



J.J. Mulva  
Chairman and Chief Executive Officer

ConocoPhillips Company  
600 North Dairy Ashford (770/9-1175)  
P.O. Box 2197  
Houston, TX 77252-2197  
phone 281.293.3100  
fax 281.293.5555

February 14, 2006

The Honorable Tom Harkin  
United States Senate  
Washington, DC

The Honorable Richard G. Lugar  
United States Senate  
Washington, DC

Dear Senators Harkin and Lugar:

Thank you for your letter of February 2, 2006 regarding renewable fuels and E85. You asked for our thoughts regarding the availability of E-85 in the consumer market.

Some ConocoPhillips marketers provide E-85 at their retail outlets, but this product is not currently sold as a ConocoPhillips Branded product. We have evaluated this from a Branded supplier perspective and chose this approach for a number of reasons. Key among these is the fact that E-85 fuel predominately originates and is manufactured by other producers. Additionally, there remains a number of E-85 fuel quality and regulatory concerns that are currently being addressed.

Quality and specification issues of primary concern involve the areas of detergency, sulfur and sulfate levels, and volatility and corrosivity. ConocoPhillips participates in the collaborative efforts of the American Society of Testing and Materials and the Coordinating Research Council to assure that these products reach the quality levels our consumers have come to expect and trust of our Brands. It should be noted however, that E-85 will provide consumers with about 75 % of the fuel economy, on a mile per gallon basis, when compared to a typical gasoline. We remain concerned that consumers have not been made fully aware of this aspect of the E-85 fuel. As these issues are addressed, we will certainly reevaluate including E-85 in our Branded portfolio.

Along with implementing several capital projects as a result of the Energy Policy Act of 2005, that enable the use of renewable fuels nationwide, ConocoPhillips is rapidly deploying projects that will result in the introduction of ultra low sulfur gasoline and diesel products throughout our distribution systems. These new products will allow the introduction of advanced technology vehicles to enter the market with improved emissions and fuel economy. ConocoPhillips also participates in external efforts to develop, evaluate the performance and emissions, and bring to market appropriate alternative energy sources. We maintain and fund a significant internal research and development effort in these areas. This includes renewable fuel research as well as advancements in hydrocarbon fuels and production methods.

Please let me know if we can provide further information on E-85 or our work on other fuel issues and technologies.

Regards,

A handwritten signature in dark ink, appearing to read "J.J. Mulva".