Small Business Opportunity & Social Media

Corey Owens Associate, Public Policy Facebook

What is Facebook?





View Photos of Bethany (1,516)

View Videos of Bethany (7)

Send Bethany a Message

Poke Bethany

Grant me the serenity to accept the things I cannot change The courage to change the things I can And the wisdom to know the difference.

Information

Bethany Owens Just got back from Istanbul! Bucharest just seems a little gray and depressing in comparison. 11 minutes ago

Wall

Info

Photos

Boxes

Video

Notes



Write something...

Attach: 📵 😭 🖀 🖣







Share

Q Filters

Bethany Owens Just got back from Istanbul! Bucharest just seems a little

11 minutes ago - Comment - Like

gray and depressing in comparison.



Pat Owens

In these photos: Bethany Owens





4th of July

20 hours ago · View album



Gary Owens

In this photo: Bethany Owens



Tank Wars and Other Carnage - Owens Fourth of July,

There are no winners in this kind of confrontation. Except, of course, the blood-thirsty maniacs who set it up.

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Become a Fan



We at theKbuzz had an amazing time at f8. We are inspired by Zuck and all of you. You totally rule - keep up the great work.

Randi Zuckerberg and Gina Emett like Likeable Media I Social Media and Word of Mouth Marketing.

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Join wooga in Berlin as Game Producer for our next hit on Facebook. Click to find out more



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The Daily Show 27 friends like this. Like

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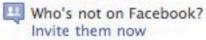
Alex Wu, Krista Kobeski, and 2 other friends like Budweiser.



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What's on your mind?



CNN Breaking News: Justice Department expected to file legal challenge today to Arizona immigration law, administration official says. - http://bit.ly/bPOmfm







Write a comment...



Stuck in Customs Our Night Under the Stars - my first starnight shot published at http://www.stuckincustoms.com/ 2010/07/06/our-night-under-the-stars/ -- hope you enjoy it!



Our Night Under the Stars

www.stuckincustoms.com

The nights here are always strange and different. I've only gotten outside a few times to take photos, mostly because of inclement weather. During the first week or so, the moon so high and bright that it caused everything to get blown out. That's no good and makes for a boring night. Who needs a bo ...

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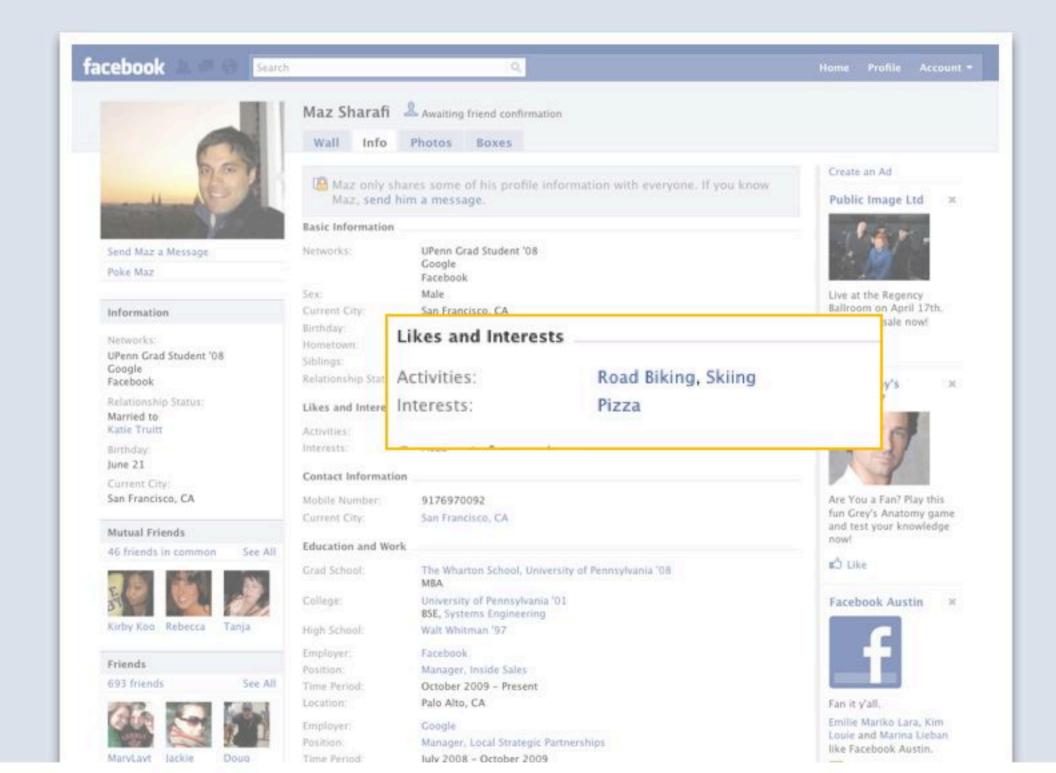






Danny Alex One of the best I ever seen 4 minutes ago - Like









Relationship Status:

Married to Katie Truitt

Birthday: June 21

Current City: San Francisco, CA Likes and Interests

Activities: Road Biking, Skiing

Interests: Pizza

Contact Information

Mobile Number: Current City:

9176970092 San Francisco, CA

Friends

693 friends

See All







MaryLayt

Jackie

Doug







Kenny Kim Nisha

Hannah

d Work

The Wharton School, University of Pennsylvania '08

University of Pennsylvania '01 BSE, Systems Engineering Walt Whitman '97

Facebook

Manager, Inside Sales

October 2009 - Present

Palo Alto, CA

Google

Manager, Local Strategic Partnerships

July 2008 - October 2009

Mountain View, CA

Managed North American strategic partnerships for local advertising.

