIZE INTEREST AND
Schedule D (Form 990) 2011

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\section*{| Part I | Questions Regarding Compensation |
| :--- | :--- |}

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.First-class or charter travel
Travel for companions
Tax indemnification and gross-up payments
Discretionary spending accountHousing allowance or residence for personal use Payments for business use of personal residenceHealth or social club dues or initiation feesPersonal services (e.g., maid, chauffeur, chef)
b If any of the boxes on line 1 a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1 a ?

3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director. Explain in Part III.

| X | Compensation committee |
| :--- | :--- |
| X | Independent compensation consultant |
| $\square$ | Form 990 of other organizations |



Written employment contract
X Approval by the board or compensation committee

4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:
a Receive a severance payment or change-of-control payment?
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?
c Participate in, or receive payment from, an equity-based compensation arrangement?
If "Yes" to any of lines $4 \mathrm{a}-\mathrm{c}$, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.
5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:
a The organization?
b Any related organization? If "Yes" to line 5a or 5b, describe in Part III.
6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:
a The organization?
b Any related organization?
If "Yes" to line 6a or 6b, describe in Part III.
7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6 ? If "Yes," describe in Part III
8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III
9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?
LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.
Schedule J (Form 990) 2011

| （A）Name |  | （B）Breakdown of W－2 and／or 1099－MISC compensation |  |  | （C） <br> Retirement and other deferred compensation | （D） <br> Nontaxable benefits | （E） <br> Total of columns （B）（i）－（D） | （F） <br> Compensation reported as deferred in prior Form 990 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | （i）Base compensation | （ii）Bonus \＆ incentive compensation | （iii）Other reportable compensation |  |  |  |  |
| 1 DONALD SANTA | （i） | 674，277． | 523，800． | 60，795． | 48，869． | 17，629． | 1，325，370． | 0. |
|  | （ii） | 0 。 | 0 ． | 0 ． | 0 ． | 0 ． | 0 ． | 0 ． |
| 2 TERRY BOSS | （i） | 240，974． | 140，000． | 17，054． | 80，798． | 16，703． | 495，529． | 0 ． |
|  | （ii） | 0 。 | 0 ． | 0 ． | 0 ． | 0 ． | 0 ． | 0 ． |
| 3 MARTIN EDWARDS，III | （i） | 152，270 | 79，000． | 13，789． | 42，293． | 17，566． | 304，918． | 0 ． |
|  | （ii） | 0 ． | 0 ． | 0 ． | 0 ． | 0 ． | 0 ． | 0 ． |
| 4 JOAN DRESKIN JACKSON | （i） | 190，750． | 105，000． | 16，598． | 45，696． | 16，151． | 374，195． | 0 ． |
|  | （ii） | 0 ． | 0 ． | 0 ． | 0 ． | 0 ． | 0 ． | 0 ． |
| 5 PATRICIA TAYLOR | （i） | 99，176． | 35，000． | 0 ． | 31，900． | 25，069． | 191，145． | 0 ． |
|  | （ii） | 0 ． | 0 ． | 0 ． | 0 ． | 0 ． | 0 ． | 0 ． |
| 6 LISA BEAL | （i） | 154，000． | 46，750． | 8，523． | 40，077． | 11，982． | 261，332． | 0 ． |
|  | （ii） | 0 ． | 0 ． | 0 ． | 0 ． | 0 ． | 0 。 | 0 ． |
| 7 DANIEL REGAN | （i） | 135，255． | 33，797． | 0 ． | 30，323． | 18，575． | 217，950． | 0 ． |
|  | （ii） | 0 ． | 0 ． | 0 ． | 0 ． | 0 。 | 0 ． | 0 ． |
| 8 RICHARD HOFFMANN | （i） | 42，012． | 8，000． | 661. | 15，436． | 2，429． | 68，538． | 0 ． |
|  | （ii） | 168，046． | 32，000． | 2，645． | 61，744． | 9，718． | 274，153． | 0 ． |
| 9 | （i） |  |  |  |  |  |  |  |
|  | （ii） |  |  |  |  |  |  |  |
| 10 | （i） |  |  |  |  |  |  |  |
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|  | （ii） |  |  |  |  |  |  |  |

PART I, LINE 4B: DONALD SANTA HAS AN AGREEMENT WITH INGAA FOR AN EARLY
RETIREMENT BENEFIT. AMOUNTS ARE INCLUDED IN PART II OF SCHEDULE J.

SCHEDULE 0 (Form 990 or 990-EZ)

Complete to provide information for responses to specific questions on Form 990 or 990 -EZ or to provide any additional information. - Attach to Form 990 or 990-EZ.

