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## Congress of the United States House of Representatives

June 8, 2012

Ambassador Ron Kirk United States Trade Representative 600 17<sup>th</sup> Street NW Washington, DC 20250

Dear Ambassador Kirk:

We urge you to dedicate the resources at your disposal to preserve access to the Indonesian market for U.S. growers, packers, and shippers of apples, cherries, citrus, grapes, and pears from the Pacific Northwest and California.

We believe that several proposed regulations from the Indonesian Ministries of Agriculture and Trade, including to impose import-licensing restrictions and to limit the number of ports through which foreign produce may enter, could violate Indonesia's World Trade Organization (WTO) obligations and threaten U.S. market access. Under the proposed regulations, fruit would be prohibited from entering the Port of Jakarta, the port of entry for more than 90 percent of U.S. fresh produce exported to Indonesia.

Indonesia is consistently one of the five largest importers of U.S. apples and grapes. In 2010, exports of apples, pears and cherries from the Pacific Northwest to Indonesia totaled an estimated \$57 million. The inability to export to Indonesia would not only mean a direct loss of this market, but result in price depressing effects in other markets and other apple varieties estimated at more than \$68 million. Economic losses to California fruit producers such as citrus and grapes would also be significant; in 2011, Indonesia was the California table grape industry's sixth largest export by value at \$38.5 million. It is a relatively new market for citrus (\$5.5 million in exports for 2011) with great potential for future expansion.

United States fruit growers export to Indonesia year-round, and a new harvest season is fast approaching. American exporters need some assurance that this important market will remain open. Indonesia's proposed regulations not only pose an economic threat to the United States fruit trade, but they also send an alarming message to other sectors and to our trading partners that should be strongly countered. The United States must contest protectionist policies that place our exporters at a competitive disadvantage in international markets.

We appreciate your staff at USTR for all of the hard work undertaken thus far to resolve these issues, and urge you to dedicate the resources at your disposal to prevent Indonesia from implementing these protectionist and economically-damaging policies.

Sincerely,

Doc Hastings

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