

1 EXECUTIVE COMMITTEE MEETING TO CONSIDER  
2 HEALTH CARE REFORM  
3 TUESDAY, SEPTEMBER 29, 2009  
4 U.S. Senate,  
5 Committee on Finance,  
6 Washington, DC.

7 The hearing was convened, pursuant to notice, at  
8 10:13 a.m., in room 216, Hart Senate Office Building,  
9 Hon. Max Baucus (chairman of the committee) presiding.

10 Present: Senators Rockefeller, Conrad, Bingaman,  
11 Kerry, Lincoln, Wyden, Schumer, Stabenow, Cantwell,  
12 Nelson, Menendez, Carper, Grassley, Hatch, Snowe, Kyl,  
13 Bunning, Crapo, Roberts, Ensign, Enzi, and Cornyn.

14 Also present: Democratic Staff: Bill Dauster,  
15 Deputy Staff Director and General Counsel; Elizabeth  
16 Fowler, Senior Counsel to the Chairman and Chief Health  
17 Counsel; Andrew Hu, Health Research Assistant; Alan  
18 Cohen, Senior Budget Analyst; Cathy Koch, Chief Tax  
19 Counsel; Scott Mulhauser, Senior Advisor and Counsel;  
20 Kelly Whitener, Fellow; Russ Sullivan, Staff Director;  
21 and Chris Dawe, Professional Staff. Republican Staff:  
22 Mark Hayes, Republican Health Policy Director and Chief  
23 Health Counsel; Andrew McKechnie, Health Policy Advisor;  
24 James Lyons, Tax Counsel; Becky Shipp, Health Policy  
25 Advisor; Rodney Whitlock, Health Policy Advisor; Sue

1 Walden, Health Policy Advisor; and Kolan Davis, Staff  
2 Director and Chief Counsel.

3 Also present: Josh Levasseur, Deputy Chief Clerk  
4 and Historian; Athena Schritz, Archivist; Neleen  
5 Eisinger, Professional Staff; Yvette Fontenot,  
6 Professional Staff; Thomas Barthold, Chief of Staff of  
7 the Joint Committee on Taxation; David Schwartz,  
8 Professional Staff; Tony Clapsis, Professional Staff; and  
9 Tony Reeder, Senior Benefits Counsel.

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1 OPENING STATEMENT OF HON. MAX BAUCUS, A U.S. SENATOR FROM  
2 MONTANA, CHAIRMAN, COMMITTEE ON FINANCE

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4 The Chairman. The Committee will come to order.

5 Today is our fifth day of consideration of America's  
6 Healthy Future Act. It has been 15 years since this  
7 Committee has held a markup that took 5 days. The last  
8 one was over the WTO in 1994. Since then, we have held  
9 more than 150 markups, and most of those took 1 or 2  
10 days. So we are clearly giving this bill the due  
11 consideration that it deserves. So far we have  
12 considered 60 amendments.

13 As discussed on Friday, this morning the pending  
14 amendment is Senator Grassley's amendment on the  
15 Geographic Practice Cost Indices, what some call "the  
16 GPCI." I believe that we are close to a compromise that  
17 many, if not all, Senators may be able to support.

18 After that, as we also discussed on Friday, I hope  
19 that we can address the public option this morning. I  
20 would propose we first consider Senator Rockefeller's  
21 public option amendment. Next we would consider Senator  
22 Schumer's public option amendment.

23 For the information of Senators, there is a vote at  
24 5:30 and a dinner between 6:30 and 7:30. I thus expect  
25 that the Committee will break for dinner between 5:45 and

1 7:15 and then return thereafter.

2 I now recognize Senator Grassley.

3 Senator Grassley. This is an amendment that I was  
4 going to offer late one evening last week, and it was  
5 trying to find some middle ground. The issue is this--  
6 and then I think because we do not have final CBO scores,  
7 Mr. Chairman, we should delay it until we get the final  
8 CBO scores because people ought to know what they are  
9 doing, because this is something that is very important  
10 to rural America.

11 I have heard the Senator from Montana, I have heard  
12 the Senator from North Dakota, I presume there have been  
13 other Senators that have said that their States are near  
14 the bottom in reimbursement on things dealing with  
15 formulas for reimbursement for doctors. And so it is  
16 very difficult to recruit doctors. It is very difficult  
17 to have adequate particularly primary health providers,  
18 primary doctors in rural America. Recruiting is very  
19 difficult. Maintaining is very difficult.

20 And so what we have tried to do through my amendment  
21 is to bring some equity to formulas that probably are  
22 outdated because they are based upon 1960 figures or they  
23 are based upon issues within CMS not having an adequate  
24 database for making some determinations for  
25 reimbursement, et cetera, et cetera.

1           So, originally, I crafted an amendment that would  
2           have probably hurt some areas of the country like New  
3           Jersey, New York--well, I should not say "hurt," but  
4           would not have helped them the extent to which they saw  
5           it helping urban--or rural America. So we have tried to  
6           work on a compromise through the various Senators  
7           involved for a hold-harmless. And we are just now  
8           waiting to see how those are scored, and then I think we  
9           would be able to move ahead, hopefully in a non-  
10          controversial way.

11          The Chairman.    Senator, that is right. First of  
12          all, I thank you very much. I very much appreciate the  
13          amendment you offered because I think it is true that  
14          rural parts of America are discriminated against when it  
15          comes to the geographic formula with respect to  
16          physician's practice in different parts of the country--  
17          physician's practice, that is, we in rural America are  
18          not given our due as the GPCI formula is currently  
19          calculated.

20          We worked out an agreement, though, with some other  
21          States who fear that they may be cut too much under this  
22          formula--under your amendment, that is, and so as you  
23          know, the compromise is to basically hold harmless those  
24          States that otherwise would see a reduction so that the  
25          rural States get a fair increase. But the question was:

1       Then what happens afterwards when--I guess it is the  
2       Secretary and/or CBO--I have forgotten which--does a  
3       study and tries to make sure that the formula is  
4       implemented with due consideration to rural America as  
5       well as urban America. And the next question is: What  
6       is the default if the Secretary does not implement the  
7       results of that? As you quite properly are concerned,  
8       without a default, nothing would change, that the current  
9       discrimination might continue. That is after the 2-year  
10      period.

11             So we are trying to get a score on your amendment,  
12      and as is this Committee's practice, certainly in  
13      consideration of this bill, if something is--if a  
14      provision is going to score, it is ruled out of order.  
15      It is not germane. And if there is no score, but it  
16      clearly scores, that same result would occur. I was  
17      obviously trying to avoid that trying to reach a  
18      compromise here, and so I think it just makes sense to,  
19      again, defer it until we figure out what the scoring  
20      might be and what an offset might be and how we work this  
21      out. I thank you very much for working this out.

22             Our next order of business is to recognize Senator  
23      Rockefeller for the purpose of offering his amendment.

24             Senator Rockefeller. Thank you, Mr. Chairman, very  
25      much. I am going to offer this amendment and I hope very

1 much that it will be considered for what it is and, that  
2 is, practical and important and probably saving around  
3 \$50 billion.

4 It is interesting about the public option because  
5 people assume that it is some kind of a Government  
6 takeover. Those are mostly people that have an  
7 ideological bent against it. And it is not. It is  
8 optional. It has been said before, you say again, people  
9 can get into it, can get out of it. It is in the  
10 exchange. It has the same benefits as others. It can  
11 increase their benefits, decrease their benefits, but  
12 they are nonprofit so they have no money to make and,  
13 therefore, premiums will go down, which will have a good  
14 effect in encouraging others in the private insurance  
15 market to bring their premiums down.

16 Seventy percent of the American people want this.  
17 In a study done of doctors, I think you can say at least  
18 70 percent of doctors, all that I talked to over the  
19 weekend, want this. Doctors are the ones who are most  
20 intimately involved with the health care system and with  
21 the paperwork and with insurance companies. And you  
22 would guess that doctors would not want to change the  
23 status quo. Wrong. They want this public option. So if  
24 we do not hear, you know, we are going against the will  
25 of the American people and of the medical community.

1           But we need this option because our insurance  
2 companies have failed to meet their obligations in this  
3 whole matter of how do you unroll health care reform.  
4 The insurance companies in my judgment are determined to  
5 protect their profits and put their customers second. It  
6 is a harsh statement but a true statement. When this  
7 happens, families win if we get a public option, drive  
8 down the cost of health insurance, some yes, some no. It  
9 will depend on how they react. And they get to keep more  
10 of their hard-earned money, and they get to spend some of  
11 it on health care, which is sort of the point of all of  
12 this.

13           I know supporters of the status quo are saying that  
14 it is simply, again, a Government takeover, but let me  
15 set the record straight once and forever. This will be  
16 optional. Nobody has to do this. The estimates are that  
17 only about 5 percent or less of the American people will  
18 leave their health care insurance that they now have and  
19 go into it. But health insurance--and this will come up  
20 in some of my questioning--is making so much money off of  
21 this mark. They are getting so many subsidies under this  
22 mark in order to entice more people to get health care.  
23 And if they do, then they will raise their premiums, and  
24 the cycle that has always been true will go on.

25           Now, it is voluntary. It would simply guarantee

1 that there is at least one health insurance plan in the  
2 exchange, like everybody else, that ordinary Americans  
3 can afford and can count on to have more moderate  
4 premiums and yet the same benefits, or perhaps more. We  
5 will see. It is stable. It is affordable. I believe it  
6 saves \$50 billion--that is a lot of money--for the  
7 Federal Government. It saves it for the Federal  
8 Government. It is not a lot of money for the Federal  
9 Government, but it is a lot when it saves that much for  
10 the Federal Government. And I think it acts as a  
11 counterweight to the way I would characterize health  
12 insurance companies--and I love to use the word  
13 "rapacious" because I think it is precise and on the  
14 mark.

15 Really, it is sort of a question of why would we not  
16 do this, because if we do not do it, what we are doing is  
17 saying go ahead, health insurance companies, and make  
18 more profits. That is the result. And we are saying  
19 that somehow people and their problems--which those are  
20 the folks who elect us, and they are having a lot of  
21 problems with health insurance--that they somehow do not  
22 count as much. So people come second and the profits  
23 come first if we are against this, in my judgment.

24 So I think it is a real solution to protect American  
25 families and their economic security, and I think the

1 public option does just that.

2 Mr. Chairman, with your approval or permission, I  
3 would like to ask some questions.

4 The Chairman. I think that would be a good idea.  
5 Go ahead.

6 Senator Rockefeller. Okay. This first one is to  
7 Ms. Fontenot, the victim of all questions. In testimony  
8 before the House Democratic Steering and Policy Committee  
9 on September 16th, former CIGNA executive Wendell Potter,  
10 who had worked for CIGNA for 20 years as a top executive,  
11 warned that if Congress "fails to create a public  
12 insurance option to compete with the private insurers,  
13 the bill it sends to the President might as well be  
14 called"--and these are his words--"the Insurance Industry  
15 Profit Protection and Enhancement Act."

16 Now, Ms. Fontenot, as you know, the insurance  
17 companies have seen their profits soar to over 400  
18 percent since 2001 while premiums to consumers have  
19 doubled. It seems to me that the message of shared  
20 responsibility--we are asking everybody to give a little  
21 something up here. And I think it applies to every  
22 relevant health care group except insurers. And I do not  
23 understand that. I do not understand why we would make  
24 that public policy.

25 I would like for you to talk me through how this

1 works in the bills, so I have got these questions.

2 How are insurance companies sharing in the  
3 responsibility of comprehensive health care reform under  
4 the mark? Please provide the specific ways insurance  
5 companies are sharing responsibility for the cost of  
6 reform, like everybody else is. That is question number  
7 one.

8 Ms. Fontenot. Senator, the civic contribution that  
9 the insurance industry has agreed to make to the mark is  
10 approximately \$20 billion in reinsurance funding to  
11 alleviate any rate shock that we will see from the new  
12 rating rules that are being put into place. That is the  
13 only specific contribution that insurance companies are  
14 making to the mark.

15 Senator Rockefeller. Okay. I appreciate that.

16 The second question would be both to you, Ms.  
17 Fontenot, and to David Schwartz. Historically, the  
18 insurance industry represents--or responds to laws to  
19 help consumers by drastically raising premiums. That has  
20 been their habit. They are under the radar. They can  
21 get away with it. People do not really know how they  
22 operate, and they pay their premiums.

23 To make up for new coverage or benefit requirements  
24 at the State or Federal level, insurance companies raise  
25 their premiums substantially to cover the cost of any

1 future medical care, because they have to do that in  
2 their minds. They have to look to the future and predict  
3 dire consequences in the future. In some cases, the  
4 premiums are so high that the coverage is unaffordable,  
5 which is a major problem.

6 So one can easily see where this is headed in  
7 anticipation of the necessary insurance market reforms  
8 included in the mark: no pre-existing conditions  
9 exclusions, no annual lifetime limits, no rescissions--  
10 all good stuff. Insurance companies are going to raise  
11 consumers' premiums substantially, in my judgment,  
12 because they are confronted with a new set of restraints,  
13 and they are going to have to react to that in their  
14 traditional manner.

15 Not only are insurance companies going to raise  
16 premiums, they are also going to raise premiums in each  
17 year after the 2013 passage of, you know--this year and  
18 then after 2013.

19 Now, my question to you and to Mr. Schwartz is: How  
20 much funding does the mark include for subsidies for  
21 individuals to purchase private insurance coverage? And,  
22 Mr. Schwartz, I am including you in this question because  
23 I also want to know how much of the subsidies for the  
24 purchase of private insurance are for individuals who  
25 would otherwise be eligible for Medicare or CHIP?

1           Ms. Fontenot.   Senator, according to the CBO score  
2 of the mark, the amount devoted to tax credits in the  
3 exchange is approximately \$463 billion over the 10-year  
4 period.

5           Senator Rockefeller.   So their contribution is \$20  
6 billion. That is what they are doing to share. But what  
7 they get in subsidies to help them is \$463 billion, and  
8 that is over the 10-year budget window, and I agree with  
9 you on that.

10           Actually, putting CHIP into the exchange and  
11 providing CHIP-eligible populations premium subsidies for  
12 private coverage will cost an additional \$20 billion, so  
13 couldn't it be fairly said that it is \$503 billion, over  
14 half a trillion?

15           Ms. Fontenot.   Senator, are you referring to the  
16 difference in cost between putting those individuals in  
17 Medicaid versus putting them on an exchange?

18           Senator Rockefeller.   Yes.

19           Ms. Fontenot.   I believe it is approximately \$20  
20 billion.

21           Senator Rockefeller.   That is over half a trillion  
22 in subsidies for private health insurance companies. So  
23 under this bill, as a follow-up, nearly half a trillion  
24 dollars in premiums, I believe, would go directly to the  
25 pockets of insurance companies on Wall Street. How much

1 of this nearly half a trillion dollars does the Finance  
2 bill require private insurance to spend on actual medical  
3 care? Because that is sort of the point of premiums, so  
4 that you can spend money on premium care and make a  
5 modest profit, a necessary profit. So how much of this  
6 requires them to spend this half-trillion-plus on medical  
7 care?

8 Ms. Fontenot. The mark requires insurers to report  
9 the amount that they are spending on medical care versus  
10 administrative costs. According to a letter from the  
11 Congressional Budget Office, it will result in a  
12 reduction between 7 to 8 percent of administrative costs,  
13 so the remainder will be spent on medical care versus  
14 administrative overhead.

15 Senator Rockefeller. Is that your opinion, or is  
16 that what is in the mark? Is it directed in the mark?

17 Ms. Fontenot. It is not directed in the mark. That  
18 is CBO's opinion.

19 Senator Rockefeller. Yes. So what is directed in  
20 the mark is what I am talking about here.

21 Ms. Fontenot. Directed in the mark is just a  
22 reporting requirement that they report where the funding  
23 is going.

24 Senator Rockefeller. Right. Okay. So the  
25 Chairman has included a provision in the mark to require

1 private insurance companies to report on their medical  
2 loss ratios.

3 Additional follow-up. While reporting of medical  
4 loss ratios is important as a first step, why not simply  
5 require a minimum medical loss ratio for all plans that  
6 receive subsidies through the exchange? It seems to me  
7 that we have significant Government giveaway to private  
8 insurers on Wall Street with no requirement that a  
9 significant portion of that half-trillion dollars in  
10 premium subsidies actually goes towards coverage, which  
11 is what my people in West Virginia need and care about.

12 Can you describe the House's provisions on medical  
13 loss ratio and tell me why that proposal is not included  
14 in this mark?

15 Ms. Fontenot. Senator, the House proposal requires  
16 an 85-percent minimum loss ratio, which, in other words,  
17 translates into 85 percent of premium dollar must be  
18 spent on medical care. If a plan does not meet that  
19 requirement, they have to offer a rebate in order to  
20 reduce the amount of spending on administrative costs.

21 The Chairman. I might say at this point, there is  
22 no House bill at this point. There are committees  
23 looking at bills. I only say that just for clarification  
24 here, and the House is rewriting those three committee  
25 bills. They have not come up with their final bill yet.

1 I do not mean to split hairs here, Senator, but just  
2 to be accurate, there is not a House bill at this point.

3 Senator Rockefeller. I understand that, but, you  
4 know, in the parlance of Congress, they passed out some,  
5 and--

6 The Chairman. No, they did not.

7 Senator Rockefeller. Not the full House. I  
8 understand that. But I am just referring to a particular  
9 committee or so, and they did require this 85 percent be  
10 spent on medical care, and we do not. And, therefore,  
11 that strikes me as a fairly significant difference and  
12 one, regardless of what they do, that is something we  
13 ought to be pretty mindful of.

14 Question number three, Ms. Fontenot, is insurance  
15 regulation. We note--

16 The Chairman. Can I raise this point here?  
17 Everyone has called the lady in question here--has  
18 pronounced her last name many different ways.

19 Senator Rockefeller. Okay. Let us get it--

20 [Laughter.]

21 The Chairman. And I just wonder if you might tell  
22 us--

23 Senator Rockefeller. I like "Fontenot."

24 The Chairman. --the correct pronunciation of your  
25 name.

1 Ms. Fontenot. Absolutely. It is "Fon-te-no."

2 Thank you for asking.

3 The Chairman. Very good. Fontenot. Thank you,  
4 Ms. Fontenot.

5 Senator Rockefeller. See, we are moving rapidly  
6 here.

7 [Laughter.]

8 Senator Grassley. If she were French, it would be  
9 "fohn-te-nohn."

10 The Chairman. That is right.

11 Senator Rockefeller. Well, I do not know if she is  
12 French.

13 [Laughter.]

14 The Chairman. Let us not go down that road. Let  
15 us just stay with--

16 Senator Rockefeller. That would be in Cedar  
17 Rapids.

18 The Chairman. --how she likes her own name  
19 pronounced.

20 Senator Rockefeller. That is right.

21 We know from experience that insurance companies  
22 often exploit loopholes. They are very good at it, and  
23 they get away with as much as they can get away with  
24 because basically nobody is looking. Nobody is doing  
25 much oversight.

1           Three examples come to mind, and I apologize for  
2 these questions, but I do not apologize at all because  
3 they really get at why I think the public option is so  
4 important.

5           First is the issue of pre-existing conditions  
6 exclusions. The goal of HIPAA was to restrict when  
7 private insurers can use pre-existing conditions to limit  
8 health insurance coverage. However, insurance companies  
9 have exploited loopholes in the Federal HIPAA law for the  
10 past 13 years precisely because they can, and nobody is  
11 going to notice, they are not going to get away with it.

12          You will know about it. But generally the public will  
13 not and regulators do not.

14          A second example comes from a recent House oversight  
15 hearing where three insurance companies--WellPoint,  
16 United Health, and Assurant--testified that despite  
17 Federal regulations on rescissions, they still rescinded  
18 coverage for individuals based on State law  
19 interpretations and ignored Federal regulations. Even  
20 when they were faced with that evidence, executives of  
21 these leading companies, insurance companies, testified  
22 that they would not end their practice of rescissions  
23 except in cases of fraud. That is not comforting.

24          Third is the controversy surrounding the United  
25 Health Ingenix database, which is this, is what we did in

1 the Commerce Committee. It is devastating. This is  
2 Wendell Potter's sort of gift. It is just devastating on  
3 their practices of purging and avoiding and paying  
4 incentives to people to find reasons why literally, as  
5 has been mentioned several times in public sessions like  
6 this, somebody had acne and, therefore, that was a pre-  
7 existing condition, and they cut off their insurance; or  
8 they had gallstones and the guy says, "No, I really did  
9 not, because I would know if I had gallstones." And they  
10 said, "Yes, you did," and then they cut off the  
11 insurance. That is called rescissions.

12 So while insurance companies have promised almost  
13 100 million of their policyholders that they cover in  
14 their out-of-network health care services, a Senate  
15 Commerce Committee investigation found that an insurance-  
16 owned company called Ingenix was cheating consumers out  
17 of billions of dollars--and there is an interesting New  
18 York case that proves this--by properly reducing payments  
19 for out-of-network--improperly reducing payments for out-  
20 of-network health care. Sadly, these are only a few  
21 examples of the tactics that private insurers use to  
22 exploit the law.

23 Now, Ingenix is owned by United Group Health. It  
24 has been for years the sole creator of what people are to  
25 reimburse. You know, what they are meant to do with

1 premiums. They cover the entire industry. They are the  
2 only one. They have a monopoly, and all insurance  
3 companies have followed their practices--their advice.

4 Andrew Cuomo discovered that there was something not  
5 so good about this, and he took United Health and Ingenix  
6 to court, and they settled for \$350 million, which to me  
7 says that if they had not settled, they were going to get  
8 accused of fraud. I am not a lawyer, but I think that  
9 lawyers here would agree that that is usually the way  
10 those things happen.

11 So my question to you, Ms. Fontenot, is: Does this  
12 mark include any provision to guarantee that private  
13 insurers are following the new rules created for  
14 insurance in the Chairman's mark? What assurances do  
15 consumers have that private insurance companies will not  
16 simply take the massive premium subsidies--again, over  
17 half a trillion dollars--and continue to apply the same  
18 terrible practice of denying coverage to increase their  
19 profits? Who would be checking to be sure that this was  
20 not happening and allowing them not to skate around the  
21 law, as they have done? And they have done this. This  
22 is the truth. And it has been, you know, taken to court,  
23 and Ingenix is going out of business. But they will  
24 create something else.

25 So what is in the mark to prevent them from skirting

1 around these good aspects of the mark on this subject?

2 Ms. Fontenot. Senator, the mark lays out a set of  
3 Federal rating rules that currently do not exist in law,  
4 and it relies on the State insurance commissioner in  
5 every State to enforce those rating rules as they do  
6 today. So it does not change the enforcement per se of  
7 the insurance market in each State, but it changes the  
8 rules by which the insurers have to comply.

9 Senator Rockefeller. Okay. By law, you know, but  
10 by practice, no, in my judgment, no. So a kind of  
11 follow-up. How do the oversight and enforcement  
12 capabilities of the State and the exchanges created under  
13 this legislation compare to the enforcement capabilities  
14 of the Massachusetts exchange, or the Connector?

15 Ms. Fontenot. I believe that the Massachusetts  
16 Connector and the rating rules that are in effect in  
17 Massachusetts are also enforced by their State insurance  
18 commissioner. So it is a similar structure as what is  
19 occurring in Massachusetts.

20 What you may be referring to is in terms of the  
21 Connector itself and the role the Connector plays in  
22 Massachusetts versus the role we have envisioned for the  
23 exchanges in the mark, which their Connector is much more  
24 of a regulatory function in that it negotiates premiums  
25 with insurers who want to enter the market, and the

1 exchanges we have considered in the mark are more of a  
2 consumer shopping function, more of a marketplace for  
3 consumers and less of a regulator.

4 Senator Rockefeller. All right. Well, then each  
5 member will have to decide how comforted they are by that  
6 response.

7 Okay. Question number four, and, Mr. Chairman, I  
8 appreciate your indulgence, as long as it lasts. Is  
9 there precedent for allowing an outside entity--this  
10 would be, you know, Ingenix or whatever--with no official  
11 tie to Congress, which is not at least elected or  
12 confirmed by Congress, to write Federal regulations of  
13 this magnitude? Is there any additional oversight  
14 required in this bill to make certain that these  
15 regulations are accurately reflective of congressional  
16 intent? That is my main question.

17 What are the specific provisions to mandate  
18 transparency of the National Association of Insurance  
19 Commissioners process to write these regulations? And I  
20 think the answer is there are not any.

21 Ms. Fontenot. You are correct that the mark directs  
22 the National Association of Insurance Commissioners to  
23 develop model regulations through their process, but it  
24 is then translated through Federal regulation through the  
25 regular comment--notice of proposed rulemaking and

1 comment period that the Secretary undergoes for any other  
2 regulation.

3 Senator Rockefeller. All right. One more  
4 question. The limited-benefit junk insurance is the  
5 title of my question, and it is for you, Ms. Fontenot.  
6 One of the fastest-growing products, unbeknownst to me  
7 until I got into this, in the insurance industry right  
8 now is what are called "limited-benefit insurance  
9 policies." And English translation of this term might be  
10 "health insurance that provides no real coverage when a  
11 consumer gets sick."

12 Why do I say that? Earlier this year, an expert  
13 from consumer reports told the Senate Commerce Committee  
14 in a very heated hearing, "Many people who believe they  
15 have adequate health insurance actually have coverage so  
16 riddled with loopholes and with limits and with  
17 exclusions"--and with "gotchas," that is my word--"that  
18 it will not come close to covering their expenses if they  
19 fall seriously ill."

20 Now, my reading of the young invincibles plan  
21 included in this mark looks no different than a limited-  
22 benefit plan. So, Ms. Fontenot, my question to you is:  
23 Can you explain what I have just said about limited-  
24 benefit junk insurance? And can you explain the young  
25 invincible plan included in this mark and how it is

1 different from what traditionally is referred to as "the  
2 limited-benefit plans"?

3 Ms. Fontenot. The young invincible plan is intended  
4 to be catastrophic coverage, so if an individual does get  
5 very sick, that is when the coverage would take place.  
6 So there is a maximum out-of-pocket for the individual,  
7 and then once they have hit that maximum out-of-pocket,  
8 everything else will be covered, with the exception of  
9 prevention, which is covered from the beginning under the  
10 deductible.

11 The mark, once the exchanges are set up in 2010,  
12 does prohibit the selling of what we call "mini meds" or  
13 "limited medical plans," and once the benefit levels and  
14 categories take place in 2013, they do require that all  
15 the benefit categories are covered within the plan and  
16 that out-of-pocket maximums are included and that no  
17 annual or lifetime limits are included.

18 So I think what you are referring to highlights the  
19 necessarily for having those benefit categories laid out  
20 in the mark.

21 Senator Rockefeller. And not only laid out in the  
22 mark, but where there is an enforcement mechanism, which  
23 already exists through the States and, in some cases,  
24 self-insured Federal, that is not doing it, because  
25 otherwise they would not be getting away with this. And

1 that is the point I want to make on that.

2 Ms. Fontenot. I think the plans that you are  
3 referring to are not prohibited under law now because  
4 there is no minimum benefit requirement for insurers.  
5 So, to the extent that they are unregulated now, it is  
6 because the law allows them to exist. Once the mark  
7 takes effect, those would no longer be allowed in the  
8 individual and small-group market.

9 Senator Rockefeller. Well, two points on that.  
10 One, if there is nothing that precludes them from doing  
11 that now and hoping that we can get this done this year,  
12 in the meantime they have a long history of doing it,  
13 these limited-benefit junk amendments--practices. And so  
14 there is nothing which has stopped them up until now, so  
15 what you are saying is that if we put it in the mark,  
16 they will stop. And I do not know why it is that I am so  
17 profoundly skeptical that if we put it in the mark, they  
18 will ease for a little bit, and then go right at it,  
19 because that is all they know how to do. Otherwise, why  
20 would they purge? Why would they cut people off? Why  
21 would they incentivize their employees to find reasons to  
22 cut people off of health insurance? And I mean millions  
23 of people.

24 It is a subject that I think ought to make all of us  
25 very angry, as I think it ought to make us very angry

1 that in the face of all of this, we are giving them over  
2 half a trillion dollars more subsidies. I do not  
3 understand that. I really do not understand that. Who  
4 comes first--the insurance companies or the American  
5 people? I mean, it is--maybe that is too cliché a way to  
6 put it, but I think it is a pretty fair way to put it.

7 I think they are getting away with terrible things  
8 that--I do not know. You know, Chuck Schumer was the  
9 Attorney General. He would be criminally prosecuting  
10 them. He left before I made that statement.

11 Okay. That is about all I wanted to ask.

12 Senator Nelson. Would the Senator yield for a  
13 question?

14 Senator Rockefeller. Yes.

15 Senator Nelson. First of all, I want to--before my  
16 question, I want to say that I think the Senator from  
17 West Virginia has laid out one of the most cogent  
18 arguments to pierce the veil of what is happening in the  
19 insurance industry. The old insurance commissioner in me  
20 is coming out by virtue of the questions that you have  
21 asked, with the answers that you have elicited, and it  
22 makes this Senator very sympathetic to your argument.

23 Now, here is my question: Senator Schumer is about  
24 to offer another public plan. His utilizes more the  
25 marketplace. He does not set prices. Could you contrast

1 his approach with your approach and specifically with  
2 regard to the charge that has been made about the concept  
3 of your amendment that it would cause the setting  
4 artificially of prices and, therefore, the disruption of  
5 the private marketplace in the health insurance exchange?

6 Senator Rockefeller. To my friend from Florida,  
7 yes, I could, but I am not going to because I am offering  
8 my amendment.

9 Senator Nelson. Well, could you address what your  
10 amendment does with regard to the setting of prices?

11 Senator Rockefeller. All right. Well, I have got  
12 more advice here. I maintain my answer--not to be  
13 unresponsive, but fundamentally to be unresponsive  
14 because I want to focus on my amendment.

15 Senator Nelson. Well, that is my question about  
16 your amendment. I am giving you bouquets. I think that  
17 you--

18 Senator Rockefeller. I know that, and I love that.

19 Senator Nelson. I think you have made one--so I  
20 want you to help me now.

21 Senator Rockefeller. I want to help you, too,  
22 Senator, but I want you to have to focus on this  
23 amendment before you--I mean, I assume this is going to  
24 pass unanimously. That is my assumption.

25 [Laughter.]

1           Senator Rockefeller.    So we will never get to the  
2   Schumer amendment.

3           Senator Nelson.    Okay.   But my question is about  
4   your amendment.

5           Senator Rockefeller.    Oh, I know that.

6           Senator Nelson.    How do you set the cost of the  
7   insurance in your amendment?

8           Senator Rockefeller.    I will not answer that  
9   question.   All right?   He will answer that question, if  
10   he has the opportunity to do so.

11          Mr. Chairman, I have one more question, and I  
12   apologize.   And this is also to the beloved Ms. Fontenot.

13         It is about insurance competition in the current  
14   marketplace.   It gets a little bit of what the Senator is  
15   talking about.   It is my understanding that over the last  
16   several years insurance company competitions in States  
17   has diminished.   Consolidation, obviously, in the market  
18   is the reason for that, and that is understandable.   That  
19   happens to almost everything.   When you get 90 percent of  
20   all insurers belonging to one insurance company in  
21   Alabama, that is excessive, I assume, is extreme, but,  
22   nevertheless, the point is a real one.   Consolidation of  
23   the market, everybody consolidates.

24          So my question, Ms. Fontenot, is:   Can you tell me  
25   how the state of the insurance market competitiveness is

1 right now?

2 Ms. Fontenot. Senator, I think probably the best  
3 way to answer that question is to cite a study that I  
4 have that the American Medical Association did in 2007.

5 Senator Rockefeller. Yes, I am looking at the same  
6 numbers.

7 Ms. Fontenot. It showed the combined market share  
8 percentage of the top two insurers in a number of States,  
9 starting with Maine, which is at 88 percent; Montana at  
10 85 percent; Wyoming at 85 percent; Arkansas at 81  
11 percent. The lowest consolidation on the list is Florida  
12 at 45 percent, so that shows of the top two insurers in  
13 the State what percentage of the market they control.

14 Senator Rockefeller. And if I could expand on  
15 that, more than 400 corporate mergers have taken place  
16 with health insurers, and a small number of companies now  
17 dominate local markets. We know that. The American  
18 Medical Association reports that 94 percent of insurance  
19 markets in the United States are now highly concentrated.

20 Contrary to industry assertions, these mergers have  
21 undermined market efficiency. Premiums have skyrocketed,  
22 increasing more than 87 percent, on average, over the  
23 past 6 years.

24 Now, to try to answer the Senator from Florida's  
25 question, in my public option amendment, the provider

1 payment rate for the first 2 years--Bob, you can just  
2 pass it on to him. The provider payment for the first 2  
3 years in what I call the "Consumer Choice Health Plan"--I  
4 do not call it the "public option"--will be based on  
5 Medicare provider payment rates, including new delivery  
6 models enacted as a part of health care reform.

7 Mr. Chairman, I do not see any reason why we do not  
8 do this. I cannot understand why we would not do this.  
9 I think Adam Smith would have cooked up this amendment if  
10 I had not. Now, it put it out on the Senate floor months  
11 and months ago. It is a Republican amendment. It is a  
12 free market amendment. Yes, it was started by the  
13 Federal Government, and it had an administrator. But the  
14 administrator cannot have anything to do with what goes  
15 on, cannot set any rates or premiums, adjust up or adjust  
16 down. And it is optional--optional to the extent that  
17 most people say that less than 5 percent of people will  
18 avail themselves of this plan, at least when we start  
19 out. And it really has not gone way above that. I  
20 assume at some point maybe it will.

21 But what it does do--and what I cannot understand is  
22 why with this half-trillion, \$503 billion subsidy to the  
23 private health insurance market, that we do not put in  
24 some kind of a--you know, in the exchange, along with  
25 everybody else, but they do not have to make any profits,

1 so they have to live off their premiums, which means they  
2 have to do that. It is pretty simon-pure with respect to  
3 that, pretty simple. But people are nervous about it  
4 because the word "public" is in it. But if you take the  
5 word "public" in it--and that is upsetting some people.  
6 And then on the other side, you say, well, good grief,  
7 you know, maybe this one little consumer choice plan will  
8 cause people in the health insurance industry, in the  
9 private markets, the small business markets, larger  
10 markets, whatever, to reconsider a bit the premiums they  
11 are doing because there is the competition, there is  
12 genuine competition. Because of consolidation there is  
13 not now genuine competition, and they are getting away  
14 with banditry. And they revel in it. They incent their  
15 people to find reasons to cut people off--millions. I  
16 think 9 million is the figure, an accurate figure.

17 I do not understand why we would not want to do  
18 this. This to me is a huge amendment in this debate, and  
19 the Chairman is being extraordinarily kind to me in  
20 allowing me to talk at this length. But I feel so  
21 strongly about it because it makes so much sense. The  
22 people that I represent need this. They need this  
23 because they are helpless in front of the insurance  
24 companies. They have nothing to respond with. They  
25 cannot even analyze what they are having to pay. They

1 just know it is too much when their insurance is cut off  
2 or they can no longer pay their premiums.

3 I do not want to see people treated like that by  
4 this bill where more than half the cost of the bill goes  
5 to subsidizing private insurance, and I think we should  
6 respond by adopting this amendment. And then if people  
7 do not like it, they can dump it. You know, they just do  
8 not have to use it. That is called "free choice." That  
9 is the marketplace acting on its own. Or if they do not  
10 like the Federal Government so much that they do not want  
11 lower premiums, then they can ignore it. Opt in, opt  
12 out. It is free market. But it does not have to make a  
13 profit.

14 I think it is a worthy amendment. I think we ought  
15 to adopt it, and I urge my colleagues to so do.

16 I thank you very much, Mr. Chairman.

17 The Chairman. Thank you, Senator. You make some  
18 very good points, and I agree with the intent of your  
19 amendment, which is to hold the insurance industry's feet  
20 to the fire. I think most of us here agree with that.  
21 The real question is how best to do it. Without taking a  
22 strong position one way or another on what you have just  
23 said, however, I think it is important to kind of set the  
24 record straight, because some of the questions sort of  
25 leave the implication that the mark is easy on the

1 insurance industry, and it is not.

2 For example, the mark will require rating reforms.  
3 No longer could an insurance company charge older, sicker  
4 people 10 times as much as younger, healthier people.  
5 The mark also requires insurance companies to sell  
6 insurance to all who need it; the fancy term is called  
7 guaranteed issue.

8 Second, the bill would require insurance companies  
9 to renew insurance as long as the beneficiary is paying.  
10 They cannot cancel or rescind as easily as you might have  
11 implied in your comments. The bill requires greater  
12 transparency for insurance companies. Insurance  
13 companies would have to disclose how much they have spent  
14 on medical care and how much they spend on administrative  
15 expenses.

16 We also require that insurance companies pay their  
17 fair share. For example, for one thing, the insurance  
18 companies profits will have to bear some of the cost of  
19 the high-premium excise tax. For another thing, the bill  
20 requires competitive bidding in Medicare Advantage. That  
21 will take over \$100 billion out of insurance company  
22 profits. For another thing, we levy a fee on insurance  
23 companies of more than \$60 billion. So this bill does  
24 hold insurance companies' feet to the fire.

25 As I mentioned, there is another provision in the

1 mark, a co-op provision, which is intended to achieve the  
2 same purchase you are trying to achieve. We all agree on  
3 the goal, that is, to hold health insurance's feet to the  
4 fire. But I just think it is important to also explain  
5 that the mark is not easy on insurance companies by any  
6 stretch of the imagination. But I do not want to argue  
7 with you if you wanted public option, but I just think it  
8 is important to set the record straight.

9 Is there any further discussion on the amendment?

10 Senator Rockefeller. Can I just respond to that?

11 The Chairman. Yes. Senator Grassley is seeking  
12 recognition, but go ahead.

13 Senator Grassley. Well, if he wants to respond I  
14 will yield.

15 The Chairman. Go ahead.

16 Senator Rockefeller. I understand what you are  
17 saying, and the mark puts new conditions on them and  
18 gives them a half a trillion dollars anew. They have  
19 never followed the rules. They just have not done it.  
20 There is a welter of testimony given up as high up in  
21 Cigna, and in fact by some of the other companies, by  
22 GAO, and others, that they do not do this. They do not  
23 follow it.

24 So I am glad it is in the mark, but you want to bet  
25 the farm on the fact that the insurance companies are

1 going to change their behavior. And maybe they will.  
2 They will have to submit to some of that. But on the  
3 other hand, their whole livelihood is made by getting  
4 around rules. So, that is a matter of concern to me.  
5 Because Kent Conrad is my next-door-neighbor in the Hart  
6 Building, when you talked about the co-ops, I have not  
7 said a thing about co-ops. But if that should ever come  
8 up, I will have some things to say about co-ops. But I  
9 have decided not to because I want to focus simply on  
10 this amendment.

11 The Chairman. And one final point. Not to belabor  
12 it, but just in the interest of fairness, you have  
13 several times mentioned the half a billion dollars in  
14 subsidy in the insurance industry. In fairness, that is  
15 not quite accurate. The bill, as you know, requires  
16 shared responsibility in the sense that every American  
17 will have health insurance. The dollars that you  
18 mentioned are to help those people who, today, do not  
19 have health insurance, that is, the uninsured, especially  
20 the poor people who are uninsured. Because we have this  
21 requirement in the bill, those dollars go to those poorer  
22 people so that poorer people and lower income people can  
23 buy insurance.

24 If they require them to get insurance, certainly  
25 there should be dollars that go to those people to help

1       them get insurance. That is where those dollars go.  
2       Second, presumably when those people buy insurance with  
3       the assistance of the dollars we have given them, they  
4       will get medical benefits in return.

5               So in fairness, when you say \$500 billion in  
6       subsidy, really, it is those dollars that go to people in  
7       the expanded population in Medicaid or lower and middle  
8       income people to buy insurance because we have asked them  
9       to do so, and presumably again those people will get  
10      health benefits in return. So, that is where those  
11      dollars really go. It is not a subsidy of the industry,  
12      it is dollars to the people so they can buy insurance,  
13      and those people then again get benefits in return.

14             Senator Grassley?

15             Senator Grassley. Yes. Before I state reasons for  
16      being against the Rockefeller amendment, let me state  
17      first of all that I think for most, if not all, of us on  
18      this side of the aisle and for quite a few people in the  
19      other political party, the Democrat Party in the Senate,  
20      but obviously a minority, not a majority, have long  
21      expressed misgivings about public option. So let us just  
22      remember that this is not something new that is just now  
23      coming into the debate.

24             I would like to go one step further in commenting on  
25      that to take exception to something that some White House

1 staffer said in August or early September in speaking  
2 about my opposition to some parts of the proposals that  
3 were out of committee at that time. We are trying to  
4 make the point that I had never, in some occasions at the  
5 White House, ever brought up opposition to public option.  
6 I think they were trying to use this as a reason: if this  
7 was so important, why would I not speak directly to the  
8 President about it?

9           So I want to remind you of at least three occasions  
10 that I have had an opportunity to speak to the President  
11 about this point. On March 5, when we had the first  
12 White House meeting where there were stakeholders there  
13 and many members of Congress were there, and I suppose a  
14 lot of people on this committee were there, I had an  
15 opportunity to bring up then our opposition to the public  
16 option. When Senator Baucus and I had lunch with the  
17 President on May 6 at the White House, I did not bring it  
18 up, but the President brought it up and I had an  
19 opportunity to express the concern that I had about it at  
20 that particular time.

21           On August 6, the group of six were at the White  
22 House with the President and I said to the President, the  
23 one thing that would make it very easy to open the door  
24 to make sure that we had bipartisanship is just a simple  
25 statement from him, not that he was not supporting public

1 option, but would he sign a bill that did not have public  
2 option in it. Obviously I did not get a positive  
3 response. I did not necessarily get a negative response  
4 at that meeting.