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

INDUSTRY IN THE UNITED STATES. AS PART OF THIS ADVOCACY, INGAA
REPRESENTS THE INTERESTS OF ITS MEMBERS THROUGH TESTIMONY FILED WITH COMMITTEES OF THE UNITED STATES CONGRESS, COMMENTS ON RULEMAKINGS AND OTHER REGULATORY INITIATIVES UNDERTAKEN BY FEDERAL AGENCIES WITH JURISDICTION OVER ITS MEMBER COMPANIES' ACTIVITIES OR WHOSE ACTIONS OTHERWISE AFFECT ITS MEMBER COMPANIES, AND ON OCCASION THROUGH PARTICIPATION IN FEDERAL AND STATE JUDICIAL PROCEEDINGS IN WHICH ITS MEMBERS' COLLECTIVE INTERESTS ARE AT STAKE.

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: COMMENTS ON RULEMAKINGS AND OTHER REGULATORY INITIATIVES UNDERTAKEN BY FEDERAL AGENCIES WITH JURISDICTION OVER ITS MEMBER COMPANIES' ACTIVITIES OR WHOSE ACTIONS OTHERWISE AFFECT ITS MEMBER COMPANIES, AND ON OCCASION THROUGH PARTICIPATION IN FEDERAL AND STATE JUDICIAL PROCEEDINGS IN WHICH ITS MEMBERS' COLLECTIVE INTERESTS ARE AT STAKE.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:
MEMBER COMPANIES TO DEVELOP AND IMPLEMENT A SERIES OF CONCRETE STEPS TO IMPROVE NATURAL GAS PIPELINE SAFETY.

FORM 990, PART VI, SECTION A, LINE 6: NATURAL GAS PIPELINE COMPANIES (SHALL INCLUDE ANY PERSON, FIRM OR CORPORATION ENGAGED IN THE PIPELINE TRANSPORTATION OF NATURAL GAS IN NORTH AMERICA OR OUTSIDE NORTH AMERICA WHOSE ACTIVITIES AND INTERESTS ARE DEEMED BY THE BOARD OF DIRECTORS TO BE CONSISTENT WITH THE OBJECTIVES OF THE ASSOCIATION), SHALL BE ELIGIBLE FOR LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990 or 990-EZ) (2011) 132211
$01-23-12$

MEMBERSHIP WITH THE RIGHT TO VOTE AT MEETINGS OF THE MEMBERS, THROUGH THEIR ACCREDITED REPRESENTATIVES.

FORM 990, PART VI, SECTION A, LINE 7A: EACH MEMBER OF THE ASSOCIATION IN GOOD STANDING AND ELIGIBLE TO VOTE SHALL BE ENTITLED TO ONE (1) VOTE ON ALL MATTERS PROPERLY BEFORE THE MEETING OF THE MEMBERS. THE VOTE OF ANY MEMBER OF THE ASSOCIATION MAY BE CAST BY SUCH MEMBER, BY HIS/HER REPRESENTATIVE OR BY A PROXY. ANY SUCH PROXY MUST BE FURNISHED IN WRITING. ANY PROXY MAY BE REVOKED AND WITHDRAWN AT ANY TIME BY THE MEMBER WHO CONFERRED SUCH PROXY BY SO NOTIFYING, IN WRITING, THE PRESIDENT OF THE ASSOCIATION AND THE PERSON TO WHOM THE PROXY WAS ORIGINALLY GIVEN. NO PERSON OTHER THAN A DULY QUALIFIED MEMBER ENTITLED TO VOTE AND IN GOOD STANDING OR A PERSON PROPERLY AUTHORIZED TO REPRESENT SUCH A MEMBER CAN HOLD AND EXERCISE A PROXY FROM ANY MEMBER OF THE ASSOCIATION. IN THE ELECTION OF DIRECTORS, THE MEMBERS SHALL RECEIVE THE RECOMMENDATIONS OF THE NOMINATING COMMITTEE APPOINTED BY THE CHAIRMAN WITH THE ADVICE AND CONSENT OF THE EXECUTIVE COMMITTEE. ANY MEMBER ENTITLED TO VOTE MAY NOMINATE ONE (1) OR MORE QUALIFIED CANDIDATE(S) NOT INCLUDED IN THE RECOMMENDATIONS OF THE NOMINATING COMMITTEE FOR ELECTION TO THE BOARD. UPON THE CLOSE OF NOMINATIONS, EACH MEMBER MAY CAST HIS/HER VOTE FOR A MAXIMUM OF THAT NUMBER OF QUALIFIED CANDIDATES NECESSARY TO CONSTITUTE THE BOARD OF DIRECTORS IN ACCORDANCE WITH THE REQUIREMENTS HEREOF, PROVIDED, HOWEVER, THAT NO VOTING MEMBER MAY HAVE MORE THAN ONE (1) REPRESENTATIVE ON THE BOARD OF DIRECTORS.

