

FY 2011 Financial Services and General Government

Federal Funding Requests

Senator Kirsten Gillibrand

Accion USA- Women's LINK Program; \$1,000,000; 115 East 23rd Street 7th Floor, New York, NY, 10010

This initiative will increase the number of successful women-owned microenterprises (small businesses with five or fewer employees) in the New York metropolitan area. Specifically, the funding will be used to offer microcredit loans and training to lower-income women who cannot access bank loans, creating stronger businesses and employment opportunities. The project is estimated to create approximately 174 jobs.

Brooklyn Hispanic Chamber of Commerce- Brooklyn Business Incubator; \$150,000; 2359 86 Street 2nd Floor, Brooklyn, NY, 11214

The Chamber is seeking financial assistance to expand their business incubator program. The funding will be used to upgrade the incubator's computers and software and help expand the Chamber's small business initiative, which provides entrepreneurs assistance in marketing, the rudiments of business, and support in seeking financial assistance. This project is estimated to create approximately 4 jobs.

Brooklyn Museum- Living Legacies; \$3,000,000; 200 Eastern Parkway, Brooklyn, NY, 11238

The Brooklyn Museum, which is an anchor institution in Brooklyn's tourism industry, will use these funds for the next phase of the Museum's 10-year Climate Control Master Plan, which seeks to provide climate control for the Museum's world renowned collection as well as the reorganization of the galleries, entitled "Living Legacies." This project is estimated to create approximately 30 jobs.

Buffalo Niagara International Trade Foundation- A Proactive Approach to Accelerating Western New York's Manufacturing Competitiveness in the Global Economy; \$300,000; 725 Main Street, Buffalo, NY, 14203

Funds would support a three-pronged approach to addressing the needs of manufacturing and service firms in Western New York. First, funding would be used for the "Accelerating Western New York's Manufacturing Competitiveness" program, which addresses the needs of small and medium-sized manufacturers and service firms by providing a practical, hands-on workshop focused on exporting. Funds would also help expand the Foundation's international business development services and guided assistance to service a broader audience of companies in a 12-county region of Western New York, as well as support, in conjunction with educational institutions and other industry partners, comprehensive trade education and global skills development programs geared for the agribusiness and manufacturing sectors. This project is estimated to create approximately 150 jobs.

Council of Jewish Organizations of Flatbush, Inc.- Entrepreneurship & Financial Literacy Program Through our SBBOC; \$205,000; 1550 Coney Island Avenue, Brooklyn, NY, 11230

Funds will support the Council's micro-enterprise economic development incubator, which assists 200 clients per year to begin new businesses or expand already existing small enterprises. The Council will also offer comprehensive financial literacy through a variety of educational programming to at least 180 clients per year. This project is estimated to create approximately 225 jobs.

Diversity Foundation- Hispanic Minority and Women-Owned Business Enterprise Technical Assistance Project; \$150,000; 1133 Broadway, Suite 1125, New York, NY, 10010

This project provides Hispanic Minority and Women-Owned Business Enterprise (MWBE) firms with the necessary technical assistance to be successful bidders for government projects. The project proposes a series of procurement expos and seminars and the creation of a much-needed MWBE website that will serve as a virtual resource center, posting bidding opportunities and matching available government contracts with qualified MWBE's. This project is estimated to create approximately 60 jobs.

Finger Lakes Community College- Training a Well-educated Workforce for the Viticulture and Wine Industry in the Finger Lakes Region; \$230,200; 3325 Marvin Sands Drive, Canandaigua, NY, 14424

Finger Lakes Community College will continue to build its capacity to train a well educated workforce for the viticulture and wine industry by purchasing equipment to increase hands-on, work simulated, field, and lab educational experiences for students enrolled in the Viticulture and Wine Technology Program. This project is estimated to create approximately 6 jobs.

Gateway to Entrepreneurial Tomorrows, Inc.- Help Minorities and Low Income People Start their own Business; \$600,000; 309 Main Street, Poughkeepsie, NY, 12601

Funds will be used to expand the reach of Gateway to Entrepreneurial Tomorrow's free and bilingual services across the underserved urban areas of the Mid Hudson Valley region of New York State, including the counties of Dutchess, Orange, Ulster and Rockland, as well as offer workshops and seminars on financial literacy and entrepreneurial instruction to over 700 people, including inner-city youth groups. A portion of the funding requested will be used to provide microloans for business startup and expansion/retention of existing businesses. It is expected that with the requested funding over 400 new businesses can be created/retained in the three year period. This project is estimated to create approximately 600 jobs.

Harlem Business Alliance- Harlem Small Business Retention & Preservation Program; \$1,000,000; 275 Lenox Avenue, New York, NY, 10027

This project provides business support assistance for the preservation and creation of small local businesses through one-on-one technical assistance. Funding will specifically be used to facilitate finding affordable business space, encourage technology growth, and facilitate participation in projects influenced or financed by city and state governments. Furthermore, funds will help increase access to "patient capital" via low interest loans, make loans from the Business Alliance's Micro Loan Fund to eligible borrowers, prepare clients for loan application process, credit analysis and repair, business plan preparation, advice on financial strategy for potential borrowers, assist with accounting and bookkeeping needs, conduct financial literacy seminars, and provide direction in business and industry promotion. This project is estimated to create approximately 25 new jobs.

Houghton College- Leadership Allegany Program; \$325,000; 1 Willard Avenue, Houghton, NY, 14744

Houghton College and the Greater Allegany County Area Chamber of Commerce have launched a leadership development program for Allegany County that brings together business and higher education to provide technical assistance and entrepreneur support. Specifically, this program will provide skill development workshops for entrepreneurs and technical assistance to help link area businesses together to promote regional industries.

