



KANSAS PROCUREMENT TECHNICAL ASSISTANCE CENTER'S (PTAC'S) MISSION
Assist viable businesses located in the State of Kansas with potential market expansion through procurement opportunities with the government which enhances local economies.

PTAC Program History

PTACs were created by Congress in 1984 to assist businesses in their government contracting endeavors. PTACs are located in designated areas throughout the country.

Kansas PTAC Services

- Marketing products/services to the government
- Training seminars
- Identify product/service codes
- Understand laws and regulations
- Gov't registrations and certifications
- Notices of contracting information/changes
- Socioeconomic programs
- Bid/quote/proposal preparation
- Understand specifications, standards, and procurement histories/National Stock Numbers (NSNs)
- One-on-one counseling
 - Pre-award:
 - Government marketing
 - Solicitation mailing list
 - Review bid package
 - Specs and standards
 - Clauses
 - Post-award:
 - Performance & delivery
 - Quality
 - Payment
- Bid notification service (details below)

Kansas PTAC Bid Notification Service

- Bid-matching service (bid notification service)
 - Over 2200 bid sites searched every business day
 - Daily electronic notification of federal, state and local government bid leads that closely match a company's products/services by establishing a company profile consisting of:
 - Keywords
 - Product/Service Codes (PSCs), North American Industry Classification System (NAICS), Federal Supply Codes (FSCs), National Institute for Governmental Purchasing (NIGP) Codes, etc.
 - Awards
 - States of performance (including international leads)
 - Search output is provided to client on a web page designated only for them

Guidelines for Becoming a Kansas PTAC Client – Emphasis on “Guidelines”

- Meet federal responsible contractor standards
 - Adequate financial resources*
 - Comply with delivery/performance schedule
 - Satisfactory performance record
 - Satisfactory record of integrity/ethics
 - Organization, experience, accounting and operational controls, technical skills*
 - Production, construction and technical equipment and facilities*
 - Sell products/services purchased by the government
 - Not on Excluded (Debarred) List
 - In business for at least one year
 - Person available to devote time to government contracting
 - Know your pricing
 - Computer with connectivity to the Internet
 - E-Mail
 - Business plan
 - Marketing plan
 - 5 or more employees
- * *Or ability to obtain*

A “responsible” contractor has –

the financial and material resources, requisite experience, managerial ability and technical skills, satisfactory performance record, and complies with the contract performance and schedules.

KANSAS PTAC LOCATIONS

Lead Center – Wichita Office

Wichita State University (WSU)

Kansas PTAC

1845 Fairmount Street, Box 215

Wichita, KS 67260-0215

Phone: (316) 978-6788, or

Phone: (316) 978-6876

Kansas City Area Subcenter

Johnson County Community College

Kansas PTAC

Regnier Center, Room 230

Overland Park, KS 66210

Phone: (913) 469-2313

Wichita Office

City of Wichita

Kansas PTAC

455 N. Main, 12th Floor

Wichita, KS 67202

Phone: (316) 268-4417

Fax: (316) 219-6209

The Wichita State University (WSU) Kansas PTAC is supported by Pittsburg State University, Johnson County Community College and the City of Wichita.