FORM 990, PART VI, SECTION B, LINE 11: AN ELECTRONIC VERSION OF FORM 990 IS DISTRIBUTED TO ALL BOARD MEMBERS PRIOR TO THE BOARD MEETING FOR THEIR REVIEW. APPROVAL OF THE 990 IS LISTED AS AN AGENDA ITEM FOR THE BOARD MEETING; AFTER DISCUSSION, A MOTION WAS REQUESTED FOR PERMISSION TO FILE 132212
$01-23-12$

THE FORM 990 AS WRITTEN (OR WITH APPROVED CHANGES)AND PASSED BY VOICE VOTE.

FORM 990, PART V, LINE 2A
COMMON PAYMASTER
INGAA SERVES AS THE COMMON PAYMASTER FOR ITSELF AND THE INGAA
FOUNDATION. INGAA REPORTED 17 EMPLOYEES ON THE FEDERAL FORM W-3 FOR THE YEAR 2011. OF THOSE 17 EMPLOYEES, ONE WORKED EXCLUSIVELY FOR THE FOUNDATION, AND TWO EMPLOYEES' TIME WAS ALLOCATED BETWEEN THE ENTITIES.

FORM 990, PART VI, SECTION B, LINE 12C: INGAA HAS TWO CONFLICT OF INTEREST POLICIES. ONE POLICY APPLIES TO ALL INGAA EMPLOYEES AND THE OTHER POLICY APPLIES TO KEY INGAA EMPLOYEES AND MEMBERS OF THE BOARD OF DIRECTORS. INGAA STAFF AND THE BOARD WERE BRIEFED ON THE POLICIES AND WERE PROVIDED WITH EXAMPLES OF THE TYPES OF SITUATIONS THAT COULD BE DEEMED TO BE "CONFLICTS OF INTEREST" THAT WOULD NEED TO BE REPORTED TO EITHER THE PRESIDENT, OR OTHER MANAGEMENT. THE ASSOCIATION MAINTAINS DOCUMENTATION MEMORIALIZING THAT ALL STAFF AND BOARD MEMBERS HAVE EXECUTED DECLARATIONS STATING THAT THEY HAVE READ AND AGREE TO ABIDE BY THE CONFLICT OF INTEREST POLICIES.

FORM 990, PART VI, SECTION B, LINE 15: INTERSTATE NATURAL GAS ASSOCIATION OF AMERICA RETAINS AN INDEPENDENT CONSULTANT TO PERFORM A MARKET ANALYSIS OF INGAA'S COMPENSATION PRACTICE FOR SENIOR EXECUTIVES RELATIVE TO COMPARABLE POSITIONS WITHIN SIMILAR ORGANIZATIONS. THE PRESIDENT OF INGAA PROVIDES THE COMPENSATION COMMITTEE WITH DOCUMENTATION SUPPORTING RECOMMENDED BASE SALARY ADJUSTMENTS AND RECOMMENDED INCENTIVE COMPENSATION AWARDS FOR STAFF BASED UPON THE OVERALL PERFORMANCE OF THE ORGANIZATION

MEASURED AGAINST ITS ANNUAL BOARD-APPROVED ACTION PLAN AND THE PERFORMANCE OF INDIVIDUAL EXECUTIVES MEASURED AGAINST THEIR ANNUAL GOALS. THE COMMITTEE ALSO EVALUATES THE PERFORMANCE OF THE PRESIDENT BASED ON THESE CRITERIA. THE COMPENSATION COMMITTEE MAKES A FINAL DECISION ON BASE SALARY AND INCENTIVE COMPENSATION FOR THE PRESIDENT AND ALL SENIOR EXECUTIVES WHO REPORT DIRECTLY TO THE PRESIDENT. THE RESULTS OF THE DELIBERATIONS OF THE COMPENSATION COMMITTEE ARE REPORTED TO THE EXECUTIVE COMMITTEE OF INGAA.

FORM 990, PART VI, SECTION C, LINE 19: INTERSTATE NATURAL GAS ASSOCIATION OF AMERICA DOES NOT MAKE ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY OR FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC. THE ASSOCIATION DOES, UPON REQUEST, SHARE FINANCIAL STATEMENTS WITH BANKS, INSURANCE COMPANIES AND OTHER VENDORS FOR THE PURPOSE OF OBTAINING CREDIT.

FORM 990, PART XI, LINE 5, CHANGES IN NET ASSETS:
NET UNREALIZED GAINS ON INVESTMENTS: 38,550.