5 So I hope that anybody at the White House that  
6 thinks that I have not been concerned enough about public  
7 option to bring it up to the President face-to-face, they  
8 are absolutely wrong. I do not know what their  
9 motivation was in trying to use that as an excuse, that  
10 the Republicans at the table in the group of six were  
11 trying to scuttle and were never serious about  
12 negotiating a bipartisan bill.

13 With that as background, I now want to state  
14 opposition to the Rockefeller amendment, but I would also  
15 like to make a statement about the statistic that Senator  
16 Rockefeller gave of 70 percent of the doctors supporting  
17 a public option. I would suggest, because I have seen  
18 another poll, that it kind of depends upon how you ask  
19 the question.

20 If you ask the question as one poll did, would you  
21 support a public option if it would weaken private health  
22 strategies that we have had for decades in this country  
23 on health insurance, you got less than a majority of  
24 doctors supporting it at that particular way of  
25 addressing the issue.

1           There are a variety of reasons for opposing it.  
2           Most importantly, I oppose the amendment because I think  
3           it is a slow walk towards government-controlled single-  
4           payor health care. Now, we all agree--I do not think  
5           there is a single member of the 23 of us at this table,  
6           maybe 1 or 2 that would not agree with this--and we all  
7           have pointed out things that need to be changed in our  
8           current health care system. So it is not an issue, is  
9           our health care system perfect. We all talk about  
10          getting more uninsured or under-insured insurance.

11          We talk about the fact that health care inflation  
12          should not be twice or three times the rate of regular  
13          inflation. We all know that outcomes are not what they  
14          ought to be in some instances, and particularly if you  
15          want to compare it to outcomes in other countries.

16          There are shortcomings, yes. But I do not think we  
17          should take advantage of these shortcomings to denigrate  
18          American health care because we know that most of the  
19          innovations in health care come because of research and  
20          practice of the American health care system. Why do more  
21          people come to this country for health care than  
22          Americans leaving our country for health care in other  
23          countries?

24          So I am not sitting here, and I do not think any of  
25          my colleagues on this committee are sitting here, arguing

1 for the status quo. We know that changes need to be made  
2 in our health care system, and so many of the changes  
3 that are in this mark that is before us are not really  
4 Democrat or Republican or bipartisan, they are just kind  
5 of a consensus that some changes ought to be made. But I  
6 come to the conclusion, as I did a long time before this  
7 meeting, that a government-run plan is not the answer.

8 In fact, I kind of wonder why, if the motivation  
9 behind most of our legislation is that we ought to make  
10 health care affordable and you ought to have easy entry  
11 to it, from that standpoint if the goal is to make sure  
12 that health care is affordable for those that cannot  
13 afford it and if we make sure that we eliminate the  
14 discrimination so that people can enter the system or not  
15 be denied entrance to the system and you get 95 percent  
16 of the people covered -- and that is the goal that we  
17 have. We say, like, 95 percent is really 100 percent.  
18 We kind of know that it is not possible to reach 100  
19 percent under any government policy, but 95 percent, 96  
20 percent is a goal that is attainable, then I do not  
21 understand the public option argument if everybody is  
22 supposed to have access and accessibility and  
23 affordability.

24 Now, here is what is wrong. A government-run plan  
25 will ultimately force private insurers out of business.

1 Now, I know Senator Rockefeller is not going to say that  
2 today, but there has been plenty of think tanks in this  
3 town and outside of this town, and economists that really  
4 say that that is going to be the result.

5 And let me say this. I believe that it is fair to  
6 say that some people that are promoting the public  
7 option--and I do not attribute this to Senator  
8 Rockefeller--really believe that a public option is a  
9 step towards a completely government-run plan that they  
10 are hoping for. I would quote, for instance, President  
11 Obama during the campaign--well, maybe this was before he  
12 was even a candidate--"I am a supporter of a single  
13 payor, but we all know that we may not get there  
14 immediately."

15 Or Ezra Klein, writing for the *Washington Post*,  
16 said, "They", meaning those that support a public option,  
17 "have a sneaky strategy, the point of which is to put in  
18 place something that over time will move to single  
19 payor."

20 Or we have Congresswoman Jan Shakowski of Illinois  
21 saying, "Private insurers are right to be frightened.  
22 Those of us who are pushing for a public health insurance  
23 option don't disagree with the goal of single payor.  
24 This," meaning the public option, "is a strategy for  
25 getting to single-payor health care."

1           Or Chairman Barney Frank says, "If we get a good  
2 public option it could lead to a single payor...could be  
3 the best way to reach single payor." So, you cannot  
4 attribute that. That has not been said today by people  
5 in the Senate that I know of. But the point is, we are  
6 going to come, even if that is not the motivation of  
7 people promoting single payor.

8           Some argue that we can create a level playing field,  
9 that it will follow the same rules as private insurers.  
10 But the Federal Government will not only be running the  
11 plan, but will also run the market in which it competes  
12 with private plans. That does not sound like a level  
13 playing field to me.

14           By some estimates, getting back to when I referred  
15 to the think tanks, the unfair playing field will result  
16 in 118 million Americans being forced out of their  
17 current health care coverage and 130 million Americans  
18 will end up on a government-run plan. This directly  
19 contradicts what President Obama has promised Americans,  
20 that you will be able to keep what you have.

21           Sometimes I wonder. We have great union support for  
22 most of these bills that are coming out of committee, but  
23 when the House bill has in it that ERISA will not be  
24 applicable after five years -- and John Deere, now, in my  
25 State and in the Midwest is negotiating union contracts

1 right now. Why would they be negotiating and supporting  
2 legislation at the same time that, five years down the  
3 road, would be rid of whatever they wanted to negotiate?  
4 That is if the House bill would become law. But there is  
5 at least a lot of people in Washington here, in the  
6 Congress, that feel ERISA is not the right approach, yet  
7 it is the basis for most of the very lucrative union  
8 health plans that we have in America.

9 If your employer drops coverage and tells everyone  
10 to sign up for a government plan, is that doing what the  
11 President said, that you can keep what you have if you  
12 want to? This is also bad policy because it will drive  
13 up the price of health care as more costs shift from  
14 public programs to private payors.

15 Cost shifting currently occurs in the Medicaid and  
16 Medicare programs and will increase under an expanded  
17 government plan that drives up health care. Doctors,  
18 hospitals, and private providers will be hurt by a  
19 government plan. This is because they will be reimbursed  
20 at much lower rates under expanded public coverage  
21 compared to private plans.

22 Let me bring out that a large share of House  
23 Democrats wrote to Speaker Pelosi, as an example, saying  
24 that they absolutely would not support a plan in the  
25 House if it did not have a public option in it, and if

1 that public option did not have Medicare rates to be  
2 paid. Well, just think of rural America, where it is  
3 very, very difficult to keep hospitals open when you pay  
4 80 percent of the cost and it is difficult to recruit  
5 doctors when it is 80 percent.

6 If you loaded tens of millions of more people into  
7 that plan as people in the House of Representatives are  
8 demanding of the Speaker be done at an 80 percent rate,  
9 and we think we have a tough time in rural America now,  
10 think what more of a tough time we would have in rural  
11 America if that were to happen.

12 Doctors and physicians are underpaid by public plans  
13 and try to make up the difference then by over-charging  
14 private payors, and then that makes everybody else's  
15 premiums go up. As the base of private payors shrink,  
16 doctors will either have to charge them increasingly more  
17 or continue to be reimbursed at increasingly lower  
18 levels, or even stop seeing public payor patients  
19 entirely.

20 And just think of the increasing number of doctors  
21 in America that do not want to see Medicaid patients,  
22 first of all--that is the worst situation--but it is  
23 becoming even a worsening situation in the case of  
24 Medicare. The government plan will eventually lead us to  
25 a de facto single-payor system of health care. As the

1 government plan grows and shifts more and more costs to  
2 the private plans, the price differential will increase  
3 and make a public plan increasingly the only viable  
4 option.

5 This cycle will force employers to put their  
6 employees on the government-run plan in order to avoid  
7 the higher cost of private insurance, and particularly  
8 that will be true for small business in America. So over  
9 time, it is this simple: the government-run plan will be  
10 the only viable option for most Americans.

11 So if you support single-payor health care, if you  
12 support longer waits, crowded emergency rooms, lower  
13 quality of care -- in other words, the rationing or the  
14 denial of care or the delay of care that you get in  
15 single-payor systems, do you want that for America? If  
16 you support government bureaucrats, not doctors, making  
17 medical decisions, then you should vote for this  
18 amendment. I do not think it is what we want for America  
19 down the road a few years, and I think that is what you  
20 will get if you support this amendment. That is why, on  
21 March 5, on May 6, and on August 6 I brought these issues  
22 up with the President.

23 Senator Schumer. Mr. Chairman, could I ask a  
24 question?

25 The Chairman. Senator Hatch --

1           Senator Schumer.    Could I please ask a question?

2           The Chairman.    Of whom?

3           Senator Schumer.    Of Senator Grassley.

4           The Chairman.    Will you yield for a question?

5           Senator Grassley.    Yes.

6           Senator Schumer.    Thank you, Senator.  I appreciate  
7 your remarks.

8           Senator Grassley.    Yes.

9           Senator Schumer.    I would just like to know what  
10 you think of Medicare, a government-run program that is  
11 far more government-run than what Senator Rockefeller has  
12 proposed.  Do you think Medicare is a good program?  
13 Because most of the amendments on the other side have  
14 been aimed at preserving Medicare, a government-run  
15 program.

16           Senator Grassley.    I think that Medicare is part of  
17 the social fabric of America after 40 years, just like  
18 Social Security is.  I do not say that because it is  
19 perfect.  There are a lot of things that need to be  
20 changed and a lot of things in this legislation are  
21 changing a lot of things that are wrong with Medicare.  
22 To say that I support it is not to say that it is the  
23 best system that it can be.

24           Senator Schumer.    But it is a government-run plan,  
25 is that not right?

1           Senator Grassley.    It is a government-run plan.

2           Senator Schumer.    Thank you.

3           Senator Grassley.    And the reason I say it is part  
4 of the social fabric of America, is there are private  
5 health insurance plans and retirement plans that are  
6 connected with Medicare and Social Security.  It is not  
7 easy to undo a Medicare plan without also hurting a lot  
8 of private initiatives that are coupled with it.  But  
9 that does not make it perfect.  I will bet, based upon 50  
10 years of experience, if we had to do it over again we  
11 would do it other ways, even if it were a government-run  
12 plan.

13          Senator Schumer.    That may be.  But all the hollers  
14 of a government-run plan that you elicited in reference  
15 to Senator Rockefeller's amendment, you are supportive of  
16 Medicare.  I just do not understand the difference.  A  
17 government plan, per se, if Medicare is good and part of  
18 the social fabric and we should keep it, which I presume  
19 you are saying --

20          Senator Grassley.    Yes.

21          Senator Schumer.    That is a government-run plan.  
22 The main knock you have made on Senator Rockefeller's  
23 amendment, I presume on mine, is that it is government-  
24 run.

25          Senator Grassley.    Yes.

1           Senator Schumer. Medicare is government-run, and  
2 most people like it very much.

3           Senator Grassley. All right. And it will come to  
4 a single payor. That would denies the American people  
5 choice. What is good now about Medicare Advantage, is  
6 people in my State have 44 choices to go to. What you  
7 would be leading us to would be a system where there is  
8 not choice. Now, I want to give senior citizens choice.

9           Senator Nelson. Would the Senator yield? Would  
10 Senator Grassley yield? Now, you just made a statement  
11 that it will lead to a single payor.

12          Senator Grassley. Yes.

13          Senator Nelson. How in the world do you make that  
14 leap?

15          Senator Grassley. Well, there are health  
16 economists around here and I can only quote two, but I  
17 imagine there are dozens you can quote. The only reason  
18 I can quote two is because they are the only ones I want  
19 to keep in my head to give people answers. But one, is  
20 Heritage says that 83 million people are going to be  
21 forced out of their plan, employer plans, into a public  
22 option, and Lewin Group says 120 million people.

23                 Whether it is 83 million or 120 million people being  
24 forced from their employer-sponsored plan into a  
25 government option, first of all, you do not get to do

1       what the President said that he wanted people to do, be  
2       able to keep what you have now if you have it. Number  
3       two, is if that does happen, then other people's premiums  
4       are going to go up as you have this cost shifting,  
5       particularly if the public option is tied to Medicare  
6       rates. And do not forget, a large number of the  
7       Democrats in the House of Representatives want people in  
8       the public plan, their providers, not to be paid more  
9       than what Medicare pays. You know what sort of a problem  
10      that is for your seniors in Florida.

11             Senator Nelson. As a matter of fact, Ms. Fontenot  
12      has already pointed out --

13             The Chairman. No, no. Fontenot. Let us get it  
14      straight here. Fontenot.

15             [Laughter].

16             Senator Nelson. Do not break my rhythm, Mr.  
17      Chairman.

18             [Laughter].

19             The Chairman. Oh, sorry.

20             Senator Nelson. Mrs. Fontenot has already pointed  
21      out that Florida has more competition in medical  
22      insurance than any other place. As a matter of fact, you  
23      are getting pretty close to a single-payor system in the  
24      private sector by virtue of the statistics she has just  
25      given for several of the States. You mentioned Wyoming.

1       What were the other States, Ms. Fontenot? Eighty-one  
2       percent, you said, of the market is dominated by one  
3       insurance payor in which States?

4           Ms. Fontenot. This is the market share of the top  
5       two insurers. So in Maine, it is 88 percent; Montana,  
6       85; Wyoming, 85; Arkansas, 81; and the list goes down to  
7       Florida. This does not include all States, but Florida  
8       is the lowest percent concentration on this list.

9           Senator Nelson. Senator Grassley, that does not  
10       sound like a lot of competition to me.

11          Senator Grassley. What you forget in this whole  
12       process is that people are going to be in the public  
13       plan, no choice of their own. They are going to be  
14       forced out of it by small business shutting down their  
15       plans, as we have plenty of record already of small  
16       business shutting down plans because they cannot afford  
17       it. In this case, why should they afford it if you are  
18       going to have a government plan?

19          Senator Schumer. Mr. Chairman, just another  
20       question here.

21          The Chairman. Well, Senator Grassley has the floor  
22       and other Senators earlier sought recognition. If you  
23       have a question of Senator Grassley, if he agrees, that  
24       is fine. Otherwise, I have to go to other Senator who  
25       had earlier sought recognition.

1           Senator Schumer.    Yes.  I was just going to ask,  
2           with Senator Grassley's okay, he cited Medicare  
3           Advantage, which is something some of us on this side  
4           have a little more sympathy to than most.  It has  
5           competition: there is Medicare and then there is Medicare  
6           Advantage, and they compete.  According to what my good  
7           friend from Iowa just said, that is good.

8           What you are arguing in terms of public option, is  
9           that we should not have Medicare at all, just have the  
10          private companies compete.  That is not what people want.  
11          They like Medicare and then they want the option of  
12          Medicare Advantage.  But your arguments all say "have no  
13          Medicare because it is a government-run plan".  And no  
14          one is going to be forced into it.  In the bill I  
15          proposed--I support Senator Rockefeller's bill.  It goes  
16          further--there is negotiated rates just like the private  
17          sector does.

18          Senator Rockefeller.   Mr. Chairman?

19          Senator Schumer.    So I just yield for the answer.

20          Senator Grassley.   Well, if you want competition,  
21          you do not want the government running everything.  The  
22          government is not a fair competitor.  It is not even a  
23          competitor.

24          Senator Schumer.    So you do not want Medicare?

25          Senator Grassley.   It is a predator.  I told you

1 that Medicare is part of the social fabric of America,  
2 and I think that there is a lot wrong with it that could  
3 be corrected. This bill does a lot to correct it, and I  
4 think other bills do as well. Most of it deals with the  
5 delivery of medicine and how we take care of people, but  
6 giving people choice is very, very important and this is  
7 going to kill choice.

8 The Chairman. Senator Hatch?

9 Senator Hatch. Thank you, Mr. Chairman. I have  
10 enjoyed this discussion. As much as Medicare is accepted  
11 in our country today, it is still \$38 trillion in  
12 unfunded liability and it is still paying doctors a lot  
13 less than what is the norm, and paying hospitals a lot  
14 less than the norm.

15 Frankly, it has plenty of problems, as the  
16 distinguished Ranking Member here has said. This morning  
17 we are supposed to be discussing a series of government-  
18 run plan amendments. I want to take a few minutes to  
19 highlight the perils of this approach. At a time when  
20 major government programs like Medicare and Medicaid are  
21 already on the path to fiscal insolvency--and I think  
22 some of our colleagues on the other side tend to overlook  
23 that--creating a brand-new government program will not  
24 only worsen our long-term financial outlook, but also  
25 negatively impact American families who enjoy the private

1 coverage of their choice.

2 Now, to put this in perspective, as of this year  
3 another government-run plan, Medicare, has a liability of  
4 almost \$38 trillion, which in turn translates into a  
5 financial burden of more than \$300,000 per American  
6 family. In our current fiscal environment where the  
7 government will have to borrow nearly 50 cents of every  
8 dollar it spends--that is this year, and that is going  
9 up--exploding our deficit by almost \$1.6 trillion, and it  
10 may be more than that, let us think hard about what we  
11 are doing to our country and to our future generations.

12 The impact of a new government program on families  
13 who currently have private insurance of their choice is  
14 also alarming. The recent Milliman studies estimated  
15 that cost shifting from government payors, specifically  
16 Medicare and Medicaid, as good as they may be, translates  
17 into about \$89 billion per year in cost shifting alone.  
18 This means that families with private insurance spend  
19 nearly \$1,800 per year, \$1,512 in higher premiums, and  
20 \$276 in increased cost sharing. Now, creating another  
21 government plan will further increase these costs on our  
22 families in Utah, and across the country. I thought the  
23 goal of health reform was to actually make it more  
24 affordable.

25 Now, let me make a very important point. I believe

1 this, a new government plan, is nothing more than a  
2 Trojan Horse for a single-payor system in Washington.  
3 Washington-run programs undermine market-based  
4 competition through their ability to impose price  
5 controls and shift costs to other purchasers. Proponents  
6 of this government plan seem to count on the efficiency  
7 of the Federal Government in delivering care for American  
8 families, since it is already doing such a great job with  
9 our banking and automobile industries.

10 Medicare is a perfect example. It is on a path to a  
11 fiscal melt-down, with Part A already facing bankruptcy  
12 within the next decade. As I have said before, it under-  
13 pays doctors by 20 percent and hospitals by 30 percent,  
14 compared to the private sector, forcing increasing  
15 numbers of providers to simply stop seeing our Nation's  
16 seniors.

17 According to the June 2008 MedPAC report, 9 out of  
18 10 Medicare beneficiaries have to get additional benefits  
19 beyond their Medicare coverage. Now, we have a broken  
20 doctor payment system in Medicare that has to be fixed  
21 every year. It is a disgrace. Every year we have got to  
22 fix it so seniors can continue to get care. This year  
23 alone, this broken formula calls for more than a 20  
24 percent cut. Now, I can keep going, but the point here  
25 is simple. Washington is not the answer. Anybody who

1 believes that, it seems to me, just has not lived in the  
2 last 50 years.

3 And by the way, we have already had a robust debate  
4 on what Washington does with its government plans when it  
5 needs to finance its out-of-control spending: it uses  
6 these bankrupt programs as a piggy-bank. The supporters  
7 of the government plan know these facts, so they are  
8 trying a different approach by claiming that the  
9 government plan is simply competing with the private  
10 sector on a so-called "level" playing field.

11 Well, that is what they thought they were doing when  
12 they did Medicare and Medicaid. In fact, that is what  
13 they said. History has shown us that forcing free-market  
14 plans to compete with these government-run programs  
15 always creates an unlevel playing field and it dooms true  
16 competition, and it always costs more.

17 The Medicare program, once again, provides an  
18 important lesson. As a political compromise, Medicare  
19 was set up in 1965 to pay doctors and hospitals the same  
20 rates as the private sector. Now, faced with rising  
21 budget pressures, Congress quickly abandoned this level  
22 playing field that we hear so much about, this level  
23 playing field approach, and enacted price limits for  
24 doctors and hospitals.

25 Like I say, today Medicare payments are 20 percent

1 less for doctors and 30 percent less for hospitals  
2 compared to the private sector. Medicaid is even worse.  
3 It pays doctors 40 percent less and hospitals 35 percent  
4 less. That is why we continue to make this point to our  
5 friends on the other side of the aisle, that simply  
6 expanding coverage does not equal access. I have been  
7 told by doctors from Utah and across the country that if  
8 this continues, they will simply stop seeing these  
9 patients altogether.

10 In his March 2009 testimony before the House Energy  
11 and Commerce Committee, Doug Elmendorf, the Director of  
12 the nonpartisan Congressional Budget Office, testified  
13 that it would be "extremely difficult" to create "a  
14 system where a public plan could compete on a level  
15 playing field" against private coverage.

16 Now, the end result would be a Federal Government  
17 take-over of our health care system, taking decisions out  
18 of the hands of doctors and patients and placing them in  
19 the hands of the Washington, DC bureaucracy. I do not  
20 know many people in this country on either side of these  
21 debates who really believes that that is the way to solve  
22 the problem.

23 I am talking about the people out there, not  
24 necessarily the politicians here in Washington. If the  
25 government plan met all the exact same requirements as

1 private plans have to in all 50 States, there simply  
2 would be no reason to justify the enormous cost of  
3 creating a new Washington bureaucracy to administer the  
4 government plan.

5 Now, to make a long story short, we really have to  
6 think this through. We are talking about one-sixth of  
7 the American economy and we are talking about turning it  
8 over to a Washington-run system. Now, the people out  
9 there, Democrats, Republicans, Independents, liberals,  
10 moderates and conservatives, they do not believe -- I  
11 think the vast majority of them do not really believe  
12 that we wonderful people right here in Washington,  
13 including all of the bureaucracy that is involved here,  
14 can do it better than the private sector. They just do  
15 not believe it.

16 Now, everybody wants something for "free". The  
17 question is, can we afford to go this way? If we do, are  
18 we ever going to be able to change it if it is wrong? As  
19 has been argued, it would be pretty darn tough to change  
20 Medicare, pretty darn tough to change Medicaid. They are  
21 entrenched in our society today. To the extent that they  
22 can, they are trying to do a good job.

23 I commend those who really work hard to try and say  
24 that they do a better job, but they are becoming  
25 bankrupt. There has been some statement here on the

1 other side that we are really not trying to go to a  
2 single-payor system. Give me a break. As the author,  
3 along with Senator Kennedy, of the CHIP program, that  
4 program was designed to take care of the only children  
5 left out of the system, and that happened to be children  
6 of the working poor. We gave the States a lot of  
7 authority over that program and they, for the most part,  
8 ran it well. It worked.

9 When we debated two years ago, in then the last two  
10 years before this year, we debated how to reauthorize it.

11 There was a tremendous move towards moving more and more  
12 people from Medicaid into CHIP because there was a higher  
13 match in CHIP, and in the process, of course, moving  
14 towards a single-payor system.

15 There have even been very honest statements by some  
16 of our colleagues on the other side, and certainly a lot  
17 of people on the other side of this issue who really want  
18 a single-payor system. But if we cannot get there in  
19 this health care reform, we have got to get there in  
20 increments. If you go to a single-payor system, or  
21 should I say a so-called government plan run right out of  
22 Washington here, that would be a big incremental step  
23 towards a single-payor system where the government makes  
24 all the decisions for us.

25 I cannot tell you how devastating that would be to

1 the medical profession. As someone who has worked with  
2 the medical profession many years before I came to the  
3 Senate, who actually was involved in medical liability  
4 cases, I have got to tell you, I do not know many people  
5 who really believe that our bureaucrats here in  
6 Washington are going to do a better job than our people  
7 within our States.

8 Now, all I can say is that if we pass a single-payor  
9 program or something that gets us there, and the most  
10 important thing to some of the left to get us there,  
11 would be a public option, we will never be able to change  
12 it. I can tell you right now, it would be a disaster.  
13 What is worse, the American people will lose an awful lot  
14 of control over their own health care needs. They will  
15 be told right here in Washington, which of course does  
16 know more about everything, I guess, what to do and how  
17 to live and how to get care, if they can. Well, I am  
18 very concerned about it, as you can see. I do not  
19 believe that some of these arguments on the other side  
20 make much sense.

21 Thank you, Mr. Chairman.

22 The Chairman. All right. On the list I have  
23 seeking recognition are: Senator Conrad, Senator  
24 Bingaman, Senator Menendez, Senator Schumer, Senator  
25 Ensign. I understand Senator Menendez has a pressing

1 engagement, so I was wondering if other Senators might  
2 indulge Senator Menendez to go earlier, if Senators do  
3 not mind. Senator Kyl? It is all right with you? All  
4 right. Senator Kyl, you are on the list, too.

5 So I recognize Senator Menendez.

6 Senator Stabenow. Mr. Chairman, I would like to be  
7 recognized as well.

8 The Chairman. Oh, I am sorry. All right. I have  
9 you both. All right.

10 Senator Menendez. Thank you, Mr. Chairman, and  
11 thank my colleagues for their courtesy.

12 I wanted just to make sure, before I have to leave  
13 in a few minutes, that I speak strongly in favor of  
14 Senator Rockefeller's amendment and I hope it will  
15 succeed. Just in case the debate melds also as to  
16 Senator Schumer's in the alternative -- as much as I hope  
17 Senator Rockefeller's will succeed, should it not--and I  
18 hope it will--then I support Senator Schumer's as well.

19 And I want to give some context. This, in essence,  
20 is about choice. We hear a lot about choice, but there  
21 is such a demonization about this one possibility of a  
22 choice within a panoply of other choices. It seems we  
23 are all for choice until one of the choices can be a  
24 public option, in essence, a choice of a health insurance  
25 plan separate from the private insurers that are all

1 going to be set up in this exchange. It is just that: a  
2 choice. Not a mandate, a choice.

3 In a nutshell, public option, in my view, clearly  
4 increases competition, keeps insurers honest, drives down  
5 costs. Now, why? Why do we need a public option? Well,  
6 look what is happening in the health insurance industry  
7 without one: costs are skyrocketing. In my home State of  
8 New Jersey, between 2000 and 2007, we saw insurance  
9 premiums went up 71 percent. The reality is, that is far  
10 beyond what the wages of New Jerseyians have gone up, and  
11 that is true across the country. Options are limited.

12 I hear a lot about how many insurers there are, but  
13 insurance is really driven by the local market, so let us  
14 look at what those are. I appreciated Senator  
15 Rockefeller's questions and the answers, and I  
16 appreciated the Chairman's intervention in some of what  
17 he had to say. But let us be honest. This is an  
18 industry that has \$25 billion annual profits, \$800  
19 billion annual revenues.

20 That does not include investments and other proceeds  
21 that they have. So it is true that of the half a  
22 trillion dollars in subsidies we are going to create,  
23 some of those are going to be spent in the services of  
24 those people, but not everybody is going to demand a half  
25 a trillion dollars of services automatically, so there

1 obviously is money that will be going to the insurance  
2 companies.

3 So they have participated to about 8 percent over  
4 the course of the decade of what their present annual  
5 profits are, and this is before they have this whole new  
6 universe of entrants into the system, with significant  
7 subsidies by the Federal Government, and so it is hard to  
8 understand how, in the midst of all of that, a public  
9 option creates such a dire consequence to them.

10 Now, I have heard already, and I am sure we will  
11 hear again, that the public plan is government-run  
12 insurance. To me, that is absurd and everyone knows it.  
13 There is a reason there is such overwhelming support for  
14 a public plan. We go and talk about more and more  
15 choices, but we seem afraid of giving them the one choice  
16 that, in every poll still to date, overwhelmingly by two-  
17 thirds, American people want a public option, yet we do  
18 not want to give them what they ask for in this reform.

19 It will not be government-run insurance, it will be  
20 independent. It will be self-financed. It must be self-  
21 sustaining. That, to me, is not a government-run  
22 insurance program. No provider will be forced to  
23 participate in it. For patients, it will simply be one  
24 more choice. No one is required to sign up for the plan,  
25 it is an option for the public. You can stick with your

1 private insurance if you want to.

2 And there is a fundamental difference. Yes,  
3 Medicare is a government-run program. For those who are  
4 in it, they overwhelmingly like it. But there is a  
5 difference: it is also an entitlement, and as an  
6 entitlement, it is an obligation that the government has  
7 automatically for all those who qualify. But this is  
8 different. We are not talking about an entitlement in a  
9 public option, we are simply talking about a self-  
10 sustaining, independent, self-financed entity and that is  
11 fundamentally different.

12 So it is good to talk about Medicare being a  
13 publicly-run insurance provision for those who qualify  
14 because of their age and other conditions, but the bottom  
15 line is, that is far different than this. This is not an  
16 entitlement, and therefore a mandate.

17 Senator Ensign. Would the Senator yield for a  
18 question?

19 Senator Menendez. If I can finish my presentation,  
20 then I would be happy to.

21 There is already competition, we hear, plenty of  
22 competition in the marketplace. There are 11,000 health  
23 insurers in America. But actually, the opposite is quite  
24 true in terms of what we really want to hear about  
25 competition. Probably health insurance is one of the

1 least competitive businesses in America. Opponents of  
2 the public plan like to talk about how much competition  
3 there is in the insurance market by talking about how  
4 many insurance companies exist nationwide, but health  
5 insurance markets are almost entirely local.

6 Studies of how uncompetitive insurance markets are  
7 are pretty damning. If you look at the MAA, if judged by  
8 the measure used by the Justice Department, 94 percent of  
9 insurance markets in the United States are now highly  
10 concentrated. We heard the answer before to Senator  
11 Nelson's question. There are States, like North Dakota,  
12 where two companies control 92 percent. That is real  
13 competition, two companies, 92 percent? In Maine, two  
14 companies control 88 percent. In Montana, two companies  
15 control 85 percent. In Wyoming, two companies control 85  
16 percent. In Iowa, two companies control 80 percent. In  
17 Idaho, two companies control 75 percent, and it can go on  
18 and on. My God, two companies? That is real  
19 competition. That is real competition.

20 Now, the other thing is this idea that the  
21 government will get more involved in your medical  
22 decisions -- that we have already heard, and probably  
23 will hear a lot more about, between the government being  
24 interposed between you and your doctor. Well, let us  
25 hear from those who we care about most in this respect:

1 our doctors. Our doctors.

2 What does the American Medical Association say about  
3 that? They say that, because of a lack of competition,  
4 quoting directly from the AMA, "the physician's role is  
5 being systematically undermined as dominant insurers are  
6 able to impose take-it-or-leave-it contracts that  
7 directly affect the provision of patient care and the  
8 patient-physician relationship."

9 So the existing system, the one that I just  
10 described in so many parts of the country, two companies  
11 control 80, 90 percent of the marketplace, they are  
12 already telling the physicians, because they have this  
13 incredibly dominant position in the marketplace, by the  
14 way, if you do not like this you do not have to join us,  
15 but we are covering 90 percent of the marketplace, so  
16 tough luck. So the present set of circumstances has  
17 private insurance companies interposing themselves  
18 between the physician and their patient.

19 Finally, the suggestion that this is going to put  
20 insurers out of business, we all know that insurance  
21 companies can compete at a lower price point, but they  
22 just do not have to right now because there is just not  
23 enough competition. This will force them to consider  
24 that lower price point. I think that is incredibly  
25 important. That still means that they will make money

1 and we are going to have this whole new universe of  
2 people who are now going to be insured and we are going  
3 to give big subsidies, a part of which will obviously go  
4 to profit because not all of it is going to be consumed  
5 by that health care cost, but this is about having a  
6 stand-alone, self-financed insurer who, at the end of the  
7 day, can create the type of real competition--real  
8 competition--you want to see in the marketplace.

9 Senator Ensign. Would the Senator yield for a  
10 question?

11 Senator Menendez. That is why I support Senator  
12 Rockefeller, and if his does not succeed, Senator  
13 Schumer's amendment.

14 Senator Ensign. Would the Senator yield for  
15 question?

16 Senator Menendez. I would be happy to yield.

17 Senator Nelson. Mr. Chairman, would the Senator  
18 yield?

19 Senator Menendez. I am happy to yield.

20 Senator Ensign. I do not know if I heard you  
21 correctly. I thought I heard you say that doctors would  
22 not have to participate in this program. I do not know  
23 if you are aware, in reading the language, that even  
24 though it is not required that they participate, if they  
25 want to participate in Medicare they have to participate

1 in this program under the amendment by Senator  
2 Rockefeller. Are you aware of that?

3 Senator Menendez. Well, I believe, at the end of  
4 the day, that --

5 Senator Ensign. So basically you are going to  
6 require doctors to participate in that, because that is  
7 almost all the marketplace, between this and Medicare.

8 Senator Menendez. I believe that, first of all,  
9 that is not the case in Senator Schumer's, which is also  
10 under discussion.

11 Senator Ensign. Correct. But we are talking about  
12 Senator Rockefeller's right now.

13 Senator Menendez. And at the end of the day, I  
14 believe that, in fact, the most important thing here is  
15 that consumers will not have to choose that option if  
16 they choose not to. They will have a choice of options,  
17 and that is the most fundamental question here.

18 Senator Ensign. No. But I was making the point  
19 that doctors will not have the choice, because so much of  
20 the marketplace could be dominated by this. The CBO has  
21 estimated, if Senator Rockefeller's amendment was  
22 adopted, that about a third of the marketplace would go  
23 to this "public option". Between Medicare and this, if  
24 you want to practice medicine, you are going to have to  
25 take this, so you would be required as a doctor -- almost

1 required if you want to stay in business, to take these  
2 patients. You would not have any choice.

3 Senator Rockefeller. Would the Senator yield?  
4 Would the Senator yield?

5 The Chairman. Senator Menendez has the floor.

6 Senator Menendez. I would be happy to yield,  
7 Senator Rockefeller.

8 Senator Rockefeller. The Senator from Nevada is  
9 making a wrong point. He is saying that doctors would be  
10 required, et cetera. They are not. Doctors, in my bill,  
11 are specifically allowed to opt out anytime they want  
12 from Medicare.

13 The Chairman. If I might ask staff --

14 Senator Conrad. Could we clarify that?

15 The Chairman. Yes. That is a good question. Can  
16 we get clarification of what the amendment does or not  
17 provide with respect to Medicare participation by  
18 doctors. If you can yourself, Senator, or else I was  
19 going to have Ms. Fontenot read the relevant provision in  
20 the amendment.

21 Senator Ensign. And the public plan as well.

22 Ms. Fontenot. According to the analysis by the  
23 Congressional Budget Office, the amendment would require  
24 that, for the two-year period, 2013 and 2014, doctors,  
25 hospitals and other providers would have to participate

1 in the public option if they wanted to participate in  
2 Medicare.

3 Senator Ensign. Thank you.

4 Senator Rockefeller. For two years.

5 The Chairman. All right.

6 Senator Bingaman. Could I just clarify, this is  
7 not in the description of the amendment, if it is  
8 Amendment Number 6, Rockefeller Number 6. What you just  
9 said CBO has concluded is not in that description. Is  
10 there some other amendment we are voting on? Does CBO  
11 have a different amendment?

12 The Chairman. If I might, let us get some clarity  
13 here. Let us get some clarity here. Which amendment,  
14 Senator, did you call up for debate? Which amendment?

15 Senator Rockefeller. C6.

16 The Chairman. C6.

17 Senator Rockefeller. That is where this language  
18 is.

19 The Chairman. C6. Amendment C6.

20 Senator, does that satisfy your question?

21 Senator Bingaman. Well, is there language in C6,  
22 in the description of C6 that says that or is there  
23 another document that I just have not seen?

24 Senator Rockefeller. It is in the amendment that I  
25 have before the committee, specifically.

1           The Chairman.    So unless there is some further  
2 clarification, my understanding would be that the  
3 description Ms. Fontenot read is the provision that is in  
4 the amendment offered by the Senator from West Virginia,  
5 as I understand it, and is the Senator's intent for the  
6 first couple of years.  Is that correct?  That is what  
7 the Senator says.  All right.

8           Senator Menendez.  Mr. Chairman, if I may very  
9 briefly, after those two years, the answer is, you can be  
10 free from that participation.

11          Ms. Fontenot.  I believe that is correct, yes.

12          Senator Menendez.  All right.  Thank you.

13          The Chairman.  All right.  On my list --

14          Senator Nelson.  Mr. Chairman, I had a question of  
15 the Senator from New Jersey.

16          The Chairman.  All right.  Let us not abuse this,  
17 but go ahead.  Go ahead.

18          Senator Nelson.  Mr. Chairman, I just had a simple  
19 question.

20          The Chairman.  Go ahead.  Go ahead.

21          Senator Nelson.  And I would like for the Senator  
22 to state for the record the truth about, as it has been  
23 represented to this Senator, that the public option in  
24 New Jersey is a disaster in the marketplace in the State  
25 of New Jersey.  Would the Senator respond to that?

1           Senator Menendez.   Well, a very easy response.  
2       Since there is no present public option in New Jersey, it  
3       could not possibly be a disaster.

4           The Chairman.   All right.   On my list I have  
5       Senator Conrad, Senator Bingaman, Senator Schumer,  
6       Senator Ensign, Senator Kyl, Senator Stabenow, Senator  
7       Cantwell, and Senator Bunning.

8           Senator Conrad?

9           Senator Conrad.   Thank you, Mr. Chairman.   And  
10       thank you, colleagues.

11          It strikes me, in listening to this debate, that the  
12       place where there is broad agreement is there is not  
13       enough competition in the current marketplace.   That is  
14       certainly true in many of the States, and in almost half  
15       the States there is no meaningful competition.   The  
16       question is, how do you most effectively provide  
17       competition?   I favor an alternative that I would call  
18       the public interest option.   There would be strong not-  
19       for-profit competition to the for-profit companies, but  
20       not one that is run by a government agency.

21          Let me begin by saying, with Senator Rockefeller's  
22       amendment, the devil is in the details.   In the details  
23       of his amendment, he does tie the public option to  
24       Medicare levels of reimbursement.   My State has the  
25       second-lowest level of Medicare reimbursement in the

1 country. Every major hospital administrator in my State  
2 has told me, if you tie public option to Medicare levels  
3 of reimbursement, which the Rockefeller amendment does  
4 for two years, every hospital in my State, every major  
5 hospital, goes broke, so I cannot possibly support an  
6 amendment that does that.

7 Why is that the case? Because Medicare levels of  
8 reimbursement in my State are below the cost of providing  
9 the care. Well, how do the hospitals get by today? They  
10 are able to exist today because they have higher rates of  
11 reimbursement from private insurance and even higher  
12 rates from private pay patients.

13 But if we were to go in the direction Senator  
14 Rockefeller suggests--and again, I admire his approach to  
15 provide strong additional competition to for-profit  
16 insurance because I believe that is critical to any  
17 success. But when you tie it to Medicare levels of  
18 reimbursement, all of us who represent States where  
19 Medicare levels of reimbursement are very low, are going  
20 to face extreme hardship in health care. That is number  
21 one.

22 Second, as I look at various models for achieving  
23 health care delivery, it seems to me it is a useful  
24 exercise to look around the world, see what others are  
25 doing, what works, what does not work, what outcomes they

1 have produced. Not that we are going to copy some other  
2 countries. We are not going to copy France, or Japan, or  
3 Germany, or certainly England or Canada. But it seems to  
4 me a useful exercise to look at the different models. It  
5 jumps out at you.

6 I have been sharing with my colleague the book by  
7 T.R. Reed, *Healing America*, in which he has just gone  
8 around to the major countries in the world and looked at  
9 the various medical models. What does he find? He finds  
10 the British model. The British model, if we could put  
11 up, is taxpayer-funded. The government is the only  
12 insurer. There are public providers and hospitals. That  
13 is, the doctors are government employees, the hospitals  
14 are government institutions. It does achieve universal  
15 coverage.

16 The second major model is a model that we see in  
17 Germany, and France, in Japan, and Belgium and  
18 Switzerland. It is based on an employer-based system  
19 like our model currently is in this country. In those  
20 countries, employees contribute, employers contribute, as  
21 is the case here, but there is also a significant role  
22 for government in providing assistance to those who  
23 cannot otherwise afford insurance.

24 But it is not a government-run system. They are  
25 private insurers, but they are, for the most part, not-

1 for-profit insurers. That is the fundamental distinction  
2 between our system and theirs. Their insurers--not  
3 exclusively, but largely--are not-for-profit providers.  
4 They also have private hospitals. The doctors and other  
5 providers are private. They also achieve universal  
6 coverage. They also do a much better job of controlling  
7 costs than we do in our system, and they get very high-  
8 quality outcomes.

9 Let us just look for a moment at the question of  
10 quality outcomes. On preventable deaths, the United  
11 States ranks 19th, according to The Commonwealth Fund.  
12 We rate 19th in preventable deaths. Number one is  
13 France, who has adopted the model that I was just  
14 discussing that is not-for-profit insurers, coupled with  
15 employer-based coverage where employees put in, employers  
16 put in, and they are number one in the world in  
17 preventable deaths, according to The Commonwealth Fund.  
18 Number two is Japan, who has also adopted this  
19 alternative model, again, not government run, but largely  
20 not-for-profit insurance tied to an employer-based system  
21 that does have universal coverage.

22 On a second metric, infant mortality, we rank 22nd.  
23 Again, at the top is Japan, a country that has adopted  
24 this alternative model that I am discussing, largely not-  
25 for-profit insurers and an employer-based system that

1 would build on our own.

2 If you go down the list, number five is France,  
3 again, a country that has adopted this alternative model,  
4 not government run, but largely not-for-profit insurance  
5 linked to an employer-based system that does achieve  
6 universal coverage, that does control costs much better  
7 than our system, that does provide quality outcomes. If  
8 you go down the list further on infant mortality, number  
9 nine is Germany, again, another country that has adopted  
10 this alternative model, that is not government run, that  
11 is private, but that is based largely on not-for-profit  
12 insurance.