American Express

Senior Manager, Strategy and Busienss Development

July 2004 - May 2006

New York, NY

See All (21)

FB Social, We Support Iranian Freedom!, 100 Million Facebook members for Democracy in Iran, GEOS Neighborhood, Friends of The Food Trust, SF-Find, Red Gold, Philly Students Barack The Vote: Philly Students for Barack Obama, Goin' Back to Cali: Wharton 08s in SF Bay Area, The Jeff Marrazzo Appreciation Society, Wharton Social Impact, Bucktown Fantasy League, Roys on River Road, Whitman Vikings, Wharton Entrepreneurs & VCs, Wharton MBA, SquareCanvas, I support grade non-disclosure at Wharton, Persia, Wharton MBA Class of 2008, Google MBA Interns 2007

Pages

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Hazel & Gertie's



Facebook Culinary Team

Anatomy?



Are You a Fan? Play this fun Grey's Anatomy game and test your knowledge nowf

EJ Like

Facebook Austin X



Fan it y'all.

Emilie Mariko Lara, Kim Louie and Marina Lieban like Facebook Austin.

E Like

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Relationship Status: Married to Katie Truitt Birthday: June 21 Current City: San Francisco, CA

Mutual Friends

46 friends in common







Kirby Koo Rebecca

Friends

693 friends

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Doug











Kenny Kim. Nisha

Hannah

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Likes and Interests

Activities: Road Biking, Skiing

Interests: Pizza

Contact Information

Mobile Number: 9176970092 San Francisco, CA Current City:

Education and Work

The Wharton School, University of Pennsylvania '08

University of Pennsylvania '01 College: BSE, Systems Engineering

Walt Whitman '97 High School



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San Francisco Food Bank Non-Profit



Flip Video Consumer Product



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and test your knowledge

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La Ciccia Restaurant



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The Avett Brothers Musician



Mashable Communications



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The Limited Fashion











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first look at upcoming Facebook

products.

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products.

Lisa Worley Brown good luck~~~

Lisa Worley Brown good luck ----

products.

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Just Others



Old Dominion Brewing Co. Happy 4th! Celebrate Old Glory with Old Dominion.

Sunday at 10:06am via Facebook for iPhone





Brandon Jay Simons I wish I could have an Old Dominion right

Sunday at 1:53pm - Flag



Andrew Campbell Im enjoying a little oak barrel stout right now...best brew ever! Happy 4th :)

Sunday at 4:05pm - Flag



Old Dominion Brewing Co. Celebrate the birth of our nation with Old Dominion! Happy 4th! Party it up. Drink Smart.



Where To Buy | Old Dominion Brewery

www.olddominion.com

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July 2 at 1:52pm - Share

Susan Watson likes this.



Old Dominion Brewing Co. The @novabrewfest was a smashing success! Thanks to all our fans and volunteers for beating the heat and spreading the joy of Dominion to the masses!

June 28 at 7:05am



Old Dominion Brewing Co. Dustin guards the Dominion tent. Woot!

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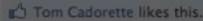
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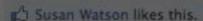
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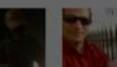
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Tom Cadorette likes this.

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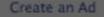


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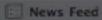
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Old Dominion Brewing Co. Happy 4th! Celebrate Old Glory with Old Dominion.

on Sunday via Facebook for iPhone - Comment - Like

Tom Cadorette likes this.



Brandon Jay Simons I wish I could have an Old Dominion right

Sunday at 1:53pm - Like

Write a comment...



Stuck in Customs Our Night Under the Stars - my first starnight shot published at http://www.stuckincustoms.com/ 2010/07/06/our-night-under-the-stars/ -- hope you enjoy it!



Our Night Under the Stars

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#1 8 minutes ago - Comment - Like - Share

4 people like this.



Danny Alex nice pic 5 minutes ago - Like



Danny Alex One of the best I ever seen

Write a comment.



Jennifer Morris Work 12 to 7. Here's hoping it goes well.

13 minutes ago - Comment - Like



Lisa Worley Brown good luck ----

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Susan Watson likes this.



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June 28 at 7:05am



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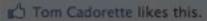


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Discussions

Sunday at 10:06am via Facebook for iPhone





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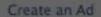


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Friday, July 9



Beer Tasting @ Whole Foods

Where: Whole Foods Market Alexandria

When: Friday, July 9 from 4:00 pm to 8:00 pm

RSVP

View Guest List

Summer Beach Bash!

Where: Olney Beer & Fine Wine

When: Friday, July 9 from 5:30 pm to 8:30 pm

RSVP

View Guest List

Thursday, July 15



Brew @ the Zoo!

Where: National Zoo

When: Thursday, July 15 from 6:00 pm to 9:00 pm

RSVP

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Saturday, July 17



3rd Annual Magnolias at the MIII Beer Fest

Where: Magnolias at the Mill

When: Saturday, July 17 from 11:00 am to 6:30 pm

RSVP

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Old Dominion Brewing Co. Happy 4th! Celebrate Old Glory with Old Dominion.

Sunday at 10:06am via Facebook for iPhone

Tom Cadorette likes this.



Info

Brandon Jay Simons I wish I could have an Old Dominion right

Sunday at 1:53pm - Flag



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Susan Watson likes this.



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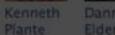
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Anna Middledo Lewis







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Tom Cadorette likes this.