FORM 990, PART VI, LINE 9
MURRAY BIRCH: 800, 605-5TH AVENUE S.W., CALGARY, AB T2P3H5, CANADA
TERRANCE L. MCGILL: 1100 LOUISIANA, SUITE 3300, HOUSTON, TX 77002
STAN HORTON: 9 GREENWAY PLAZA, SUITE 2800, HOUSTON, TX
DAVID L. PORGES: 625 LIBERTY AVENUE, PITTSBURGH, PA 15222
GREG HARPER: 1111 LOUISIANA, SUITE 1100, HOUSTON, TX 77002
E.J. "JAY" HOLM: ONE CORPORATE DR., SUITE 600, SHELTON, CT 06484
R. KEITH TEAGUE: 700 MILAM STREET, SUITE 800, HOUSTON, TX 77002

DAVID J. DEVINE: 500 DALLAS STREET, SUITE 1000, HOUSTON, TX 77002-4708
GARY L. SYPOLT: 120 TREDEGAR STREET, RICHMOND, VA 23219
RON TANSKI: 6363 MAIN STREET, WILLIAMSVILLE, NY 14221

PETE CIANCI: ONE ENERGY PLAZA, 2084 WCB, DETROIT, MI 48226 JIMMY STATON: 5151 SAN FELIPE, SUITE 2500, HOUSTON, TX 77056

JAMES C. YARDLEY: 1001 LOUISIANA STREET, HOUSTON, TX 77002
CURTIS L. DINAN: 100 WEST FIFTH STREET, TULSA, OK 74103
ROBERT O. BOND: 5444 WESTHEIMER ROAD, SUITE 512, HOUSTON, TX 77056
RANDY BARNARD: P.O. BOX 1396, HOUSTON, TX, 77251
NICKOLAS STAVROPOULOS: 77 BEALE ST., SAN FRANCISCO, CA 94105
BARRY HAUGEN: 1250 WEST CENTURY AVENUE, BISMARK, ND 585803
R. ALLAN BRADLEY: 180 EAST 100 SOUTH, SALT LAKE CITY, UT 84111

ROLF A. GAFVERT: 9 GREENWAY PLAZA, SUITE 2800, HOUSTON, TX 77046 JERRY L. MORRIS: 4700 HIGHWAY 56, OWENSBORO, KY 42301

MURRY S. GERBER: 225 NORTH SHORE DRIVE, 6TH FLOOR, PITTSBURGH, PA 15219-6041

GREGORY L. EBEL: 5400 WESTHEIMER COURT, HOUSTON, TX 77056
JAMES B. HOWE: 1125 BROADWAY, ALBANY, NY 12204-2505
GREG LOHNES: 450-1 STREET S.W., CALGARY AB T2P 5H1 CANADA
CHRISTOPHER A. HELMS: 5151 SAN FELIPE, SUITE 2500, HOUSTON, TX 77056
SHELLEY CORMAN: 711 LOUISIANA STREET, SUITE 900, HOUSTON, TX 77002
ROBERT S. MAREBURGER: 100 WEST FIFTH STREET, TULSA, OK 74103
GEORGE S. LIPARIDIS: 101 ASH STREET, HQ17, SAN DIEGO, CA 91201
PHILLIP D. WRIGHT: P.O. BOX 1396 HOUSTON, TX 77251
（f）
Direct controlling
entity

| （c） <br> Legal domicile（state or <br> foreign country） | （d） <br> Total income | （e） <br> End－of－year assets |  |
| :---: | :---: | :---: | :---: |
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## Name of the organization INTERSTATE NATURAL GAS ASSOCIATION

 OF AMERICAPart I Identification of Disregarded Entities（Complete if the organization answered＂Yes＂to Form 990，Part IV，line 33．）
（b）
（b）
Primary activity
（a）
Name，address，and EIN
of disregarded entity
of disregarded entity
Name，address，and EIN
of disregarded entity Part II organizations during the tax year．）

$$
\begin{gathered}
\text { (a) } \\
\text { Name, address, and EIN } \\
\text { of related organization }
\end{gathered}
$$

THE INGAA FOUNDATION－52－1667696
20 F STREET，SUITE 450
WASHINGTON，DC 20001
THE INGAA PAC－52－1911400
20 F STREET，SUITE 450
WASHINGTON，DC 20001
COMMITTEE
（b）

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For Paperwork Reduction Act Notice，see the Instructions for Form 990.
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| (a) <br> Name, address, and EIN of related organization | (b) <br> Primary activity | (c) Legal domiciee (state or | (d) <br> Direct controlling entity | (e) <br> Predominant income <br> (related, unrelated, <br> excluded from tax under <br> sections $512-514)$ | (f) <br> Share of total income | (g) <br> Share of end-of-year assets | (h) <br> Disproportion- <br> ate allocations? |  | (i) <br> Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) |  |  | (k) <br> Percentage ownership |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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Part IV Identification of Related Organizations Taxable as a Corporation or Trust(Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related

INTERSTATE NATURAL GAS ASSOCIATION
73-0529079 Page 3


Schedule R (Form 990) 2011 OF AMERICA
Part VII Supplemental Information
Complete this part to provide additional information for responses to questions on Schedule R (see instructions).


[^0]:    For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

    Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