13 It just seems to me, if we kind of connect the dots  
14 here, it kind of jumps out at you. If you want to have a  
15 system that has universal coverage, and I think most of  
16 us believe we need to expand coverage, if we want to  
17 contain costs -- and by the way, every one of these other  
18 countries, Germany, Japan, France, Belgium, Switzerland  
19 that has adopted this alternative model has much better  
20 costs than we do, much lower cost than we do, higher-  
21 quality outcomes than we do, and they are not government  
22 run. They have significant government involvement,  
23 absolutely, because the government role is to provide  
24 assistance to those who cannot otherwise afford  
25 insurance.

1           Government has another role in regulating insurance,  
2           not allowing preexisting conditions to be used as an  
3           exclusion, not permitting insurance companies to have  
4           annual caps, not to permit insurance companies to  
5           practice recision, which is just a fancy word for yanking  
6           somebody's insurance once they get sick, even though they  
7           have been paying premiums.

8           So, yes, there is an important government role, but  
9           it is not government run. I would just say to my  
10          colleagues, I wish we could get to this debate more  
11          fundamentally because, to me, that alternative model  
12          holds out a better prospect for success. I think it is  
13          closer to the culture of America, the system that has  
14          been adopted in Germany, in France, in Japan, and  
15          Switzerland, and Belgium, than the model that has been  
16          adopted in England or the model that has been adopted in  
17          Canada, because those are also examples of different  
18          models.

19          Senator Ensign.    Would the Senator yield for a  
20          question?

21          Senator Conrad.    I will yield in just a minute, if  
22          I could make this concluding point. Somehow it seems to  
23          me we have gotten locked in a really sterile debate that  
24          says the only alternatives are what we have got now or  
25          public option. Those are not the only alternatives.

1       There is another alternative and it is a model that has  
2       been adopted in country, after country, after country,  
3       and those countries do have universal coverage, they do a  
4       better job of controlling cost, and they have higher-  
5       quality outcomes than ours.

6             Let me just conclude on this point. For my State, I  
7       represent North Dakota. We have the second lowest level  
8       of reimbursement in the Nation under Medicare. To tie  
9       all reimbursement to Medicare levels of reimbursement  
10      would, according to every major hospital administrator in  
11      my State, bankrupt every major hospital in my State. My  
12      State is not alone, because there are other States that  
13      have low levels of reimbursement, So, the details really  
14      matter in this discussion.

15            I thank my colleagues.

16            Senator Ensign. Would the Senator yield for a  
17      question on your charts?

18            Senator Nelson. Would the Senator yield?

19            The Chairman. Does the Senator yield to a  
20      question?

21            Senator Conrad. Yes.

22            Senator Ensign. The first one you said on  
23      preventative deaths, are you aware that if you take out  
24      gun accidents and auto accidents, that the United States  
25      actually is better than those other countries?

1           Senator Conrad.    You know, you can rack and stack  
2 these --

3           Senator Ensign.    Yes.  But that does not have  
4 anything to do with health care.  Auto accidents do not  
5 have anything to do with -- I mean, we are just a much  
6 more mobile society.  On the preventative deaths, if you  
7 take out auto accidents, because we drive our cars a lot  
8 more, other countries do public transportation -- so you  
9 have to compare health care system with health care  
10 system.  If you compare cancer rates, survival rates  
11 after five years, cardiovascular disease after five years  
12 --

13          Senator Conrad.    We do very well.

14          Senator Ensign.    The United States does better than  
15 Europe.

16          Senator Conrad.    We do very well.

17          Senator Ensign.    We do better than any of the other  
18 countries that you pointed out.

19          Senator Conrad.    Well, I can tell you this, I would  
20 go back to the statistics that have been generated by  
21 lots of organizations on quality outcomes.  Other  
22 countries that do have universal care, that do a much  
23 better job of controlling cost than we do on metric after  
24 metric, finish ahead of us.

25                 I would just direct you to the T.R. Reed book, which

1 is loaded with analysis from objective observers as to  
2 quality outcomes. Those countries--much lower cost than  
3 we do as a share of GDP, high-quality outcomes; whether  
4 we are first in a category or somebody else is first,  
5 nonetheless, high-quality outcomes in those countries at  
6 much lower cost.

7 Senator Ensign. I just think we should be fair --

8 Senator Conrad. And universal coverage.

9 Senator Ensign. We should be fair when we are  
10 comparing the systems.

11 Senator Conrad. I am always for fairness.

12 Senator Nelson. Would the Senator please yield for  
13 a question?

14 Senator Conrad. I would be happy to.

15 Senator Nelson. The Senator has made a very  
16 compelling argument about the need for competition among  
17 nonprofit insurance companies. The Senator is laying the  
18 predicate for his position, which is in the bill, which  
19 is a co-op. Might I suggest to the Senator that "co-op"  
20 may be a term that is used in North Dakota and is  
21 understood, but it is not in a lot of the other States.  
22 In effect, what the Senator is talking about is an  
23 insurance company that is owned by its policyholders. In  
24 normal terminology among consumers, this is known as a  
25 mutual insurance company. So the Senator might suggest

1 calling it the mutual health insurance nonprofit company  
2 as the competitor to the rest of the for-profit plans in  
3 the health insurance exchange.

4 Senator Conrad. You know, what it is called, to  
5 me, is of much less importance than what it accomplishes.  
6 What needs to be accomplished, I think, if you look at  
7 these other systems just kind of as a background test of  
8 what works and what has lower-cost, high-quality  
9 outcomes, universal coverage, are systems that have a  
10 very strong not-for-profit competitor as the insurance  
11 intermediary. That does not mean it has to be government  
12 run. A government-run system can also accomplish those  
13 things. I do not denigrate that. I do not take away  
14 from the ability of a government-run system to do that as  
15 well.

16 But when I look for systems that seem to me to be  
17 closest to what we have now, which is an employer-based  
18 system, and closest to the culture of our country, I see  
19 those other examples as having, to me, a better chance of  
20 fitting our country. Again, they have lower cost, they  
21 have high-quality outcomes, and they have universal  
22 coverage.

23 The Chairman. All right.

24 Senator Rockefeller. Would the Senator yield for a  
25 question?

1           Senator Conrad.    I would be happy to.

2           Senator Rockefeller.   The fact that you brought up  
3 co-ops is something that I was hoping would be a separate  
4 amendment, because I --

5           Senator Conrad.    No, I did not bring it up.  I  
6 responded to a question.

7           Senator Rockefeller.   Well, in the eye of the  
8 beholder.

9           Senator Conrad.    No, let us be clear: I did not.

10          Senator Rockefeller.   All right.  Well, anyway,  
11 that is what we have been talking about.  And the  
12 amendment before us is the public option amendment.  I  
13 would advise my colleagues that that is the amendment  
14 before us.  I have a great deal to say about co-ops,  
15 which is not what you would say, based upon a lot of  
16 research.  I want to have a chance to say that, but I  
17 want to be able to vote on my amendment, which I think is  
18 a lot more effective, also to respond to some of the  
19 criticism that has been made about it, before I get into  
20 a debate with you about co-ops, which is not a part of my  
21 amendment.

22          Senator Conrad.    No.  I have tried to stay away  
23 from that part of the debate in respect for the fact that  
24 we are on your amendment, and I have tried, in my own  
25 review, to talk about what I see as the weaknesses for

1 the State that I represent with your amendment. And you  
2 and I have had this conversation, as you know, many  
3 times. But also to talk about different models that we  
4 see around the rest of the world, not that we are going  
5 to adopt any of them, but as an indicator of what we  
6 might be thinking about. I think that is a worthy  
7 debate.

8 The Chairman. All right. Next on the list is  
9 Senator Bingaman.

10 Senator Bingaman. Thank you very much, Mr.  
11 Chairman.

12 Let me just clarify my view on this, and maybe ask a  
13 question or two of the staff. The amendment before us  
14 differs from Senator Schumer's amendment in some  
15 significant ways, and let me just mention the ones that  
16 occur to me and you tell me if I am right or wrong about  
17 this, as you understand it.

18 First of all, the amendment before us would have a  
19 plan administrator chosen who would then operate the  
20 plan.

21 Senator Rockefeller. Not true.

22 Senator Bingaman. Is that wrong?

23 Senator Rockefeller. That is wrong.

24 Senator Bingaman. Who operates the plan? I have  
25 the Rockefeller Amendment Number C6 in front of me.

1           Senator Rockefeller.    I mean, it has a plan  
2 administrator to get it started, so the co-ops have \$6  
3 billion to get them started. The plan administrator is  
4 not going to be -- I said in my argument, which I wish I  
5 could get back onto rather than talking about Senator  
6 Schumer's argument and Senator Conrad's argument, is that  
7 it is not government run.

8           This administrator has nothing to do with setting  
9 insurance, with having anything to do with the  
10 marketplace within which the public option or the  
11 consumer choice plan would operate. So does it have an  
12 administrator? Technically the answer is yes, but that  
13 administrator has no power to involve himself or herself  
14 in anything to do with the consumer choice plan.

15          Senator Bingaman.    All right.

16          Well, let me go on and describe what I understand,  
17 based on what I have read here, the amendment does. It  
18 has the Secretary of Health and Human Services establish  
19 a plan, name an administrator. Then it makes provision  
20 that for the first two years of the plan, Medicare rates  
21 apply and that providers who accept Medicare would be  
22 required to accept anyone covered by the plan during that  
23 first two-year period. Am I right so far, according to  
24 the staff, or not?

25          Ms. Fontenot.    That is my understanding.

1           Senator Bingaman.    And then after the second year,  
2           the administrator would be directed to set rates to  
3           determine competitive provider payment rates and adjust  
4           rates to that level.  Is that accurate also?

5           Ms. Fontenot.    According to CBO's interpretation,  
6           after 2014, HHS would have to negotiate payment rates.  
7           So it would not be quite setting the rates, but they  
8           would negotiate rates for the public option.

9           Senator Bingaman.    All right.

10          So there is no difference then between the amendment  
11          we are considering now and Senator Schumer's proposal  
12          which he is going to offer later on this issue of  
13          negotiating rates, except for the two-year period.  Is  
14          that your understanding?

15          Ms. Fontenot.    That is my understanding.

16          Senator Bingaman.    So just for the first two years,  
17          there is a requirement that Medicare rates be paid to  
18          providers under Senator Rockefeller's amendment, and in  
19          addition there is a requirement that any provider who is  
20          providing services to Medicare beneficiaries also provide  
21          services to people participating in that plan.

22          But after the first two years, any provider can opt  
23          out, and after the first two years there is a negotiation  
24          of rates which presumably, based on all that we have been  
25          saying around here, would mean that rates would go up if

1 the rates are going to be negotiated to be competitive  
2 with other health care insurance providers. Is that an  
3 accurate assumption?

4 Ms. Fontenot. Again, to refer back to the CBO  
5 analysis, they do assume that the rates, once the  
6 negotiation begins, would gradually increase so that, on  
7 average, they would roughly equal the rates paid by  
8 private insurers operating in the exchanges around the  
9 end of the 10-year budget window.

10 Senator Bingaman. And how does CBO score the  
11 amendment?

12 Ms. Fontenot. CBO scores the amendment as saving  
13 \$50 billion over the 10-year window.

14 Senator Bingaman. All right.

15 And do they have an estimate as to the number of  
16 consumers that would choose their insurance through this  
17 option, if it occurred?

18 Ms. Fontenot. They do. They estimated that in  
19 2015, enrollment in the public plan would start out  
20 higher than one-third of the 25 million who are estimated  
21 to purchase through the exchanges, so about 8 million  
22 people. That would gradually decline to one-quarter, so  
23 around 6.25 million as the premiums rise.

24 Senator Rockefeller. Would the Senator yield for a  
25 question?

1           Senator Bingaman.     Sure.

2           Senator Rockefeller.    I think that makes the point.  
3    I mean, I do not even want to get started on government  
4    run, a slippery slope into single-payor, and all the rest  
5    of it.  But if you are starting up a consumer choice plan  
6    that does not exist, yes, you have an administrator, and  
7    for the first two years you have Medicare rates.  But  
8    then it all stops and then the administrator does not  
9    have the authority to do any of this stuff, set any  
10   rates, any of the rest of it.  That is done by the  
11   exchange, competition within the exchange.

12           To the CBO thing that the cost of health care will  
13   go up, well, the cost of health care has been going up  
14   forever and forever.  The question is, at what rate?  How  
15   fast?  The clear thing about the public option or the  
16   consumer choice plan is that to some degree it would slow  
17   that rate of growth.

18           But even more important than that is that it would  
19   give people who do not have a way of working with their  
20   insurance companies, or their insurance companies are  
21   working them over and they do not know it, it would give  
22   them a safe harbor, a place to go in the exchange under  
23   the rules of the exchange and they would fare better  
24   there because it is nonprofit.  And look, there are a lot  
25   of things -- Senator Conrad was just discussing, it would

1 be nonprofit. Blue Cross Blue Shield started out as  
2 nonprofit. It did not stay that way very long. It is  
3 for-profit. I do not want to get into the co-op thing  
4 now. I see that as a separate argument at a separate  
5 time.

6 I will mention, only about four or seven plans in  
7 the United States of America exist today. You talk about  
8 starting up a plan. I mean, good grief. That is going  
9 to be a monster project. But there is not control and  
10 there is the Medicare for two years, after which people  
11 can opt out of it, and the administrator does not have  
12 anything to do with negotiating rates, or anything else.  
13 That is done through the exchange. There is no  
14 malevolent or, as the Senator from North Dakota said,  
15 "devil is in the details" in this.

16 The Chairman. Senator Bingaman, you still have the  
17 floor.

18 Senator Bingaman. Yes. Let me finish my comments  
19 if I could, Mr. Chairman.

20 Senator Rockefeller. You are not going to respond  
21 to me?

22 Senator Bingaman. I am glad to respond.

23 Senator Rockefeller. All right.

24 Senator Bingaman. I do not understand your  
25 amendment the way you describe it, in that I do think the

1 administrator would be directed, after the first two  
2 years, to negotiate rates with providers that are  
3 competitive. I think that is a good feature. I am not  
4 criticizing that. I think that is a good feature. But  
5 that is a difference in interpretation of your amendment,  
6 so I certainly am glad to respond to that extent.

7 I do not know if staff has a point of view on that.

8 Ms. Fontenot. Again, I am referring simply to the  
9 CBO analysis in order to provide information that allows  
10 you to compare the score that they have given us to the  
11 assumptions they are making about the amendment that has  
12 been offered.

13 Senator Bingaman. Well, let me conclude my points,  
14 Mr. Chairman. I think it is obvious from the discussion  
15 -- I think, first of all, it is obvious that we need more  
16 competition in the selling of health care insurance.  
17 There are too few choices for folks out there, and we  
18 have all talked about this map that we have seen. We  
19 passed this out before to members of the committee--I  
20 think there is a big copy of it back here--which shows  
21 all the market share of the two largest health plans by  
22 State.

23 You can see that there is very little competition in  
24 many of our States, so we need more competition. That  
25 part is very obvious. A public option is a good antidote

1 to that, and therefore I strongly support having a public  
2 option. But it is clear there are various varieties of  
3 public option. The one Senator Rockefeller has now  
4 proposed, which is not my preferred choice because of the  
5 tie to Medicare. I think there is a problem in tying  
6 rates to providers to Medicare reimbursement. I think  
7 that is a mistake.

8 Senator Rockefeller. For two years?

9 Senator Bingaman. Well, even for two years I think  
10 it causes a dislocation, and I think providers  
11 strenuously object, or at least some of them who have  
12 talked to me strenuously object to the idea that we are  
13 setting it up that way. The problem with doing something  
14 for two years around here is, there are always  
15 opportunities to try to extend it.

16 Senator Rockefeller. But then if you are going  
17 with the two-year theory, and the Senator from North  
18 Dakota is saying it is going to put all my hospitals out  
19 of business, which, with all due respect for the Senator,  
20 he knows I have that feeling, I think is nonsense.  
21 Medicare, for two years, is just a way to get this thing  
22 started, and then it is cut off, people opt out. His  
23 hospitals do not have to worry about that. So he has got  
24 to make a case to me that all of his hospitals get shut  
25 down in two years, and I do not think he can --

1           Senator Bingaman. I am not trying to make that  
2 case because I do not think that those kind of dire  
3 circumstances would result. But as I say, my preference  
4 would be not to have it tied to Medicare. My preference  
5 would be to do more of what we tried to do in the Help  
6 Committee, more of what I believe Senator Schumer is  
7 going to propose later, which is to leave the setting of  
8 rates that are paid to providers for negotiation from the  
9 beginning of the program on. I think that would be  
10 preferable.

11           Then I think the public interest option, is what  
12 Senator Conrad talked about, the co-op idea, or mutual  
13 insurance, Senator Nelson referred to it as. I think  
14 that also has promise. As I say, I think the more direct  
15 way to do it would be to set up a nonprofit and tell them  
16 to go negotiate rates with providers and compete. That  
17 is what we tried to do in the Help Committee. I think  
18 that made sense there. I think it would make sense for  
19 us to consider that here, and hopefully do it. But the  
20 overwhelming conclusion I reach is, whichever of these  
21 options we wind up with, we will be improving the  
22 situation because we will be providing more choice. So,  
23 I compliment the Senator on offering his amendment and I  
24 will stop with that.

25           Senator Cantwell. Mr. Chairman?

1           The Chairman.    Thank you.    Senator Schumer is next.

2           Senator Cantwell.    Would the Senator yield for a  
3 question?

4           The Chairman.    Senator Bingaman, you have the  
5 floor.

6           Senator Bingaman.    I am through, Mr. Chairman.

7           The Chairman.    All right.    Senator Schumer?  
8 Senator Schumer, you are next on the list.

9           Senator Schumer.    Thank you, Mr. Chairman.

10          As is abundantly clear, Senator Rockefeller is  
11 offering an amendment.    I will then offer another  
12 amendment which has some changes.    But I am not  
13 discussing my amendment right now, I am here discussing  
14 Senator Rockefeller's amendment and why I support it.

15          Senator Rockefeller.    Thank you.

16          Senator Schumer.    The basic argument we face here  
17 is, should there be a public option?    Should there be  
18 some kind of not-for-profit that is set up by the  
19 government?    If a nonprofit could set up itself and  
20 spring up like grass, I think that would be a good idea.  
21 Senator Conrad, who has done a great job on this and I so  
22 respect him, and that is our disagreement, but that is  
23 for another day -- there is very little competition in  
24 the marketplace, as the chart that Senator Bingaman  
25 referred to is there.    There is not much competition.

1           We all know, the American way is to bring more  
2 competition. My colleagues on the other side say, lead  
3 it up to the private insurance industry to bring  
4 competition. Frankly, many of us do not believe it will  
5 happen. The reason so many of our markets are highly  
6 concentrated, not just insurance, but many of the large  
7 fields have very few competitors is because it is in the  
8 shareholders' interests of each company not to compete,  
9 particularly on price. We find it in industry, after  
10 industry, after industry.

11           And we can all argue about how strenuous our  
12 antitrust policy should be to create more competition in  
13 the private field, but the bottom line is, we know now we  
14 do not have it. The trouble with health care is that,  
15 without competition, the prices keep going up. My friend  
16 Orrin Hatch mentioned that Medicare prices are going up.  
17 They are. So is private sector insurance, even at a  
18 greater rate.

19           So the increase in price is not the domain of the  
20 government or the domain of the private sector, it is  
21 rampant in both. I would say it relates to the structure  
22 of the markets: A) we do not have what the economists  
23 would call perfect knowledge. When your doctor says to  
24 you, you need this MRI spectroscopy, you do not know if  
25 you need it or not so you trust your doctor and take it.

1 That is fine.

2 At the same time, you are not paying for it because  
3 we all have either the government pay for it -- we are  
4 not paying for it directly. We are all paying for it  
5 indirectly. But you are not paying for the cost of that  
6 spectroscopy because you either are over 65 or poor and  
7 you have government paying for it, or for most--not all,  
8 but most--Americans, private insurance pays for it. And  
9 why do we have private insurance? It is very simple.  
10 Why do we have insurance in health care but not in so  
11 many other areas?

12 It is because health is the most important thing.  
13 It relates to God's gift to each of us, which is life.  
14 We all fear that some doctor will tell us at some point,  
15 your husband, your wife, your child, your parent, your  
16 brother, your sister needs this major  
17 operation/surgery/drug and it costs \$100,000. We all  
18 fear we will not have it, so we buy insurance in case  
19 that happens to us.

20 But the combination of no knowledge of what we are  
21 being asked to do--take this exam, undergo this  
22 operation--we do not go to medical school. We know when  
23 we buy a Chevy versus a Cadillac, or when we buy a garden  
24 apartment versus a McMansion, the difference. We have no  
25 idea when it comes to health care, by and large. People

1 say you can go online. Maybe for certain kinds of  
2 prescription drugs, but not much else. I do not know how  
3 to read an X-ray and go online and look at whatever I  
4 have got in there and see if this particular operation,  
5 MRI, or whatever is needed. So you put that together and  
6 the costs are going through the roof.

7 The number-one imperative for us is to get those  
8 costs down. I think every one of us would agree, whether  
9 Republican, Democrat, liberal, moderate, conservative.  
10 We will get to in another point. Senator Cantwell has  
11 done amazing work. The unsung hero of this bill is her  
12 amendment on costs, which we should talk about as we move  
13 through this bill, but it is in the Chairman's mark, the  
14 one he introduced. Modification.

15 The Chairman. Modified.

16 Senator Schumer. Modification.

17 So the logic has been in the past, who is going to  
18 check costs when the doctor prescribes this and you do  
19 not know if you need it, but you are not paying for it  
20 directly? It should have been the insurance company  
21 because the insurance company is supposed to say, hey,  
22 that is going to be too expensive and it is not really  
23 necessary when, say, a doctor who wants to maximize his  
24 or her income goes for it.

25 But guess why that does not happen. In good, old

1 Adam Smith economics it would happen because there would  
2 be 25 insurance companies and a couple of them would say,  
3 hey, I will veto that and get more customers by having  
4 lower rates, lower premiums. But it does not happen  
5 because of this chart.

6 Frankly, the bill does many good things, the  
7 Chairman is right, on the insurance industry, but it does  
8 not get at this fundamental problem of concentration.  
9 Those of us who support the public option support adding  
10 some real competition to the coagulated, ossified, and  
11 fundamentally anti-competitive insurance market. And I  
12 do not blame the insurance companies. They are doing  
13 their job. Their job is to protect their shareholders.

14 That is what the chairman of the board and the  
15 president swear to do. But that is not our job. Our  
16 shareholders are our constituents. So we need a public  
17 option to create competition and to bring costs down. It  
18 is my belief, nothing will do it better. We can put  
19 regulations on the insurance companies, but their natural  
20 inclination is to escape those regulations because their  
21 job is to maximize their profit.

22 A public option does not make a profit. Whether it  
23 is Rockefeller's idea or Schumer's idea, in neither case  
24 does it make a profit. That automatically brings costs  
25 down by about 10 percent because that is what the average

1       profitability is. It is actually a little bit higher.

2               Second, it does not have to go market because if you  
3       need it you will take it. But they do not have an  
4       imperative to maximize their profits, they just want to  
5       serve their members, their people, so that saves another  
6       10 percent and there is 20 right there.

7               Third, it is a different model. Because profit does  
8       not come first, when you have--God forbid--cancer, the  
9       natural inclination of the insurance company is going to  
10      be to say, this is very expensive, we had better check if  
11      it is really covered in their policy. They may find,  
12      through some negligence or some oversight, it is not.

13              They say, hey, we do not have an obligation here.  
14      The inclination of the public option would not be to do  
15      that, again, because profit is not hanging over their  
16      head. Now, profit does a lot of things well. Profit  
17      companies are more efficient. My guess is that a for-  
18      profit is more efficient than a not-for-profit, all  
19      things being equal, for the inverse of the same reasons,  
20      because they are making profit for their shareholder.

21              And so we have two different models. Frankly,  
22      nobody knows which one works best. There are some on the  
23      left--far left--who say it should be the government and  
24      that is it. By the way, for 45 million Americans that is  
25      all it is, it is Medicare, by and large. Some have

1 Medicare Advantage, but by and large it is Medicare.

2 Then there are some on the right who say, no  
3 government involvement. Although, again, in my questions  
4 to my friend Chuck Grassley, there is a bit of a  
5 contradiction here. You are so much against the  
6 government, but half the amendments here have been  
7 preserving Medicare and the RNC has been moving ads, and  
8 the NRSC, "Preserve Medicare". That is preserving a  
9 government plan. So it is sort of talking both ways. We  
10 hate a government plan, but we love Medicare and we are  
11 going to attack you because you are not preserving  
12 Medicare enough. That is not fair and it does not add  
13 up, and I think the American people will see that.

14 But having said that, the ideal solution, at least  
15 in my opinion, is have both. Have a public plan and let  
16 it compete with the private plan. Try--and Jay  
17 Rockefeller does this and I do this--to make it--we have  
18 somewhat different interpretations--the playing field  
19 level. In the House, for instance, I think they tie it  
20 to Medicare for good. Try to make it level and see which  
21 one prevails. The public option in both cases will not  
22 get constant infusions of government money. That is  
23 where the argument is that it might go to single payor.  
24 If it kept getting more government money every time it  
25 lost money, sure, they could set rates at 50 percent.

1 But Orrin Hatch is right, we cannot afford that.

2 So they get one infusion to get set up and then,  
3 with their different model, no profits, not too much  
4 marketing, but having the same basic rules that they  
5 face, they go after the market and provide the  
6 competition we have here. The CBO scores Rockefeller's  
7 savings at \$50 billion. I would bet that is  
8 conservative. I will bet it is more. But CBO is  
9 conservative and we live with that in every way.

10 My plan and similar ones to it have a little less  
11 savings, but still significant savings. So we are giving  
12 people choice, we are saving the government money, and we  
13 are not being ideological that says, absolutely no public  
14 plan or absolutely no private plan. It seems to me the  
15 fair and down-the-middle way to go. It is no wonder that  
16 65 percent of all Americans support it, despite the  
17 massive propaganda that has been waged against this.

18 Sixty-five percent of all Americans, according to  
19 the *New York Times* last Monday, I think it is, said they  
20 support a public option. It was not worded in a slanty  
21 way at all, it was right down the middle. Sixty-five  
22 percent, so maybe it is 75 in New York. But my guess is,  
23 if it is 65 in America, it is a majority in every State.

24 So what is holding us back? The system is not  
25 working. We certainly want to put some rules and

1 regulations on insurance, and we are doing that in the  
2 bill, and I support them. But it may not be the ideal.  
3 It is not the ideal. A public option, every day, in  
4 every way, in ways we have not thought about, will  
5 compete and bring those costs down and serve the public  
6 as opposed to simply the shareholders.

7 I would urge everyone on this side and everyone on  
8 that side to think about this. Take off the ideological  
9 blinders on both sides and let us just see what works for  
10 people. I am agnostic; I do not prefer the government, I  
11 do not prefer the private. I think at the end of the  
12 day, if we had a public option, it would sort of be  
13 like--I will say this in conclusion, Mr. Chairman--what  
14 we have with universities.

15 When a family has a daughter or son who is a senior,  
16 they have to apply to college. No one forces them to go  
17 to one college or another. But in my States--probably  
18 every State--we have public universities and private  
19 universities. Public universities are government funded,  
20 the private university is privately funded. Each family  
21 has a choice. I would argue that both the public  
22 universities, the private universities, and certainly our  
23 constituents are better off because they have that  
24 choice. Why do we not do the same for the only area  
25 where costs are going up even more, and that is health

1 care?

2 Thank you, Mr. Chairman.

3 The Chairman. I might say, Senator Ensign is next  
4 to be recognized. After Senator Ensign, I have six  
5 different Senators. It is 12:35. I do not know if it is  
6 possible, but if we could, I think it would be progress  
7 if we could get a vote on the Rockefeller amendment  
8 before we break for lunch.

9 Senator Rockefeller. Or supper.

10 The Chairman. Well, I would prefer lunch. But I  
11 will abide by the will of the committee on just how much  
12 more debate we want to have on this amendment. Then  
13 following debate and vote on the Rockefeller amendment,  
14 we will then turn to the debate and vote on the Schumer  
15 amendment, if we could. I would just note that point.

16 Senator Grassley. Mr. Chairman?

17 The Chairman. Yes?

18 Senator Grassley. Mr. Chairman, I do not know  
19 whether you announced it at the beginning of the meeting  
20 that that is the way you were going to do it, but on our  
21 side, we have got some amendments we want to offer, too.  
22 When are we going to be able to offer those?

23 The Chairman. Well, it would be my intention,  
24 after the vote on the Schumer amendment.

25 Senator Grassley. Did we agree ahead of time we

1 were going to have both the Rockefeller amendment and the  
2 Schumer amendment ahead of time?

3 The Chairman. No, there is no agreement. I just  
4 thought it would be good to put the two together, if we  
5 could, since it is the same subject. I thought it made  
6 sense.

7 Senator Nelson. I certainly hope you will keep to  
8 that, Mr. Chairman, because the two are symmetrical.

9 Senator Grassley. The only thing is, we have got  
10 some amendments we want to --

11 The Chairman. Then we could do two Republican  
12 amendments after that, if that is helpful, kind of  
13 balancing it out here. I see Senator Kyl has a little  
14 grin on his face. Does that work, Senator? All right.

15 Senator Ensign, you are recognized.

16 Senator Ensign. Thank you, Mr. Chairman.

17 I think, one interesting observation. We have heard  
18 a lot about how popular the public option is in all of  
19 the polls, and this and that from the other side. But I  
20 think it is very interesting to note, if it was so  
21 popular, why are there so many Democrats that have a  
22 problem with it? Why is it causing your side so much  
23 consternation of not being able to get the bill through?  
24 I think the reason is because it is not popular.

25 The reason is, if you went home in August and you

1 heard from your constituents the way that most of us  
2 heard from our constituents, people are really afraid of  
3 the "public option". I put it in quotes because many of  
4 us on this side believe that it will lead to a  
5 government-run system, that it will lead to a single  
6 payor, it will chip away, leading us to more and more  
7 government-dominated health care in the United States.

8 I think it is interesting that, under the CBO  
9 estimate of the Rockefeller plan, up front, about a third  
10 of the plans that go through exchanges will go to the  
11 public option, is that correct, and then later on, about  
12 a quarter? Are those numbers about accurate?

13 Ms. Fontenot. A third of the 25 million who are  
14 expected to enroll in the exchanges.

15 Senator Ensign. Right.

16 What percentage in the United States are not-for-  
17 profit insurance plans today, do you know?

18 Ms. Fontenot. I am sorry, I do not.

19 Senator Ensign. All right. Well, the statistic is  
20 about 44 percent. About 44 percent of private insurance  
21 in the United States is offered by not-for-profit today.  
22 The profit motive, Senator Rockefeller mentioned in his  
23 opening statement today -- is what has been demonized all  
24 day. Forty-four percent of the plans offered in the  
25 United States, and a lot of them are the dominant plans

1 that have been held up in this chart today, are not-for-  
2 profit.

3 What is interesting is that people are saying that  
4 this is not going to be a for-profit plan. Senator  
5 Rockefeller said that after two years, the government is  
6 not going to be running his plan. Who is going to be  
7 running the public option after two years? Who is going  
8 to be running the public option after two years?

9 Ms. Fontenot. I believe in the Rockefeller  
10 amendment there is an administrator.

11 Senator Ensign. Who does the administrator work  
12 for? Is it the private sector or is it the government?

13 Ms. Fontenot. I believe it is the Federal  
14 Government.

15 Senator Schumer. Would the --

16 Senator Ensign. Would the person running the plan  
17 -- I am not yielding yet. The person running the plan  
18 works for the government, but yet it is not a government-  
19 run plan. Is that somehow the logic that I am hearing  
20 from the other side? You do not have to answer that.

21 Senator Schumer. Could I just ask a question of  
22 Ms. Fontenot?

23 Senator Ensign. Let me finish.

24 Senator Schumer. I just want to know if Medicare  
25 is run by an administrator.

1           Senator Ensign.    Let me finish mine.  You are  
2    claiming my time.

3           It has been argued whether this is a government-run  
4    plan or not.  I thought it was just important to  
5    understand who was actually running this plan.  I will  
6    not argue with you that Medicare is not a government-run  
7    plan.  I will actually answer your question that you  
8    asked of Senator Grassley earlier.  There are problems  
9    with Medicare and Medicaid.  One of the biggest problems  
10   is, there is cost shifting to the private sector, and  
11   there is no argument about that.

12          It is 20 to 30 percent of the cost because the  
13   government fixes the price on what we paid hospitals, and  
14   we underpay what those market forces would normally  
15   dictate.  Because of that, there is cost shifting.  The  
16   rest of America has their insurance rates go up, which  
17   makes it unaffordable for a lot of people, which makes a  
18   lot of people uninsured.

19          So if there is a public plan that is either  
20   negotiating or fixing rates, there is going to be a cost  
21   shift that happens to everybody else.  That is why the  
22   Lewin Group has said 120 million Americans are going to  
23   lose their private insurance.  Because of this extra cost  
24   shift, not only 20 to 30 percent more, but there will be  
25   even more cost shifting that will happen and you will end

1 up with people losing their private health insurance, so  
2 you end up with more people on the government. It is a  
3 spiraling effect that eventually could destroy the  
4 private insurance market, which is why a lot of us  
5 believe that we will end up with a single-payor type of a  
6 system.

7 Now, what is wrong with a single-payor type of a  
8 system? First of all, we have established -- I guess  
9 Senator Conrad was a pretty good spokesman for why the  
10 Canadian system and the U.K. is not a good system, but  
11 let me go a little further on why they are not good  
12 systems.

13 In Canada, they control health care costs. They  
14 spend about half per person what we do as far as their  
15 GDP. Their GDP is half what they spend. We spend about  
16 17 percent of our GDP on health care, they spend, I  
17 think, around 8 percent, somewhere in there. The numbers  
18 are close. The way that they do that, is they cap the  
19 amount of money that they are going to spend. When you  
20 get that, you get huge waiting times up in Canada. One  
21 out of three doctors in Canada every year refer a patient  
22 to the United States. One out of three doctors. The  
23 quality of care in the United States is far superior.

24 As a matter of fact, Belinda Stronach--I do not know  
25 if I am pronouncing her name correctly. She is a former

1 Canadian member of parliament--opposed any privatization  
2 of Canada's health care system, and after she led that  
3 debate in parliament against a private health care  
4 system, she was tragically struck with breast cancer. A  
5 very sad situation, obviously. Where did she come to get  
6 her care? She came to the United States. She actually  
7 came to UCLA to get her care because you do not have the  
8 wait times, plus you have higher-quality care. We know  
9 the survival rates.

10 As a matter of fact -- do we have that chart yet?  
11 We can have this chart passed out. These are the five-  
12 year cancer survival rates, all malignancies, men and  
13 women. See the red, white and blue of the United States'  
14 flag, it is higher than the other flags? These are  
15 comparing health care with health care, serious health  
16 care with serious health care. After five years, all  
17 malignancies, for men in the United States, lead to about  
18 a 66 percent chance for survival. In Europe and in  
19 England, their survival rates are less than 50 percent.  
20 For women, it is about 63 percent in the United States,  
21 and in the low 50s in Europe and England.

22 We hear all the time about -- Senator Conrad made  
23 the comparisons. I made the argument earlier. He was  
24 talking about preventable deaths. We hear that they had  
25 the same kinds, or even better, results, longevity,

1 things like that. You have to take into account cultural  
2 factors, the fact that we drive cars a lot more than any  
3 other country, we are much more mobile. You have to take  
4 out accidental deaths due to car accidents and you take  
5 out gun deaths, because we like our guns in the United  
6 States and there are a lot more gun deaths in the United  
7 States. If you take out those two things, you adjust  
8 those, and we actually do better as far as survival  
9 rates.

10 There are a lot of other cultural factors you need  
11 to take into account. That is why, when you are  
12 comparing health care systems, you need to compare health  
13 care outcomes, not other factors. You need to adjust for  
14 those other factors so the statistics can be fair.

15 Now, Mr. Chairman, this is an important debate  
16 because Medicare and Medicaid, the SCHIP programs, this  
17 expansion, we are going more and more toward government-  
18 funded, and eventually government-run, health care in the  
19 United States. I do not believe that that is the  
20 direction that we need to go. Costs are a problem.

21 Senator Rockefeller has pointed out that the CBO  
22 said that this thing would score at \$50 billion in  
23 savings. Well, one of the most important parts of the  
24 bill that is not going to be--and we know it is not going  
25 to be--in any of the Democrat bills is medical liability

1 reform. We know no serious medical liability reform is  
2 going to be in the bills that will do anything about  
3 medical liability costs. That is a huge cost to the  
4 United States. Defensive medicine, frivolous lawsuits,  
5 all of it is a huge cost so we can bring down costs in  
6 other ways than having the government compete with the  
7 private sector.

8 Another point that I would make on costs that I am  
9 going to bring up in an amendment later, and it is  
10 healthy behaviors. Well, we have pretty good data out  
11 there with a significant number of employees, that if you  
12 incentivize people to have healthy behaviors you can save  
13 a lot of money in health care costs, so why would that  
14 not be a major part of the proposal? Yet, it is not in  
15 this proposal. It is not in the Chairman's underlying  
16 mark. So we know there are ways to actually bring the  
17 costs down without having the government run health care  
18 and without having the government compete with the  
19 private sector. So I think we should reject this  
20 amendment. When we get to the Schumer amendment we will  
21 have a little different arguments, but basically the  
22 same. I believe that this committee should reject both  
23 of those arguments.

24 What I am very afraid of, though, as we go forward,  
25 is even if we reject these amendments we know where most

1 of the House of Representatives is right now, and that  
2 is, they want a public option. They want the Rockefeller  
3 amendment. That is why it is in the House bill. We are  
4 afraid that, no matter what the Finance Committee comes  
5 up with, when it goes to the floor, this bill will go to  
6 the left, and then when it goes to conference it will  
7 shift radically to the left.

8 The debate will be over at that point and it will  
9 just be, "well, we have gotten this far, we have got to  
10 pass this thing on." Once this bill becomes law, there  
11 is not going to be any repealing of it. All you have to  
12 do is ask yourselves what happened to the British system.

13 The British system was put in at a time, because World  
14 War II was an emergency.

15 What happened with the British system? Well, today  
16 the British health care system is the third largest  
17 employer in the world. It has over a million and a half  
18 employees, more government bureaucrats than health care  
19 providers. That is what happens when you get government-  
20 run systems. Bureaucracies grow, they add on, they  
21 protect, and then they become a constituency to where  
22 they influence the political process to where you can  
23 never repeal these kinds of systems. This is a slippery  
24 slope for us to go down. The public option is exactly  
25 what we believe--most of us do on this side--that will

1 lead to a government single-payor system in the future as  
2 the government takes over more and more of our health  
3 care system.

4 Thank you for your indulgence, Mr. Chairman.

5 The Chairman. Senator Kyl?

6 Senator Kyl. Thank you, Mr. Chairman.

7 Four quick points. First, to the argument that a  
8 public plan is justified on the grounds that we have  
9 Medicare, a government plan, so it must be a good idea.  
10 A lot of experts disagree with this.

11 Let me quote, first of all, from the *Wall Street*  
12 *Journal* piece on September 11th, and they in turn were  
13 quoting a recent letter to Congress from 13 leading  
14 health care delivery organizations, including the Mayo  
15 Clinic, which said, "'Many providers suffered great  
16 financial losses associated with treating Medicare  
17 patients.'" They said that if these rates were expanded  
18 to patients who currently had private insurance, "'the  
19 result will be unsustainable for even the Nation's most  
20 efficient, high-quality providers, eventually driving  
21 them out of the market.'" Now, this was a point that  
22 Senator Bingaman made earlier, I would note.

23 Second, just to quote the president of Mayo Clinic,  
24 Dr. Danny Cortese, he said, "We think everybody should  
25 have insurance. When people start talking about the

1 public plan, it wasn't clear what kind of public plan  
2 we're talking about. And if a public plan looks like  
3 Medicare, I think the country would go broke almost  
4 overnight because Medicare is already proposed to go  
5 broke by 2015 to 2017."

6 So, Mr. Chairman, to that argument, Medicare is  
7 unsustainable under its present course, and these experts  
8 agree that a government-run option would likewise be  
9 unsustainable. I thought I heard the argument, secondly,  
10 that physicians actually support a public plan. In the  
11 event that there is any question about that, I would note  
12 that at least the largest physician organization, the  
13 American Medical Association, does not. A piece earlier  
14 in the *New York Times* says, "As the health care debate  
15 heats up, the American Medical Association is letting  
16 Congress know that it will oppose creation of a  
17 government-sponsored insurance plan." They specifically  
18 point out one of the reasons for it, which has been  
19 alluded to here earlier.

20 "The Medical Association said it cannot support any  
21 plan design that mandates physician participation," and I  
22 am quoting now from Dr. Neilson who, until very recently,  
23 was the head of AMA, Dr. Nancy Neilson. She said, "We  
24 will be engaged in the discussions in a constructive way,  
25 but we absolutely oppose government control of health

1 care decisions or mandatory physician participation in  
2 any insurance plan."

3 Now, the third point is that the public option, it  
4 is said, will create more competition. Two factors about  
5 this. First of all, it will not. It will actually crowd  
6 out private plans. That argument has been made. Let me  
7 just cite a specific comment about that from this same  
8 *New York Times* article that I submitted. These comments  
9 were actually submitted to the Senate Finance Committee,  
10 and in them the American Medical Association said the  
11 following: "The AMA does not believe that creating a  
12 public health insurance option for non-disabled  
13 individuals under age 65 is the best way to expand health  
14 insurance coverage and lower costs. The introduction of  
15 a new public plan threatens to restrict patient choice by  
16 driving out private insurers which currently provide  
17 coverage for nearly 70 percent of Americans. In other  
18 words, rather than create more competition there will be  
19 less competition because of the crowd-out factor."