FREE

n Old Dominion right

barrel stout right



Brewery

Susan Watson likes this.



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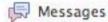






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Stuck in Customs Our Night Under the Stars - my first starnight shot published at http://www.stuckincustoms.com/ 2010/07/06/our-night-under-the-stars/ -- hope you enjoy it!



Our Night Under the Stars

www.stuckincustoms.com

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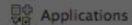


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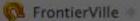








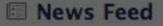




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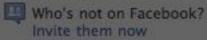
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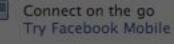
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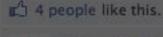
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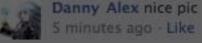


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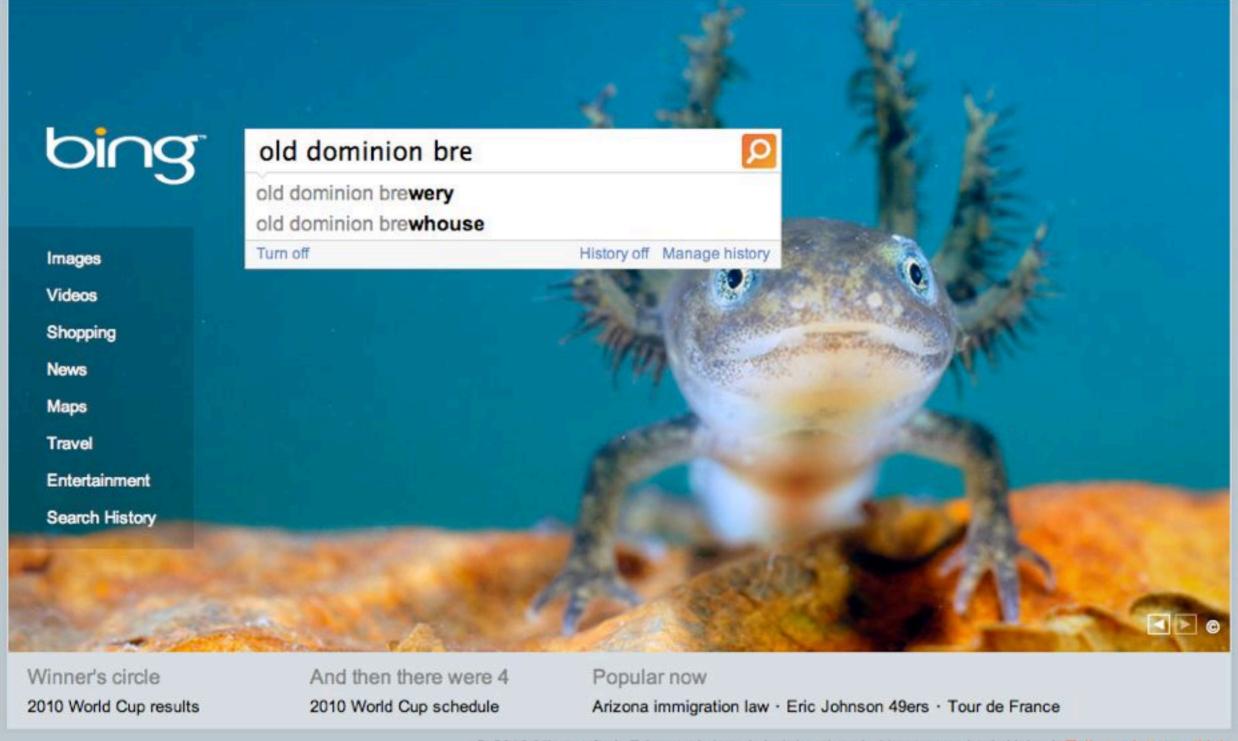
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Danny Alex One of the best I ever seen 4 minutes ago - Like







OLD DOMINION BREWING COMPANY



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ABOUT

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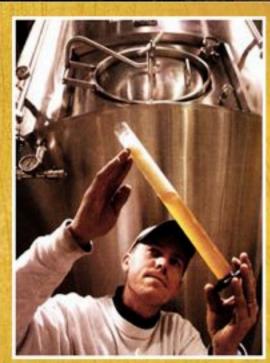
BLOG

WHERE TO BUY

STORE

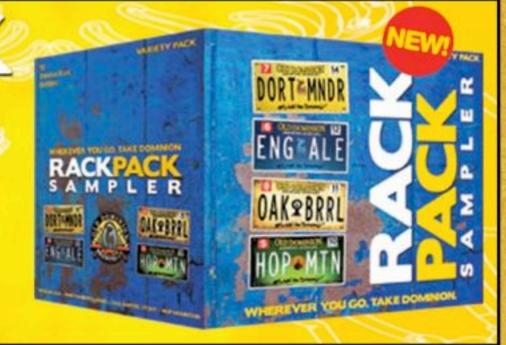
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The "Roots" of Our Root Beer
Jun 4, 2010
Root Beer. It's an American institution.

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Old Dominion Prepares for Richmond's World Beer Festival 2010 Get ready, Virginia. The World Beer e-newsletter

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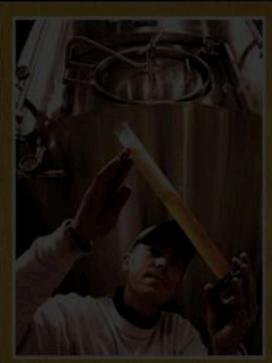
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Old Dominion Brewing Co. + Others

Old Dominion Brewing Co.

Just Others



Old Dominion Brewing Co. Happy 4th! Celebrate Old Glory with Old Dominion.