Hudson Valley AgriBusiness Development Corp.- Hudson Valley Regional Food and Sustainable Agribusiness System; \$1,200,000; 4303 US Route 9, Hudson, NY, 12534

This project will develop a sustainable regional food packing, processing and distribution system. Specifically, this project will provide technical assistance and business development expertise, access to flexible processing facilities, logistics and energy technology to farms and agribusinesses. Hudson Valley AgriBusiness Development Corporation will develop the project with a kitchen incubator at the Tech-City business incubator, allowing local farms access to a shared use packing and processing operation and the solar industries cluster. This project is estimated to create approximately 25 jobs.

Jewish Center for Special Education- Expand Pre-Vocational High School Program; \$400,000; 430 Kent Avenue, Brooklyn, NY, 11211

The requested funds will be used to improve and expand Jewish Center for Special Education's Pre-Vocational High School Program for special needs students. The program provides high school students with individualized and customized pre-vocational education plans that prepare them for entering the workforce. Students learn specific skills and are placed in community-based work experiences to enable them to acquire practice in skills necessary for future employment. This project is estimated to create approximately 8 jobs.

Manhattan Chamber of Commerce- 2nd Avenue Small Business Job Stabilization Initiative; \$669,028; 1375 Broadway 3rd Floor, New York, NY, 10018

This project created by the Manhattan Chamber of Commerce will help stabilize businesses in areas currently in the construction zone of the 2nd Avenue Subway. Funding will also go towards developing a sustainable business plan for the use of the area following completion of the subway construction, including access to capital, technical assistance, and improving marketing of the corridor. This project is estimated to create approximately 40 jobs.

Marist College- IBM Z10 Mainframe to Support Job Creation/Economic Growth Center for Collaborative and On-Demand Computing; \$500,000; 3399 North Road, Poughkeepsie, NY, 12601

The Center for Collaborative and On-Demand Computing (CCODC), which works with businesses to generate economic growth and job creation, requests \$500,000 to purchase an IBM System z10 Enterprise Class mainframe server. This computer will be a critical tool in the region's emerging business incubator and will allow the CCODC to provide resources to help more businesses leverage emerging technologies to create growth and new jobs. This project is estimated to create approximately 30 new jobs.

MedTech Association- Upstate New York Biosciences Interactive Business and Technical Resources Hub; \$65,000; 235 Harrison Street, Suite 209, Syracuse, NY, 13202

This initiative will develop custom online tools to connect Upstate bioscience companies with resources and share best practices with peers in real time. Project will provide essential industry support to small businesses seeking to expand their workforce and reinvest in the region. This project is estimated to create approximately 20 jobs.

Niagara County Community College- NCCC Small Business Incubators; \$201,640; 3111 Saunders Settlement Road, Sanborn, NY, 14132

Niagara County Community College in partnership with the Small Business Development Center (SBDC) is seeking funding to develop a small business incubator tailored to meet the needs of small business owners working in the tourism and food industries. In particular, funds will be used to construct incubator offices and kitchen, which will be incorporated in the space being developed for the new NCCC Hospitality and Tourism Center in downtown Niagara Falls. This location will leverage the unique setting of Niagara Falls as a tourist destination, and fits the mission of the Hospitality and Tourism Center.

Pathstone- Pathstone Value-Added and Sustainable Small Farm Business Project; \$500,000; 400 East Avenue, Rochester, NY, 14607

This two-year project aims to develop a value-added and sustainable agriculture business effort in Upstate New York, with economic development activities focused on the small farm business sector. Specifically, this initiative will provide loans (including loans for start ups and also participation loans), advocacy on behalf of those businesses and technical assistance and training for small businesses and micro-enterprises. This project is estimated to create approximately 70 jobs.

St. Bonaventure University- St. Bonaventure University Entrepreneurship Initiative - Institute of Social Enterprise and Entrepreneurial Development (ISEED); \$700,000; 3261 West State Road, St. Bonaventure, NY, 14778

This initiative will provide entrepreneurial classes and internships tied directly to local economic development agencies, expanding the number of new businesses in Cattaraugus County. In particular, funding will help develop a distance learning program for delivering entrepreneurial training to the entire service area, as well as offering advanced certificates in entrepreneurship, and will support the expansion of the University's existing primary and secondary schools entrepreneurial education programs to all 22 school systems in the region. This project is estimated to create approximately 10 jobs.

The Council of Churches of the City of New York- Non-Profits Information Resource Center Project; \$1,500,000; 475 Riverside Drive Suite 727, New York, NY, 10115

This initiative will develop an information resource center of more than 10,000 non-profits and community centers in the City of New York and their community outreach programs serving children, youth, adults, and seniors to enable residents to locate services in their neighborhoods for small business assistance, job training, emergency and homeless shelter, financial assistance, food pantry, daycare, after school tutoring and enrichment programs. This project is estimated to create 17 jobs.

The Greater Harlem Chamber of Commerce- Upper Manhattan Tourism and Tourism Related Small Business Initiative; \$2,032,000; 200A West 136th Street, New York, NY, 10030

This initiative will help increase economic activity in the Harlem shopping, dining and cultural districts through a series of targeted activities and programs. The funds will specifically be used to support the launch of a Harlem tourism small business initiative that will serve 250 arts & culture and tourism related businesses over the entire funding period, providing access to capital, health care support, marketing, promotions and advertising assistance, office supports (legal, accounting and technology), seminars and on-line learning opportunities in best business practices, sales expos and fairs and infrastructure and management support. This project is estimated to create approximately 1000 jobs.