20 Also, the second point I would like to make with  
21 respect to this is, if in fact there is not enough  
22 competition in some of the States, the first question  
23 should be asked, why is that so, and then perhaps address  
24 the reason. There are two primary reasons. First of  
25 all, there are some States that have State laws that

1 primarily involve mandated insurance coverage, which  
2 makes it very unproductive for private plans to compete  
3 in those States. The obvious answer is for them to  
4 conform their practices more to other States that do not  
5 have such onerous mandates.

6 The second, is the small population in a lot of  
7 States so that you have a smaller risk pool, and it  
8 simply is not possible to have a lot of insurers dividing  
9 up a very small risk pool. Adding another insurance  
10 company, government or not, does not solve that problem.  
11 Republicans, rather, have identified several alternative  
12 proposals to meet the real reason why there is not as  
13 much competition in some States as there should be. I  
14 suggested fewer mandates. We have talked about  
15 association plans with larger risk pools, and you can  
16 achieve that as well by the interstate sale of insurance,  
17 which we have spoken of frequently.

18 The final point I would make is that a public option  
19 using Medicare rates, which this proposed amendment would  
20 do, will obviously raise private premiums. This is what  
21 happens with Medicare. When you use the Medicare rates,  
22 somebody has to pay the difference between those rates  
23 and what it costs medical providers to actually deliver  
24 the medical services.

25 Milliman, for example, estimated that the hidden

1 cost that the private plans pay to subsidize the cost of  
2 Medicare and Medicaid is \$88.8 billion a year, and they  
3 conclude that this means average health care spending is  
4 \$1,788, or about 10 percent more annually per family than  
5 it would be without this kind of cost shift. That, of  
6 course, would simply be exacerbated if you had a public  
7 option with payments similar to Medicare.

8 So these are all very strong reasons to argue  
9 against or to suggest that we should not be supporting an  
10 amendment such as the Rockefeller amendment, or frankly  
11 any public plan that would have the deleterious effects  
12 that these experts that I have quoted say that it would  
13 have.

14 The Chairman. All right. I have to get my list  
15 out here.

16 Next, I have Senator Stabenow.

17 Senator Stabenow. Thank you, Mr. Chairman.

18 The Chairman. Just so everybody knows, I have  
19 Senator Stabenow, Senator Cantwell, Senator Bunning,  
20 Senator Crapo, Senator Kerry, and Senator Nelson. I  
21 think that after you finish, Senator Stabenow, we are  
22 going to break for lunch. There will be about a 45-  
23 minute break, depending on how long you wish to speak.  
24 Then we will come back, whenever that 45 minutes will  
25 transpire.

1           Senator Stabenow.    Well, thank you, Mr. Chairman.

2           The Chairman.    Senator Stabenow, you are  
3 recognized.

4           Senator Stabenow.    I appreciate it.

5           First, I want to thank Senator Rockefeller for his  
6 passion for this amendment, which I think is very, very  
7 important.  I do want to make just a couple of comments,  
8 first, responding to debate from colleagues.  Just to  
9 note, the chart that was held up on cancer survival  
10 rates, it is interesting that the response from Great  
11 Britain to this chart, which obviously they are the  
12 lowest of the three.

13           Mike Richards from the U.K. Department of Health  
14 said, "Many more lives could be saved if all countries  
15 were brought up to the standards of Norway, Sweden and  
16 Finland", which goes to Senator Conrad's earlier  
17 comparisons.  I say this only to say that on this chart  
18 we may have done well, but there are many other countries  
19 doing better.  The good news of the chart about cancer,  
20 which goes to, I think, another important point, which is  
21 a foundation for this legislation, it is my understanding  
22 that in analyzing cancer rates one of the reasons we do  
23 better in terms of life expectancy for men, is that we  
24 have coverage for PSA screening for men for prostate  
25 cancer.  That is a good thing.

1           There is coverage in this legislation, a requirement  
2 as it relates to prevention and wellness and focusing on  
3 those kinds of items. I also would just say for the  
4 record that, in Senator Conrad's chart, when we come out  
5 22nd on infant mortality, actually we are below Fuba in  
6 Honduras. In part, that is because we do not offer,  
7 widely, maternity care, just for the record. Prenatal  
8 care, what is happening to babies in the first year of  
9 life, one of the reasons why this bill and the coverage  
10 that we are talking about is so important.

11           I think the real challenge for us, Mr. Chairman, is  
12 that we do not have one system that we are building on in  
13 order to make sure that small businesses and people that  
14 do not have insurance can be able to get insurance that  
15 they need, that they can afford, and that they can find.  
16 We basically have, I think, just about every system that  
17 Senator Conrad talked about. We have a system for our  
18 armed forces and for our veterans that is wholly  
19 government run. The VA, in fact, has been the leader in  
20 electronic medical records, in looking at health  
21 information technology and new quality measures. But  
22 that is a completely government-run system.

23           Then we have Medicare, which is a single-payor,  
24 government-run system which is different than the VA.  
25 Then we have employer-based care and employers kick in,

1 employees kick in a piece. Most employees, instead of a  
2 wage increase, are getting health care coverage. So we  
3 have different systems, which makes this so tough. This  
4 is a complicated issue because we are committed, the  
5 President is committed, I am committed, we have all said  
6 we want people to be able to keep what they have, but  
7 what they have is involved in very different systems.

8 So to me, how do we bring together and pool people  
9 in an exchange, people that do not have insurance, cannot  
10 find it, cannot afford it? How do we do that in a way  
11 that makes sense? To me, Senator Rockefeller's  
12 amendment, and then, second, Senator Schumer's, is the  
13 grand compromise because it says we are going to create a  
14 group market, we are going to allow people to go in and  
15 get the benefit of lower cost through negotiation and a  
16 big group, and choose between private insurance  
17 companies. But they also can choose what a lot of people  
18 in America have, which is a public insurance choice, a  
19 public option.

20 We have been told by CBO, who we all know is  
21 conservative, that over time, about 25 percent of  
22 Americans that do not have insurance today will choose  
23 that. So it is not everyone. It is not decimating the  
24 entire private sector system. If you go back and look at  
25 the debate on Medicare, the very same arguments were used

1 in the 1960s, that we could not have Medicare for seniors  
2 because it would destroy the private markets, it would  
3 destroy the private insurance system. That is not what  
4 happened.

5         Replay to today: same arguments again. Yet, we hear  
6 from CBO that, in fact, they estimate over time, 1 out of  
7 4 Americans that do not have insurance today, they are  
8 not in Medicare, they are not in the VA or one of our  
9 troops serving us in harm's way, they are not in an  
10 employer system, but people who do not have insurance  
11 through a small business or through their inability to  
12 get a good price as an individual, going to an insurance  
13 company, that 1 out of 4 will choose a public option. I  
14 do not know what the fuss is all about.

15         I mean, there is a lot of demagoguery about  
16 government which I find, frankly, Mr. Chairman, very  
17 concerning because we are all part of the government. We  
18 have this great democracy that we all talk about, and  
19 liberty, and Constitution. Yet, with that comes the  
20 requirement that we work together through government, as  
21 well as the private sector, to address the concerns of  
22 Americans. We know that the recent polling indicates  
23 about 68 percent of voters would like this choice. They  
24 may not take it.

25         CBO, according to their numbers, not all those 68

1 percent will take it, but they would like to have the  
2 choice: liberty, freedom, choice, people being able to  
3 make their own decisions. Seventy-three percent of the  
4 doctors, according to the *New England Journal of*  
5 *Medicine*, 73 percent of medical doctors support a public  
6 option of some kind. Who would know better in terms of  
7 what is happening right now than doctors that are trying  
8 to work their way through this system?

9           So in my judgment, when we look at the fact that  
10 people would like the option, physicians would like to  
11 see this happen, the fact that we know it saves \$50  
12 billion to taxpayers, we know from the independent  
13 Commonwealth Fund that over 10 years for the whole system  
14 -- they would estimate reforms that include a public  
15 option would reduce spending nearly \$3 trillion over 10  
16 years. Those are big, big numbers. In my judgment, this  
17 is reasonable, rational.

18           When you get by all the hyperbole, this is part of  
19 the way we make sure the reforms in the bill work. We  
20 have tough insurance reforms in this bill. We have  
21 important reforms to allow somebody, if they lose their  
22 job, to know that they and their families will not lose  
23 their insurance.

24           We have ways to bring down costs over time that are  
25 incredibly important in this bill, but from my judgment

1 the way to make sure it is really affordable, it is  
2 really affordable for Americans, is to make sure there is  
3 real competition and real choice. It has been done  
4 before, it should be done again. Mr. Chairman, to me  
5 this seals the deal in terms of having a package that  
6 guarantees the American people that the new system will  
7 be able to deliver on what it is we all hope it will do.

8 Thank you, Mr. Chairman.

9 The Chairman. Thank you, Senator.

10 We will now recess for about 45 minutes. The list I  
11 have of Senators wishing to seek recognition are: Senator  
12 Cantwell, Senator Bunning, Senator Crapo, Senator Kerry,  
13 Senator Nelson, and I will recognize whoever is here when  
14 we resume at 1:45. The committee is in recess until  
15 1:45.

16 [Whereupon, at 1:08 p.m. the meeting was recessed.]

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1 AFTER RECESS

2 [1:53 P.M.]

3 The Chairman. I see Senator Bunning is here.  
4 Thank you, Senator for being here.

5 Senator Bunning. Thank you, Mr. Chairman.

6 The Chairman. And you are recognized.

7 Senator Bunning. There have been a lot of charts  
8 being used quite frequently today and I would like to  
9 call this chart before us market share of two largest  
10 health plans by states and I would like to bring it  
11 forward once again and explain the reason why.

12 If states could have sold insurance across state  
13 lines, they would all be like Oklahoma. They would all  
14 have many more insurance companies bidding for their  
15 business. So we would have much more competition.

16 I can tell you in 1992 the Kentucky General Assembly  
17 passed restrictive laws. We had 48 competitive insurance  
18 companies in Kentucky at that time. After the law passed  
19 in 1992, we had one and a half insurance companies  
20 bidding on health care in Kentucky. One was Blue  
21 Cross/Blue Shield, Anthem Blue Cross/Blue Shield which at  
22 that time was nonprofit, and just to have competition, we  
23 had a health care sponsored by the state.

24 So we had one and what I call a half health care  
25 bidders for business. That is why I differ completely

1 with Senator Rockefeller's position that the public  
2 option would create more health care options if we would  
3 allow insurance companies to sell health care across  
4 state lines, we would have many, many more health care  
5 companies bidding for business not only in Kentucky, but  
6 all the other 49 states. We don't need a public option  
7 to do that.

8 One of the other things that has been brought up  
9 quite frequently today is that 73 percent of the doctors  
10 are for this plan. It was quoted in the Journal of the  
11 American Medical Association. I hope everybody realizes  
12 that 20 percent of the doctors in the United States of  
13 America belong to the American Medical Association.  
14 Twenty percent. That means 80 percent do not belong.

15 So if you get 73 percent of 20 percent, that is the  
16 amount of doctors you might be talking about which  
17 amounts to about 14 percent of all doctors in the United  
18 States.

19 So I do not think it is a fair quote to say that 73  
20 percent of all doctors in the United States are for a  
21 public option plan.

22 Medicare has been mentioned quite frequently. That  
23 is a given public option, absolutely. We all agree it  
24 is. We all agree it has been here since 1965. We all  
25 agree that it also overspends to the tune of having a \$37

1 trillion unfunded liability, \$37 trillion. Does anybody  
2 have any idea how much money that is? \$37 trillion.

3 I do not think anybody can imagine how much money  
4 that is. Since we are, our national debt is  
5 approximately \$12 trillion, but in 2017 or 18 depending  
6 on who is counting the numbers, Medicare Part A will go  
7 bankrupt. So unless we do something in this medical fix  
8 to take care of the bankruptcy and there is arguments on  
9 both sides about what kind of fix we have on Medicare,  
10 and I am not going to get into that discussion other than  
11 to say that yes, Medicare is something that we created in  
12 1965. It services those over 65 or is supposed to in  
13 health care benefits, but there are a lot of people that  
14 do not trust Medicare and will keep private insurance  
15 because they think that private insurance is more  
16 reliable than Medicare and pays the doctors and the  
17 hospitals what they are supposed to get paid for the  
18 services they render.

19 So I think it is very, very important for the people  
20 who are listening to understand that some of us feel that  
21 if we are going to pass this option for our medical  
22 improvement, that the people in Congress and their staffs  
23 and the people in the administration and their staffs and  
24 the people in the judiciary and their staffs should be  
25 governed by the same law.

1           In other words, there should be an option that we  
2 all are covered under this same medical care that we are  
3 proposing for the American people and that there  
4 shouldn't be all these things that allow us a way out.

5           If I heard one thing during August, why Senator are  
6 you not including yourself in what is being proposed?  
7 And I said it is not my bill, but I will try to make that  
8 change when we go back and we just date this bill. And  
9 as far as the public option is concerned, we on our side  
10 of the aisle really feel strongly that this is a major  
11 step towards universal health care coverage in the  
12 future. Not tomorrow, not next year. Maybe in 2014 or  
13 2013 depending on when it gets there.

14           With 40 grandkids, I do not want them covered under  
15 the public option. I do not ask them because some of  
16 them are not capable of even telling me what they want  
17 because they are very young and very uninformed. As I  
18 have heard it said that most of the people that are  
19 medical shoppers for Medicare and Medicaid are private  
20 coverage do not know what they are buying.

21           Well, if we have a single payer medical coverage for  
22 all America, we are going to restrict what is available  
23 just like Canada does, just like England does. I heard  
24 profits mentioned so many times today that the profits of  
25 the health care community and the insurers are just out

1 of sight.

2 Well, as of the last quarter, and this is a chart  
3 that I will just show. I do not have these big charts, I  
4 have just little ones. It shows that health care plans  
5 made a profit of 3.3 percent in the last quarter. If we  
6 get to the beer companies down the road, they have a  
7 profit of 18 percent, and cigarette companies are 15.7,  
8 wireless communication companies, 11.5, restaurants, 7.7,  
9 waste management companies, 6.3, soft drink companies,  
10 5.9 and the least of that group is health care plans  
11 which have a 3.3 percent profit margin.

12 So if we want to make sure that we keep profits low  
13 for the health care companies, we need to change a lot of  
14 things including Medicare and Medicaid and make some  
15 changes that will make them more efficient and more  
16 usable for those and make sure that our doctors are  
17 accepting those patients.

18 What good is Medicare and Medicaid if doctors refuse  
19 to cover them? If all of a sudden we have priced by  
20 lowering the reimbursement rate to 80 to 85 percent, we  
21 have priced our reimbursements to the doctor and to the  
22 hospitals below what they can get? Obviously they are  
23 making up the difference on private insurers, but that  
24 will not last that long. It is not going to last if we  
25 do not change what we are doing.

1           So we on our side would like to see some significant  
2 changes in Medicare and Medicaid to make sure that we do  
3 get the reimbursement that the doctors and the hospitals  
4 deserve. That is why I am not for the current public  
5 option that has been put before us and I thank the  
6 Chairman.

7           The Chairman. Thank you, Senator. Senator  
8 Cantwell?

9           Senator Cantwell. Thank you, Mr. Chairman. I  
10 apologize for not being here right at the reconvening of  
11 the committee. I do want to speak in support of Senator  
12 Rockefeller's public option amendment, but I would like  
13 to ask Ms. Fontenot a question first which is we have had  
14 a lot of discussion here about Medicare and Medicare  
15 rates as it relates to the way the amendment is drafted.

16           It is my understanding that Senator Rockefeller's  
17 amendment says that you would pay Medicare rates based on  
18 current law. In the underlying bill, assuming that both  
19 Senator Rockefeller's amendment was adopted and the bill  
20 as currently in the modification would be adopted, that  
21 Medicare rates would be very different than they are  
22 today and that Senator Conrad's concern that providers in  
23 his state might not be getting an adequate reimbursement  
24 would be changed under this formula, is that correct?

25           Ms. Fontenot. It is correct under the Senator's

1 amendment. The public option would pay based on the  
2 current Medicare reimbursement rates which are  
3 dramatically changed in this bill. So it would reflect  
4 the policy changes that we are considering.

5 Senator Cantwell. And so if you were from an  
6 efficient state that had efficient low cost delivery  
7 system, a good outcome, you would actually be making more  
8 than you are currently today. So if you were from a  
9 state like Senator Conrad's, chances are you would be  
10 making more money and it would not be as an exacerbated  
11 problem as it is today, is that correct?

12 Ms. Fontenot. Correct.

13 Senator Cantwell. Which I think is an important  
14 point because the underlying bill is making a fundamental  
15 policy shift in the way we pay for Medicare services, not  
16 just in Medicare advantage, but in accountable care  
17 organizations and saying that we are going to have global  
18 budgeting and that organizations are going to move to  
19 global budgeting and that they are going to reap the  
20 benefits from being efficient care providers and sharing  
21 in some of the profit.

22 The value index that I proposed that was adopted by  
23 the Chairman also says that you are going to pay based on  
24 the quality of outcome which means that if you are better  
25 than the national average in delivering care and quality,

1 you are going to get paid more and you are going to get  
2 an incentive. So I actually think that that is an  
3 important part to the debate about Senator Rockefeller's  
4 amendment in the public option and Medicare.

5 Mr. Chairman, my fundamental view about this is  
6 about market competition and it is about market forces.  
7 I certainly believe as I look at this bill, we are  
8 spending at least half the money, some of the money is  
9 going to Medicaid expansion, but \$483 billion is going to  
10 tax subsidies to basically buy insurance that is  
11 expensive insurance and I would like to see more  
12 competition to that.

13 I would like to see more competition in the market  
14 place and I think one of the providers of that  
15 competition can be the federal government.

16 Now why do I want to see that competition? Well,  
17 frankly I am, as this chart shows where we have been in  
18 America, we have been at a point where wages have only  
19 gone up 29 percent, the insurance premiums have gone up  
20 120 percent and we have seen insurance profits go up 428  
21 percent. Insurance profits went up 428 percent in a 10-  
22 year period of time where we know where the money came  
23 from, it came from an increase in insurance premiums.

24 Now, that is Robert Wood Johnson Foundation  
25 information. So the fact that they have had these

1 extraordinary profits in a short period of time has  
2 gotten many people in Washington State and many people  
3 across the country asking a fundamental question which is  
4 what are we going to do to restore competition in the  
5 marketplace so that somebody isn't just walking away with  
6 the store here.

7 My constituents who look at things and say geez, I do  
8 not know what you guys are doing but oil numbers went  
9 through the roof on future derivatives and what did you  
10 do about that because I got gouged there. They want to  
11 know what we are doing about banks who went crazy on  
12 credit default swaps and then basically got a bailout and  
13 what are you doing for me because last I checked I cannot  
14 even get, you know, they are saying they are having  
15 problems with their own banking.

16 Credit card companies are now, even though we  
17 supposedly passed a law of running away with, you know,  
18 having made money off the situation and now gouging  
19 consumers with higher interest premiums, so to say  
20 nothing of the drug companies which we also were going to  
21 debate this issue as it related to Part D, what do we do  
22 instead of adopting, having clout in the marketplace with  
23 Medicare we ended up with going to the private sector and  
24 saying we are going to drive down the price of  
25 prescription drugs.

1           Well, I would ask anybody to look at the price of  
2           prescription drugs in the last couple of years and we  
3           haven't driven them down. So to me, the key point here  
4           is are we going to stand with the public and use the bulk  
5           purchasing power of the public to drive down the cost of  
6           health care. And so I support a public option to do  
7           that. I support a public option that will drive down the  
8           cost by using that power in the marketplace to be an  
9           alternative to the private sector.

10           Now, I know that we will have a chance to talk about  
11           other amendments and I certainly support other  
12           amendments. I plan on offering one myself that would  
13           allow the private sector to participate through the  
14           negotiations similar to what Senator Conrad was saying of  
15           using non for profits as a tool to drive down the cost  
16           and have them use the clout of the government to help  
17           drive down that cost. That will be another debate.

18           This debate is really about whether we are going to  
19           have the kind of competition that will help us with this  
20           very, very consolidated market of 94 percent  
21           consolidation and the fact that people have very few  
22           choices.

23           Now, we have heard a lot of discussion about well,  
24           isn't this going to be cost shifting? Isn't this going  
25           to cause problems in the marketplace?

1           Well, CMS as it does today in working with the  
2           medical community is going to have to pay a rate if this  
3           came into play would have to pay a rate that is going to  
4           attract physicians to cover and carry this market. That  
5           will be a fundamental part of the legislation just as  
6           accountable care organizations and the value index is in  
7           providing care.

8           But if we do nothing, if we do nothing and the rates  
9           go up another 120 percent in the private sector which is  
10          what the plan is basically that every agrees is going to  
11          happen if we do nothing, it is going to be an  
12          unacceptable outcome to the American people.

13          So I hope my colleagues will stand on the side of  
14          competition but on the side of competition of letting the  
15          American people, you know, Costco is a great store in  
16          Washington State and I know many people, my colleagues  
17          here they love to tell me about how they go to Costco and  
18          they buy something.

19          Well, they go to Costco and they buy something  
20          because somebody has bought that product in bulk and has  
21          driven down the price for them and they have driven down  
22          the price because they have been able to buy in large  
23          volume.

24          That is what the American people want. They want us  
25          to stand on their side and drive down the price by buying

1 in bulk and compete with this unrelenting increase in  
2 rates that they have seen.

3 So Mr. Chairman, I support Senator Rockefeller, I  
4 will support Senator Schumer and I will continue to offer  
5 my own amendments to make sure that we continue this  
6 effort to give the consumers that kind of competition in  
7 the marketplace. I thank the Chair.

8 The Chairman. Thank you. Senator Crapo?

9 Senator Crapo. Thank you very much, Mr. Chairman.

10 I would also like to ask Ms. Fontenot a question, again  
11 also about the Medicare rates and what the underlying  
12 bill would do to change Medicare compensation policy.

13 I understand that the bill would have about \$113  
14 billion of reductions in Medicare advantage payments and  
15 that it has a one-year SGR adjustment which then snaps  
16 back. But what other Medicare reimbursement policies are  
17 changed by the underlying bill?

18 Ms. Fontenot. Senator, actually I'm going to defer  
19 to my Medicare colleague on that and allow her to answer.

20 Senator Crapo. All right. Thank you.

21 Ms. Eisenger. There are a variety of Medicare  
22 changes in the bill spanning from what we typically call  
23 the delivery system reforms which are the policies that  
24 Senator Cantwell referred to that would move towards  
25 value based purchasing for hospitals, home health,

1 nursing homes, physicians and so forth. There are  
2 provisions related to reducing hospital readmissions and  
3 reducing avoidable hospital acquired conditions, so there  
4 is a whole host of, and then there is accountable care  
5 organizations, a whole host of delivery system reforms  
6 that try to move from a fee for service system to one  
7 that pays based on quality.

8 There is also a set of provisions related to  
9 improving accuracy. So in areas where MPAC in particular  
10 has recommended that the payment rates in Medicare are  
11 higher than the costs justify, we make payments to reform  
12 those payment systems and you see a few of those changes  
13 in the package.

14 Thirdly, there is a host of provisions related to  
15 market basket adjustments which over time would require  
16 increased productivity on the part of providers and  
17 changes of that nature, so there is a whole host of  
18 Medicare related provisions in the package.

19 Senator Crapo. And with regard to those  
20 provisions, what is the net budget impact of that? The  
21 reduction of some amount of money, but could you tell me  
22 what the net reduction of Medicaid spending is under  
23 those proposals?

24 Ms. Eisenger. Medicaid or Medicare?

25 Senator Crapo. Excuse me. Medicare.

1           Ms. Eisenger. I do not have the most recent number  
2 as some of the amendments have been accepted, but it is  
3 somewhere north of \$400 billion.

4           Senator Crapo. In reductions?

5           Ms. Eisenger. Correct.

6           Senator Crapo. All right. That is adequate.  
7 Thank you very much.

8           Mr. Chairman, I want to speak in opposition to the  
9 proposal for a government option for a number of reasons.  
10 Most of the debate today has focused on choice and  
11 competition and I am going to focus primarily on that as  
12 well.

13           I strongly believe that if we were to adopt a  
14 government option, that the net result would be to reduce  
15 choice and to reduce competition. I personally see that  
16 a government run plan is really the only way to surely  
17 reduce the kind of competition and choice that we need to  
18 be facilitating in the health insurance market.

19           First, excessive regulation itself causes a  
20 reduction in competition. In fact, the Federal Trade  
21 Commission in analyzing competition within the health  
22 care sector stated, and I am quoting the FTC at this  
23 point, not referencing this bill but just referencing the  
24 issue of competition within the health care sector stated  
25 that regulatory rules can also reduce the rewards from

1 innovation and sometimes create perverse incentives,  
2 rewarding inefficient conduct and poor results.

3 Restrictions on entry and extensive regulation of  
4 other aspects of provider behavior in organizational form  
5 can -- new entrance and hinder the development of new  
6 forms of competition.

7 The point is that as we move into more government  
8 controls over the provision of health care, we  
9 necessarily see the impact of excessive regulation on  
10 competition.

11 Secondly, and I personally think that the studies  
12 show that creating a government option will ultimately  
13 drive people out of the private sector and then again  
14 reduce competition.

15 One independent estimate showed that a government  
16 run plan with the ability to set prices at Medicare  
17 rates, and that is why I asked the question I had about  
18 Medicare. A government run plan with the ability to set  
19 prices at Medicare rates will result in more than 118  
20 million Americans losing their private insurance.

21 Now, I know that there are people who say these  
22 studies are not accurate, but the bottom line is that as  
23 we approach valuing what establishing a government run  
24 option would be when that option, that government run  
25 entity would have the ability to set prices and pay at

1 Medicare rates, rates which we know today are not  
2 adequate and which would result in an inability of that  
3 provider to be providing the mandated insurance at a much  
4 lower rate than the private sector is going to result,  
5 necessarily result in a reduction in competition. It is  
6 also going to result in a reduction in quality.

7 One of the arguments that has consistently been put  
8 out today is that Medicare, you know, the Republicans  
9 last week were concerned about the impacts of this  
10 legislation on Medicare and why were they concerned about  
11 the impacts on Medicare if they truly oppose a government  
12 run health care system which Medicare is.

13 The point of last week's debate was not to say that  
14 we should adopt a Medicare type system. The point was to  
15 explain that Medicare is unsustainable and that some of  
16 the things in this proposed legislation were going to  
17 make it even more unsustainable. In fact, last week one  
18 of the amendments that I brought on Medicare was dealing  
19 with Medicare advantage as the Chairman will recall.

20 The point that I made and many others made was that  
21 here in this one part of Medicare where we actually have  
22 succeeded in allowing the private sector to have some  
23 access to the provision of health care, we have  
24 phenomenally high levels of satisfaction and the  
25 opportunity to provide access in areas, rural areas of

1 the country which Medicare was not being successful in  
2 reaching.

3 Yet what we are faced with with the proposed  
4 government option is this. We today have two major  
5 health care government provided systems, Medicare and  
6 Medicaid. Two major government run health care  
7 entitlements in the United States, both of which are  
8 unsustainable, both of which are going to basically hit  
9 the wall and go off the cliff soon and the proposal is  
10 that we should establish yet another major entitlement  
11 and have the government run it as well.

12 Now, I understand that the proposal is not to have  
13 the government run all of it, though there are concerns  
14 by many of us that the net result will be a necessarily  
15 large transition of the health care provision in the  
16 United States beyond Medicare and beyond Medicaid into the  
17 new government run proposal. That can be nothing but  
18 harmful to competition.

19 It has been said here today that 65 percent of the  
20 public supports a government option. I was reading  
21 today's latest polling numbers which say that 56 percent  
22 of the public oppose the President's proposal which has  
23 included in it a government option and 41 percent  
24 support.

25 We can talk about how many in the public support

1 this or how many in the public support that, but I think  
2 that anybody who paid attention during August when this  
3 Congress was home in their states knows that there is a  
4 significant amount of unhappiness about the notion that  
5 we should move toward a government run option in our  
6 proposed health care systems..

7 Lastly, back to the question of competition. What  
8 can we do to really deal with competition? We had a lot  
9 of discussion about how many effective insurance  
10 companies there are and what kind of competition there  
11 really is in the marketplace.

12 I and my colleagues on this side have acknowledged  
13 that we need to do things to increase competition and to  
14 strengthen the private sector and the ability of people  
15 to compete.

16 Well, for one we can expand those insurance pools by  
17 allowing for AHA insurance pools like we have talked  
18 about before. Let small businesses group together,  
19 expand business pools or insurance pools which will in  
20 and of itself create tremendous ability to bring downward  
21 pressure on price and upward pressure on quality and  
22 product as we have a more robust, competitive  
23 environment.

24 We can allow competition across state lines which  
25 also will help to expand pools and increase competitive

1 opportunities and frankly we can look at the causes of  
2 why we see some market entrance, market participants  
3 leaving markets these days which, much of which has been  
4 identified as very, very restrictive state laws that  
5 have made it very difficult for companies to effectively  
6 compete by adding continuing mandates onto the product  
7 requirements of the companies as they provide insurance.

8 It is some of these things that help make the market  
9 more robust and more capable, to expand insurance pools  
10 and to approach the question of providing greater  
11 competition by looking at what it is that is stopping  
12 competition in the markets today that we should be  
13 focused on rather than saying since we would like to see  
14 greater competition and greater choice, we want to turn  
15 to the government.

16 Experience in the past has shown that turning to the  
17 government as an alternative is not going to provide that  
18 choice and is not going to provide that competition.

19 The Chairman. Thank you, Senator. We are getting  
20 close to a vote. I have two senators remaining. Senator  
21 Kerry and then Senator Nelson.

22 Senator Kerry. Thank you very much, Mr. Chairman.

23 I have been listening fairly carefully to the debate and  
24 it is interesting because I think that people are sort of  
25 talking past each other a little bit here. I certainly

1 think our friends on the other side of the aisle are  
2 arguing and talking about and indeed trying to even scare  
3 some people about the prospect of a public plan that is  
4 not in fact being talked about here.

5 They keep using the example of Medicare and Medicaid  
6 and how their sort of difficulty is a reason to suggest  
7 that what is proposed by Senator Rockefeller ought not to  
8 be accepted.

9 Now, Medicare and Medicaid are entitlements.  
10 Senator Rockefeller's plan is not. Medicare and Medicaid  
11 appeal to specific populations with different kinds of  
12 medical needs obviously. This is a plan that is by law  
13 under Senator Rockefeller's requirements required to pay  
14 for itself. The premiums must sustain this plan.

15 This plan must operate by the same rules as the  
16 private plans. So the question really has to be asked is  
17 what are our friends really afraid of? Are they afraid  
18 of a competitive choice that in fact provides quality  
19 care at an affordable rate to Americans or are they more  
20 interested in protecting the insurance companies and the  
21 people who have been raising the rates and not  
22 necessarily fulfilling the needs? That is the question  
23 here.

24 I mean, look at this. This is a very telling chart.  
25 One of the most important facts that has been put in

1 front of us. You look at the United States of America  
2 and there are ten states in which 80 to 100 percent of  
3 the insurance market is cornered by just two companies.  
4 There are 11 states in which 70 to 79 percent. So in  
5 almost half the states in the country 70 percent up to  
6 100 percent of the market is cornered by just two  
7 companies.

8 We are talking about an insurance plan started by  
9 the federal government under a set of rules that expends  
10 less administrative overhead, less cost and therefore  
11 helps provide more affordable insurance to people and  
12 that will drive the private sector to have to be more  
13 competitive in ways that it simply has not been.

14 Now, the fact is that we are not talking about, and  
15 this is another thing lost in this debate. We are not  
16 talking about a product like a car or clothes that you  
17 buy or something in the normal marketplace. We are  
18 talking about care, health care, care for human beings  
19 who may be suffering from some disease and they cannot  
20 afford the care they need.

21 The fact is there is a trail here of millions of  
22 Americans who get cut off of their insurance, who are  
23 denied coverage after they have paid their premiums  
24 religiously year after year and who are cast out into the  
25 world and told tough luck, you have got whatever disease

1 you have got, deal with it. We are not there for you  
2 when we said we would be.

3 So we have a right at this point I think to claim  
4 that it is appropriate to have some entity that is going  
5 to provide an affordable set of alternatives to people  
6 and be competitive. Now, what will that do? I heard a  
7 lot of talk about crowd out. Most of the discussions we  
8 have heard, Mr. Chairman, about crowd out make  
9 assumptions about federal subsidies and about a federal  
10 plan and a bailout. I think public plan is really the  
11 wrong name for this in a sense because it is not the kind  
12 of plan that is being talked about by the folks who are  
13 opposing it. It is not going to have those subsidies.  
14 They are prohibited.

15 It is not going to have a bailout. That is  
16 prohibited. The premiums themselves paid by the people  
17 who take part in it have to sustain the plan as you go  
18 along. Your savings are precisely where they ought to be.

19 Now, why do I say that? Well, a lot of people believe  
20 you could have a more effective expenditure of the  
21 medical dollar.

22 Currently the average is that 25 percent of the  
23 premiums that people pay in America goes to profit and  
24 administration. Twenty-five percent on average. In the  
25 group market it is about 20 percent. In the private

1 market it is 30 percent. So here we have people  
2 defending a 30 percent profit and administrative margin.  
3 If you get sick, you may not even get the benefit of the  
4 premium you paid for.

5 I think we have a right to have an entity come in  
6 here that says we are simply going to compete and we are  
7 not going to charge the 25 percent profit overhead. We  
8 are not going to charge the same administrative costs  
9 because we can deliver it more effectively. What will  
10 that do? That will drive the other companies to try to  
11 be more competitive.

12 Now it is ironic here. Senator Hatch and others  
13 were talking about this is the first step to single  
14 payer. Well, if people are paying the premiums that are  
15 charged to cover the cost and it is not allowed to have a  
16 federal subsidy and there is no bailout allowed and after  
17 the first two years the prices are set according to the  
18 private market negotiation, what are we scared of? That  
19 Americans might like a competitive plan that is in fact  
20 paying for itself and providing good service?

21 If that suddenly becomes something that Americans  
22 like more and go to, more power to them. That is  
23 precisely the choice that they ought to get. The very  
24 people who have been arguing about freedom of choice,  
25 freedom of choice, freedom of choice are unwilling to

1 allow a competitive entity that actually allows people  
2 real freedom of choice to choose something that is paying  
3 for the cost of the service that they are getting without  
4 being prisoners of exorbitant amounts of profit.

5 Now, I say this and I say this with a lot of respect  
6 and admiration for what our health system is able to do  
7 in most respects. I would also point out that a lot of  
8 that comes with also federal dollars. National  
9 Institutes of Health, National Science Foundation and  
10 other things. There is a synergy here. We ought to keep  
11 that synergy going in providing an effective alternative  
12 to people in how they get their health care.

13 The question is really what is an appropriate profit  
14 margin? Twenty-five, 30 percent at the expense of  
15 people's ability to be able to afford to take care of  
16 themselves? That is really what this choice is. It is a  
17 fundamental human choice as far as I am concerned.

18 Let me point out something else which I think is  
19 mistaken in the presentation by our colleagues. They  
20 have talked about the so called cost shifting. Well,  
21 that has actually been debunked by the national authority  
22 on Medicare, MedPAC. The Medicare Payment Advisory  
23 Commission contradicts what our colleagues were saying  
24 about low Medicare reimbursement necessitating a higher  
25 private reimbursement.

1           It is exactly the other way around. According to  
2 MedPAC, higher private reimbursement causes Medicare  
3 reimbursement to look low, but MedPAC argues that the  
4 high profits for non Medicare sources permit the  
5 hospitals to actually spend more and we wind up without  
6 the kind of cost reduction that we are looking for here.

7           So folks, this is a really fundamental kind of  
8 choice for people. The fact is that most Americans are  
9 angry, deeply upset about the way they get treated by a  
10 lot of private insurance companies. The fact is that a  
11 study by Price Waterhouse Cooper last year revealed that  
12 the collective medical loss ratios of the seven largest  
13 for profit insurers fell from the 85 percent that we were  
14 talking about in 1998 down to about 81 percent and that  
15 is just for the top seven.

16           It happens to actually translate into a lot higher  
17 levels for the rest of the market. That translates into  
18 a transfer of several billions of dollars in favor of  
19 insurance company shareholders and executives for nothing  
20 to do with the actual delivery of care to people. But it  
21 goes into the pockets of insurers at the expense of a  
22 system that is now broken.

23           So I strongly support this measure. I think it will  
24 provide competitive pressure to the rest of the insurance  
25 industry. If it takes a market share away from a private

1 insurer through a lower cost and better service, and  
2 remember, it is going to have to provide better service  
3 to attract people privately which is the way it is set  
4 up.

5 If people are going to pay a premium based on the  
6 cost of the service, that service is going to have to be  
7 good. If that service is good and they are able to  
8 provide it, that will act as a dampener on the rampant  
9 cost increases, benefit cuts, copay increases and all of  
10 the other things that citizens have been subjected to.  
11 It will provide improved service and frankly ultimately a  
12 division of customers according to the quality of the  
13 program that is being provided.

14 So the market will actually work its magic more  
15 effectively with this option, Senator Rockefeller's  
16 option and if that is not successful, Senator Schumer's,  
17 by providing real competition and the incentive to hold  
18 down costs.

19 We have experience with this. It has already been  
20 mentioned. Medicare and Medicare Advantage. We have  
21 seen what happens. The fact is that many more people  
22 like Medicare and they go to it, compared to those who  
23 choose Medicare Advantage. That is precisely the kind of  
24 choice we ought to be providing the American people.  
25 Thank you, Mr. Chairman.

1           The Chairman.   Thank you, Senator.   Senator Nelson?

2           Senator Nelson.   Mr. Chairman, I would like to wait  
3 and speak on Senator Schumer's amendment.

4           The Chairman.   All right.   There is one Senator  
5 remaining to speak and that is Senator Cornyn.   Then  
6 Senator Rockefeller will wrap up.   Senator Cornyn?

7           Senator Cornyn.   Thank you, Mr. Chairman.   Mr.  
8 Chairman, I do not understand why under this amendment we  
9 would create another entitlement program when the  
10 existing entitlement programs we have in this country  
11 threaten to bankrupt our country and those who are such  
12 staunch advocates of choice in competition are the ones  
13 who voted against giving Medicaid beneficiaries choice  
14 when it came to the benefits that they are entitled to  
15 and those who suggested Medicaid advantage now presents  
16 an appropriate choice.

17           I do not understand how that is consistent with the  
18 previous arguments that really the problem here is with  
19 insurance companies.

20           Now, I think insurance companies ought to be  
21 strictly and vigorously regulated.   But if there are no  
22 insurance companies offering health care plans, that  
23 leaves the federal government.   I suspect that that  
24 really is the ultimate goal and that is why some on our  
25 side have said we see the proposal for a public option as

1 a pathway to a single payer system.

2 As far as the current entitlement program serving as  
3 a good model for this public option, well, I suggest to  
4 you that Medicare is a poor model to replicate when it  
5 comes to increasing competition and giving Americans more  
6 choices.

7 First of all, we know the federal government does  
8 not compete fairly. Indeed it is subsidized by the  
9 taxpayer, they will be able to sell a product at a lower  
10 rate that will undercut any private competitors. Indeed  
11 I suspect that is one of the ultimate goals here on a  
12 pathway to a single payer system.

13 Ultimately creating a government plan will take away  
14 choices for Americans, not give them more choices. So  
15 let me just mention a couple of the problems and the  
16 reasons why I suggest Medicare is not a good role model  
17 that ought to be emulated by this public option.

18 Every year in the Medicare program, the government  
19 program we already have, we debate how to ensure that  
20 seniors have access to doctors by fixing the flawed  
21 reimbursement formula, the so called sustainable growth  
22 rate formula in Medicare.

23 Balancing access for the federal budget is a  
24 perpetual challenge. We all know, and on that would only  
25 be exacerbated by adding a new entitlement program on top

1 of the ones that we have now.

2 Senator Schumer. Would the Senator yield for a  
3 question?

4 Senator Cornyn. After I am through commenting, I  
5 will be glad to entertain a question.

6 We know that Congress will be lobbied to increase  
7 reimbursements under these programs and include  
8 additional mandates that will make it more expensive.  
9 Unfortunately I think this is an area where we found that  
10 the existing entitlement programs have a fundamental flaw  
11 when policymakers and politicians are the ones that  
12 determine what is in the product, what has to be sold and  
13 at what price, then it is the very antithesis of the  
14 marketplace that will set lower prices that improve  
15 services.

16 I mentioned Medicare is going bankrupt in 2017 and  
17 it is under funded by \$38 trillion over the long term.  
18 That is three times our current national debt. So adding  
19 yet another government program will only make those  
20 problems worse in addition to the fact that the fund, the  
21 underlying program here, we are talking about taking  
22 money out of Medicare in order to fund this new program,  
23 this new government proposal.

24 Then of course Medicare is riddled with waste, fraud  
25 and abuse, something that the President acknowledged in

1 his joint session of Congress speech. One study  
2 estimates Medicare fraud steals \$60 billion a year from  
3 the taxpayer.

4 In the Medicaid program, waste, fraud and abuse  
5 consume 10 percent of the program's annual budget. Is  
6 that something that we ought to replicate? Is that  
7 something we want to serve as a model for what health  
8 care delivery ought to be like in the company? And we  
9 know the track record that government bureaucrats have in  
10 managing taxpayer dollars and a new government program  
11 will only result in more waste of taxpayer dollars.

12 Let me point out what Dr. Elmendorf has said, the  
13 Director of the Congressional Budget office. He said  
14 there will not be a level playing field for private  
15 insurers. He said it would be extremely difficult to  
16 create a system where a public or government-run plan  
17 could compete on a level playing field against private  
18 coverage. That is intuitive I would suggest, but there  
19 you have the expert saying so.