Sunday at 10:06am via Facebook for iPhone

Tom Cadorette likes this.



Brandon Jay Simons I wish I could have an Old Dominion right

Sunday at 1:53pm - Flag



Andrew Campbell Im enjoying a little oak barrel stout right now...best brew ever! Happy 4th :) Sunday at 4:05pm - Flag

OLD DOMINIO Link In Drew

Old Dominion Brewing Co. Celebrate the birth of our nation with Old Dominion! Happy 4th! Party it up. Drink Smart.



Where To Buy | Old Dominion Brewery

www.olddominion.com

Be sure to call ahead to ensure availability. Giant Food VA, DC & MD only Store Locator Safeway VA & DC only Store Locator Harris Teeter

July 2 at 1:52pm - Share

Susan Watson likes this.



Old Dominion Brewing Co. The @novabrewfest was a smashing success! Thanks to all our fans and volunteers for beating the heat and spreading the joy of Dominion to the masses!

June 28 at 7:05am



Old Dominion Brewing Co. Dustin guards the Dominion tent. Woot!



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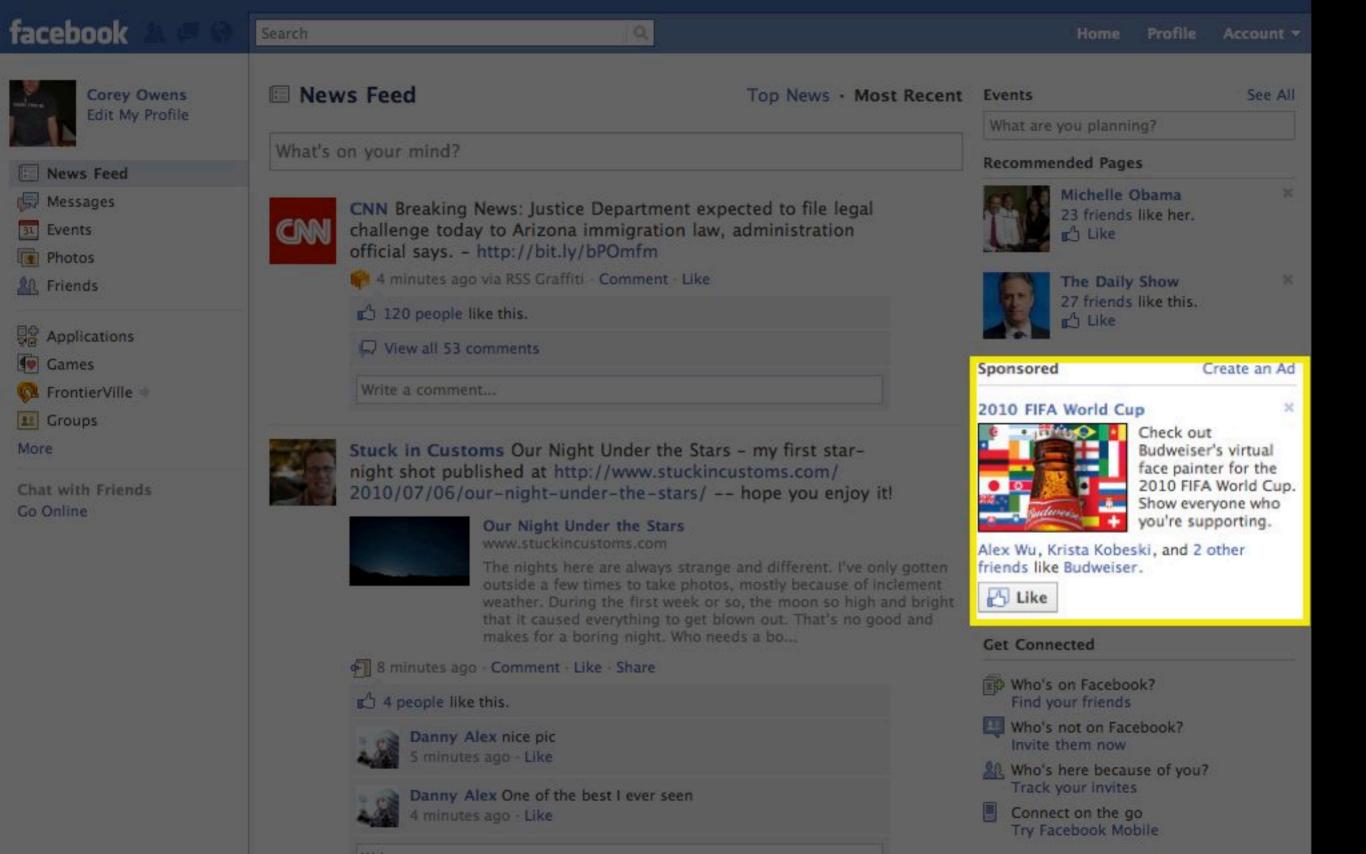
Mho's here because of you?

Danny Alex nice pic

5 minutes ago - Like

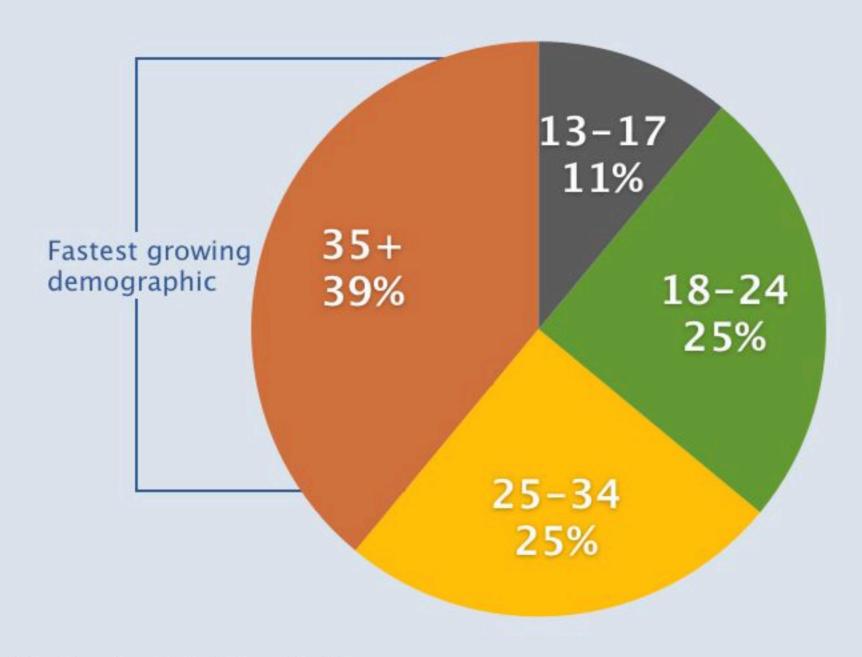
4 minutes ago - Like

Danny Alex One of the best I ever seen

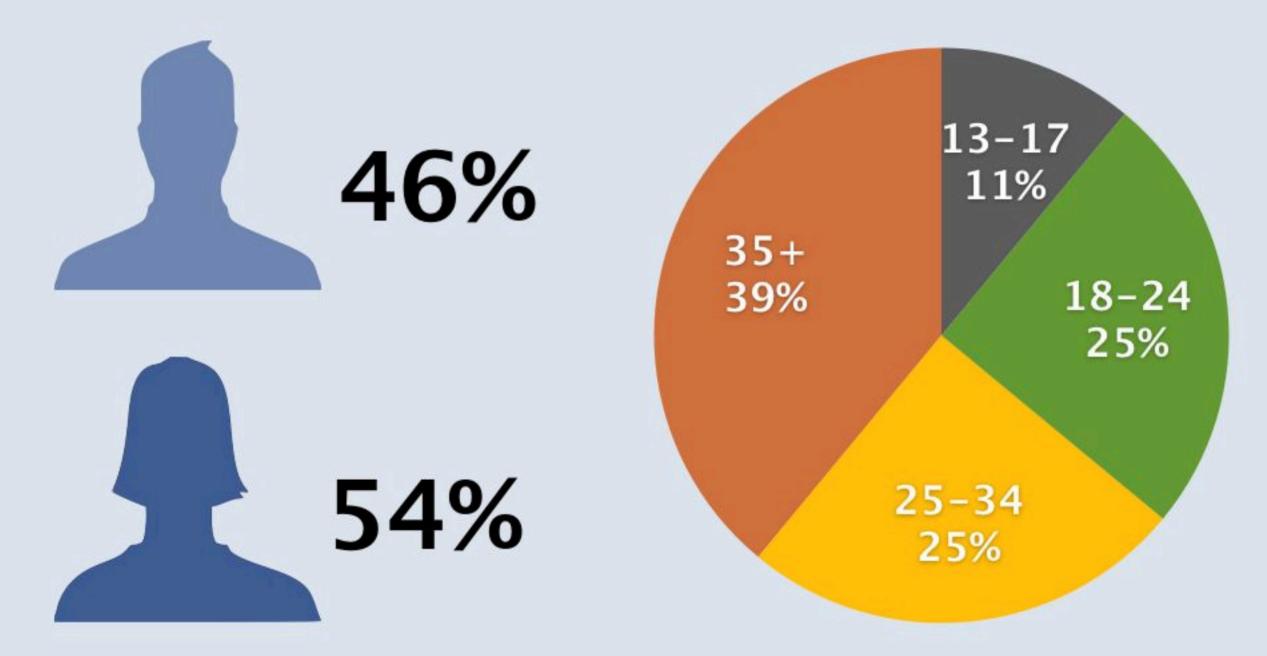


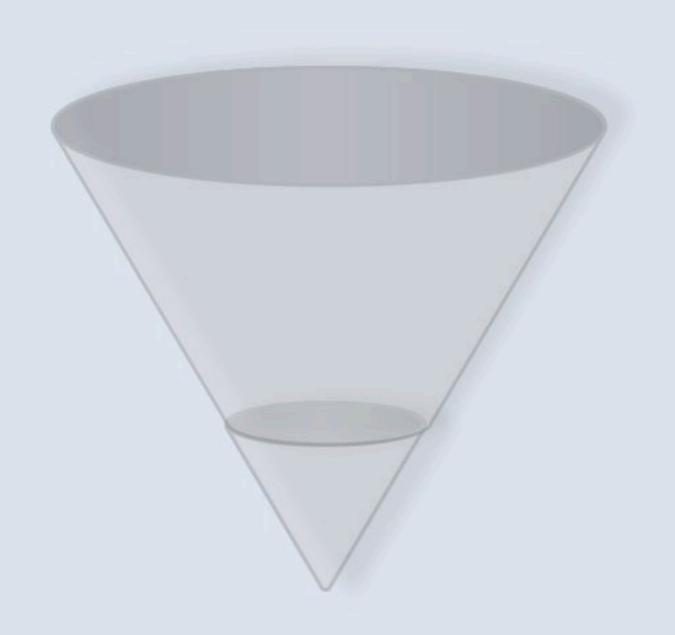
Ads: Finding the Next Customer

Popular across all demographics