20 Of course there are in addition to the, I am  
21 unfamiliar with the reference that the Senator from  
22 Massachusetts had about cost shifting, the actuary --  
23 estimates that the hidden tax commercial payers paid a  
24 subsidized cost of Medicare and Medicaid is \$88.8 billion  
25 a year, raising private health insurance premiums by

1       \$1,500 because of the low reimbursement rates of Medicare  
2       and Medicaid, \$1,500 more for the rest of us who have  
3       private coverage.

4               We know that doctors and health care providers will  
5       be hurt by a government run plan. -- estimates that  
6       hospital payment levels would decrease by 26 percent and  
7       physician payment levels by 17 percent for enrollees in a  
8       Medicare-like government run plan who previously had  
9       private coverage.

10              Now, I want to emphasize that every estimate about a  
11       government run plan has shown that millions of Americans  
12       will lose the coverage they have now which is the promise  
13       the President has made and they will be forced into a  
14       government run plan because the government run plan will  
15       shift costs to the private market and have unfair  
16       advantages over existing plans.

17              One estimate, and we are all familiar with it, show  
18       that as many as 118 million Americans who currently have  
19       coverage that they like will actually lose it and 130  
20       million Americans could end up on a government run health  
21       care plan.

22              The points I have made in closing, let me just say  
23       the points I have made have convinced others to oppose a  
24       government or public option as a bad idea. The American  
25       Medical Association in comments they have submitted to

1 the committee says they do not believe that it would  
2 result in an improvement, conversely they conclude it  
3 would make things worse.

4 The Mayo Clinic said it would bankrupt the country,  
5 Dr. Cortase, the President of the Mayo Clinic. The U.S.  
6 Chamber of Commerce opposes it. The business community  
7 opposes it because they know there is no free lunch and  
8 ultimately employers will have to pay more and workers  
9 will receive less as a result of a public option.

10 And finally, Mr. Chairman, I think there are some in  
11 the public who actually think that members of Congress  
12 have a government option or a public option when in fact  
13 we do not. As the Chairman knows, there is no public  
14 option for members of Congress, but indeed I think all,  
15 everyone in the country ought to have the same kind of  
16 choices among private coverage that members of Congress  
17 have, and indeed this plan, this amendment if passed  
18 would deny them those choices, not increase those  
19 choices.

20 For that reason, I would hope that my colleagues  
21 would oppose it. Thank you, Mr. Chairman.

22 The Chairman. Thank you, Senator. Before I  
23 recognize Senator Rockefeller to close, I might say this  
24 has been, the last four hours approximately, a very good  
25 debate.

1           We are all trying to get to the same result I think.  
2           That is how to improve our health care system. We  
3           really do not have a system today. It is just a  
4           hodgepodge, a collection of various different components  
5           and factors. Our goal here frankly is to get some  
6           consistency, some coherence into a health care reform  
7           that reforms the health insurance market that reduces the  
8           rate of growth in health care costs in our country and  
9           also provides coverage for more Americans.

10           My job is to put together a bill that would become  
11           law. In the Senate, that means my job is to put together  
12           a bill that gets 60 votes. Now, I can count. And no one  
13           has been able to show me how they can count up to 60  
14           votes with a public option in the bill. Thus, I have  
15           constrained to vote against it.

16           My larger goal is to enact health care reform. I  
17           want the strongest bill that I can possibly get. I want  
18           a bill that will become law.

19           As I have said before, I see a lot to like in public  
20           option. There is a lot here. I included, for example, a  
21           public option in the white paper that I released last  
22           year and the public option would help to hold insurance  
23           companies' feet to the fire. I do not think there is  
24           much doubt about that.

25           But my first job is to get this bill across the

1 finish line. There is a lot in this bill that will  
2 reform the insurance market. There is a lot in this bill  
3 that will control costs. There is a lot in this bill  
4 that will expand coverage to millions of Americans.  
5 Those things have to be my priority and thus I will have  
6 to vote no today on this amendment.

7 It is also important to remind ourselves that Rome  
8 was not built in a day and only a few major pieces of  
9 legislation were totally complete upon enactment. For  
10 example, in 1935 this is what President Roosevelt said  
11 about Social Security. He said, "This law too represents  
12 a cornerstone in a structure which is being built but is  
13 by no means complete."

14 That is what he said. And we could also say that  
15 about this bill. We hope that it will be the cornerstone  
16 of meaningful reform, I think that it will be, but it is  
17 by no means a complete rewriting of the American health  
18 care system.

19 We very much hope and expect this bill will work,  
20 but if there are things that do not work about it, we  
21 will revisit it. We will amend it just as we did the  
22 Social Security.

23 The point is that today, this year, we need to start  
24 to lay that foundation and I fear that if this provision  
25 is in this bill as it comes out of this committee that it

1 will jeopardize any real health care reform. It will  
2 jeopardize laying that cornerstone this year. Senator  
3 Rockefeller?

4 Senator Rockefeller. Thank you, Mr. Chairman.  
5 First of all, I think it would be good to remind the  
6 people I represent from West Virginia and from Appalachia  
7 and across the country in another capacity that what this  
8 is all about is people. Whether people get health care  
9 that is good that has outcomes measurement involved with  
10 it and whether or not they can afford to pay for it.

11 What this discussion has been, and I agree with the  
12 Chairman that it has been, I mean, you know, the public  
13 option is absolutely dead. It was not even, it was a  
14 non-starter. We are finishing close to five hours of  
15 discussion, very intense discussion on this and I think I  
16 can say pretty accurately that virtually everybody on  
17 this side of the aisle including the Chairman agree that  
18 having an entity which because it does not have to make a  
19 profit and because all other insurance companies do have  
20 to make a profit that they will want that option. It  
21 just makes sense. For a lot of West Virginians it makes  
22 sense. They feel out in the cold, they feel helpless in  
23 front of their insurance companies.

24 Insurance companies are remote, distant and they  
25 just read them in little small writing with all kinds of

1 conditions written in. It is not a fair system. It is a  
2 one side system. The people are on the short end of the  
3 stick and the insurance companies are making all the  
4 money.

5 You can laugh at \$44 billion and say there are a lot  
6 of companies that make more than that, but that is a  
7 tremendous amount of money compared to what is happening  
8 to 14,000 people every day, that is losing their health  
9 insurance, what is happening to the thousands of people  
10 who every day are going into bankruptcy, a majority of  
11 those being caused by the failures of the insurance  
12 system and their inability to pay their premiums.

13 This is about people. Now, we are talking process  
14 here a lot and I understand that and I understand what  
15 being a Chairman is. He has a responsibility. He has to  
16 count votes and all the rest of it.

17 But I do not want us to come a point where we are  
18 saying that process makes more difference than people. I  
19 am not talking just about this amendment. I do not want  
20 us to be there. I do not buy it when somebody says I  
21 want to have a health care bill and I do not care what is  
22 in it, I just want to have a health care bill so I can  
23 sign it. I am not referring to the President  
24 necessarily, but I do not like that philosophy.

25 We are here for a serious people where people know

1 that we have spent thousands of hours preparing for these  
2 hearings that continue to go on. But most of all I have  
3 to tell you that I am absolutely astounded that my  
4 Republican colleagues are as satisfied as they are with  
5 the \$483 billion, \$483 billion of new subsidies. The  
6 Chairman would disagree with that, but I do not, being  
7 given to insurance companies on top of everything they  
8 are already getting. On top of the fact that they are  
9 not really competing in so many states, not just the ten,  
10 only two, but all the rest where there are very few. I d  
11 not know how many there are in West Virginia, but there  
12 are not many.

13 So to me, it is obscene to be spending that amount  
14 of money on health insurance companies and not on  
15 people's health care. So what you do about that is you  
16 introduce a concept called consumer choice option, or if  
17 you will, public option to give people a choice. What is  
18 wrong with giving people a choice?

19 You say well, it has something to do with the  
20 government. Well, then take on the VA system which  
21 everybody agrees is the best health care system in the  
22 country. Then take on all the other things that we have  
23 discussed.

24 The VA system reacts. They produce for the most  
25 complicated types of diseases, many of them new coming

1 back from the two new wars. This is about people and you  
2 have got to see people in your minds when you push the  
3 button that does your vote. You have got to see people  
4 in your minds. Insurance companies can take care of  
5 themselves. They always have, they always will.

6 Let me say this to my colleagues on the left. That  
7 is that if there is anything which is absolutely certain,  
8 their insistence on keeping the status quo exactly as it  
9 is, let the insurance companies get those subsidies, let  
10 the insurance companies continue to do what they do in  
11 spite of some of the restrictions within the mark if in  
12 fact they choose to obey those which they have not as I  
13 have indicated in some of my previous testimony.

14 But if they want to talk about sliding towards a  
15 single payer system, I cannot think of a better way for  
16 that to happen which I do not favor, than what they are  
17 doing. That is jus saying no. No change, no difference,  
18 everything is fine the way it is. You do that and  
19 instead of having 14,000 people a day lose their health  
20 insurance, in five or ten years it will be 20,000 people  
21 or 25,000 people.

22 You cannot argue the polls. The polls show that the  
23 people overwhelmingly support a public option, that the  
24 doctors overwhelmingly support either a single payer  
25 system which is interesting, I mean, that is how

1 frustrated they are with the insurance companies or the  
2 public option, up to 70 or 80 percent combined between  
3 those two.

4 That is the doctors. Medical journals took this  
5 poll. So you want to slide back into a government  
6 takeover? Do what the Republicans are doing. Just vote  
7 no, no change. Let it go just exactly the way it is.  
8 Let the insurance companies prevail. The private sector  
9 does it all. Yes, Medicare has all kinds of problems  
10 with it, that's the reason it is so popular I guess.

11 I guess you could say the same about Social Security  
12 if that were a health care system, but it isn't. And you  
13 can say that about Medicaid. But, you know, back where I  
14 started in West Virginia, they didn't criticize Medicaid.

15 They did not know what an insurance company was, but  
16 they knew what Medicaid was because they got it and they  
17 liked it because it was the only way they got their  
18 health insurance.

19 These are people. These are 11-year-old kids.  
20 These are families and we have to respect them. You  
21 respect them by giving them a choice in which they for  
22 the first time are able to go should they choose to  
23 something called a public option or consumer choice plan  
24 which makes no money, does not answer to any Wall Street  
25 shareholder problems, just gives a simple service and

1 does not make any profit.

2 They will love that. They have said they will love  
3 that and they will love that. Now, we will take our vote  
4 here and we will see what happens and there will be  
5 another vote if this one fails and we will see what  
6 happens. But I am just telling you this. The public  
7 option is on the march and if you want the single payer  
8 system or government controlled health care system, you  
9 do exactly what my Republican friends are doing. Just  
10 say no to everything that comes up, every amendment.  
11 Devil is in the details, peck out the smallest thing,  
12 ridicule it.

13 American people listen to that, they buy it because  
14 everybody believes everything they see on television. It  
15 is a very serious decision. It is a model decision, it  
16 is an ethical decision, it is a human decision, it is a  
17 health care decision. It is read large in our legacies.

18 I urge my colleagues to support the amendment.

19 The Chairman. The clerk will call the role.

20 The Clerk. Mr. Rockefeller?

21 Senator Rockefeller. Aye.

22 The Clerk. Mr. Conrad?

23 Senator Conrad. No.

24 The Clerk. Mr. Bingaman?

25 Senator Bingaman. Aye.

1           The Clerk.    Mr. Kerry?  
2           Senator Kerry.    Aye.  
3           The Clerk.    Mrs. Lincoln?  
4           Senator Lincoln.    No.  
5           The Clerk.    Mr. Wyden?  
6           Senator Wyden.    Aye.  
7           The Clerk.    Mr. Schumer?  
8           Senator Schumer.    Aye.  
9           The Clerk.    Ms. Stabenow?  
10          Senator Stabenow.    Aye.  
11          The Clerk.    Ms. Cantwell?  
12          Senator Cantwell.    Aye.  
13          The Clerk.    Mr. Nelson?  
14          Senator Nelson.    No.  
15          The Clerk.    Mr. Menendez?  
16          Senator Menendez.    Aye.  
17          The Clerk.    Mr. Carper?  
18          Senator Carper.    No.  
19          The Clerk.    Mr. Grassley?  
20          Senator Grassley.    No.  
21          The Clerk.    Mr. Hatch?  
22          Senator Grassley.    No by proxy.  
23          The Clerk.    Ms. Snowe?  
24          Senator Snowe.    No.  
25          The Clerk.    Mr. Ky.?

1           Senator Kyl.    No.

2           The Clerk.    Mr. Bunning?

3           Senator Bunning.    No.

4           The Clerk.    Mr. Crapo?

5           Senator Crapo.    No.

6           The Clerk.    Mr. Roberts?

7           Senator Grassley.    No by proxy.

8           The Clerk.    Mr. Ensign?

9           Senator Grassley.    No by proxy.

10          The Clerk.    Mr. Enzi?

11          Senator Grassley.    No by proxy.

12          The Clerk.    Mr. Cornyn?

13          Senator Cornyn.    No.

14          The Clerk.    Mr. Chairman?

15          The Chairman.    No.

16          The Clerk.    Mr. Chairman, the final tally is eight

17          ayes, 15 nays.

18          The Chairman.    The amendment fails.  Now Senator

19          Schumer for the purpose of offering his amendment, I

20          might just note that the debate of the last amendment

21          took many hours, we have another amendment with the same

22          subject but different.

23          I would hope that the debate on this amendment not

24          take quite as long as the last one because I presume a

25          lot of arguments will be repeated on both sides.  Not

1 all, but most arguments. Senator Schumer?

2 Senator Schumer. Thank you, Mr. Chairman. And I  
3 would like to offer Amendment C1, co-sponsored by  
4 Senators Bingaman, Stabenow, Menendez, Cantwell and  
5 Rockefeller as well as myself.

6 First, I want to thank Senator Rockefeller. He has  
7 made a compelling case. It was just a great speech, but  
8 more important than the speech was the hard work that he  
9 has put into this and how he cares so much about this  
10 issue.

11 His amendment I support it fully, builds a  
12 compelling case off the successes of Medicare and it  
13 generates \$50 billion in savings in our health care  
14 system. I applaud his efforts and am going to continue  
15 to work with him towards our common goal of securing a  
16 public option in the final bill.

17 Mr. Chairman, in acknowledgement of your desire to  
18 move things along a little bit, I will ask my entire  
19 statement be read in the record, trying not to go over  
20 some of the old ground that we talked about and we just  
21 mentioned some of the new stuff.

22 The Chairman. I appreciate that very much,  
23 Senator.

24 Senator Schumer. Okay. So the first thing I would  
25 say is this. I just want to reiterate the fact that

1       there are some who want just public, some who want just  
2       private.

3               Senator Rockefeller and I believe you can have  
4       competition in both and what I have tried to do in this  
5       amendment is to make that competition as level as  
6       possible. So neither side will have an advantage. So  
7       both the public side and the private side can compete.  
8       There will be different models, no doubt about it, that  
9       is why we are doing this. It is not going to be just  
10      another insurance company, but they will have all the  
11      same requirements and then we will see. We will see who  
12      does a better job.

13              We have all been working on this endeavor for a long  
14      time now, for months. We have been doing it because  
15      there is no question that health insurance needs reform  
16      and in my judgment, there is no question that the public  
17      option would improve this good bill.

18              Four out of four congressional committees have  
19      joined President Obama in concluding that the only real  
20      mechanism for increasing competition in the insurance  
21      industry and keeping private insurers honest is to create  
22      a guaranteed affordable option to compete alongside them  
23      in the marketplace. That is what we are talking about  
24      today. More competition so consumers have more choice.

25              Let me be clear again. The best way to achieve this

1 goal is to create fair competition. It is my genuine  
2 intent to create a public option plan that has no built  
3 in legislative advantage over the private insurance  
4 market.

5 They will have to meet the same rules, the same  
6 regulations, the same reserves, the same requirements.  
7 Let the best plan win. But my colleagues on the other  
8 side seem afraid of competition.

9 On the one hand they talk about the robust, vital,  
10 strong private insurance industry and yet even though in  
11 our public option if the public option fails, it goes.  
12 It does not get continued infusions of federal funds.  
13 They are afraid they will almost push this giant over  
14 with just one finger.

15 It is a contradiction. If the private insurance  
16 market is serving America so well, they have no public  
17 option to fear. If they are serving it poorly, the  
18 public option will force them to serve better. So it is  
19 a win/win and we will set about to do this.

20 Let me just explain the differences between my  
21 amendment and Senator Rockefeller's, and frankly I might  
22 prefer Senator Rockefeller's, but I too like Senator  
23 Baucus am a realist. We are trying to garner as much  
24 support as we can.

25 Our amendment will have the public option stand on

1 its own and compete on its own. No provider will be  
2 required to participate. You do not want to participate,  
3 you do not have to. The public option of course will try  
4 to garner as many customers as possible to make them  
5 valuable in that competition, but that means they will  
6 set lower prices and get better service.

7 The prices will be negotiated. There is no setting  
8 the rates on Medicare or Medicare Plus Five or Medicare  
9 Plus Ten, the House bill had that. Jay's bill had it for  
10 two years. This they have got to negotiate like any  
11 other private insurer right from the get go.

12 Those are the key differences in our bills. The  
13 level playing field option does not set prices. They are  
14 negotiated just like with the private insurer. Maybe  
15 they will be a better negotiator. Maybe they will be a  
16 worse negotiator, but why not try? Why tell the public  
17 you have to stick with the private insurance model even  
18 if you do not like it. That is what you are saying.

19 There are some who like it. Stay with it. There are  
20 some who do not like it. We are giving you another  
21 option but an option that is going to have to compete  
22 with the same level playing field. It is going to be  
23 independent, self-financed and self-sustaining.

24 I want to say this again because I know there are a  
25 lot of fears that this will become a single payer. I do

1 not see how they are based. But this one sentence should  
2 slay those fears. There will not be another infusion of  
3 federal dollars into the public option if it cannot make  
4 it the first time around. And if it fails, it will fail  
5 because it did not offer better quality service at lower  
6 prices, plain and simple. That is America. And I am not  
7 going to go back to my dialogue with Senator Grassley and  
8 others. Medicare has far more Government involvement  
9 than this public option, and yet most of the amendments  
10 from the other side and much of the rhetoric from the  
11 other side says keep Medicare the way it is, do not touch  
12 it.

13 Well, if you believe that, then how can you object  
14 to the public option which has a lesser Government  
15 involvement?

16 We believe that the public option will succeed  
17 because it will remove many of the incentives that lead  
18 too many insurers to prioritize profits and growth over  
19 health care of their customers. They are supposed to do  
20 that. They are a for-profit company. They are supposed  
21 to serve their shareholders. But the level playing field  
22 option will have reduced marketing costs. It will be  
23 able to use its purchasing power to generate real  
24 savings. And it will not have to generate profits. That  
25 amounts to approximately a 20-percent cost saving right

1 off the bat without Government involvement once it is set  
2 up. Why would we want to deprive our constituents of a  
3 plan that has 20 percent lower costs? Why?

4 And as I mentioned before--and I am not going to  
5 repeat it--in the many instances where the private  
6 insurers' interest, whether it is somebody who has cancer  
7 or a parent discovering a child has diabetes, there is no  
8 incentive to try and wriggle out of the insurance  
9 contract because, again, profits are not number one.  
10 There is nothing wrong with profits. We want to see  
11 which works better, and probably for different people  
12 different models will work better. And it is important  
13 to remember it is a choice, not a mandate.

14 Over August, we heard a lot of fear: you are going  
15 to be forced to take the public option. No one will be  
16 forced to take the public option. If you like your  
17 insurance, you keep it. There is nothing in this  
18 legislation that either says or implies you have to go  
19 into the public option. It is a choice. That is all.  
20 Nothing else.

21 Now, Mr. Chairman, in conclusion, the debate over  
22 the public plan has been long and intense so far. I  
23 agree with you. It was an excellent debate, and  
24 reasonable people can differ. But I will tell you this:  
25 We are going to keep at this and at this and at this

1       until we succeed because we believe in it so strongly.  
2       This vote will be a good test so that the American people  
3       know there is significant support in this Committee for a  
4       level-playing-field public option. This is not the first  
5       word on the public insurance option, and it will not be  
6       the last.

7               The more Senators and the more the American people  
8       hear about the public option and what it is, the more  
9       they like it. That is one of the reasons we are  
10      optimistic about its success. Even today members came  
11      over to me and said: This makes sense.

12             I am working with moderate colleagues. Senator  
13      Rockefeller and I are working with moderate colleagues,  
14      both in this Committee and on the floor, to find changes  
15      they find acceptable.

16             Senator Carper, I want to thank you--he is not here--  
17      --for helping us move to a place where we can find a  
18      consensus. My moderate colleagues have been very engaged  
19      and very interested. I have talked to just about every  
20      one of them. And I appreciate their involvement. I am  
21      optimistic that we can come up with a compromise.

22             I am also glad to hear the Chairman agrees with the  
23      concept of the option and bases his no vote--and I  
24      understand it given how long and hard the Chairman has  
25      worked--on the fact that we cannot get 60 votes on the

1 floor on a bill with public option in it.

2

3 Mr. Chairman, with a great deal of respect for you  
4 and in a desire to help, we will work as hard as we can  
5 as the bill moves forward on to the Senate floor to show  
6 you we can get 60 votes.

7 In conclusion, for some the public option has simply  
8 become a symbol of how serious we are about reforming our  
9 health care system. But to many of us, to Senator  
10 Rockefeller, to myself, this is far more than a symbol.  
11 This is not an ideological fight. It is vital to make  
12 this bill--which is a good bill--a better bill, to keep  
13 costs down and provide real choice. We will keep  
14 fighting so that the bill that lands on the President's  
15 desk has a good, strong, robust public option that will  
16 pass the Senate floor.

17 I ask all of my colleagues who support health care  
18 reform to join us in addressing the competition problem  
19 the best way we know how: by creating a guaranteed  
20 competitor that competes on a level playing field with  
21 the powerful insurance companies and gives Americans an  
22 affordable choice no matter where they live.

23 Thank you.

24 The Chairman. Senator Nelson.

25 Senator Nelson. Mr. Chairman, this has been one of

1 the best debates that I have heard in a decade in the  
2 Senate. I want to thank you and I want to thank my  
3 colleagues for the quality of the debate, and I will vote  
4 for the Schumer amendment.

5 If you think back to the hot August recess, it was  
6 hot more than just in temperature. It was a debate that,  
7 in many cases, was carried on with a lack of civility,  
8 sometimes with violence, with a simplification of the  
9 arguments so that the crux of this issue facing us, which  
10 is competition in a free marketplace, should be  
11 encouraged.

12 Now, what is that marketplace? Well, in most of our  
13 States, that marketplace is no more than 25 percent of  
14 all of the insureds, including children, in that State.  
15 In my State of Florida, there are 20 percent that are  
16 uninsured, and there are about 5 percent that are in the  
17 individual market, not the group market, with an  
18 employer.

19 So you are looking at a max, if everybody went into  
20 the health insurance exchange, of 25 percent. The rest  
21 of the people are covered, basically half in the employer  
22 group market; another 16 percent in Medicare; another 10  
23 percent in Medicaid; a percent in Veterans Administration  
24 and Department of Defense. You add all that up, and that  
25 is about three-quarters.

1           So the max amount that we are talking and why  
2           Senator Grassley is concerned that this is going to go to  
3           a single-payer system--in this Senator's opinion is an  
4           incorrect argument--is the max that we are talking about  
5           in a State is about 25 percent of that whole State is  
6           going to be in this health insurance exchange. So to  
7           bring down those costs so that people can, in fact,  
8           afford that insurance, we need to get that competition.

9           Now, let me give you just a couple of comments from  
10          my experience as the elected commissioner of Florida,  
11          which has been some 15 years ago.

12          I can tell you that during my tenure the best health  
13          insurance company in Florida was Blue Cross/Blue Shield.

14          Remember what Ms. Fontenot said earlier, that Florida  
15          has the most competitive market in the entire country?  
16          And in that competition, Blue Cross, it is a nonprofit--  
17          and we have heard that word here today--and it is also a  
18          mutual insurance company. In other words, it is owned  
19          not by the stockholders. It is owned by the  
20          policyholders.

21          Now, what I have found as a regulator is that if you  
22          did not crack the whip, there was going to be cherry-  
23          picking, there was going to be every excuse not to cover.

24          And the way you get around that and what we are trying  
25          to create here is competition. And that is why I have

1       come down on the side of voting for the Schumer  
2       amendment.

3               I think what Senator Rockefeller said today was  
4       absolutely riveting, that we are contributing \$463  
5       billion in Federal subsidies in order to make this health  
6       insurance exchange work. If we putting that much  
7       investment in this of the taxpayers' money, we sure  
8       better make sure that the competition on that health  
9       insurance exchange works. And it seems to me that this  
10      is very important that we have this competition. It has  
11      all the safeguards in it because, remember what Senator  
12      Schumer has said, the providers--that is, the doctors and  
13      the other health providers--they voluntarily opt into the  
14      network. And remember that they would be paid negotiated  
15      rates like the private insurance plans, and they would  
16      have to be financially self-sufficient.

17             Now, that is the same rules as competition on the  
18      insurance marketplace, and I think those safeguards of  
19      the free enterprise marketplace are there.

20             Thank you, Mr. Chairman.

21             The Chairman.   ???Okay. On my list I have Senator-  
22      -

23             Senator Grassley.   Comments?

24             The Chairman.   Okay. After Senator Nelson, I have  
25      Senator Bingaman, then Senator Conrad, then Senator

1 Grassley.

2 Senator Bingaman. Thank you very much, Mr.  
3 Chairman.

4 First, let me say that I supported Senator  
5 Rockefeller's amendment, and I congratulate him on  
6 putting that amendment forward. I did state at the time  
7 prior to the vote that my preference would be to have a  
8 public option where there was no tie to Medicare. It  
9 seemed to me that made more sense. It was fairer to the  
10 providers, and, accordingly, my preference would be for  
11 us to adopt an amendment along the lines that Senator  
12 Schumer has put forward here. I think that is a better  
13 way to design an alternative health insurance provider  
14 that would be available for folks to choose from.

15 I would just ask Senator Schumer one question. It  
16 is not clear from the sheet that he has passed out here,  
17 the modified Schumer C-1, and that is, I am assuming that  
18 this entity that would be out there selling insurance  
19 would be operated as a nonprofit. Is that accurate?

20 Senator Schumer. Yes.

21 Senator Bingaman. That was my understanding, and I  
22 think that is another good feature of this provision. I  
23 think having a board of directors in charge of carrying  
24 out the duties of a nonprofit is a helpful safeguard as  
25 well. I am particularly glad to support this amendment

1       because, as Senator Schumer said, it does not require  
2       anybody to participate, and it does not require any  
3       provider to participate. And I think it is important  
4       that rates not be set at any particular rate, that they  
5       be negotiated, and that no provider or individual be  
6       required to be involved in the insurance and purchasing  
7       the insurance or in providing services to those who do  
8       purchase the insurance that is sold through this public  
9       entity.

10               So I hope we will adopt this amendment. I think it  
11       would strengthen the bill. It is similar to what we did  
12       in the HELP Committee. I strongly supported that effort  
13       in that Committee as well, and I hope this will become  
14       part of our legislation.

15               The Chairman. Okay. Next is Senator Conrad. I  
16       would just remind our colleagues that some of these  
17       points of have been made earlier with the Rockefeller  
18       amendment, so I would urge us to keep our comments short  
19       so we can go on to other subjects.

20               Senator Conrad?

21               Senator Conrad. Mr. Chairman and colleagues, first  
22       of all, I thank Senator Schumer. I think his amendment  
23       does reflect a significant change and one that makes a  
24       significant improvement in this approach.

25               First of all, I think it is a significant

1 improvement because it is not tied to Medicare levels of  
2 reimbursement. But when we look at what is coming out of  
3 the House or the committee of jurisdiction there, it is  
4 public option tied to Medicare levels of reimbursement.  
5 And because my State has the second lowest levels of  
6 reimbursement in the country under Medicare, I see that  
7 as a very significant threat to my State. Not only do I  
8 see it, but every hospital administrator in my State sees  
9 it. So that gives me great concern.

10 Second, I like very much that this is posed to be a  
11 not-for-profit competitor because I personally believe  
12 that is where we ultimately have to get a not-for-profit  
13 competitor for for-profit insurance companies. The place  
14 where we still have a difference--and the best thing we  
15 can do is be honest with each other about these  
16 differences--is the question of whether this not-for-  
17 profit competitor is run by the Government or not.

18 When I look around the world for models, I see the  
19 British model that does achieve universal coverage. It  
20 is government-run. It see as an alternative efforts by  
21 different countries that have also achieved universal  
22 coverage that do a much better job of controlling costs  
23 than we do, that get equivalent or even better health  
24 care outcomes than we do; that they are not government-  
25 run. And those models would be Germany, France, Japan,

1 Belgium, Switzerland.

2 And I come down on the size of a contest between the  
3 two models. I believe the stronger model, the one that  
4 gets the better results on containing costs on quality  
5 outcomes and expanding coverage, the one that to me wins  
6 the race is the alternative. I would call it the "public  
7 interest option," one that is not Government-run, but  
8 there is a significant Government role because it  
9 provides assistance to those who cannot otherwise afford  
10 insurance; is based on an employer-based system, which I  
11 think is clearly something that needs to be preserved  
12 here because it is the basis for our current system;  
13 where employers put in something, employees put in  
14 something; Government assists those who cannot otherwise  
15 afford it. That is how they achieve universal coverage.

16 But the insurance intermediary in this alternative model  
17 is largely--not exclusively, but very significantly not-  
18 for profit competitors.

19 That is, I believe, the model that has the greatest  
20 potential to carry the day in this country and to be  
21 effective. The costs in those systems is dramatically  
22 lower than ours, the health care outcomes at least  
23 equivalent and, on many measures, superior to ours.

24 I know Senator Ensign raised the question on cancer  
25 and raised the question on automobiles and the question

1 on guns and the differentiation between our markets on  
2 that basis. But I could provide to him--and I will  
3 during the floor debate--dozens and dozens of metrics  
4 that show their system getting even better results than  
5 ours, at least equivalent results in other areas, but at  
6 much less cost and, again, without the Government running  
7 it.

8 So that is the difference here. Again, I want to  
9 conclude by saying to Senator Schumer, you are moving  
10 much closer to where I think we need to get to have a  
11 package that can get 60 votes on the floor and, also,  
12 more important than that, deliver for the American  
13 people.

14 When I compare the British model and the models in  
15 these other countries, frankly, the British model comes  
16 in second--I just think very clearly it does--on  
17 outcomes, on cost. So this debate will continue. It has  
18 certainly been a healthy one here today.

19

20 The Chairman. Thank you, Senator.

21 Senator Grassley?

22 Senator Grassley. I would like to say something to  
23 Senator Schumer before I tell him why I am against his  
24 amendment, and that is, he kept bringing up about those  
25 of us on this side want to keep Medicare and think it is

1 all right just the way it is, I would like to have you  
2 remember that we have voted several times to make changes  
3 in Medicare to make it better for our people. One would  
4 be our oversight of the program that would reduce the  
5 fraud. Another one would be the prescription drug  
6 program for seniors.

7 We are going to have an amendment here this  
8 afternoon that would improve the delivery for rural  
9 health care through the GPCI amendment. Another one  
10 would be that we wanted to give seniors choice, and that  
11 is why we set up Medicare Advantage.

12 So I hope you realize that there have been changes  
13 made to Medicare in the period of time, and we would vote  
14 to improve it and continue to improve it.

15 I want to say why I have come down on the side of  
16 being against the Schumer amendment, even though it tries  
17 to do some better than what the Rockefeller amendment  
18 did. And I guess I would get back to the comparisons  
19 that Senator Schumer used against us about our liking  
20 Medicare. I would show some promises that were made in  
21 Medicare that have not been carried out to show to  
22 Senator Schumer that he can in good faith tell us all of  
23 the assurances that he is putting in this bill that will  
24 make sure that it is a competitive model, not something  
25 that is going to be Government-run, and it has got to

1 compete so it is not an unlevel playing field as we said  
2 about the Rockefeller amendment. So I would ask you to  
3 consider those things as I get into this.

4 Unfortunately, I think a level playing field between  
5 private health insurance and a Government-run plan is an  
6 unattainable goal. It is impossible to create a fair  
7 playing field between the private system and a Government  
8 plan backed by the Federal Government. And even if you  
9 could, Congress could easily undo the safeguards that  
10 Senator Schumer has put into his bill.

11 In fact, today's debate over a Government-run plan  
12 is eerily similar to the debate in 1965 before Medicare  
13 was created, before the bill became law. Doctors,  
14 hospitals, and other health care providers were concerned  
15 that this new Government-run health care program, much  
16 like today, they were worried that the Government would  
17 use this program to ration care or to cut payments.

18 To deal with these concerns, Congress then wanted to  
19 put some certainty into the law so that did not happen,  
20 just like Senator Schumer is telling us about the  
21 certainty he wants to put into the law. Congress at that  
22 time and the President promised doctors and others that  
23 they would continue to pay their usual and customary  
24 rates. The original Medicare legislation said, "Nothing  
25 in this title shall authorize any Federal officer or

1 employee to exercise any supervision or control over the  
2 practice of medicine or compensation of any person  
3 providing health care services," end of quote of the law.

4 But the costs of the program and, maybe more so,  
5 political pressure increased over time. Congress  
6 eventually broke its promises to health care providers  
7 and changed the rules. Legislation in the late 1980s  
8 placed limits on what doctors could charge and put in  
9 place Government-mandated fee schedules.

10 One American Medical Association trustee recounted  
11 the AMA's original concerns about Medicare by stating,  
12 "Many of the things that we feared have come to pass"  
13 despite the promise to pay reasonable rates when Medicare  
14 was created. Today the Government pays between 60 and 70  
15 percent of what private insurers pay.

16 By setting payment rates well below cost, it is  
17 becoming more and more difficult for seniors to find a  
18 doctor to accept Medicare, and access issues in Medicaid  
19 are even worse. But some say that we can avoid these  
20 problems by putting the Government-run plan on a level  
21 playing field with private insurers. They say Congress  
22 could set up a system so that the Government-run health  
23 insurance plan has to follow the same rules as private  
24 insurers. They say it would have to pay the same rates,  
25 form networks, be independently solvent.

1           So my question is this: When this new Government-  
2 run health insurance plan starts to cost too much, is  
3 Congress going to start breaking it promises again? Will  
4 it change the rules?

5           A recent Wall Street Journal article said, "Any  
6 policy guard rails"--remember, policy guard rails--"built  
7 this year can be dismantled once the basic public option  
8 architecture is in place. That is what has always  
9 happened with government-run health care plans."

10           So maybe at first, as is suggested by Senator  
11 Schumer in good faith, Congress sets this up, but then it  
12 repeals the requirement that the Government-run plan has  
13 to form a network. Next, Congress might allow the  
14 Government plan to start paying lower rates than private  
15 insurers, just like Medicare and Medicaid. At that  
16 point, Congress might let the Government-run plan dip  
17 into the Treasury from time to time to keep the  
18 Government plan solvent. This would increase Government  
19 costs of everyone. As the Government takes more and more  
20 control over the plan, providers would get paid less and  
21 taxpayers would end up paying more.

22           Rates for the Government-run health insurance plan  
23 would be lower than private insurers because the  
24 Government can impose lower rates by law. Always--this  
25 is also known, you might recognize, as price fixing.

1 This is a common talking point for supporters of a  
2 Government-run plan. They say Government can use its  
3 influence to lower costs. But as the Government cuts  
4 payments to providers, costs will go up for everyone else  
5 in the private market. Slowly but surely, the Government  
6 plan would take over the market. Eventually, all the  
7 promises about creating a level playing field have been  
8 broken, and we would be left with a single-pay,  
9 Government-run health insurance program.

10 The simple truth is supporters of a Government plan  
11 absolutely intend for this to be the outcome. You can  
12 see that in the previous vote. This will make our  
13 emergency rooms more crowded than they are today. It  
14 will limit access to high-quality care through rationing  
15 and price fixing. It will increase waiting times for lab  
16 results and life-saving and life-enhancing procedures.  
17 It will add hundreds of billions to new Government  
18 spending.

19 This is not the kind of change the American people  
20 are looking for, so I urge my colleagues not to support  
21 this amendment.

22 The Chairman. Senator Ensign.

23 Senator Ensign. Thank you, Mr. Chairman. Just a  
24 couple of brief comments.

25 First of all, earlier I stated this and I think it

1 needs to be reemphasized--that about 44 percent of the  
2 insurance that is sold in the private market in the  
3 United States is done by not-for-profit companies today.

4 Senator Nelson even talked about how wonderful Blue  
5 Cross and Blue Shield is down in Florida.

6 The points that Senator Grassley was making is  
7 exactly what worries a lot of us, why we think all of  
8 this is a slippery slope toward Government-run, complete  
9 Government-run health care, complete Government takeover  
10 of our health care system, is that a lot of the things  
11 that we do around here we put into place--supposedly  
12 safeguards are put into place. But when we see the  
13 effects and people like Government program, they then  
14 defend those Government programs, and they make them want  
15 to compete and want to survive that much more.

16 You know, as Ronald Reagan said that the best way to  
17 eternal life is to become a Government program. So it is  
18 said that if it does not survive on its own, it will go  
19 away. Does anybody here really believe that this  
20 Congress would let this Government program go away once  
21 it has constituency? There is no chance--no chance. I  
22 mean, we cannot--we just had a vote on the floor in the  
23 appropriations bills. Of all of the things that  
24 President Obama is saying, ineffective program, we should  
25 eliminate that, eliminate that, eliminate that, but we

1 are not eliminating, I do not think, hardly anything this  
2 year. If they are, they are so tiny they are  
3 insignificant. And to have a large program like this,  
4 once it is started, you are never going to get rid of it.

5 As a matter of fact, all you are going to do is what  
6 Senator Grassley said. We are going to subsidize it more;  
7 we are going to allow it to grow; we are going to allow  
8 it to compete because there is a difference in  
9 philosophy. There is a difference. Some people  
10 believe--and I believe there is a legitimate difference  
11 in the role of Government and differences in  
12 philosophies.

13 I said at the very beginning of this debate, that  
14 you all want to do, on your side of the aisle, the right  
15 thing. You sincerely believe that what you are trying to  
16 do is the right thing. I think Senator Schumer has  
17 offered this because he believes in this strongly and  
18 believes everything that you are saying today. I do not  
19 think you have any hidden motives here. But what I think  
20 we believe is, looking at history, these Government  
21 programs start and then they grow and they grow and they  
22 grow and they grow, and the debate that was held in the  
23 Finance Chairman, which, if we are few years down the  
24 line looking back, no one will remember that. Well,  
25 okay, that was not really the intent, or, well, that is

1 not the reality of the situation today. We need to make  
2 sure that this program stays and stays competing. And,  
3 yeah, it needs a little help right now, but that will  
4 just be temporary help, and it will grow and it will grow  
5 and it will grow.

6 And the things that we said about the Rockefeller  
7 amendment I think apply here as well, is that you are  
8 going to get cost shifting. And, once again, it is the  
9 people who--the rest of the people who have private  
10 health insurance who are going to have their costs go up  
11 when you have the cost shifted from a Government program.

12 So I do not believe that that is fair, and, by the  
13 way, I fundamentally disagree that the Government should  
14 be competing with the private sector. Okay? We do not  
15 need a Government auto company just because auto  
16 companies are making a profit. Oh, sorry, maybe we  
17 already have one of those.

18 But we do not need the Government competing with the  
19 private sector. Our Constitution was set up to limit the  
20 powers of the Federal Government, not to expand them.  
21 And the Federal Government was set up to do the things  
22 that Government needed to do, not to do the things that  
23 necessarily we wanted it to do, but just the things that  
24 it needed to do. And I believe that this is a tremendous  
25 expansion of the Federal Government that the Federal

1 Government does not need to do. This is something that  
2 if we make the right changes in our health care policies,  
3 the Federal Government does not have to get involved.  
4 The private sector can come up with the solutions to  
5 control our costs and some of the things that I detailed  
6 earlier.

7 Thank you, Mr. Chairman.

8 The Chairman. Thank you, Senator.

9 Senator Bunning, you are next.

10 Senator Bunning. Thank you, Mr. Chairman. I am  
11 going to be very short because I don't want to repeat, or  
12 try to repeat the debate. Senator Schumer, you must not  
13 be hearing the same thing I have been hearing on Medicare  
14 from this side.

15 We believe Medicare is a good thing, and needs to be  
16 dealt with because it is failing the American people. We  
17 think it is a good thing.

18 Your bill, unfortunately, will make competitive  
19 disadvantage for the health care that is now provided. I  
20 don't think that is what you intend to do. I think you  
21 intend to do just the opposite.

22 Medicare Advantage has been gutted in this bill.  
23 That is the private sector portion section of Medicare,  
24 120 billion -- 112 billion dollars. I will put it right.

25 So, if we are going to improve the private sector,

1 we are going to have to improve -- because in my state,  
2 fee-for-service doesn't cover 90 counties out of 120. So  
3 you want to substitute a Government option for those 90  
4 counties to compete with Medicare fee-for-service. That  
5 is not what you want, but that is what you are going to  
6 get.

7 So last but not least, the private sector is not  
8 doing exactly what it should do with medical services,  
9 but it can. This bill as written tries to help it out.  
10 And everybody, not everybody, but most of the people on  
11 that side do not want to do it. They do not want to help  
12 the insurance company cover the additional 45 million  
13 people that are left uncovered, but we have to do  
14 something to cover them.

15 You are suggesting a Government option. Our bill or  
16 the bill that has been devised by the Chairman has got  
17 some changes in Medicare and Medicaid and other things  
18 that will try to cover those 45 million people.