Popular across all demographics





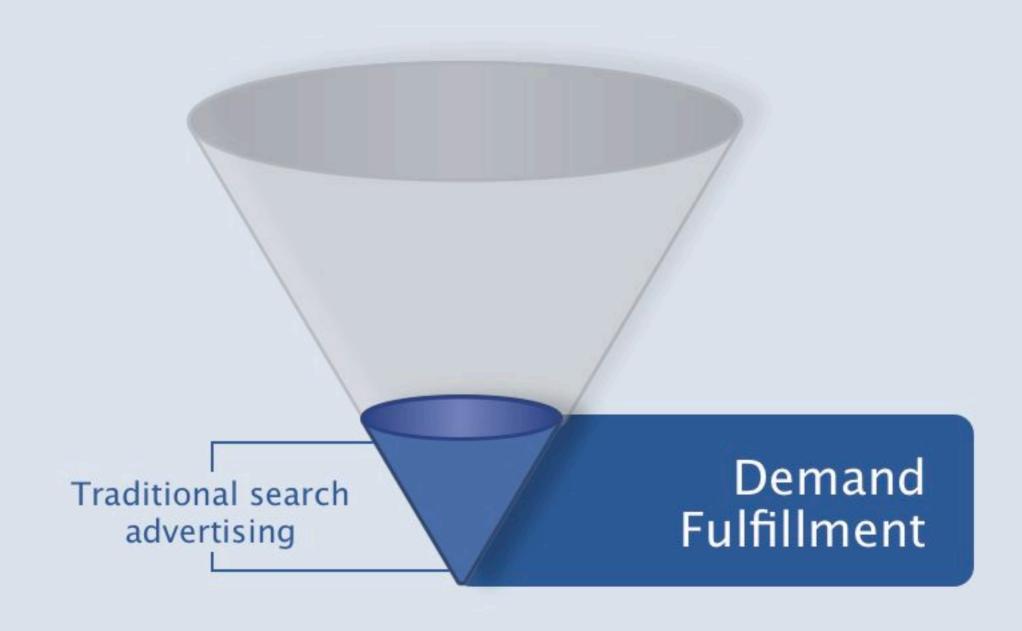
Awareness

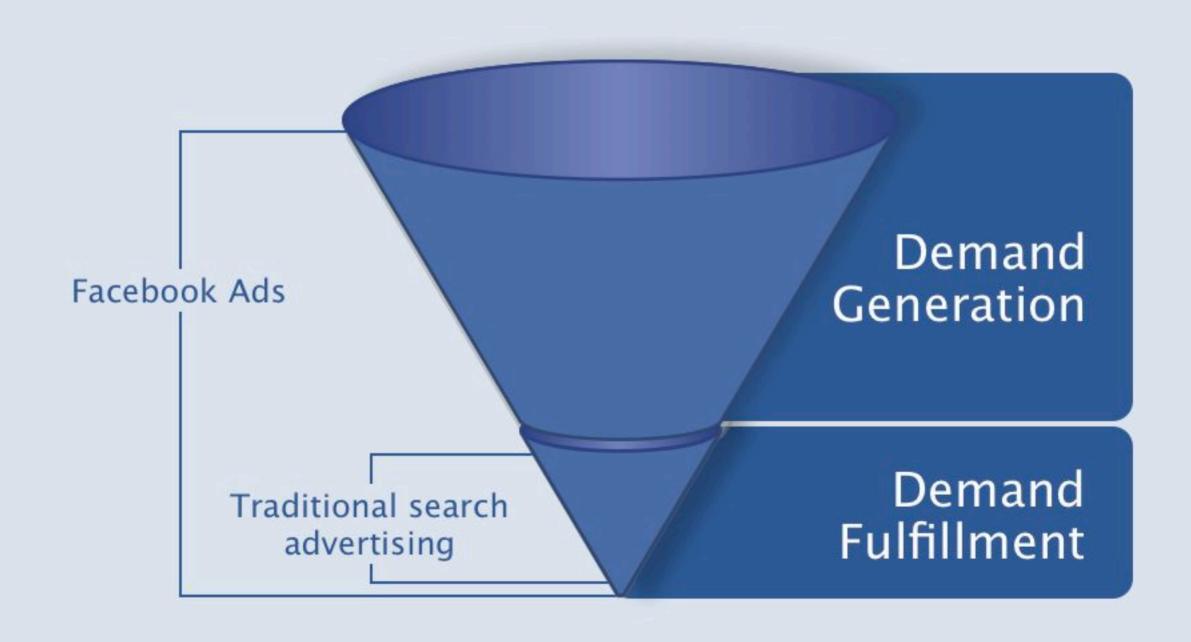
Opinion

Consideration

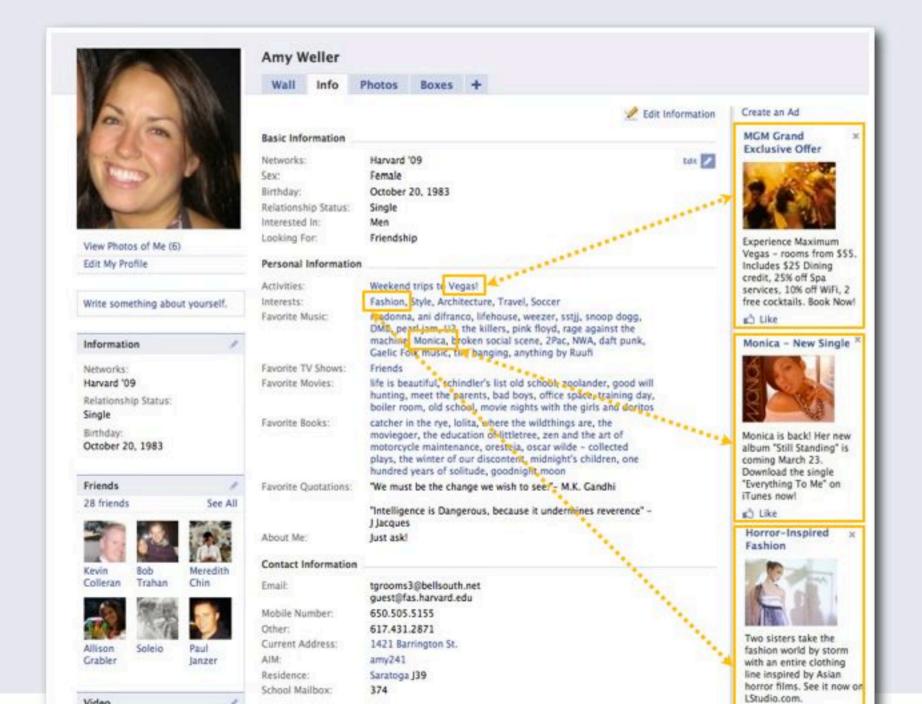
Preference

Purchase

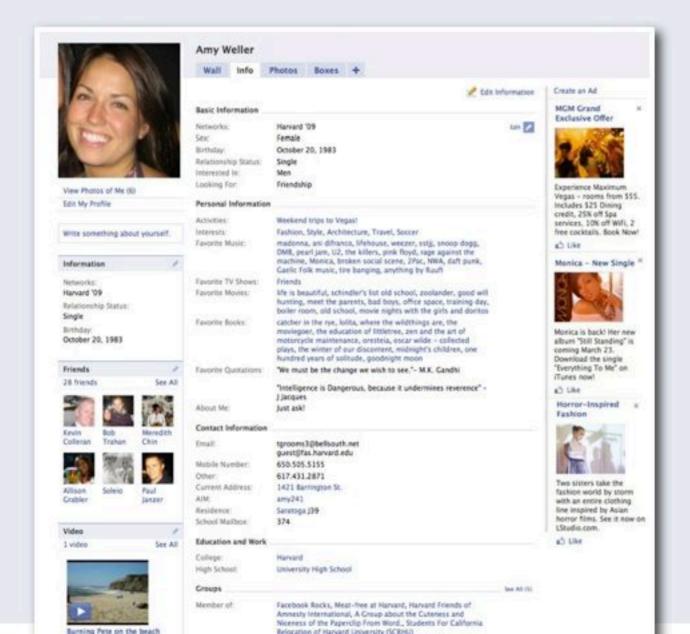




Profile-based targeting



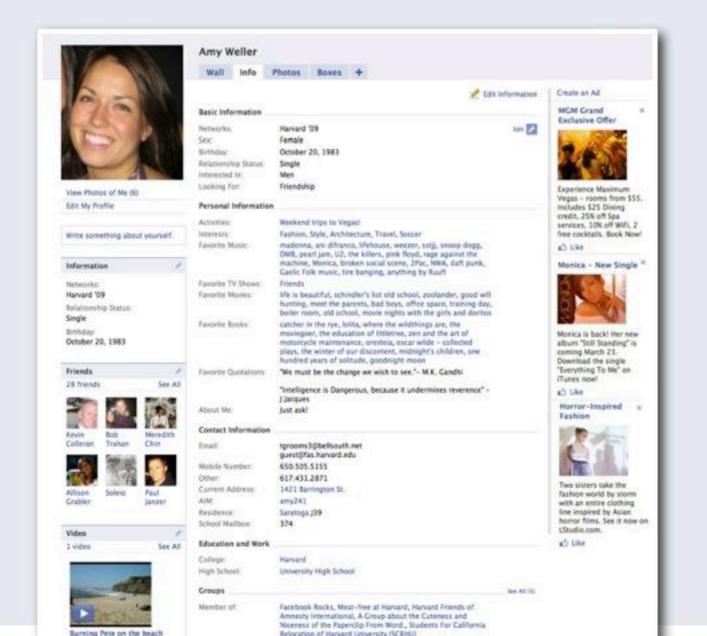
Profile-based targeting



Structured

- Location
- Age/Birthday
- Gender
- Education
- Workplace
- Relationship
- Sexual

Profile-based targeting



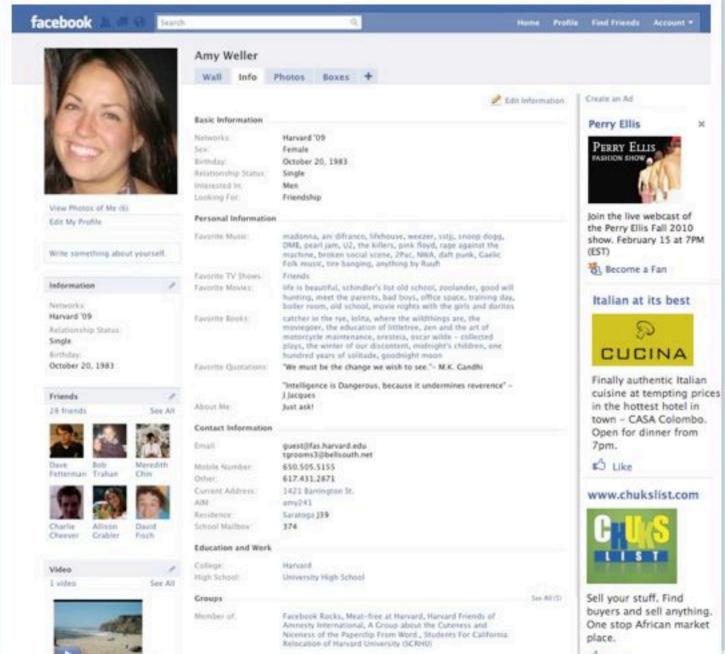
Structured

- Location
- Age/Birthday
- Gender
- Education
- Workplace
- Relationship
- Sexual