19 Thank you Mr. Chairman.

20 The Chairman. Thank you, Senator. Next I have  
21 Senator Kyl?

22 Senator Kyl. Thank you, Mr. Chairman. I have  
23 three points. Senator Ensign actually made

24 Senator Kyl. Thank you, Mr. Chairman. I had three  
25 points. Senator Ensign actually made one of those points

1       which is that this is going to be too big to fail, or  
2       maybe I should say too important to fail. Congress is  
3       not going to let it fail anymore than Fannie Mae and  
4       Freddie Mac failed and the taxpayers had to back them up.

5             The first point I wanted to make is this argument  
6       that we need a public option in order to keep the private  
7       insurance companies honest. It is an argument we have  
8       heard the President make over and over.

9             But I submit that is not really an honest argument.  
10       The State Insurance Commissioners are empowered to keep  
11       the insurance companies honest. If they engage in  
12       behavior that is false or fraudulent in any way, state  
13       insurance directors have the ability and frequently do  
14       take action to stop that.

15            The competitor from the government would not  
16       actually play in that arena. I think rather than saying  
17       that the public option is there to keep the private  
18       companies honest, it is more honest to say that you want  
19       more competition. But there again I think it is a  
20       solution in search of a problem.

21            I talked before about some of the reasons there may  
22       be not be competition. But to the extent that in most of  
23       the places there isn't sufficient competition, it is  
24       because there is a small risk pool and there is just not  
25       room for a lot of companies to play. Adding one more

1 company pollutes the pool, it does not make the situation  
2 better.

3 Then finally the argument if you like it, you get to  
4 keep it. That is not true. The public option has the  
5 effect according to the experts who have studied this, of  
6 taking people from private coverage, private market, into  
7 the government market.

8 CBO, Milliman, they all say it, they have different  
9 numbers because they use different assumptions. When you  
10 look at a fee, for example, of \$400 per employee for a  
11 year, if they go onto the public option as opposed to  
12 maybe \$10,000 or more to provide insurance to an  
13 individual, it is not hard to see what a lot of companies  
14 are going to do. They are going to say sorry my good and  
15 trusted employee, it is time for you to go to the public  
16 option. I will pay the \$400 fee rather than \$10,000 or  
17 \$12,000 to cover you.

18 That is why groups like Louman say that well over  
19 100 million people are going to end up on the public  
20 option, about 88 million of whom have coverage today in  
21 the private sector.

22 So Mr. Chairman, I think those are arguments that we  
23 did not make with respect to the Rockefeller amendment  
24 but apply equally to that amendment as to Senator  
25 Schumer's amendment and argue against the adoption of

1 this amendment.

2 Senator Cornyn. Senator, will you yield for a  
3 question?

4 Senator Kyl. Yes, I would.

5 Senator Cornyn. Just a brief question. Thank you,  
6 Mr. Chairman. You have heard the argument that this  
7 public option is necessary to keep insurance companies  
8 honest, but I know the Senator had a distinguished career  
9 as a lawyer in Arizona and is familiar with the state  
10 regulatory regime.

11 You mentioned the role of the State Insurance  
12 Commissioner, but I would ask the senator, isn't it also  
13 true that the state attorney generals and the Consumer  
14 Protection Division in those offices are charged with the  
15 responsibility of enforcing the law against insurance  
16 companies in their state, and as well as in many states,  
17 of course in mine there is consumer protection  
18 legislation which provides an opportunity for private  
19 attorney generals, basically individuals to sue when they  
20 are wronged by an insurance company and a right to  
21 recover their attorneys fees and other costs in addition  
22 to compensation.

23 Would you see that as an effective regime to keep  
24 insurance companies honest? Or do we need the federal  
25 government to create an alternative public option?

1           Senator Kyl.    Mr. Chairman, Senator Cornyn, you  
2 bring up a very good point. I was not as thorough in my  
3 explanation as I perhaps should have been. There are  
4 insurance commissioners and insurance directors and they  
5 have the first responsibility, but you are absolutely  
6 right. There is both the law enforcement mechanism of  
7 the state primarily the authority of the Attorney General  
8 and you certainly would be well aware of that in your  
9 previous capacity, as well as in most states there are  
10 private causes of action that can be taken as well.

11           So I really do not think anybody is seriously  
12 arguing that you need a public insurance company to  
13 substitute for all of these mechanisms that exist in  
14 states to keep insurance companies honest. I think the  
15 more honest argument is that you want that for a  
16 different purpose and we have addressed that.

17           The Chairman.   Okay.   Senator Cantwell?

18           Senator Cantwell.   Thank you, Mr. Chairman. I am  
19 happy to be a sponsor of Senator Schumer's amendment and  
20 obviously spoke earlier, but I would like to make a few  
21 points.

22           First of all, we know where we are. Insurance rates  
23 have gone up 120 percent in the last ten years. We know  
24 this. I mean, this is from the Kaiser Family Foundation.

25           But what we also know is that if we do not make

1 significant changes, they are going to go up another 120  
2 percent in the next ten years. That means a family is  
3 paying \$7,000 more now than what they just paid a few  
4 years ago for the exact same benefits.

5 That means that as inflation is only 2 or 3 percent,  
6 that health care costs are rising about 7 or 8 percent  
7 annually. That is what is happening and that is what is  
8 going to happen again. Now, CBO is saying as we have put  
9 these exchanges in that maybe we will see a reduction of  
10 the increase of about 10 percent and I am all for the  
11 value index that we are putting in here that we are going  
12 to decrease because of provider issues, some of the  
13 costs, but my guess is we are still going to see 100  
14 percent increase in insurance costs unless we bring real  
15 competition into the marketplace with a public option  
16 that gives us the ability to leverage some of the costs  
17 that we are seeing with being able to buy in bulk and  
18 have true competition in the marketplace.

19 This is about whether we are going to continue to do  
20 the same things that we are doing today or whether we are  
21 going to give the public a choice to do something  
22 differently. Without that choice to do something  
23 differently, we are going to see exorbitant rates.

24 Now, to my colleagues, I will be offering another  
25 amendment later that hopefully will give us some of the

1 mechanisms that people I am hearing say that they would  
2 support in having non for profits drive the cost of the  
3 public benefit plan and I am all for that. But without  
4 this competition, we have seen so many families hurt, we  
5 have seen so many businesses hurt, it is an unsustainable  
6 situation.

7 So I hope my colleagues will support the Schumer  
8 amendment knowing that without that competition in the  
9 marketplace, we are buying into an exorbitant increase in  
10 insurance premiums. I do not want to see that. We  
11 cannot sustain it. Having the status quo is not going to  
12 help the American economy and for the price of allowing  
13 the same function of driving down costs that we have done  
14 with other programs, it is for the benefit of everybody.  
15 For the US economy and for those who currently do not  
16 have insurance.

17 The Chairman. Thank you, Senator. Before Senator  
18 Schumer closes, I might say that while I do think there  
19 is a lot to like about public option and frankly I think  
20 there is a little more to like about Senator Schumer's  
21 version of the public option, still I do not see how the  
22 public option gets 60 votes on the floor at this point.

23 For those reasons, I will vote against his  
24 amendment. My goal is to get a bill out of this  
25 committee, get a bill that becomes law, a bill against 60

1 votes. I do not see a bill out of this committee with  
2 public option getting 60 votes. I am going to vote  
3 against the amendment.

4 Senator Schumer. Thank you, Mr. Chairman.

5 The Chairman. Senator Schumer?

6 Senator Schumer. First, let me thank all of my  
7 colleagues, again, for a really fine debate. We have  
8 differences. They are honest and heart felt differences  
9 and it sort of dates to the division of the Republican  
10 Party and Democratic Party. You have a little more faith  
11 in the private sector, we have a little more faith in  
12 getting the government more involved. That has been true  
13 since Franklin Roosevelt's time, maybe even earlier.  
14 Probably Wilson, Woodrow Wilson.

15 It is understandable we would have some differences.  
16 I think we all find it regrettable that we could not come  
17 together on a bipartisan bill which I know the Chairman  
18 tried long and hard for and is still trying, but at this  
19 point we are not together. But that does not lessen the  
20 value of this debate.

21 Just one point and then I will conclude. If the  
22 State Insurance Commissioners are doing such a good job,  
23 then why are the costs going through the roof? If the  
24 State Insurance Commissioners are doing such a good job,  
25 then why do we hear every day complaints from so many of

1 our constituents who feel that they are not being treated  
2 well by their insurance companies even when their policy  
3 seems to say in black and white that they are entitled to  
4 something?

5 The present system is broken. It is broken on the  
6 private side. Costs are going up everywhere. I would  
7 argue that the public side, Medicare, does a good job.  
8 People are happy. But the biggest problem there again is  
9 not what the public sees, but costs. Costs are at the  
10 nub of this bill.

11 If costs were only going up at 2 percent, we could  
12 gradually cover everybody, keep the same system in place  
13 and that would be it. But they are not. They are going  
14 up faster than anything else in America.

15 Here I would like to just speak to the average  
16 American who has insurance as to why they need the public  
17 option. We all know why those who are not covered would  
18 need it. It is pretty obvious. It gives them another  
19 choice, it helps keep costs down. But what about the  
20 majority of Americans who either have Medicare or private  
21 insurance, why do they need a public option because they  
22 can stay where they are. It is not going to change  
23 Medicare directly. It is not going to change those who  
24 are on private insurance. Here is why.

25 We must get the costs down. If we do not, here is

1       what is going to happen to you. Let us say you are a  
2       senior citizen. Medicare is going broke. You may not  
3       see it, but when you look at the federal budget, we see  
4       it. If it goes broke in seven years say which is I think  
5       the latest actuarial projection, I guess Senator Conrad,  
6       is that right, seven years?

7               If it goes broke in seven years, what are you going  
8       to do? I would say to the average Medicare recipient, if  
9       you know darn well if we wait until year five or year six  
10      to fix it, who is going to get hurt? You are.

11              What do we say to the people on private insurance?  
12      Let us say you are happy with your private insurance as  
13      many, many, many Americans are. I would concede that to  
14      the other side. The problem is the costs are going up  
15      even faster than Medicare. That is where it is broken.

16              Senator Hatch talked about Medicare incurring a huge  
17      debt. Well, so has private health care except the debt  
18      are the employers and employees who have to pay it and  
19      cannot anymore. Here is what is going to happen to you.  
20      Your boss is going to call you in in three years or five  
21      years in all too many cases and say Jim, Mary, you are a  
22      great worker here. You have worked hard, you dedicate  
23      yourself to this company or this group and I love you and  
24      I want you to stay here as long as you can. But I have  
25      got bad news. We cannot afford health care for you

1 anymore, as much as I love your job, the job you do.

2 Or maybe he says I can afford health care but it is  
3 a new plan and you have to pay the first \$10,000 and your  
4 premium goes up. What are we going to say to Jim and  
5 Mary when that happens?

6 The reason we are pushing the public option above  
7 all is not an ideological dispute. It is not symbolism.  
8 It is very simply that the costs are going through the  
9 roof and we have to try to two or three major tools at  
10 our disposal. One again is the amendment that Senator  
11 Cantwell has put in the modification which deals with fee  
12 for service. I think it will do more than anybody knows  
13 and it makes me prouder to support this proposal.

14 Another is the exchange. But the third leg of that  
15 cost reduction stool which is essential because left to  
16 their own devices with the weak insurance commissioners,  
17 private insurance will keep going up. The third leg of  
18 that stool to reduce costs is the public option.

19 I have tried and I appreciate my colleagues on the  
20 other side conceding to create a fair public option that  
21 competes on a level playing field. If they have  
22 suggestions how to make it a little fairer, this is not  
23 written in stone.

24 We need to do it. Because it is so important and  
25 because it is so right, I do believe with some work and

1       some compromise we can get the 60 votes on the floor of  
2       the Senate which we do not have now. I will be the first  
3       to admit that, that will make our system better by  
4       creating a strong, real, viable and fair public option.  
5       I hope as many of my colleagues as can will vote for this  
6       amendment now.

7             The Chairman. Okay. The clerk will call the role.

8             The Clerk. Mr. Rockefeller?

9             Senator Rockefeller. Aye.

10            The Clerk. Mr. Conrad?

11            Senator Conrad. No.

12            The Clerk. Mr. Bingaman?

13            Senator Bingaman. Aye.

14            The Clerk. Mr. Kerry?

15            The Chairman. Aye by proxy.

16            The Clerk. Mrs. Lincoln?

17            The Chairman. No by proxy.

18            The Clerk. Mr. Wyden?

19            Senator Wyden. Aye.

20            The Clerk. Mr. Schumer?

21            Senator Schumer. Aye.

22            The Clerk. Ms. Stabenow?

23            Senator Stabenow. Aye.

24            The Clerk. Ms. Cantwell?

25            Senator Cantwell. Aye.

1           The Clerk.    Mr. Nelson?  
2           Senator Nelson.    Aye.  
3           The Clerk.    Mr. Menendez?  
4           Senator Menendez.    Aye.  
5           The Clerk.    Mr. Carper?  
6           The Chairman.    Aye by proxy.  
7           The Clerk.    Mr. Grassley?  
8           Senator Grassley.    No.  
9           The Clerk.    Mr. Hatch?  
10          Senator Grassley.    No by proxy.  
11          The Clerk.    Ms. Snowe?  
12          Senator Snowe.    No.  
13          The Clerk.    Mr. Kyl?  
14          Senator Kyl.    No.  
15          The Clerk.    Mr. Bunning?  
16          Senator Bunning.    No.  
17          The Clerk.    Mr. Crapo?  
18          Senator Grassley.    No by proxy.  
19          The Clerk.    Mr. Roberts?  
20          Senator Roberts.    No.  
21          The Clerk.    Mr. Ensign?  
22          Senator Ensign.    No.  
23          The Clerk.    Mr. Enzi?  
24          Senator Grassley.    No by proxy.  
25          The Clerk.    Mr. Cornyn?

1 Senator Cornyn. No.

2 The Clerk. Mr. Chairman?

3 The Chairman. No.

4 The Clerk. Mr. Chairman, the final tally is ten  
5 ayes, 13 nays.

6 The Chairman. The amendment fails. I now  
7 recognize Senator Roberts for an amendment.

8 Senator Roberts. Thank you, Mr. Chairman. I am  
9 glad that we are finally considering my amendment after  
10 what has been a rather lengthy ongoing debate on  
11 government run health care with everybody trying to find  
12 the level playing field.

13 The Chairman. Could you identify your amendment so  
14 we know which one it is?

15 Senator Roberts. Yes. It is Roberts Amendment D4,  
16 Title 3, Subtitle F, Patient Standard Outcome Research  
17 Act of 2009, short title, Protect Patients and Doctors,  
18 Strike Title 3, Subtitle F, Patient Standard Outcome  
19 Research Act of 2009.

20 The Chairman. Thank you.

21 Senator Roberts. Mr. Chairman, I am glad that we  
22 are considering my amendment after this ongoing lengthy  
23 debate on government run health care because I think my  
24 amendment illustrates some of the dangers that are  
25 inherent in such a system.

1           I want to thank Senator Bingaman and Senator Conrad  
2           in particular for pointing out actually asking the  
3           question who runs such a public option or a government  
4           run health care system. I can tell you very quickly who  
5           runs it. It will be eventually given to HHS which used  
6           to be HEW, Department of Health and Human Services and an  
7           outfit called CMS.

8           My Amendment D4 strikes the Chairman's mark  
9           provision of establishing a new patient centered outcomes  
10          research institute to conduct comparative effectiveness  
11          research or CER. All the folks that are tired of  
12          acronyms, I apologize for that. CER, it is Comparative  
13          Effectiveness Research.

14          Basically CER is the comparison of two or more  
15          medical treatment options to determine which is better.  
16          Now, this can be a very good thing and something that is  
17          needed obviously, advancing medical science and improving  
18          patient outcomes.

19          But CER can also be a very bad thing if it is done  
20          incorrectly or for the primary purpose of containing  
21          costs through the rationing of care. This is the first  
22          of several rationing amendments that we are introducing  
23          today.

24          It is the latter version of CER that I have strongly  
25          opposed in which I seek to prevent with this amendment.

1 First, I would like to acknowledge the hard work that  
2 Chairman Baucus and Senator Conrad have done on this  
3 section. It represents a big improvement over the  
4 comparative effectiveness research provision in the  
5 stimulus bill which is operating right now with regards  
6 to funding and also funding to the Secretary of HHS.

7 It is also an improvement over the HELP Committee's  
8 health care reform bill in which we tried to address the  
9 subject of rationing and were not successful. That said,  
10 I still have major concerns with the establishment of  
11 this new institute. My first overarching concern is that  
12 this institute is unnecessary because this type of  
13 research and dissemination of best practices is already  
14 happening.

15 Medical societies already develop this type of  
16 guidance and make it available to their doctors. The  
17 federal government even has a guideline clearinghouse.  
18 If you didn't know that, there is a guideline  
19 clearinghouse where you can search for medical guidelines  
20 by disease or disorder and specialty.

21 This clearing house now contains 2,458 individual  
22 summaries of guidelines that have been put out by over  
23 100 different medical societies. Most are very much up  
24 to date. Sometimes doctors follow these guidelines and  
25 then again, Mr. Chairman, sometimes they do not. It

1 depends on the unique condition of their patient and the  
2 doctor's professional judgment, as it should.

3 So if this debate is really about best practices and  
4 clinical guidelines, I do not think that the federal  
5 government, which is mostly concerned with the rising  
6 cost of health care, should duplicate the efforts of  
7 those already being undertaken by medical societies whose  
8 only concern is for improved patient care, not cost.

9 The only reason I can think of for the government to  
10 repeat the current efforts is if the true aim of this  
11 section is to shift the focus from improving better  
12 patient care to rationing based on cost. We do not need  
13 so called best practices national standards enforced by  
14 CMS payment policies that will replace the personalized  
15 judgment of your doctor with a one size fits all  
16 government mandate.

17 Moreover, it does not even really make sense to  
18 spend so much time and money developing national  
19 standards that restrict doctor's abilities to practice  
20 medicine. Medical science is constantly evolving. Thus,  
21 these standards will likely become obsolete almost  
22 immediately, making payment conditional on doctors  
23 following these polices out of date and even dangerous  
24 which is why my second overarching issue with this  
25 section and this new CER institute is that it will be

1       ineffective, out of date and possibly dangerous from the  
2       outset.

3               Comparing the effectiveness of two or more treatment  
4       options, especially in a manner that properly takes into  
5       account the individualized needs of diverse patients is  
6       an expensive and time consuming process that often may  
7       not even result in a clear cut answer to the question of  
8       whether one option is better than the other.

9               Past attempts by the federal government to evaluate  
10       the comparative effectiveness of two treatment options do  
11       provide a good illustration of the frustrating nature of  
12       this research. Even when the studies are well designed  
13       and appropriately funded. Here are the examples.

14               Three government trials are often cited as examples.  
15       One compared older and newer blood pressure medications,  
16       another compared older and newer schizophrenia  
17       medications, and one studied the side effects of hormone  
18       replacement therapy for menopausal women.

19               These three government run studies, CER if you will,  
20       cost a total of \$900 million, resulted in the more  
21       expensive treatment being disfavored of course and were  
22       subsequently at least partially debunked following closer  
23       scrutiny and additional studies.

24               It is very unclear to me whether the CER studies to  
25       be carried out under the direction of this new institute

1 will even be as rigorous or as fully funded as those  
2 examples. Although it is clear that the CER provisions  
3 that passed as part of the stimulus package earlier this  
4 year most certainly will not.

5 Moreover, the selective interpretation of the data  
6 gathered from each of these studies reveals the inherent  
7 conflict of interest that arises when government is both  
8 the payer and the researcher. It is thus clear to me  
9 that government run CER, Comparative Effectiveness  
10 Research, especially if it is being conducted to inform  
11 coverage or payment levels, is likely to be ineffective  
12 and even dangerous for patients.

13 That brings me to my final concern and that is the  
14 potential for CER to be used as a rationing tool by the  
15 government, i.e., CMS.

16 In light of the huge incentives for the government  
17 to use CER as a justification to reign in costs, I am  
18 very concerned with this bill's failure to protect  
19 patients and doctors against CER-driven government  
20 rationing and interference.

21 We must prohibit the government from using the  
22 results of CER to ration care. Instead, the results of  
23 CER, Mr. Chairman, should be disseminated to patients and  
24 doctors so that they can evaluate what treatment  
25 decisions are best, not the government.

1           Additionally, we must prohibit costs from being a  
2 factor in the conduct of CER, patient outcomes should be  
3 the only allowable factor in determining the  
4 effectiveness of competing treatment options.

5           Because this section establishing the patient  
6 centered outcomes research institute is unnecessary,  
7 because it is likely to be out of date from its  
8 inception, ineffective and perhaps even dangerous, and  
9 because it does not sufficiently protect patients and the  
10 doctor/patient relationship from government rationing and  
11 interference, the Roberts Amendment D4 strikes the entire  
12 section. I urge my colleague's support.

13           The Chairman.    Senator Conrad?

14           Senator Conrad.   This debate reminds me a little  
15 about reading about the medical treatment of George  
16 Washington in his final days. At the time medical  
17 practice dictated that if a patient was weak, would you  
18 bleed him. That is what they did to President  
19 Washington. They bled him.

20           In the notes, if you read the notes it is very  
21 interesting. The notes kept by the medical team, they  
22 said that we noted that General Washington, President  
23 Washington was weak so they bled him. Then the next set  
24 of notes said he seemed even weaker, so we bled him some  
25 more.

1           Hours later they noted he seems to weaken further,  
2           so we bled him some more. The whole point of Comparative  
3           Effectiveness Research is to use science to determine  
4           what works and what does not work.

5           Let me just tell you a partial list of the groups  
6           who have endorsed the patient centered outcomes research  
7           that is in this bill. The American Medical Association,  
8           the American Medical Group Association which represents  
9           the large groups, multi-specialty groups that all of us  
10          have talked about as being the best examples in American  
11          medical care. That includes Kaiser Permanente, the Mayo  
12          Clinic, the Cleveland Clinic, Geisinger, AARP, the  
13          Friends of Cancer Research, the American Association of  
14          Neurological Surgeons, the Alliance for Specialty  
15          medicine, the National Health Council, the Society for  
16          woman's' Health Research, the American Association of  
17          People with Disabilities, the Alliance for Aging  
18          Research, the Association of Clinical Research  
19          Organizations, the Epilepsy Foundation, the National  
20          Alliance on mental illness, the National Business Group  
21          on health, the National Breast Cancer Coalition, the  
22          consortium for Citizens with Disabilities, the Mental  
23          Health America, the Heart Rhythm Society, the American  
24          Society of Plastic Surgeons and on and on and on it goes.

25          The American Medical Association said this about the

1 provisions in the bill. We believe this approach will  
2 promote physician confidence in CER research and advance  
3 adoption of CER findings into clinical practice. CER  
4 stands for Comparative Effectiveness Research.

5 We are pleased the Chairman's mark includes  
6 provisions establishing secure and stable funding for a  
7 broad research focus. The Chairman's mark establishes  
8 the framework, the framework that ensures high  
9 evidentiary and scientifically based methodological  
10 standards are met.

11 They go on to say the Chairman's mark strikes an  
12 important balance between support of research and  
13 dissemination of the findings. We are pleased the bill  
14 will include language that underscores the comparative  
15 effectiveness research ultimately is designed to support  
16 informed decision-making, not dictated.

17 The concerns raised about comparative effectiveness  
18 research have already been addressed in the Baucus plan.  
19 It establishes limits in how the HHS Secretary can use CE  
20 research and requires a transparent process. It prevents  
21 the Secretary from denying coverage for a service or item  
22 based solely on comparative effectiveness research.

23 It prohibits the Secretary from using the research  
24 for coverage or reimbursement in ways that discriminate  
25 against individuals because of age, disability or

1 terminal illness and it prevents the use of dollars per  
2 quality adjusted life year as a threshold to establish  
3 which treatments are recommended.

4 Finally, Mr. Chairman, let me just say that there  
5 are real world examples of why comparative effectiveness  
6 research is important. Prostate cancer, there are three  
7 treatment options today. No one knows for certain which  
8 one works best. Research could help patients and doctors  
9 make a more informed decision.

10 On coronary disease, in 2009 comparative  
11 effectiveness studies showed for patients age 65 and up  
12 mortality was lower with coronary artery bypass surgery.  
13 For patients 55 and younger, mortality was lower with  
14 per-cutaneous coronary intervention.

15 On colon cancer. Within the past two years, CE  
16 research has identified which treatments are toxic for  
17 patients so they can be spared from treatments having no  
18 benefit for them.

19 On breast cancer. In 2004 a comparative  
20 effectiveness study found that MRIs are more sensitive  
21 for detecting breast cancers than mammography, clinical  
22 breast exams or ultrasound in women carrying certain  
23 genetic mutations.

24 Mr. Chairman, members of the committee, comparative  
25 effectiveness research is about science. Science in

1 medicine. That is something that was led, the scientific  
2 method was led in the United States. Johns Hopkins is  
3 the 19 teens led scientific revolution in medicine. It  
4 has paid enormous dividends. Let us pursue that path.  
5 Let us not turn back the clock.

6 Senator Kyl. Mr. Chairman?

7 The Chairman. Senator Kyl?

8 Senator Kyl. Thank you. I strongly support  
9 Senator Roberts' amendment and I would like to address  
10 three of the points that Senator Conrad just made. He  
11 referred to the famous bleeding of President Washington.

12 But I submit that had this legislation been the law  
13 at that time, that is exactly what would have happened,  
14 because that was the standard of care recognized in the  
15 industry at the time.

16 Senator Roberts. Would the Senator yield on that  
17 point?

18 Senator Kyl. Sure.

19 Senator Roberts. I think that --

20 Senator Kyl. You may remember that, as a matter of  
21 fact.

22 Senator Roberts. Yes, I was here during that  
23 particular time. I think the General was covered by a  
24 form of Medicare that was very early in that particular  
25 stage. The CER recommendation was to use leeches as

1       opposed to bleeding.

2               So, consequently, I do not think we got anywhere.  
3       It is a good comparison on regard to what CER could be  
4       used by by CMS under the direction of the Department of  
5       Health and Human Services, when we are having all these  
6       adequate studies by the very people that the Senator  
7       mentioned who were conducting -- I think there are 2,000  
8       something here -- pardon me for the delay -- 2,458  
9       individual summaries of guidelines have been put out by  
10      over 100 different medical societies, basically the same  
11      people that the distinguished Senator mentioned.

12              I thank the Senator for yielding.

13              Senator Kyl.    Thank you, Senator Roberts.    The  
14      bottom line here is there does need to be flexibility on  
15      the part of providers to determine what the best standard  
16      of care in a particular situation is.

17              When you lock that in with the decisions that are  
18      made by the Federal Government based upon a particular  
19      study, you have automatically limited that flexibility.

20              Senator Conrad cited several benefits of CER, noting  
21      various studies and Johns Hopkins was one that he  
22      specifically mentioned.    I would note these are all  
23      private studies and, as Senator Roberts just said, over  
24      the last decades, there have been probably billions and  
25      billions of dollars spent by private entities,

1       universities, research groups and others to determine  
2       what the best practice is in a given situation.

3               This kind of research, CER, has been around for a  
4       long time and all the folks in the medical profession  
5       will tell you that it is very helpful to them. It is  
6       very beneficial.

7               That is not the point. Nobody is arguing that CER  
8       is not good, comparative effective research. What we are  
9       arguing is that in the hands of the private sector, the  
10       folks that Senator Conrad was referring to, it has been  
11       very useful.

12               But you have the government in charge of that  
13       research and you immediately get into a situation where  
14       the government is going to use that research for making  
15       decisions on coverage, on reimbursement, and on other  
16       factors that will ultimately lead to the rationing of  
17       health care.

18               Now, when I get to my amendment, I will point out  
19       that that concern has obviously been recognized, because  
20       there is even a provision of the bill that seeks to  
21       prevent that bad result, recognizing that it would be a  
22       bad result. But I will also point out why the bill,  
23       while it gives with one hand and takes away with the  
24       other and is ineffective in achieving the result.

25               So I think we all fear that the CER could be used by

1 the government to deny care. It is just a question of  
2 whether we have an adequate safeguard to prevent that  
3 from happening or not.

4 Finally, I would just note that while the Senator  
5 read a list of groups that support the bill, supporting  
6 the bill is not the same as supporting this particular  
7 provision without amendment and I would note the American  
8 Medical Association, in particular, has supported my  
9 Patients Act, which is the name of the legislation that I  
10 had raised on the floor of the Senate and which I will be  
11 offering next as an amendment that would specifically bar  
12 the use of this research for rationing rather than to  
13 rely on the language of the bill, which does not do the  
14 job.

15 Thank you, Mr. Chairman.

16 Senator Ensign. Mr. Chairman?

17 The Chairman. Thank you very much, Senator. Who  
18 seeks recognition? Senator Ensign?

19 Senator Ensign. Mr. Chairman, just a couple of  
20 comments. When you are a health care provider and you  
21 are out there, when you are whatever kind of a physician  
22 you are and you are looking at your patient and there is  
23 a best practice, only about half the doctors, from what I  
24 understand, in the United States do practice best  
25 practices today and that needs to be improved. That is

1 completely unacceptable.

2 We can have lower costs with better outcomes, with  
3 the idea of what the Chairman has in his mark. I think  
4 what some of us are concerned about is that when the  
5 government is involved, medicine advances so rapidly.  
6 Even -- even though this is a partnership, when the  
7 government has an involvement, changing the best practice  
8 can happen too slowly compared to medical advances, and  
9 that is what I am concerned about.

10 The other concern is, obviously, whether this gets  
11 used in rationing. NICE, the National Institute of  
12 Comparative Effectiveness, over in Great Britain was set  
13 up with the same kinds of ideas that are in this  
14 amendment.

15 I realize you have tried to put in the safeguards,  
16 but it is now used over in Europe, over in Great Britain,  
17 to ration care, to basically put a value on somebody's  
18 life, and if they are not valued at a certain point, then  
19 they get denied care. They get rationed care, and I  
20 think that that is what some people are also concerned  
21 with.

22 But the idea that the Chairman has put in his mark,  
23 and the reason I think that you are seeing even some of  
24 the groups out there, like Cleveland Clinic, like the  
25 idea of this, is because to get to best practices is the

1 right thing to do, to set those standards out there.

2 As a matter of fact, for instance, if you can set up  
3 algorithms in electronic health records for best  
4 practices, not to necessarily determine the care, but at  
5 least if a patient is not responding exactly the way a  
6 best practice should be, a doctor should be alerted to  
7 when they are going outside of best practice. They should  
8 know what the best practice is, and that is one of the  
9 reasons technology can actually help us with this.

10 The fear, though, is that when you put it in the  
11 government, when you need to make those changes, as  
12 medicine advances, those changes will not be able to be  
13 made fast enough. I will give you just one quick example  
14 from my own personal experience.

15 When I was doing my veterinary internship down in  
16 Los Angeles, I actually did a study. It was dealing with  
17 CPR and I was doing a study, and I did it at UCLA and  
18 comparing the newer techniques in CPR.

19 Well, even in the private sector, when newer  
20 techniques in CPR were developed, getting those changes  
21 in standard practice were very difficult. Even though  
22 the research was showing that they needed to be changed,  
23 with some of the drugs that were used, with some of the  
24 techniques that were used, it was very difficult to get  
25 those changes. It literally took years.

1           Well, if you put government on top of that, it could  
2           literally take even longer to get some of the changes in  
3           best practices. So I think there are legitimate  
4           concerns, Mr. Chairman, with what is in the mark, but  
5           your intent in the mark, I think, is right. It is just  
6           in the practice of it, I think that a lot of us have  
7           concerns with how exactly it will be carried out.

8           The Chairman. Thank you, Senator. Not to prolong  
9           the debate, but let me ask Ms. Bishop a couple of  
10          questions just to clear the record here, so we all have  
11          an idea what is and what is not in the modified mark.

12          I wonder, Ms. Bishop, if you could address several  
13          concerns that have been raised here. One is rationing.  
14          It is my understanding that requests to various  
15          organizations we have written in language that addresses  
16          that point. If you could just outline what some of the  
17          protections are in the mark.

18          Ms. Bishop. Thank you, Mr. Chairman. I will be  
19          happy to do that. I think that the concern about  
20          rationing care really came to us as a concern about the  
21          government using the research to ration care, either the  
22          Secretary of HHS through the Medicare program and  
23          whatnot.

24          So the protections that we have in the Chairman's  
25          mark are -- we have several protections. One is that we

1 have put limitations around the use of the research for  
2 the Secretary of HHS. So the Secretary of HHS would be,  
3 in a sense, able to use the research that would come from  
4 the institute, but they would do so as a privilege, if  
5 you will.

6 They would not be able to use the research in any  
7 manner -- the Secretary would not be able to use the  
8 research in any manner that the Secretary saw fit. So  
9 what we say is we say that the Secretary may use any  
10 research that comes from the institute as long as certain  
11 conditions are met.

12 The Secretary can use the research as long as it  
13 does so in a transparent way. So the Secretary can use  
14 the research as long as, in the use of the research, it  
15 provides for public comment on how it uses the research  
16 and it makes it absolutely clear how it is using the  
17 research.

18 It cannot use the research in a backdoor way where  
19 nobody understands --

20 The Chairman. What would the Secretary do with the  
21 research?

22 Ms. Bishop. Excuse me. The Secretary can use the  
23 research to make coverage decisions in certain federal  
24 programs. So the Secretary can use the research, if it  
25 felt like it was appropriate, to make a coverage

1 determination within, let us say, its domestic programs.

2 The Chairman. What about the cost concerns? There  
3 is some concern that the Secretary is going to deny  
4 certain procedures or drugs or whatnot because it is too  
5 costly.

6 Ms. Bishop. Right. So we have dealt with that  
7 issue in that we have prohibit or we limit the institute  
8 in the type of research that it can pursue to clinical  
9 comparative effectiveness outcomes.

10 So it is not going to be looking at cost  
11 comparisons. It only is going to be authorized to look  
12 at the clinical outcomes. So in other words, not what  
13 technologies cost relative to each other, but how well  
14 they perform in clinical outcomes, for example,  
15 mortality.

16 The Chairman. So is cost a consideration at all?

17 Ms. Bishop. No.

18 The Chairman. Not at all. It is all clinical,  
19 clinical comparativeness.

20 Ms. Bishop. It is clinical. Very clearly, the  
21 institute is prescribed only to focus on clinical  
22 outcomes.

23 The Chairman. What about the repetition argument?  
24 It is already done, this research.

25 Ms. Bishop. I think that is a very interesting

1 argument. I just wanted to, if I could, just read a  
2 sentence from the MedPAC report about comparative  
3 effectiveness research.

4 Basically, MedPAC says that there is not enough  
5 credible empirically-based information for health care  
6 providers and patients to make informed decisions about  
7 alternative services for diagnosing and treating the most  
8 common clinical conditions.

9 So what that means, to Senator Ensign's point, is  
10 that the practice of medicine needs to improve and that  
11 it needs to be encouraged to use the evidence that is  
12 there. But there is another piece to the puzzle. There  
13 is not enough credible evidence on which these guidelines  
14 or these decisions are based. We need both.

15 MedPAC is saying we need more credible evidence and  
16 then there needs to be a way in which the medical  
17 societies, if you will, have more encouragement to use  
18 the medical evidence.

19 But that is not what the Chairman's mark does. The  
20 Chairman's mark only creates more opportunity to provide  
21 more evidence. So we are really working on the part of  
22 the equation that says do we know enough about how  
23 medicine actually works.

24 The Chairman. Is there anything in this mark that  
25 could be interpreted as comparative effectiveness

1 research getting in the way between a patient and his or  
2 her doctor? My understanding is that this is just  
3 information, evidence-based information. Then the  
4 provider can make any decision that he or she wants to  
5 make in consultation with the patient. Is that correct?

6 Ms. Bishop. That is correct.

7 The Chairman. Any further discussion?

8 Senator Roberts. Yes, Mr. Chairman. I have a  
9 couple of questions for the staff, and I thank the staff.  
10 Number one, about transparency and to make sure that the  
11 Secretary of HHS, and really you are talking about  
12 whoever heads up CMS.

13 But my question -- does anything in this provision  
14 prohibit costs from being a factor in CER, prohibit?

15 Ms. Bishop. There is not a specific prohibition on  
16 the institute looking at costs. But because this mark  
17 actually establishes, there is no authority for the  
18 institute to go beyond what is prescribed in the statute.

19 Senator Roberts. But that institute will make  
20 recommendations to the Secretary and, in turn, to CMS. I  
21 mean, they have to implement it.

22 Ms. Bishop. No. But the institute does not make  
23 any recommendations. It is prohibited from making any  
24 recommendations about any medical decisions. There are  
25 no recommendations that the institute can make. It is

1 expressly prohibited from making any recommendations.

2           Senator Roberts.    But the Secretary can still use  
3 that, Mr. Chairman.   Let me just remind you, the Federal  
4 Government has a guideline clearinghouse with 2,458  
5 individual summaries of guidelines that have been put  
6 out, over 100 different medical societies, the very  
7 societies mentioned by my friend from North Dakota.  
8 Sometimes these doctors follow the guidelines, sometimes  
9 they do not.

10           But as Senator Ensign pointed out, it depends on the  
11 doctor and the patient.   I am concerned that, because the  
12 Secretary administers Medicare, her CER-informed policies  
13 will necessarily disparately impact the elderly.   And I  
14 am also concerned because there is not anything in this  
15 bill that prohibits them from using cost as a factor in  
16 CER.

17           Same amendment we considered in the Health  
18 Committee.   They took a look at the word "prohibit."   It  
19 was the definition of what "prohibit" is and held it over  
20 for a day and then it was dropped.

21           I do not see anything in this provision that  
22 prohibits the Secretary and, more especially, the people  
23 that run CMS and their past record, from doing this kind  
24 of thing.

25           I just want to make it very clear that I am not

1       against advancing medical science. That would be absurd  
2       for anybody on this committee. What I oppose is the  
3       government, a body primarily concerned with reining in  
4       costs, conducting CER, especially without prohibitions  
5       against cost being a factor and, also, protections for  
6       our patients and our doctors.

7             Senator Kyl.    Mr. Chairman, may I ask a question?

8             The Chairman.    Senator Kyl?

9             Senator Kyl.    There is nothing in the mark that  
10       prohibits the Secretary from considering cost, as well as  
11       clinical effectiveness, is there?

12            Ms. Bishop.    For Medicare purposes, the Secretary  
13       has no authority to consider cost and coverage  
14       determinations. There is no authority today for the  
15       Secretary to do that and this mark does not change that.

16            Senator Kyl.    Is there any prohibition? That is my  
17       question.

18            Ms. Bishop.    There is no prohibition, because there  
19       is no authority. There is no authority for the Secretary  
20       to use cost and coverage determinations today.

21            The Chairman.    Let me ask this question. Why not  
22       just add the sentence? If there is no authority, why not  
23       just add the sentence that prohibits cost as a basis?

24            Senator Roberts.    That was my second amendment.

25            The Chairman.    I do not know. I am just asking the

1 question. If there is no authority, I understand that.

2 Senator Kyl. Mr. Chairman, that is exactly the  
3 point. Then the second point is that it is not just the  
4 Secretary, because there are other federal agencies,  
5 entities, people and so on. So you would have to have  
6 CMS, for example -- that is what Senator Roberts is  
7 greatly concerned about is CMS.

8 The Chairman. I understand.

9 Senator Kyl. I take your point.

10 The Chairman. I am just trying to see if there is  
11 any reason not to add the sentence that cost -- that  
12 prohibits the use of cost in making a decision here.

13 Ms. Bishop. One of the things that we do include  
14 in the mark is a prohibition, and there are actually more  
15 prohibitions that I did not describe, but we do have a  
16 prohibition that reflects the concern about quality  
17 adjusted life years; in other words, the measures that  
18 are used by the U.K.

19 We expressly prohibit the institute from developing  
20 any cost thresholds and the Secretary from using or  
21 developing any cost thresholds.

22 But I guess the concern was for the prohibition that  
23 when the institute is looking at the areas that need  
24 study, that need research, that one of the issues that it  
25 could consider is how much evidence is there for a

1 particular treatment or condition and whether or not this  
2 condition is prevalent in the United States in terms of  
3 the number of people who have it or the amount of money  
4 that is spent on it.

5 I think the concern there, the reason why we did not  
6 include an express prohibition is that we did not want to  
7 limit the institute from considering areas of science  
8 that have a budgetary impact, if you will.

9 What I mean is that the criteria that the institute  
10 is like is there an evidence gap, is there variation, is  
11 this something that has a large impact on expenditure.

12 Senator Roberts. That is precisely what I am  
13 worried about. I accept the Chairman's concern or  
14 sharing my concern, but it falls to the Secretary and  
15 while she does not have authority to do that, CMS has to  
16 implement it and if you get into one of these -- how did  
17 you describe it, large what -- large outcomes that would  
18 affect costs of health care, et cetera, et cetera.

19 Ms. Bishop. What I said was that it is a criteria  
20 that the institute could look at, could use to focus the  
21 research, for example, on blood pressure or diabetes.  
22 The institute needs to be able to consider the prevalence  
23 of the gap in evidence.

24 Then if we were to prohibit the institute from  
25 looking at costs, it would limit the institute from

1 saying, "Well, how big of a problem is this?" We need to  
2 focus on the problems that are the most prevalent, that  
3 are the most worrisome from a clinical perspective, but  
4 also how many people does this have an impact on.

5 Senator Roberts. I think we already know that, Mr.  
6 Chairman, with the NIH and with these guidelines that are  
7 already out by this National Guideline Center. I am not  
8 saying it right. I think everybody on this committee  
9 could list the top five in regard to our concern in  
10 regard to patients and the effectiveness of trying to  
11 treat these patients.

12 It also occurs to me that the mark allows the  
13 Secretary to ration care so long as she does so in an  
14 open and transparent manner. You mentioned, sir, that it  
15 might be a good idea to protect patients and doctors. I  
16 have an amendment here to prohibit costs from being a  
17 factor in any comparative clinical effectiveness research  
18 conducted using federal funds, including funds from the  
19 subtitle, et cetera, et cetera, et cetera.

20 Again, I tried it in the Health Committee.  
21 Everybody thought it was a pretty good idea until they  
22 started to thinking about it and then it went the way of  
23 all things.

24 I just think that given the past record of CMS and  
25 given the past record of what could happen, that CMS

1 already uses, if you will pardon the expression,  
2 pseudoscience, like least costly alternatives and  
3 substantial equivalent, to deny coverage of expensive  
4 drugs and treatments based on cost.

5 CER will be the new golden grail or rod that the  
6 head of CMS will come down from the mountain, Obama Care,  
7 and inflict all of these decisions on all of our  
8 providers.

9 The Chairman. Senator Bingaman?

10 Senator Bingaman. Mr. Chairman, let me just  
11 express my view. I do think we are meeting ourselves  
12 coming around the corner here. I think our problem in  
13 our health care system is not that we are giving too much  
14 attention to cost.

15 I think that, clearly, we should be doing research  
16 in areas that hold out promise of saving us money as a  
17 country, as a government, everything else. There are  
18 certain procedures and problems that afflict Americans  
19 that are extremely costly and extremely painful and cause  
20 all sorts of difficulty for the individuals who contract  
21 those health care problems, and I think those are exactly  
22 the areas that we ought to be concentrating our research  
23 in.

24 So I would not want to support explicit prohibitions  
25 against the Secretary or the institute ever looking at

1 the issue of cost. I think that would be a mistake.

2 The Chairman. Senator Stabenow?

3 Senator Stabenow. Thank you, Mr. Chairman. I  
4 would also speak against the amendment. I appreciate the  
5 concerns and frustrations about CMS and, certainly, over  
6 the years here as a Senator, I have had those, as well.

7 But I think Senator Bingaman's "We are meeting  
8 ourselves going around the corner" is a pretty good  
9 example of what is happening here in terms of the  
10 circular nature of this whole discussion.

11 Right now, we have rationing in this country. It is  
12 based on whether or not you can afford to get insurance  
13 and whether or not you can afford to pay for good  
14 insurance and pay the co-pays and deductibles and so on.

15 I view what we are trying to do in this bill is to  
16 stop that so that we do not have rationing based on the  
17 fact that somebody may lose their job or may not be able  
18 to afford to get health care or small business cannot  
19 afford to get health care.

20 What I do not understand is this idea that somehow  
21 having information about what works, what medical  
22 procedures are the best, is dangerous. I find that a  
23 very interesting discussion. I know that this has been  
24 whipped into a frenzy and it is all involved in all the  
25 fear tactics that have been used about this legislation

1 and about what the President has been talking about, as  
2 well.

3 But at the same time, we have had strong bipartisan  
4 support for the National Institutes of Health to gain  
5 information, to develop cures and treatments and to find  
6 out what causes various diseases. So to go the next step  
7 and say that for clinical purposes, to be able to find  
8 out what works the best and what does not work and make  
9 sure that is available for doctors, why would that be a  
10 problem?

11 I do not understand that. When we look at what we  
12 are talking about in terms of clinical outcomes, we have  
13 seen tremendous cost savings by comparing generic drugs  
14 with brand name drugs and being able to put competition  
15 in the marketplace, but sort of comparing options and  
16 giving doctors and patients choices.

17 That had nothing to do with taking away care. It  
18 had nothing to do with rationing in the sense of saying  
19 to someone "You cost too much" or "You are too old" or  
20 some other criteria in terms of withholding care. None  
21 of us would be supporting that, none of us.

22 The idea that this has been blown up into some issue  
23 I think is really, really unfortunate, because I do not  
24 know about anyone else on the committee, but I certainly  
25 want for my daughter and son and daughter-in-law and two

1 small grandchildren to make sure that my doctor and their  
2 doctors know the best treatments and have the best  
3 clinical evidence to be able to treat them.

4 I cannot imagine that somehow from what the Chairman  
5 has worked on so hard to take us to that point, that we  
6 have turned that around to somehow be afraid of having  
7 information about what works and what does not work.

8 I certainly appreciate the constraints that have  
9 been on in the mark to make sure that the information is  
10 used appropriately. I think we would all support that.

11 Mr. Chairman, I oppose the amendment.

12 The Chairman. Senator Cornyn?

13 Senator Cornyn. Mr. Chairman, thank you. Just  
14 briefly. Surely, my colleague from Michigan would  
15 understand the concern when professional medical  
16 associations, which already have best practices for their  
17 various medical specialties, we all understand the  
18 benefit of that.

19 We want the best practices to be used in each and  
20 every circumstance. When you marry that with who pays  
21 the bills, that is where the concern comes in and that  
22 is, to me, the concern about the public option, about the  
23 growth of government being not only the one who pays the  
24 bills, but the one that decides what they are going to  
25 pay for.

1           As we have seen in the course of Medicare and  
2 Medicaid, government cuts payments to physicians and  
3 providers as a way of controlling cost, which is  
4 rationing writ large.

5           So it is not a tremendous leap to say if you are  
6 going to combine this comparative effectiveness research  
7 with the power to decide who gets paid and who gets paid  
8 for what that it will be used to limit access to care.  
9 That is the concern I have and that is really the  
10 underlying concern, I think, in the amendment, which I  
11 strongly support.

12           The Chairman. I see no Senator seeking  
13 recognition. A roll call has been requested. The Clerk  
14 will call the roll.

15           The Clerk. Mr. Rockefeller?

16           The Chairman. No by proxy.

17           The Clerk. Mr. Conrad?

18           The Chairman. No by proxy.

19           The Clerk. Mr. Bingaman?

20           Senator Bingaman. No.

21           The Clerk. Mr. Kerry?

22           The Chairman. No by proxy.

23           The Clerk. Mrs. Lincoln?

24           The Chairman. No by proxy.

25           The Clerk. Mr. Wyden?

1           The Chairman.    No by proxy.  
2           The Clerk.     Mr. Schumer?  
3           The Chairman.    No by proxy.  
4           The Clerk.     Ms. Stabenow?  
5           The Chairman.    No.  
6           The Clerk.     Ms. Cantwell?  
7           The Chairman.    Pass.  
8           The Clerk.     Mr. Nelson?  
9           The Chairman.    No by proxy.  
10          The Clerk.     Mr. Menendez?  
11          The Chairman.    No by proxy.  
12          The Clerk.     Mr. Carper?  
13          The Chairman.    No by proxy.  
14          The Clerk.     Mr. Grassley?  
15          Senator Grassley.   Aye.  
16          The Clerk.     Mr. Hatch?  
17          Senator Grassley.   Aye by proxy.  
18          The Clerk.     Ms. Snowe?  
19          Senator Snowe.    No.  
20          The Clerk.     Mr. Kyl?  
21          Senator Kyl.     Aye.  
22          The Clerk.     Mr. Bunning?  
23          Senator Bunning.   Aye.  
24          The Clerk.     Mr. Crapo?  
25          Senator Crapo.    Aye.

1           The Clerk.    Mr. Roberts?

2           Senator Roberts.   Aye.

3           The Clerk.    Mr. Ensign?

4           Senator Ensign.    Aye.

5           The Clerk.    Mr. Enzi?

6           Senator Grassley.   Aye by proxy.

7           The Clerk.    Mr. Cornyn?

8           Senator Cornyn.    Aye.

9           The Clerk.    Mr. Chairman?

10          The Chairman.    No.

11          The Clerk.    Ms. Cantwell?

12          Senator Cantwell.   No.

13          The Chairman.    The Clerk will tally the vote.

14          The Clerk.    Mr. Chairman, the final tally is nine

15          ayes and 14 nays.

16          The Chairman.    The amendment fails.  Senator Kyl,

17          you are recognized.

18          Senator Kyl.    Thank you, Mr. Chairman.  This is

19          amendment number D-8 and it does follow on directly to

20          Senator Roberts' amendment.

21          This is a more restricted version.  Rather than

22          striking the title, we simply say that this research

23          cannot be used for rationing.  There is no objection to

24          CER research, although most people at least -- let me put

25          it this way.

1           I would prefer to see research conducted in the  
2 private sector. This is not something the government  
3 needs to do, as Senator Conrad pointed out a while ago.  
4 There has been a lot of research in this area and  
5 physicians and hospitals and others find it very, very  
6 useful.

7           But it is one thing to find a new study useful in  
8 determining what to do in a particular case. It is quite  
9 another to have the government tell you that you must use  
10 treatment C rather than treatment A or B. You are the  
11 doctor, you have examined the patient, you have a sense  
12 as to what is best in this particular case, and that  
13 research can guide you and inform you, but that is much  
14 different than saying that it has got to be used.

15           So what our amendment does is to prohibit the use of  
16 the research for denying coverage, in other words,  
17 rationing care.

18           Now, this amendment is the same as the Patients Act  
19 of 2009, with just two changes. By the way, Mr.  
20 Chairman, the amendment D-8 has been modified in two ways  
21 and I will explain what those two ways are.

22           Originally, it simply said the Secretary of HHS. It  
23 is clear that there are other governmental entities or  
24 agencies or persons who may also have some role, as  
25 Senator Roberts has said, for example, CMS. So this

1 amendment simply applies to any federal department,  
2 office or representative.

3 So that should pick up anybody who might be using  
4 this research to establish coverage decisions. Second,  
5 in addition to applying to government programs, of  
6 course, it applies, as well, to private insurance.

7 And here is exactly what it says, that  
8 notwithstanding any other provision of law, any federal  
9 department, office or representative shall not use data  
10 obtained from the conduct of comparative effectiveness  
11 research, including such research that is conducted or  
12 supported using funds appropriated under the stimulus  
13 law, to deny coverage of an item or service under a  
14 federal health insurance program, as defined in law, or  
15 private insurance, and that it shall ensure that  
16 comparative research conducted or supported by the  
17 Federal Government accounts for factors contributing to  
18 differences in the treatment response and treatment  
19 preferences of patients, including patient reported  
20 outcomes, genomics, and personalized medicine, the unique  
21 needs of health disparity populations and indirect  
22 patient benefits; and, of course, finally, that nothing  
23 in the section would be construed as affecting the  
24 authority of the drug commissioner, the Commissioner of  
25 FDA to deny certain drugs being put on the market.

1           The point here is to say that if this research is  
2 going to be conducted and paid for, in part, by the  
3 United States Government, at least no federal official  
4 will use it to deny coverage.

5           Now, the mark that the Chairman has actually  
6 recognizes this problem. It recognizes that it could be  
7 a big problem, and that is why there is specific language  
8 in there that says the Secretary of HHS would be  
9 prohibited from denying coverage based solely on a study  
10 conducted by the institute.

11           Now, the problem with that limitation is that there  
12 are four big loopholes in it. In other words, if we are  
13 really trying to make sure that the Secretary or any  
14 other federal official does not use this to ration care,  
15 let us say that, as my amendment does.

16           Here are the four loopholes in the existing  
17 language. First, as I said, it is not just the  
18 Secretary. So let us make sure it is any federal  
19 official.

20           Second, from denying coverage based solely on a  
21 study. Now, you can deny coverage based on a lot of  
22 different factors and if you have a study that says this  
23 is much more cost-effective than that, it is not hard to  
24 come up with some factor that you also base your decision  
25 on.

1           That word "solely" is big enough to drive a truck  
2 through. So that caveat does not work to really limit  
3 the Secretary or anybody else from using this research to  
4 ration care.

5           Third, on a study conducted by the institute. There  
6 may be other research that is done in addition to the  
7 study conducted by the institute. For example, the bulk  
8 of the stimulus money did not go to the institute, but  
9 will be used to conduct comparative effectiveness  
10 research, but it is a different entity that uses it.

11           What is that entity called? The Federal  
12 Coordinating Council. I am sorry. So the bottom line  
13 here is I very much appreciate what both Senator Conrad  
14 and Senator Baucus tried to do in being response to the  
15 various concerns expressed about rationing.

16           But if we acknowledge those concerns are real, let  
17 us make sure the language is tight enough so that it does  
18 not permit rationing. When you say "based solely on,"  
19 you are not prohibiting it. When you say just the  
20 Secretary, you are not saying it applies to others. When  
21 you are saying a study conducted by the institute, what  
22 about the impact of research conducted by the entity that  
23 is funded under the stimulus package by over \$1 billion?

24           Again, that is the Federal Coordinating Council,  
25 again, just for the record. Of that \$1.1 billion,

1 actually, only \$10 million would apply to the institute  
2 under this bill.

3 I think the other point is that, again, what we give  
4 on one hand we take away on the other. There is a  
5 provision that says the Secretary would be required to  
6 use an iterative and transparent process when using  
7 research from the institute in making coverage  
8 determinations.

9 So it is clear that while the Secretary is going to  
10 have to be transparent, she can still use the research to  
11 make coverage determinations, and that is what our  
12 concern is here. Use the research to allow physicians  
13 and other providers to appreciate what, in normal  
14 circumstances for most people, is the best practice, but  
15 do not purport to say that we are going to dictate, to  
16 determine, to specify, to make coverage determinations as  
17 a Federal Government entity here based upon that  
18 research, which would be binding in all cases.

19 That, I think, is the reason why the AMA supports  
20 the legislation that I introduced, because it would  
21 ensure that physicians can use the research, but the  
22 government cannot use it to ration care.

23 There are some examples here, Mr. Chairman. In the  
24 interest of time, I will not cite the examples, but I  
25 will note that you can look to the experience in Great

1 Britain and see how this very same type of research is  
2 used to make coverage determinations and those coverage  
3 determinations have the effect of rationing care.

4 So perhaps, since maybe there is some consensus on  
5 this, I will quite while I am ahead. If there is any  
6 question or concern about it, then I can respond to that.

7 Senator Roberts. Mr. Chairman?

8 The Chairman. Senator Roberts?

9 Senator Roberts. I know you would like to ration  
10 debate, but others have had an average of 40 minutes and  
11 Senator Kyl and I have worried about this one particular  
12 topic for some time and, as I have indicated, that has  
13 been the biggest problem I have faced with the Rural  
14 Health Care Coalition in the Senate and the House, being  
15 chairman of both.

16 Senator Kyl was absolutely right. It is true that,  
17 with your direction, this bill is better than the current  
18 policy or the CER that was put into the stimulus. It is  
19 also true that it is better than language in the House  
20 bill, but, in my view, is still not enough.

21 The government should be absolutely prohibited from  
22 using CER to deny payment for coverage for health care,  
23 period, and that prohibition must cover this institute,  
24 as well as the CER funded through the stimulus bill and  
25 any other legislation.

1           The government already rations health care. CMS may  
2 not be as explicit as NICE, the infamous NICE in the  
3 United Kingdom. But make no mistake, the government  
4 currently denies treatments and services to Medicare  
5 patients. CMS is always looking for ways to deny payment  
6 for more expensive treatments.

7           Their recent attempts to use the least costly  
8 alternative policy for asthma treatment is one example  
9 that comes to mind. Another is their refusal to cover  
10 the more costly virtual colonoscopies, which doctors say  
11 could save thousands of lives per year.

12           Already, too often, cost seems to be the driving  
13 factor in many Medicare coverage decisions, not patient  
14 care. In addition, the President is using the Medicare  
15 program as a virtual bank to fund this huge new  
16 entitlement program and he says we can squeeze \$500  
17 billion out of Medicare now.

18           Now, I do not know how on earth you are going to do  
19 that. You can bet that if that is the case, it is going  
20 to be a huge target in the future. Look no further than  
21 the United Kingdom, as the Senator has indicated, the  
22 gentleman from Arizona, for evidence of that conflict of  
23 what happens.

24           So under this kind of budgetary pressure that we  
25 have today and with CMS' own history of rationing,

1 rationing today, I do not trust that agency or any other  
2 government entity not to use CER to improperly justify  
3 the denial of payment for certain treatments.

4 And which treatments will be the government target?

5 Obviously, they are going to be the most expensive,  
6 which are usually the most innovative, and they will  
7 target the oldest and the sickest among us. It does not  
8 take a rocket scientist to see the danger of this  
9 happening.

10 I do not say this as a scare tactic. This is a  
11 warning. If we do not prohibit government from using CER  
12 to deny coverage, there is a very real threat this  
13 country could go down the road that the U.K. has.

14 The Chairman. Senator Bingaman, you are next.

15 Senator Bingaman. Mr. Chairman, let me be very  
16 brief on this. I would oppose the amendment. It strikes  
17 me that we are trying to take a position here that just  
18 is Luddite, to pick a phrase out of the previous years.

19 I think saying that this institute can exist, it can  
20 do this research, but the research cannot be used for any  
21 purpose just does not seem to me to make a lot of sense.  
22 I have heard my colleagues and I agree with some of their  
23 comments criticizing all of the state mandates that have  
24 been put on with regard to health care, and there are 60  
25 or 70 of these.

1           Now, I assume that the Secretary and the Federal  
2 Government is going to draw the line and say we are not  
3 going to subsidize all of this. There are things we are  
4 going to subsidize, but there is stuff that we are not  
5 going to subsidize and if the state wants to do it, then  
6 I have a separate amendment to try to address that issue  
7 and make it real clear that that is what our position  
8 ought to be.

9           But in deciding that, I would hope that the  
10 Secretary would have the very best information about what  
11 are the effective treatments that are available and, as  
12 you have pointed out, Mr. Chairman, and staff has pointed  
13 out, we already provide in the mark that you have  
14 presented to us that there could be no denying of  
15 coverage based solely on a study conducted by the  
16 institute.

17           That does not, to me, justify us going to the next  
18 step and saying we cannot even consider a study done by  
19 the institute or the outcome of a study done by the  
20 institute.

21           So I would strongly oppose the amendment.

22           The Chairman. I might say I have got some  
23 questions, too. As I read the amendment, it basically  
24 says any federal department, office or representative  
25 shall not use data obtained from the conducting of

1 comparative effectiveness research.

2 It states what it says. No federal agency can use  
3 any data which is produced by comparative effectiveness  
4 research to deny coverage of an item or service.

5 What if clinical research shows without a doubt that  
6 one medicine, one procedure, one treatment is not  
7 ineffective, it is harmful, which has often been the  
8 case? This says that that evidence cannot be used in any  
9 coverage decisions and I do not quite get that.

10 Somebody used the word "luddite." I do not know if  
11 that is too strong or not.

12 Senator Kyl. That is probably a little strong, yes,  
13 because --

14 The Chairman. I am sorry, Senator, I have the  
15 floor. I just do not quite understand why we want to  
16 deny any information to any federal entity, including the  
17 VA, including the Pentagon, including any federal agency.

18 Senator Kyl. Any federal program.

19 The Chairman. Any federal program. Those are  
20 federal programs.

21 Senator Kyl. That is right and your mark says the  
22 Secretary of HHS would be prohibited from denying  
23 coverage based solely on a study conducted by the  
24 institute, as I said. We have said the same thing.

25 But there are two caveats in the mark's language

1 that are big loopholes. One is denying coverage solely  
2 based on that. You can always find something else to  
3 justify your decision. Second, this is \$10 million today  
4 to the institute, though there is other funding provided  
5 to the institute, but there is over \$1 billion provided  
6 to the Federal Coordinating Council by the stimulus bill.

7 So it is not just research conducted by the  
8 institute. It is research that the Federal Government  
9 conducts in other ways.

10 But your question actually, I think, raises one  
11 other point. Why would the Federal Government fund this  
12 research if it is not going to use it? That is the  
13 fundamental question.

14 For years, decades, this research has been funded by  
15 the private sector and it has been used by the private  
16 sector to good effect. That is the way it should be. As  
17 soon as you get the Federal Government funding the  
18 research, somebody asks the question you did. Well, do  
19 we not want to use this for some purpose other than just  
20 helping doctors appreciate what good practices are;  
21 telling them that if there is a dangerous practice, for  
22 example? Should we not use it to make coverage  
23 decisions?

24 That is what happens when you get the government  
25 involved in spending the money on this research. If you

1 want to use it for some other purpose --

2 The Chairman. Would my friend yield for a question  
3 when you are done?

4 Senator Kyl. Let me just finish my thought here.  
5 You want to use it for some other purpose other than for  
6 what the research has been used for all of these decades  
7 and in not just a benign way, but a very effective way to  
8 help physicians and other providers figure out what the  
9 best treatment is. But as soon as we start funding it,  
10 then there is going to be another purpose for it.

11 Mr. Chairman, you acknowledged the danger of that  
12 additional purpose with the limitation in the mark right  
13 now that the Secretary would be prohibited from denying  
14 coverage based solely on the institute's research.

15 I am simply saying why just on the institute's  
16 research. The Federal Coordinating will have a whole lot  
17 more money to do the research than the institute, but we  
18 should not use that money for denying coverage any more  
19 than we should use the institute's money.

20 That is why I simply tried to broaden the amendment  
21 to make sure that there was not a big loophole in it.

22 Senator Stabenow. My friend, Senator, you raised  
23 the issue of private insurance companies have been doing  
24 this for years and your concern is about the public  
25 sector.

1           My question would be do you have any concern about  
2           the private sector, who has been doing this kind of  
3           research for years and using it in their decisions to  
4           decide when to deny people, when to authorize payment.

5           From my knowledge, they have been using this in the  
6           private sector for years. The majority of people get  
7           their insurance right now from the private sector, and,  
8           yet, this information is used to determine whether or not  
9           they are going to make payments, whether or not they are  
10          going to provide coverage for people.

11          Senator Kyl.     Senator Stabenow, I do not think that  
12          is correct. What Senator Conrad and I were referring to  
13          was the research conducted by entities like Johns Hopkins  
14          University, medical associations. I know of several  
15          different studies. Research facilities conduct these  
16          studies and the primary purpose is to define best  
17          practices.

18          I am not aware of insurance companies conducting  
19          studies to figure out what is most cost efficient for  
20          them.

21          Senator Stabenow.     It is my understanding, if I  
22          might just add, that private insurers, in fact, have been  
23          involved in comparative research and as they move forward  
24          conducting their business, with making medical decisions  
25          and how they are going to rate and what they are going to

1 pay for and so on.

2 I would ask Ms. Bishop. This amendment would not  
3 affect private insurance. That is correct. But to your  
4 knowledge, are private insurers involved in doing this  
5 kind of research?

6 Ms. Bishop. That is correct. I think that, for  
7 example, the Blue Cross/Blue Shield network of plans has  
8 a technology evaluation center that they use to evaluate  
9 technologies and the effectiveness of technologies.

10 But I think the consensus is that there is not  
11 enough of this research that is credible, that is  
12 unbiased so that this institute would be able to look  
13 where are the gaps in knowledge sort of on a national  
14 scale; where do Americans feel that they do not have  
15 enough evidence to use when they go to the doctor.

16 So that is the point of it. It is not to replace  
17 what a particular health plan or provider, the research  
18 that they provide. It is actually to say, all right, we  
19 need to look at what Americans need as a whole, what  
20 consumers need, what patients need, and those folks are  
21 actually going to be part of the decision-making process  
22 on the board of this new institute, as well.

23 So this is not a government --

24 Senator Kyl. Mr. Chairman, let me reclaim my time,  
25 though, because we are way off the point. There is a big

1 difference between an insurance company that today, will  
2 not be so in the future under this bill, but today  
3 adjusts risks. Of course, they do that kind of research.

4 It is one thing for a private insurance company to  
5 decide what kind of risk it wants to cover and how much  
6 it wants to charge for that. It is quite another for the  
7 United States Government to conduct research, as a result  
8 of which it says to a Medicare patient, for example, "We  
9 are not going to pay for X service. You cannot get X  
10 service, because we do not think it is cost effective or  
11 clinically effective."

12 There is a big difference. One is an insurance  
13 contract and the other is the United States Government  
14 telling you you cannot get it, and that is all we are  
15 trying to do here, to say that if the government is going  
16 to get into the business of doing this research, then we  
17 have got to make sure that it does not deny coverage  
18 based on that.

19 The Chairman's mark goes a long way toward that,  
20 saying, quote, "The Secretary of HHS would be prohibited  
21 from denying coverage based solely on a study conducted  
22 by the institute."

23 If that is a valid principle, why would we limit it  
24 just to a study conducted by the institute, when over \$1  
25 billion in the stimulus package went to the Federal

1 Coordinating Council to do the research, not just the  
2 institute?

3 Second, I do think that the word "solely" in there  
4 is a loophole big enough to drive a truck through, since  
5 you could always find some other reason to deny coverage  
6 in addition to what the research study showed.

7 Senator Cornyn. Mr. Chairman?

8 The Chairman. Senator Cornyn?

9 Senator Cornyn. Thank you, Mr. Chairman. If I may  
10 ask Ms. Bishop. Does the Center for Medicare and  
11 Medicaid Services have least costly alternative authority  
12 now?

13 The Chairman. I am sorry, Senator. Could you  
14 speak up a little bit? I did not hear.

15 Senator Cornyn. Sure. Let me say that louder.  
16 Does the Center for Medicare and Medicaid Services have  
17 least costly alternative authority now?

18 Ms. Bishop. I am checking right now. One second.  
19 Our CMS folks here say that the agency has asserted that  
20 it does have authority to use the least costly  
21 alternative criteria in making reimbursement decisions,  
22 but not coverage decisions.

23 Senator Cornyn. Well, that is, I think, a  
24 distinction without a difference. You say it has the  
25 authority to do it in determining coverage, but not

1 reimbursement.

2 Ms. Bishop. Reimbursement, but not coverage. So  
3 it cannot say that something is not covered, but it can  
4 use it in making reimbursement decisions, but not  
5 coverage decisions.

6 Senator Cornyn. But the bottom line is that the  
7 Center for Medicare and Medicaid Services, if it  
8 determines that there is a less costly alternative, can  
9 decide not to pay for it.

10 Ms. Bishop. I am going to check and see if that is  
11 how the authority is actually implemented.

12 Senator Cornyn. Well, you say not in deciding  
13 coverage, but in deciding reimbursement, if you do not  
14 get paid for one way or another.

15 Ms. Bishop. No, Senator. The way that CMS has  
16 interpreted that authority is that they will pay the  
17 lowest cost for that item. They will not deny access to  
18 that item. They will pay the lowest cost for it. So it  
19 is a reimbursement policy. It is not a coverage policy.

20 So if something is covered, CMS will pay the lowest  
21 cost for it. It is almost like paying the generic cost  
22 for a drug or whatever. But it is not used to deny  
23 anybody access to services.

24 CMS does not have authority to use cost analysis in  
25 making coverage determinations. They just do not.

1           Senator Roberts.    Will the Senator yield?

2           Senator Cornyn.    Yes.

3           Senator Roberts.    That is the point.    CMS is  
4   already rationing via the doctors by changing  
5   reimbursement policy to favor less expensive treatments.

6           CMS is telling the doctor you will do it in the least  
7   costly manner, or you will have to pay the difference  
8   between the more expensive treatment that you prescribe  
9   and the less expensive treatment that CMS will pay for.  
10   That is exactly what happened with asthma.   That is  
11   exactly what happened with colonoscopy, which every  
12   member of this committee ought to have.

13           This is the noninvasive type.   The other type,  
14   people do not want to do that.   But the noninvasive  
15   procedure is more expensive.   So CMS discourages it  
16   through its reimbursement policies.   That is why we are  
17   having rationing now in regards to Medicare and who pays  
18   for what.   That is how Medicare is being rationed.

19           The same thing is true with home health care and the  
20   same thing is true with doctors and the same thing is  
21   true with hospitals.

22           You are doing it through reimbursement in terms of  
23   rationing care now.   What this will do is make that  
24   problem much worse.

25           The Chairman.    Senator, I might say just the exact

1 opposite the case. We are trying to get doctors to  
2 practice much more, and they want to desperately,  
3 evidence-based medicine. They want the information.

4 You will not believe the number of doctors I have  
5 talked to who want to move much more in that direction.  
6 We all talk about these institutes here, like Mayo and so  
7 on and so forth. They very much want to move much  
8 farther in the direction of so-called evidence-based  
9 medicine.

10 Right now, as we well know, if you are a physician,  
11 who visits you a lot? Well, it is the drug rep. The  
12 drug rep comes to your office peddling that particular  
13 brand name drug, it is the greatest thing since sliced  
14 bread. These poor doctors become inundated with all  
15 these reps coming into their office, want this and do  
16 that, so on and so forth.

17 To be honest, doctors try their very best. They  
18 stay up at night reading the latest up-to-date reports,  
19 et cetera. They want help. The hope here is that  
20 finally -- finally -- but here is an institute that will  
21 just kind of help just give clinical comparative  
22 analysis. That is all, just clinical. Then doctors can  
23 decide for themselves in consultation with their  
24 patients, what carrot makes sense, which is helping  
25 evidence-based medicine.

1           Frankly, evidence-based medicine, in my judgment, is  
2 going to help bring down excessive costs. There are a  
3 lot of areas where there are excessive costs in this  
4 system. It is bloated, it is wasteful.

5           If doctors know that this procedure works really an  
6 awful lot better than that procedure, that is going to  
7 help bring down excessive costs. But we are just trying  
8 to help doctors here and help providers here and we have  
9 built in lots of guidelines, a lot of safeguards here to  
10 help prevent some of the abuses that you are concerned  
11 about.

12           I understand that, but I think, on the whole, AMA  
13 wants this. I have a letter I received six days ago.  
14 They want this. The American Medical Association wants  
15 this. So I just urge us to do what is right here and to  
16 try to put in a procedure which is going to help.

17           Senator Cornyn. Mr. Chairman, if I could reclaim  
18 my time.

19           The Chairman. Senator Cornyn, I think we should  
20 vote pretty soon.

21           Senator Cornyn. I agree with Senator Kyl that the  
22 Chairman's mark goes a long way toward achieving the goal  
23 that we want to achieve. What we would like to do is  
24 close the loop entirely and make sure that the government  
25 does not make decisions based solely on cost.

1           If the government is making decisions based on  
2 evidence-based medicines or quality of outcomes as a  
3 component of that, that is what we would expect. But to  
4 make decisions based solely on cost is the concern.

5           This is not an illusory concern, because of what I  
6 believe Senator Roberts and Senator Kyl mentioned, the  
7 experience in Great Britain with the National Institute  
8 for Health and Clinical Excellence, or NICE, which  
9 recently determined that \$45,000 was the most the  
10 government would pay to extend a kidney patient's life by  
11 one quality adjusted year.

12           That is the kind of abuse that I know you do not  
13 agree with, I do not agree with, and that we need to make  
14 sure is completely out of bounds.

15           The Chairman. Does any other Senator seek  
16 recognition?

17           Senator Cornyn. We know that Great Britain uses  
18 this kind of research to make coverage decisions and it  
19 has had an impact on medical outcomes in Great Britain  
20 relative to here in the United States.

21           Some of these statistics have been cited earlier,  
22 but between 1990 and 2002, for example, deaths from  
23 breast cancer in the United States declined 2.3 percent.  
24 Today, nearly 98 percent of women with early stage breast  
25 cancer survive at least five years.

1           In Great Britain, the five-year survival rate for  
2 breast cancer caught early is 78 percent, 98 percent in  
3 the United States, 78 percent in Great Britain. The same  
4 is true of colon cancer. The five-year relative survival  
5 is 60 percent in the United States and only 44 percent in  
6 Great Britain.

7           So we all want our medical providers to give us the  
8 best quality based upon what is going to provide the best  
9 outcome, but we do not want government denying us access  
10 to treatment because they are trying to save money when  
11 they could be saving lives.

12           The Chairman.    Senator Conrad?

13           Senator Conrad.    I sometimes think we do have at  
14 times in this committee where we just talk past each  
15 other. As I look at this amendment, I would call it the  
16 amendment that says let us keep doing things that we know  
17 do not work.

18           I go back to how I started this discussion with what  
19 they did to President Washington. They kept bleeding  
20 him, because at the time, they thought that was good.

21           What we are trying to say is we are going to use  
22 science to determine what advice goes to doctors and  
23 patients so they make decisions that are fully informed,  
24 and this amendment jus goes way too far.

25           I have heard one member after another on the other

1 side say the Chairman's mark goes a long way toward  
2 meeting their objectives, and indeed it does. The  
3 Chairman's mark prevents the Secretary from denying  
4 coverage for a service or item based solely on  
5 comparative effectiveness research.

6 The Chairman's mark also prohibits the Secretary  
7 from using this research for coverage or reimbursement in  
8 ways that discriminate against individuals because of  
9 their age, disability or terminal illness.

10 The whole effort here is to give scientific research  
11 to doctors and patients on what works and what does not  
12 and then to go, as this amendment does, and say, well,  
13 you cannot use it for any other purpose, you cannot stop  
14 doing things that we actually know are harmful, that just  
15 goes too far.

16 Senator Kyl. Mr. Chairman, it is my amendment.  
17 Could I make a closing point here?

18 The Chairman. Senator Kyl?

19 Senator Kyl. Thank you very much. I really do  
20 believe that at least, Mr. Chairman, you and I are not  
21 that far apart here. What Senator Conrad just said is,  
22 and I am quoting now, "What advice goes to doctors and  
23 patients so they can make informed decisions," exact  
24 quote.

25 No. It could go far beyond that. It could go far

1 beyond advice. It could say you may not have this  
2 coverage. In view of that concern, the Chairman's mark  
3 says that the Secretary of HHS would be prohibited from  
4 denying coverage.

5 So we are not talking just about advice here. We  
6 are concerned about rationing. So the Chairman's mark  
7 says the Secretary would be prohibited from denying  
8 coverage based on this research.

9 I have two questions. First, why just the  
10 Secretary? Why not CMS or any other federal official?  
11 There is no good answer to that, that I know of. If you  
12 all have one, please tell me what it is.

13 Second, why just the research of the institute? It  
14 gets \$10 million. The Federal Coordinating Council has  
15 already gotten \$1 billion. If we think it is bad policy  
16 for a study by the institute to be the basis for the  
17 Secretary's denial of coverage, why would we not feel the  
18 same way about research conducted by the Federal  
19 Coordinating Council?

20 I would just ask the Chairman. Mr. Chairman, let me  
21 just ask you these two questions. If it is good policy  
22 for the Secretary not to deny coverage based on this, is  
23 there any reason why we should not say other governmental  
24 officials, too? First question.

25 The Chairman. Well, the Secretary has jurisdiction

1 over CMS. So the Secretary is prohibited, any HHS agency  
2 is also, by definition, prohibited.

3 Senator Kyl. But if the theory is we do not want  
4 any federal agency or entity or individual doing this, I  
5 gather there would be no harm in saying that.

6 The Chairman. Well, one problem is the U.S. Army  
7 is not in our jurisdiction.

8 Senator Kyl. So?

9 The Chairman. We are HHS. We do not have  
10 jurisdiction over the U.S. Army or VA.

11 Senator Kyl. We will write it so it says "under  
12 the jurisdiction of this committee." Second, why would  
13 we just limit it to the research conducted by the  
14 institute? Why do we not include the Federal  
15 Coordinating Council, for example? Any reason not to?

16 The Chairman. I do not know if that is the right  
17 jurisdiction either. Ms. Bishop, do you have any comment  
18 on that?

19 Ms. Bishop. I guess my thought there was we could  
20 do that. Why could we not say that the Secretary cannot  
21 use research in a manner that is prohibited under the  
22 mark, why can we not say that the Secretary also cannot  
23 use the funds from RI? I see no reason why we could not  
24 do that. That seems like a parallel thing. I say we  
25 could do that.

1           Senator Kyl.    That is why I say I really do not  
2 think you and I, at least, are that far apart.  Then the  
3 only remaining question is this question of "solely" and  
4 that is a big loophole, I think everybody would  
5 acknowledge.

6           You can make a decision based on this research and  
7 always come up with some other reason that also justifies  
8 the decision.  I respectfully suggest that is a pretty  
9 big -- I should not use the word "loophole," but a pretty  
10 big caveat there.

11          The Chairman.   Ms. Bishop, do you have another  
12 comment?

13          Ms. Bishop.    There was a rationale for that that  
14 word "solely" and it was intended to prohibit the  
15 Secretary from making any automatic links through  
16 reimbursement or any kind of other mechanism to any  
17 singular study that came out from the institute.

18          So the reason why we used that word "solely" was to  
19 prohibit the Secretary from saying anything that comes  
20 out from the institute we are automatically not going to  
21 pay for.  But I wanted to just -- can I just --

22          Senator Kyl.    Well, let me just say this.  But you  
23 can see how, by qualifying it with the word "solely," we  
24 are then, in effect, saying it is all right for the  
25 Secretary to use institute research to do this so long as

1       there is another reason.

2               Ms. Bishop.     And the reason why I do not believe  
3       that that is the case, even though we do not say that, as  
4       you say, is because the standard that is in the statute  
5       that we wanted to leave intact, the standard for making  
6       coverage decisions is not change by the mark and the  
7       standard for making coverage decisions is anything that  
8       is reasonable and necessary, and this mark does not  
9       override that.

10              Senator Kyl.     Mr. Chairman, let me just reclaim my  
11       time to make this point.   Here is what President Obama  
12       said, brand new interview in the *New York Times*.   "What I  
13       think the government can do effectively is to be an  
14       honest broker in assessing and evaluating treatment  
15       options."

16              That is what polls show the American people are so  
17       afraid of, that the government is going to get in between  
18       the doctor and the patient.   They do not want that, even  
19       if the government is an honest broker in these treatment  
20       options.

21              If it simply advisory and doctors can take it or  
22       leave it, that is fine.   But then let us say that they  
23       cannot deny coverage based upon this, whether it is the  
24       Secretary or somebody else, whether it is on this based  
25       solely or there is some other rationale for it,

1       theoretically, and whether it is the Federal Coordinating  
2       Council money or just the institute money.

3             The Chairman.   All right.  Let us vote.  All in  
4       favor of the Kyl amendment -- the Clerk will call the  
5       roll.  Excuse me.

6             The Clerk.    Mr. Rockefeller?

7             Senator Rockefeller.   No.

8             The Clerk.    Mr. Conrad?

9             Senator Conrad.   No.

10            The Clerk.    Mr. Bingaman?

11            The Chairman.   No by proxy.

12            The Clerk.    Mr. Kerry?

13            The Chairman.   No by proxy.

14            The Clerk.    Mrs. Lincoln?

15            The Chairman.   No by proxy.

16            The Clerk.    Mr. Wyden?

17            Senator Wyden.   No.

18            The Clerk.    Mr. Schumer?

19            The Chairman.   No by proxy.

20            The Clerk.    Ms. Stabenow?

21            Senator Stabenow.   No.

22            The Clerk.    Ms. Cantwell?

23            Senator Cantwell.   No.

24            The Clerk.    Mr. Nelson?

25            The Chairman.   No by proxy.

1           The Clerk.    Mr. Menendez?  
2           The Chairman.  No by proxy.  
3           The Clerk.    Mr. Carper?  
4           The Chairman.  No by proxy.  
5           The Clerk.    Mr. Grassley?  
6           Senator Grassley.  Aye.  
7           The Clerk.    Mr. Hatch?  
8           Senator Grassley.  Aye by proxy.  
9           The Clerk.    Ms. Snowe?  
10          Senator Grassley.  Aye by proxy.  
11          The Clerk.    Mr. Kyl?  
12          Senator Kyl.    Aye.  
13          The Clerk.    Mr. Bunning?  
14          Senator Bunning.  Aye.  
15          The Clerk.    Mr. Crapo?  
16          Senator Crapo.  Aye.  
17          The Clerk.    Mr. Roberts?  
18          Senator Roberts.  Aye.  
19          The Clerk.    Mr. Ensign?  
20          Senator Grassley.  Aye by proxy.  
21          The Clerk.    Mr. Enzi?  
22          Senator Grassley.  Aye by proxy.  
23          The Clerk.    Mr. Cornyn?  
24          Senator Grassley.  Aye by proxy.  
25          The Clerk.    Mr. Chairman?

1           The Chairman.    No.   The Clerk will tally the vote.

2           The Clerk.    Mr. Chairman, the final tally is 10  
3 ayes and 13 nays.

4           The Chairman.    The amendment fails.

5           Senator Roberts.   Mr. Chairman?

6           The Chairman.    Yes, Senator Roberts?   Before I  
7 recognize Senator Grassley for an amendment.   Senator  
8 Roberts?

9           Senator Roberts.   I still have this amendment on  
10 cost, not getting rid of the whole shebang in regard to  
11 the institute.   I could read three paragraphs, ask for a  
12 vote, I know where it is going, if that would suit the  
13 Chair.

14          The Chairman.    I do not know the three paragraphs,  
15 but if that is what you predict, let us take this up.

16          Senator Roberts.   Well, it is Luddite number three.  
17 Mr. Chairman, this is Roberts amendment D-5 to Title III,  
18 Subtitle F, Patient-Centered Outcomes Research Act, to  
19 protect patients and doctors.   It says spare the cost  
20 from being a factor in any comparative clinical  
21 effectiveness research conducted using federal funds,  
22 including funds under the subtitle.

23          Simply put, if we are really serious about using CER  
24 to advance medical science, as so eloquently outlined by  
25 my friends to my right, rather than to limit or ration

1 care, then we should have no problem removing the cost of  
2 the treatments from the calculation of which one is  
3 better.

4 Treatment options should be compared on their  
5 effects on patient outcomes and nothing else. I  
6 understand that the mark refers to comparative clinical  
7 effectiveness research as opposed to comparative cost-  
8 effectiveness research.

9 This was a great step forward, but this does not  
10 prohibit cost from being a factor, and I would refer to  
11 the arguments made by myself previously and that of  
12 Senator Kyl and would ask for a vote, unless there are  
13 any more comments.