Unstructured

- Activities
- Interests
- Music
- TV
- Movies
- Books
- Groups
- Applications
- Connections
- Status updates

Facebook Ads





Facebook Ads





Facebook Ads

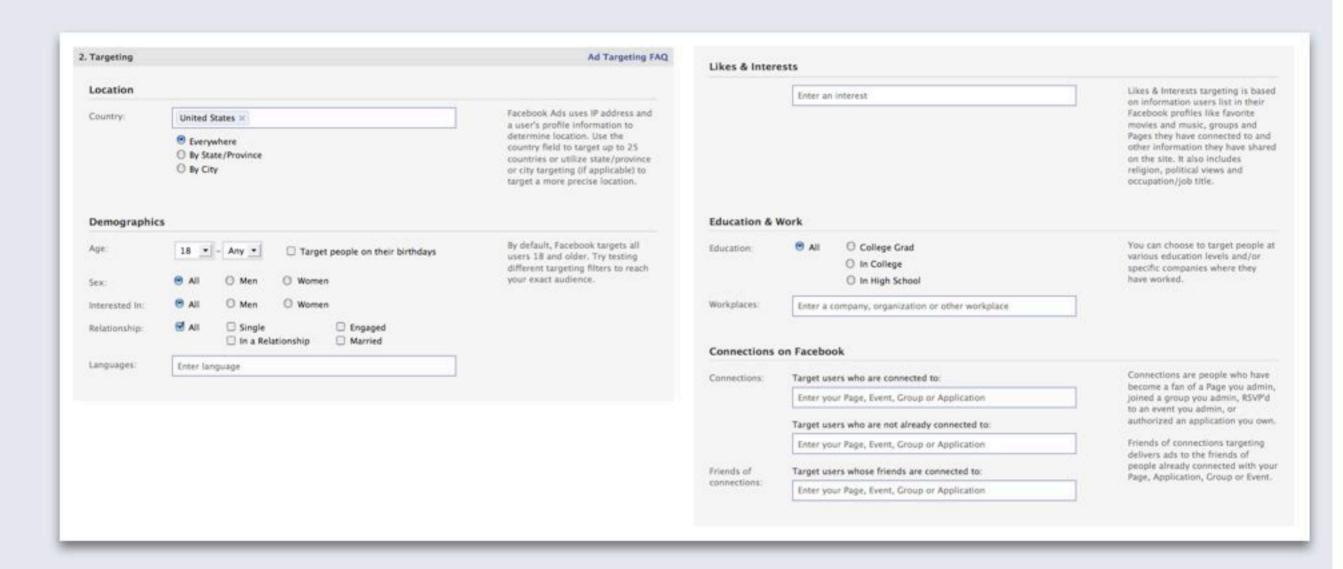




Step 1: Design Your Ad

Destination URL. 255 characters left. http:// Example: http://www.yourwebsite.com/ I want to advertise something I have on Facebook. Title 25 characters left. Body Text 135 characters left.	Example Ad This is a sample ad. Like Athalie Laguerre likes this.	something on Facebook like a Page, Event, or Application. Ad Format Your ad will automatically be optimized to fit the format of the page where it is delivered. When your image is displayed, it will be up to 110x80 px. More info Approval Process Ads are reviewed to ensure that
Image (optional) Browse		they meet our content guidelines. We recommend reviewing: Suggested Best Practices Common Reasons for Rejection

Step 2: Targeting



Step 3: Pricing

Campaigns and Prici	ng	Ad Campaigns and Pricing FA
Campaign Name		Campaigns
My Ads		Ads in the same campaign share a daily budget and schedule.
Daily Budget What is the most you want to spend per day? (min 1.00 USD)		Max Bid
50.00		You will never pay more than your
Schedule. When do yo	ou want to start running your ad?	max bid, but you may pay less. The higher your bid, the more likely it is your ad will get shown. All
Run my ad continu	ously starting today	amounts are in USD (\$).
Run my ad only during specified dates		Suggested Bid This is the approximate range of
Pay for Impressions (CPM)		what other advertisers are bidding for your target demographic.
Pay for Clicks (CPC		More Help
Max Bid (USD). Ho	ow much are you willing to pay per click? (min 0.01 USD)	CPC vs. CPM
0.68	Suggested Bid: 0.63 - 0.74 USD	
Estimate: 74 clicks	per day	
Simple Pricing Options	\$\$\circ\$\tau\tau\tau\tau\tau\tau\tau\tau\tau\tau	

Think outside of the keyword box

Sleeping Bag

Think outside of the keyword box

Backpacking Nature Camping Sleeping Bag Hiking Outdoors Mountain climbing Search keywords vs. likes and interests

Wine

Search keywords vs. likes and interests

Wine



Wine Fine dining Napa Sonoma Wine tasting Traveling Drinking

facebook

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