14 The Chairman. The Clerk will call the roll.

15 The Clerk. Mr. Rockefeller?

16 Senator Rockefeller. No.

17 The Clerk. Mr. Conrad?

18 Senator Conrad. No.

19 The Clerk. Mr. Bingaman?

20 The Chairman. No by proxy.

21 The Clerk. Mr. Kerry?

22 The Chairman. No by proxy.

23 The Clerk. Mrs. Lincoln?

24 The Chairman. No by proxy.

25 The Clerk. Mr. Wyden?

1 Senator Wyden. No.  
2 The Clerk. Mr. Schumer?  
3 The Chairman. No by proxy.  
4 The Clerk. Ms. Stabenow?  
5 Senator Stabenow. No.  
6 The Clerk. Ms. Cantwell?  
7 Senator Cantwell. No.  
8 The Clerk. Mr. Nelson?  
9 The Chairman. No by proxy.  
10 The Clerk. Mr. Menendez?  
11 The Chairman. No by proxy.  
12 The Clerk. Mr. Carper?  
13 The Chairman. No by proxy.  
14 The Clerk. Mr. Grassley?  
15 Senator Grassley. Pass momentarily.  
16 The Clerk. Mr. Hatch?  
17 Senator Hatch. Aye by proxy.  
18 The Clerk. Ms. Snowe?  
19 Senator Grassley. No by proxy.  
20 The Clerk. Mr. Kyl?  
21 Senator Grassley. Pass momentarily.  
22 The Clerk. Mr. Bunning?  
23 Senator Bunning. Aye.  
24 The Clerk. Mr. Crapo?  
25 Senator Crapo. Aye.

1           The Clerk.    Mr. Roberts?  
2           Senator Roberts.    Aye.  
3           The Clerk.    Mr. Ensign?  
4           Senator Grassley.    Pass.  
5           The Clerk.    Mr. Enzi?  
6           Senator Grassley.    Aye by proxy.  
7           The Clerk.    Mr. Cornyn?  
8           Senator Grassley.    Aye by proxy.  
9           The Clerk.    Mr. Chairman?  
10          The Chairman.    No.  
11          Senator Grassley.    I will vote now.  
12          The Clerk.    Mr. Grassley?  
13          Senator Grassley.    Aye.    Could we change one more  
14          vote from pass to aye for Kyl by proxy?  
15          The Clerk.    Mr. Kyl aye by proxy.  
16          The Chairman.    The clerk will tally the vote.  
17          The Clerk.    Mr. Chairman, the final tally is eight  
18          ayes, 14 nays and one pass.  
19          The Chairman.    The amendment does not pass.  
20          Senator Grassley?  
21          Senator Grassley.    Mr. Chairman, we are going to  
22          bring up the amendment that you and I worked out over the  
23          weekend and yesterday and it is very good and I thank you  
24          very much for working it out.  
25          I want to give a short explanation of it, because I

1 did not go into it when we had it up last week before we  
2 started working on our compromise. I think that was  
3 Thursday.

4 The Medicare payment system for physicians is flawed  
5 in many ways. One of those flaws results in unfair  
6 payments to physicians in high quality, low cost areas,  
7 like my home state of Iowa, but there are also a lot of  
8 other members on this committee that could make that same  
9 statement, as well.

10 This has been a longstanding problem in my state and  
11 those other states. It has been a thorn in the side of  
12 physicians in Iowa who are not being fairly compensated  
13 for their services. I filed this amendment to address  
14 one aspect of geographic disparity in physicians'  
15 payments.

16 My amendment calls for Medicare to use accurate data  
17 in making these geographic adjustments in physician  
18 payments. Everyone should want Medicare to use the most  
19 accurate data possible.

20 My amendment also would have made a temporary  
21 adjustment to this geographic adjustment called the  
22 geographic practice cost index, GPCI for short. My  
23 amendment, as filed, made the temporary adjustment in a  
24 budget-neutral way. That is, it would have made downward  
25 adjustments in some areas and increased payments in

1 others.

2           It might come as no surprise that members who  
3 represent states with a downward adjustment had some  
4 concern about that. So last Thursday, rather than  
5 proceed with my amendment, I agreed to work with Chairman  
6 Baucus to see if we could work out a compromise.

7           I am pleased to say that we have now worked it out  
8 and I am offering this modified amendment. This modified  
9 version reflects the agreement we have worked out.

10           Physicians in Iowa provide some of the highest  
11 quality care in the country, yet they receive some of the  
12 lowest Medicare payments. So you might wonder why.  
13 Medicare payment varies throughout the country based upon  
14 geographic adjustment intended to reflect differences in  
15 physicians' costs, but the existing adjustments have  
16 failed to do the job.

17           They do not accurately represent the cost of  
18 practicing in Iowa and other rural states. They do not  
19 provide the equity in physicians' payments that they are  
20 supposed to create. Instead, they discourage physicians  
21 from practicing in rural areas like New Mexico, North  
22 Dakota, Arkansas, Wyoming and Iowa, among other states,  
23 because they make Medicare reimbursement rates so low.

24           This leads to growing shortages of physicians in  
25 rural areas that will adversely impact seniors' access to

1 care. President Obama recognized this problem when he  
2 addressed the importance of health care in rural American  
3 during the presidential campaign, and I have the letter  
4 here and I want to quote from this letter.

5 Quote, "Extending insurance coverage is a hollow  
6 victory of there are no facilities or providers  
7 available." Continuing to quote, "That is why I,"  
8 meaning candidate Obama, "will take concrete steps to  
9 address this geographic inequity."

10 Continuing to quote, "I," meaning the President now,  
11 "will work to fix the historical disparities in Medicare  
12 and Medicaid reimbursement rates, in which rural  
13 providers often get paid less than their urban  
14 counterparts."

15 So I hope you will pay attention to what the  
16 President said and promised and, as far as I know, he  
17 still expresses that as President as he did as candidate.

18 So I share President Obama's concern.

19 This amendment that I am offering today will provide  
20 help to fix this problem. It will protect seniors'  
21 access to rural care. We must provide greater equity in  
22 Medicare physician payments and we must ensure that  
23 seniors in rural America continue to have access to  
24 needed health care.

25 So fixing this problem we must. The goal is an

1 accurate adjustment that reflects physicians' true costs.  
2 This amendment that I have developed with the Chairman  
3 will do that.

4 So, Mr. Chairman, I ask consent that we submit the  
5 letter from then former Senator from Illinois and now the  
6 President to the National Rural Health Association for  
7 the record.

8 The Chairman. Without objection.

9 [The letter appears at the end of the transcript.]  
10 Senator Grassley. And that is the end of my  
11 statement.

12 The Chairman. Senator Conrad?

13 Senator Conrad. Mr. Chairman, I just want to thank  
14 Senator Grassley for offering the amendment and I want to  
15 thank the Chairman for working diligently to find a way  
16 of reconciling the various positions on the committee.

17 I think it came out to be a reasonable conclusion.  
18 This is a deeply felt problem in my state and in other  
19 very rural states. We believe the formulas have been  
20 unfair to us and I think it is pretty clear that they  
21 have been.

22 So this is at last a step in the right direction  
23 and, again, I want to thank the Senator from Iowa for  
24 pushing it and I especially thank the Chairman for  
25 working this out.

1           The Chairman.    Thank you, Senator.  I might say,  
2           and you have already said it, this is a good example of,  
3           frankly, working things out.  The Senator from Iowa had a  
4           very legitimate problem, which is shared by me in my  
5           state and some other states.

6           Yet, on the other hand, there are some other parts  
7           of the country obviously who have concerns on the  
8           opposite side.  Like most solutions, this was a  
9           compromise.  We kept working at it and working at it  
10          until we found ways to find that adjustment, find that  
11          compromise, and I just very much thank you, Senator, and  
12          all the others on the committee who helped achieve this  
13          result.

14          Senator Grassley.  If I could add one or two  
15          sentences.  You are absolutely right in these rural  
16          states.  I have said that, you said it, the Senator from  
17          North Dakota said it.  But there are also some rural  
18          parts of heavily populated states where this is an  
19          inequity and this will correct the inequity for those  
20          parts of urban states, heavily populated states, but  
21          their rural parts.

22          The Chairman.  All right.

23          Senator Grassley.  Could I have a roll call?  Thank  
24          you.

25          The Chairman.  The Clerk will call the roll.

1           The Clerk.    Mr. Rockefeller?  
2           Senator Rockefeller.    Aye.  
3           The Clerk.    Mr. Conrad?  
4           Senator Conrad.    Aye.  
5           The Clerk.    Mr. Bingaman?  
6           The Chairman.    Aye by proxy.  
7           The Clerk.    Mr. Kerry?  
8           The Chairman.    Aye by proxy.  
9           The Clerk.    Mrs. Lincoln?  
10          The Chairman.    Aye by proxy.  
11          The Clerk.    Mr. Wyden?  
12          Senator Wyden.    Pass.  
13          The Clerk.    Mr. Schumer?  
14          The Chairman.    Aye by proxy.  
15          The Clerk.    Ms. Stabenow?  
16          Senator Stabenow.    Aye.  
17          The Clerk.    Ms. Cantwell?  
18          Senator Cantwell.    Aye.  
19          The Clerk.    Mr. Nelson?  
20          Senator Nelson.    Aye.  
21          The Clerk.    Mr. Menendez?  
22          The Chairman.    Aye by proxy.  
23          The Clerk.    Mr. Carper?  
24          The Chairman.    Aye by proxy.  
25          The Clerk.    Mr. Grassley?

1           Senator Grassley.    Aye.

2           The Clerk.    Mr. Hatch?

3           Senator Grassley.    Aye by proxy.    Can I interrupt?

4           Hatch wanted to be a cosponsor of this.    Could we put

5           him on as a cosponsor, please?

6           The Chairman.    Without objection.

7           Senator Grassley.    Hatch aye by proxy.

8           The Clerk.    Ms. Snowe?

9           Senator Grassley.    Aye by proxy.

10          The Clerk.    Mr. Kyl?

11          Senator Grassley.    Aye by proxy.

12          The Clerk.    Mr. Bunning?

13          Senator Bunning.    Aye.

14          The Clerk.    Mr. Crapo?

15          Senator Crapo.    Aye.

16          The Clerk.    Mr. Roberts?

17          Senator Grassley.    Aye by proxy.

18          The Clerk.    Mr. Ensign?

19          Senator Grassley.    Aye by proxy for Senator Ensign.

20          The Clerk.    Mr. Enzi?

21          Senator Grassley.    Aye by proxy.

22          The Clerk.    Mr. Cornyn?

23          Senator Grassley.    Aye by proxy.

24          The Clerk.    Mr. Chairman?

25          The Chairman.    Aye.

1           The Clerk.    Mr. Wyden?

2           Senator Wyden.    Aye.

3           The Clerk.    Mr. Chairman, the final tally is 23  
4 ayes and zero nays.

5           The Chairman.    Sounds like a pass.  The amendment  
6 passes.  Congratulations, Senator.

7           Senator Grassley.    Thank you very much, appreciate  
8 that.

9           The Chairman.    Senator Stabenow, are you ready to  
10 offer an amendment?  She is ready.  Senator Stabenow?

11          Senator Stabenow.    Thank you, Mr. Chairman.  I have  
12 a modified version of an amendment that I hope we are  
13 ready to pass.

14          I am sorry, Mr. Chairman, but at the moment, I think  
15 we do not have a modification to pass out.  If you could  
16 give us a moment, unless someone else has an amendment.

17          The Chairman.    Senator Nelson, are you going to  
18 offer an amendment?  Senator Wyden, do you have one?  We  
19 are looking for amendments.  We could even wrap this up  
20 tonight.

21          Senator Wyden.    Mr. Chairman, I am hoping that we  
22 will have independence at home, which is something that  
23 -- Mr. Chairman, a number of Senators on this committee  
24 on both sides of the aisle and Senator Burr of North  
25 Carolina and I have worked on.

1           In effect, primary care providers perform house  
2           calls on vulnerable people rather than have them receive  
3           million dollar workups at the hospital. We are hopeful  
4           that Independence at Home will be low cost or not cost.  
5           We hope to be able to offer it soon and do it in an  
6           expeditious way.

7           Your staff has been very helpful and I hope we will  
8           have it ready to go very shortly.

9           The Chairman. All right.

10          Senator Bunning. Mr. Chairman, I do have an  
11          amendment ready. Senator Stabenow?

12          Senator Stabenow. I do have the amendment.

13          The Chairman. Senator Stabenow, why do you not  
14          offer yours? Otherwise, it sounds like Senator Bunning  
15          is ready.

16          Senator Stabenow. Thank you, Mr. Chairman. This  
17          is an amendment just to make sure that as we are doing  
18          reforms in the states dealing with insurance, that there  
19          is a level playing field with any state that has a public  
20          nonprofit insurance company, like Michigan does, set up  
21          by state statute versus other insurers that will be  
22          coming into the state.

23          We have a number of ways in which we are giving the  
24          states the ability, Senator Wyden's amendment, others  
25          that may come forward, giving states the ability to look

1 at different options, and all this does is say that any  
2 market reforms that we are instituting or are done at the  
3 state level would be provided in a uniform manner to all  
4 insurers.

5 It is basically just to make sure there is a level  
6 playing field in any state. There is no cost, I believe,  
7 your staff has indicated. It is fairly straightforward,  
8 just to make sure that any particular state has the  
9 ability to make sure that any reforms that we are doing  
10 or are being done at the state level would be applied  
11 uniformly to insurers.

12 The Chairman. Is there any discussion?

13 [No response.]

14 The Chairman. Senator, I hear what you are saying.  
15 I am just trying to confirm.

16 Senator Stabenow. We have been working with your  
17 staff and it was my understanding that there was not an  
18 objection.

19 The Chairman. I personally, Senator, have no  
20 objection. I might check with my colleagues over here.  
21 Without objection, I would otherwise accept the  
22 amendment.

23 It sound we are all right. Good job, Senator.  
24 Without objection, it is accepted.

25 Senator Bunning?

1           Senator Bunning.    I would like to call up Bunning  
2 amendment C-1.

3           The Chairman.    It is C-1, Bunning C-1?

4           Senator Bunning.    C-1. I want to wait until it is  
5 distributed.

6           The Chairman.    All right.

7           Senator Bunning.    Excuse me. It is not modified,  
8 so it is in your binder.

9           The Chairman.    All right. C-1, not modified.  
10 Thank you.

11          Senator Bunning.    My amendment is fairly simple and  
12 makes a small change to the Chairman's mark. It ensures  
13 that every American has the option of buying the most  
14 affordable health insurance policy through the exchange,  
15 regardless of their age.

16          The Chairman's mark requires that only four types of  
17 health insurance policies can be offered in the exchange  
18 -- bronze, silver, gold and platinum. All plans would  
19 have to offer certain benefits and meet certain criteria.

20          However, the Chairman's mark creates a special plan  
21 called the "young invincible" policy; that is,  
22 catastrophic coverage for only people 25 years and  
23 younger.

24          Catastrophic coverage is the right type of health  
25 insurance for many different types of Americans; for

1 example, young people, unmarried people and healthy  
2 folks. These plans are affordable and work well for many  
3 Americans today.

4 For example, the young man in his mid 30s who is not  
5 married, eats right, exercises, does not smoke, he is not  
6 a big user of health care and does not need a  
7 comprehensive policy. Instead, he needs and wants --  
8 what he wants is a catastrophic plan. So if he is in an  
9 accident or gets seriously ill, he will be covered.

10 Under this bill, the young man could not buy into  
11 the young invincible policy, even though that is what he  
12 wants and needs. It seems kind of un-American that we  
13 would set up arbitrary restrictions on anyone who can  
14 join a particular health care plan.

15 Who are we to dictate to the American public what  
16 plans they can or cannot join? Why would Congress  
17 restrict access to the most affordable insurance option  
18 that is available? Are we really going to tell 25-year-  
19 olds that on their next birthday, their 26th, Congress  
20 will require that they will be forced out of the health  
21 plan that they have had for years and they will be forced  
22 to join another plan?

23 One of the fundamental problems I have with the bill  
24 before us is that it infringes on Americans' liberty and  
25 this provision illustrates that point.

1           This bill will require all Americans to buy  
2 insurance and if they do not, we will charge the a tax.  
3 But at the same time, we are going to let only certain  
4 people join certain plans.

5           I believe that is un-American, unfair, and it should  
6 leave all Americans questioning exactly what we are doing  
7 up here. I urge members of the committee to support this  
8 amendment.

9           The Chairman. Any further discussion?

10          [No response.]

11          The Chairman. Senator, I hear you. Essentially,  
12 in the mark, we do try and address the legitimate  
13 concern. It is, for wont of a better expression, the  
14 young invincibles.

15          We provide in the mark that a separate so-called  
16 young invincible policy be available for people 25 years  
17 or younger and this would be a catastrophic only policy,  
18 and, of course, the catastrophic coverage level would be  
19 set at the HSA current limit, but prevention benefits  
20 would be exempt from the deductible.

21          Your amendment, in effect, would change that limit  
22 -- it is currently in the mark for those persons 25 years  
23 or younger -- to anyone, if I understand it.

24          Senator Bunning. That is correct.

25          The Chairman. There are several concerns here.

1        Basically, what we are trying to accomplish in the bill  
2        is to address those persons -- help people who do not  
3        have insurance to get insurance and for those people who  
4        are underinsured, that they would be no longer  
5        underinsured.

6                The figure that was bandied about, about 49, 46, 47  
7        million Americans uninsured. Of course, if you take out  
8        the illegals and so forth, it is actually less than that.  
9        The figure I recall is about 25 million Americans are,  
10       quote, "underinsured." They have insurance, but it is  
11       not great insurance.

12                The concern here is that by allowing the so-called  
13        young invincible policy to be available for everyone  
14        would, in effect, mean that a very high number of people  
15        would be underinsured.

16                Right now, in the mark, it is not only those persons  
17        25 years and younger able to buy a catastrophic only  
18        policy, but we also, as you know, in the mark, have an  
19        affordability waiver to address the concerns of those  
20        folks who, because they have to get insurance, might not  
21        be able to afford it.

22                The waiver, of course, is if a policy costs more  
23        than 10 percent of the -- if the premium is more than 10  
24        percent of income, the waiver would occur.

25                Right now, the minimum creditable coverage in the

1 mark tries to strike this balance. That is, on the one  
2 hand, you want insurance that is semi-decent insurance;  
3 on the other hand, you do not want it to cost too much.

4 We have worked on that very point, that is, trying  
5 to find that balance, for, frankly, months, as all of us  
6 have. The concern is that the effect of your amendment  
7 would mean that for those folks who want it, that is,  
8 minimum creditable coverage would be much, much less  
9 lower than the current 65 percent actual value.

10 Currently, that 65 percent is -- and after lots of  
11 discussion, it should be higher, it should be lower, I  
12 have forgotten exactly. I think at one point, we were  
13 discussing minimum creditable coverage to be around 70  
14 percent. I think in other bills, it is in that nature.  
15 So we came down to 65 percent to address some cost  
16 concerns.

17 I would just say, Senator, I just think that the  
18 effect of your amendment would mean that many Americans  
19 would end up being very much underinsured and end up  
20 costing all of us by ending up in emergency rooms or  
21 declaring medical bankruptcy because their insurance  
22 would be so low.

23 I recognize the point you are making, but I think  
24 the effect of your amendment would too much undermine the  
25 goal hereof helping people to have decent insurance. So

1 I would have to oppose the amendment.

2 I might also say I think there is six minutes left  
3 on a vote. We could vote now.

4 Senator Bunning. Let me just use a one-liner. If  
5 the goal of the bill is to make sure that everyone has  
6 insurance, this is one way to do it.

7 The Chairman. It is one way, that is true. I  
8 grant you that it is.

9 The Clerk will call the roll.

10 The Clerk. Mr. Rockefeller?

11 Senator Rockefeller. No.

12 The Clerk. Mr. Conrad?

13 The Chairman. No by proxy.

14 The Clerk. Mr. Bingaman?

15 The Chairman. No by proxy.

16 The Clerk. Mr. Kerry?

17 The Chairman. No by proxy.

18 The Clerk. Mrs. Lincoln?

19 The Chairman. Pass.

20 The Clerk. Mr. Wyden?

21 Senator Wyden. No.

22 The Clerk. Mr. Schumer?

23 The Chairman. No by proxy.

24 The Clerk. Ms. Stabenow?

25 Senator Stabenow. No.

1           The Clerk.    Ms. Cantwell?  
2           Senator Cantwell.   No.  
3           The Clerk.    Mr. Nelson?  
4           Senator Nelson.    No.  
5           The Clerk.    Mr. Menendez?  
6           The Chairman.    No by proxy.  
7           The Clerk.    Mr. Carper?  
8           The Chairman.    No by proxy.  
9           The Clerk.    Mr. Grassley?  
10          Senator Grassley.    Aye.  
11          The Clerk.    Mr. Hatch?  
12          Senator Grassley.    Aye by proxy.  
13          The Clerk.    Ms. Snowe?  
14          Senator Grassley.    No by proxy.  
15          The Clerk.    Mr. Kyl?  
16          Senator Grassley.    Aye by proxy.  
17          The Clerk.    Mr. Bunning?  
18          Senator Bunning.    Aye.  
19          The Clerk.    Mr. Crapo?  
20          Senator Crapo.    Aye.  
21          The Clerk.    Mr. Roberts?  
22          Senator Grassley.    Aye by proxy.  
23          The Clerk.    Mr. Ensign?  
24          Senator Grassley.    Aye by proxy.  
25          The Clerk.    Mr. Enzi?

1 Senator Grassley. Aye by proxy.

2 The Clerk. Mr. Cornyn?

3 Senator Grassley. Aye by proxy.

4 The Clerk. Mr. Chairman?

5 The Chairman. No. Senator Lincoln is no by proxy.

6 The Clerk will tally the vote.

7 The Clerk. Mr. Chairman, the final tally is nine  
8 ayes and 14 nays.

9 The Chairman. The amendment does not pass. I  
10 might say this before I announce that the committee will  
11 stand in recess until 7:15. I might say that I plan to  
12 work late tonight and work quite late tonight just to  
13 make progress, just to keep going and get amendments  
14 passed, and we will continue the same thing tomorrow and,  
15 also, work late tomorrow night and all day Thursday and,  
16 if necessary, very late Thursday night. But we will be  
17 prepared to work quite late tonight.

18 The committee stands in recess until 7:15.

19 [Whereupon, at 5:44 p.m., the committee was  
20 recessed.]

21

22

23

24

25



1           We have been having discussions with your staff with  
2           respect, Mr. Chairman, to how best to handle this. The  
3           proposal that I have made, your staff has indicated could  
4           be an alternative. I am encouraged by the discussions  
5           that we have had. I would expect that they would  
6           continue and we would make additional progress towards a  
7           solution that would respond to the urgent needs of  
8           hospice patients and providers across the country and  
9           would be mutually acceptable to members on both sides of  
10          the aisle.

11          Mr. Chairman, I would be willing to withdraw my  
12          amendment at this time pending a discussion with you  
13          about how we could continue to work together as we have  
14          in the last few days to address this issue, an issue that  
15          is vitally important to patients and providers across the  
16          country.

17          The Chairman. Well, thank you, Senator, I think  
18          you are on the right track. Let us keep working together  
19          to find a constructive resolution here.

20          Is the issue here an offset, or that is not the  
21          issue?

22          Senator Wyden. The issue, of course, are the  
23          budget ramifications. We have looked at a variety of  
24          different ways for addressing the cuts and I think that  
25          we have an opportunity moving forward.

1           The Chairman.   Well, it is not that much.  It is  
2 not that costly.  So we could figure it out.

3           Thank you, Senator.

4           Senator Wyden.   Thank you.  And with that, Mr.  
5 Chairman, I would withdraw the amendment.

6           The Chairman.   Yes, we also have an actual matter  
7 that is very important to raise at this point.  It is  
8 Senator Nelson's birthday.  Let us all sing happy  
9 birthday.

10          [Singing.]

11          [Laughter.]

12          [Applause.]

13          Senator Nelson.   Mr. Chairman, I am at the age  
14 where birthdays are starting to get in the way, but the  
15 alternative is worse.

16          The Chairman.   Wise advice.  Okay.

17          [Laughter.]

18          The Chairman.   Who is next?  Senator Kyl, do you  
19 have an amendment?

20          Senator Kyl.    I do, Mr. Chairman.

21          The Chairman.   Is this D2?

22          Senator Kyl.    Yes, this is amendment number D2.

23          The Chairman.   D2?

24          Senator Kyl.    Correct.  And this amendment ensures  
25 that seniors' care will not be rationed through the

1 physician feedback program.

2 This is, I think, one of the least appreciated  
3 problems with this bill. I really hope that my  
4 colleagues who helped to craft this provision will think  
5 carefully about either adopting my amendment or making  
6 some other change that limits the effects of this  
7 particular provision of the bill.

8 It strikes Subtitle A of Title 3, specifically the  
9 provision related to feedback program. And I will just  
10 quote the provision.

11 "Beginning in 2015 payment to physicians here would  
12 be reduced by 5 percent if an aggregation of the  
13 physicians' resource use is at or above the 90th  
14 percentile of national utilization. After five years the  
15 Secretary would have the authority to convert the 90th  
16 percentile threshold for payment reductions to a standard  
17 measure of utilization such as deviation from the  
18 national mean."

19 Now, what does this mean? If a Medicare physician  
20 is in the top 10 percent of spending, regardless of why,  
21 by spending I mean the care that he provides to his  
22 patients, then his payment is reduced by 5 percent.  
23 Nothing else matters. It is simply an arbitrary number.

24 Doctors obviously are going to think twice about the  
25 care that they provide to their patients because of this.

1       Because every dollar of care adds up and leads to the  
2 possibility that the physician will be in the top 10  
3 percent and therefore will be penalized.

4           The doctor is going to look at every patient as  
5 potentially someone who will reduce his payments by 10  
6 percent or by 5 percent.

7           We already know that a lot of physicians are having  
8 second thoughts about treating Medicare patients. In  
9 fact, a lot have decided not to treat Medicare patients.

10          I think, Mr. Chairman, we should be bending over  
11 backward to provide every incentive we can to encourage  
12 physicians to take care of Medicare patients. But this  
13 would actually work the other way.

14          My office regularly gets phone calls from seniors  
15 who have been turned away. The Arizona Medical  
16 Association informs me that proposals that would already  
17 reduce -- or excuse me, that would reduce already low  
18 reimbursements would only add to the access issues that  
19 Arizona seniors have.

20          We also know that once a physician leaves Medicare  
21 he or she is very likely never to return. And that is  
22 true for both primary and specialty care.

23          I am extremely concerned that this physician  
24 feedback program would result in inevitable delay and  
25 denial of seniors' care.

1 I would like to ask unanimous consent to put an  
2 editorial dated September 25th of the *Washington Times* in  
3 the record at the conclusion of my remarks.

4 The Chairman. All right.

5 Senator Kyl. I just want to put this in the record  
6 and then I am going to go for a minute.

7 The Chairman. I am sorry. Without objection.

8 Senator Kyl. Thank you.

9 Here is in part what it says. If a doctor  
10 authorizes expensive care, no matter how successfully,  
11 the government will punish him by scrimping on what  
12 already is a low reimbursement rate for treating Medicare  
13 patients. The incentive therefore is for the doctor  
14 always to provide less care for his patients for fear of  
15 having his payments docked. And because no doctor will  
16 know who falls in the top 10 percent until year's end, or  
17 what total average cost will break the 10 percent  
18 threshold, the pressure will be intense to withhold care  
19 and withhold it again and then withhold it some more.  
20 Where at least to prescribe cheaper care no matter how  
21 much less effective in order to avoid the penalties.

22 So, Mr. Chairman, the mark would create a race to  
23 the bottom where doctors would be financially encouraged  
24 to under-spend one another rather than ensure that  
25 appropriate care is delivered. The formula perversely

1 ensures that regardless of how careful physicians are, 10  
2 percent of them will take a hit no matter how good they  
3 are at controlling their costs, irrespective of the  
4 results.

5 We have been focusing a lot here in the Committee on  
6 results. Yet, this would not focus on results at all.  
7 It would simply say the top 10 percent, regardless of how  
8 well they have all done, take a hit in their  
9 reimbursements.

10 Now, the National Right to Life shares my concerns  
11 and here, among the things that they wrote, here is what  
12 they said: "this is the cruelest and most effective way  
13 to ensure that doctors are forced to ration care for  
14 their senior citizens patients. It takes the tell-tale  
15 fingerprints from the government instead of bureaucrats  
16 directly specifying the treatment denials that would mean  
17 death and poorer health for older people. It compels  
18 individual doctors to do the dirty work. It is an  
19 outrageous way to provide coverage for the uninsured by  
20 taking it away from America's senior citizens."

21 This is pure and simple the rationing of health  
22 care. Albeit indirectly by doctors rather than the  
23 government dictating. It is most inappropriate.

24 The President in his joint session urged seniors not  
25 to pay attention to those scary stories about how your

1 benefits will be cut. He said it will not happen on his  
2 watch. And, yet, here is another provision in the mark  
3 that virtually ensures that there will be lower spending  
4 on America's senior citizens in order to pay for the new  
5 entitlement program that this created.

6 So my amendment again is the strike of the physician  
7 payment penalty. It represents an opportunity, I think,  
8 to uphold the President's commitment to America's  
9 seniors. I would also note that the Alliance of Special  
10 Medicine supports the amendment.

11 Excuse me, and Mr. Chairman, I also want to just  
12 make this point. If somebody would just like to answer  
13 this question, perhaps they can do so. It is unclear --  
14 there are two things about this that are unclear.

15 I assume that what we are talking about here is per  
16 capita. That is to say, surely we do not mean that the  
17 more patients a doctor treats so that the total cost of  
18 his treatments are in the upper 10 percent, therefore he  
19 is going to be penalized. But if that is true, I do not  
20 know how a per capita expenditure can be calculated  
21 without knowledge of a lot of the other affects and  
22 adjustments that would be required to rationalize a pure  
23 per capita division into the total amount of expenditures  
24 authorized.

25 I am also unclear what the term "resource use" in

1 the amendment means. And perhaps -- Mr. Dawe is looking  
2 at me like maybe he knows the answer. So perhaps I can  
3 just ask you that question.

4 Mr. Dawe. Senator, you are correct. The feedback  
5 report is on a per-beneficiary basis. So they compare  
6 utilization for patients with similar conditions based on  
7 an episode of care per beneficiary throughout a certain  
8 time frame, probably a year. So it combines separate,  
9 but clinically relevant services into an episode.

10 And then you are also correct that it would then  
11 combine those episodes together to provide a per capita  
12 or a per beneficiary report on how much service -- how  
13 many services a physician is utilizing or providing  
14 relative to his or her peers.

15 Senator Kyl. And is the term "resource use" the  
16 composite total of what he --

17 Mr. Dawe. Of per beneficiary utilization.

18 Senator Kyl. Right.

19 Mr. Dawe. And, of course, the reports are  
20 standardized. So you take into account the health  
21 status, demographics and risk profile of the patient.

22 Senator Kyl. Right.

23 Mr. Dawe. So as not to penalize a physician --

24 Senator Kyl. Right.

25 Mr. Dawe. -- who has an unusually sick --

1           Senator Kyl.    And I know that -- Mr. Chairman, just  
2 let me conclude.

3           First of all, this is going to require a very  
4 subjective computation.  And no two patients are exactly  
5 the same.  And as soon as you get into some complications  
6 of one kind or another, it is very, very difficult to  
7 compare the total program that took care of a particular  
8 patient with that of another patient.

9           But, in any event, my primary point here is that if  
10 we are focused on evidence-based outcomes here, clearly a  
11 good outcome is how can we, in good conscience, simply  
12 take an arbitrary number and say, we do not care how good  
13 the doctors were last year, 10 percent of them are going  
14 to be penalized by knocking 5 percent off of their  
15 reimbursements.

16          As I said, every physician is going to -- because  
17 the margins are so close right now and they are not  
18 making back what it costs them to take care of Medicare  
19 patients, they are going to ask in every case whether or  
20 not they should authorize a particular treatment for a  
21 patient.  I believe the incentives are totally perverse  
22 here and frankly contrary to the oath that a physician  
23 takes.  He has got a very big conflict of interest.  If  
24 he does what he thinks in the best interest of the  
25 patient, it could well put him in a position where he

1 takes 5 percent less reimbursement and therefore is less  
2 able to take care of all of his patients.

3 I think this is the wrong way for us to try to  
4 reduce care -- or costs. And clearly because it will  
5 result in rationing, should be no part of the legislation  
6 that passes out of this Committee.

7 The Chairman. Mr. Dawe, I am just a little  
8 confused here. How can one differentiate between proper  
9 heavy utilization on one hand and improper/over-  
10 utilization on the other? What if a physician that does  
11 perform many procedures on a per-patient basis, but I  
12 think Senator Kyl has a point here, maybe that patient  
13 should have many more procedures. Compared to the  
14 situation where some physicians probably because we have  
15 a fee-for-service system just order lots of test or maybe  
16 lots of X-rays, lots of imaging, frankly is unnecessary  
17 or perhaps even harmful.

18 I saw some place that imaging varies around the  
19 country. That is, incidents of imaging varies all around  
20 the country. I think Vermont had a low rate and I think  
21 Florida is the highest rate, eight-fold difference. If I  
22 recall it correctly.

23 So how do we get at this problem of improper or over  
24 -- I guess it is a redundant phrase, but how do we get at  
25 this problem of over-utilization versus heavy proper

1 utilization?

2 Mr. Dawe. So I think the key is that the feedback  
3 reports would be standardized so that you will be  
4 comparing utilization by a physician on an equal basis  
5 for the same -- a patient with the same condition and  
6 same health status. So you will be able to see on an  
7 apples-to-apples basis how certain physicians compare to  
8 others in terms of the amount of service that they  
9 provide. And the policy would target those who are at  
10 the 90th percentile. So they are several deviations from  
11 the mean, if you will, in terms of on a per-beneficiary  
12 standardized basis the amount of service that they are  
13 providing.

14 The Chairman. Do you have any evidence of -- what  
15 evidence is there of over utilization? Because in the  
16 literature, and some people say that there is over  
17 utilization in some parts of the country and some states.

18 Maybe it is some practice patterns, I am not sure what.

19 But how do we get at this problem of over utilization?

20 Mr. Dawe. Well, I think the JO study, I believe,  
21 that you quoted is a good example in the area of high-  
22 cost imaging services which is something that I think a  
23 number of experts and private payers, private health  
24 plans who utilize similar methods have found to have  
25 oftentimes have limited clinical value in terms of the

1 additional amounts of imaging that is provided.

2 Also, I would refer to the Dartmouth data that shows  
3 that 30 percent of health spending -- at least 30 percent  
4 of Medicare spending does not relate to improved clinical  
5 outcomes. So those were additional services that are not  
6 providing any additional health benefit for beneficiaries  
7 according to Dartmouth.

8 The Chairman. Where did this idea come from? That  
9 is, this feedback --

10 Mr. Dawe. This is a fairly well-used method in the  
11 private sector. This is something that health plans have  
12 found is important to help them understand how the  
13 physicians in the networks are utilizing services in  
14 different ways for the enrollees. This is also something  
15 that CBO has pointed to as a method for bending the cost  
16 curve in that it will start to provide an incentive for  
17 the highest utilizers to come back towards the mean.

18 The Chairman. So what do health plans do when they  
19 find a physician that seems to be, quote, "over  
20 utilizing"? What does the plan do about that?

21 Mr. Dawe. Well, they have several options. They  
22 are a payer. Like Medicare they could adjust their  
23 payment rates or they could, as most health plans develop  
24 networks, they can structure their networks around  
25 physicians who they believe are providing evidence-based

1 appropriate care.

2 The Chairman. What do they do? You said what they  
3 could do. I am just wondering, do plans say, oh, here is  
4 a doctor that is, uh-oh, he or she is abusing the system  
5 here by ordering all these, let us say, imaging tests.  
6 What do plans do about that?

7 Mr. Dawe. Well, I think they use their power as a  
8 purchaser to change the payment rates for providers and  
9 their networks. Or they have the ability to shape their  
10 network. So they could eliminate a provider from their  
11 network if they found that that provider was not  
12 providing their enrollees with an appropriate amount of  
13 care.

14 The Chairman. Now, what is going to happen under  
15 the mark in the year 2012? That is, does certain kinds  
16 of information have to be proposed?

17 Mr. Dawe. So, in 2012, the mark requires that the  
18 Secretary of HHS provide these feedback reports to  
19 physicians. Again, so that they have a better  
20 understanding of how they compare with their peers in  
21 terms of on a pro-beneficiary basis how much service they  
22 are utilizing.

23 The Chairman. Okay.

24 Mr. Dawe. Then beginning in 2014, the Secretary  
25 would look at across all physicians how physicians

1 compare to one another and those who were found to be  
2 outliers in the highest 10 percent would face a payment  
3 reduction of 5 percent. After five years, the Secretary  
4 would have the authority to convert that to a standard  
5 measure as opposed to a percentile base. Because it  
6 would be its potential -- potentially that variation --  
7 the variation that we are now seeing in the amount of  
8 utilization and the amount of services being provided  
9 could start to condense based on this policy or other  
10 policies in the mark or future policy.

11 So to the extent that that variation condenses it  
12 would be potentially more appropriate to use a standard  
13 measure. Say, two standard deviations from the mean as a  
14 standard of measure of what is appropriate.

15 The Chairman. What opportunities does the Congress  
16 have or any other group have to make sure that this is  
17 properly implemented?

18 I can see a lot of physicians say, whoa, wait a  
19 minute here, you mean you are going to reduce my payment  
20 by 5 percent. I have got -- that is Senator Kyl's point,  
21 I have patients that need this heavy volume of service.  
22 They are sick. They need some help. So you mean you are  
23 preventing me from giving proper care.

24 Mr. Dawe. Well, the idea of physician feedback is  
25 something that CMS is already pursuing. It was already

1 included in NIPA, last summer's doc fix bill. So that  
2 CMS has got -- beginning on the process of developing the  
3 methodology for providing this feedback.

4 The Chairman's mark also is clear that the  
5 methodology for defining what an episode of care will be,  
6 they are required to seek the endorsement of the entity  
7 that has a contract with the Secretary to look at  
8 quality-based measures; which is, for now, NQF. Which is  
9 a multi-stakeholder board that includes physicians,  
10 hospitals, consumers, beneficiary representatives. So  
11 the Secretary would have to vet their methodology through  
12 this multi-stakeholder.

13 The Chairman. Who supports this? I mean, are  
14 there physicians groups? Are there institutions? Are  
15 there, you know, integrated systems, you know, COs? Who  
16 supports this?

17 Mr. Dawe. Providing better feedback to physicians  
18 is a concept that has broad support. MEDPAK has  
19 recommended this as a way to alert physicians or give  
20 them better information on how they are practicing  
21 relative to --

22 Senator Kyl. Can I just interrupt here? I just  
23 want to be really clear. When you say, "has recommended  
24 this" -- two or three times you said "this" payment  
25 feedback is recommended. Have they recommended an

1 arbitrary 10 percent? Doctors get whacked regardless of  
2 how they come in on the physician feedback? You have to  
3 be very careful about that.

4 Mr. Dawe. You are correct. MEDPAK has recommended  
5 -- when I said this I meant the --

6 Senator Kyl. The physician feedback.

7 Mr. Dawe. -- feedback.

8 Senator Kyl. But not the penalty of 10 percent  
9 regardless of how well they did?

10 Mr. Dawe. That was not included in their  
11 recommendation.

12 Senator Kyl. Thank you.

13 The Chairman. I have two things, I have 5 percent  
14 and 10 percent, which is which?

15 Mr. Dawe. Ten percent is the threshold for who  
16 would be eligible for the penalty. It's a 5 percent  
17 payment penalty.

18 The Chairman. So where did this 5 percent penalty  
19 come from?

20 Mr. Dawe. It was a policy judgment on a level that  
21 was appropriate and not extreme, but would have the  
22 intended effects to put pressure on those who were found  
23 to be in the extreme of utilization to begin to reduce  
24 their over utilization.

25 The Chairman. Now, is this similar or dissimilar

1 from the hospital readmission issue? That is, after a  
2 certain period of time respective payments to hospitals  
3 would be reduced if certain hospitals' readmission rates  
4 was above a certain level? Is that --

5 Mr. Dawe. Yes.

6 The Chairman. -- is that similar or is it --

7 Mr. Dawe. Yes, it is.

8 Senator Conrad. Mr. Chairman?

9 The Chairman. Senator Conrad.

10 Senator Conrad. Mr. Chairman, while I strongly  
11 disagree with the pay for that Senator Kyl has here, I do  
12 think that Senator Kyl has a point here. And I think  
13 this is an area where we could have unintended  
14 consequences.

15 As I tried to think about putting my shoes -- my  
16 feet in the shoes of a doctor, who might be treating  
17 Medicare patients facing this construct, it is one thing  
18 to have the feedback. I think we should absolutely --  
19 and Senator Kyl, if I could have your attention. I think  
20 it is one thing to have the feedback. I think we should  
21 do that. But I think this putting in a penalty, that  
22 really leaves me cold.

23 I do not know how you separate out over utilization  
24 that is really over utilization from those doctors who  
25 may have a group of patients who require more treatment

1 than another group of patients.

2 When you are put in the position of there is no way  
3 of knowing as you go through the year what is going to  
4 happen at the end of the year. And so what does any  
5 doctor who wants to avoid being in this penalty box have  
6 to do?

7 I mean, I think this is one part of this that I  
8 think we should think long and hard about.

9 Senator Kyl. Mr. Chairman, if Senator Conrad could  
10 just yield for a second here. I agree with you about the  
11 offset. It's a billion dollars. It's not six billion,  
12 but still maybe we can come up with something else.

13 Second, the physician feedback, I think, is not  
14 something that physicians would not support. It is, a,  
15 very hard to do. And they are the best ones to figure  
16 out how to do it. And I could give you a personal  
17 example how you got two --

18 Both my wife and I have a torn meniscus. All right.

19 I have not had surgery, but she has. Her surgery  
20 resulted in some additional treatments. Now, I have  
21 talked to a lot of people with bad knees and we are all a  
22 little different. And, oh, mine worked out fine; no,  
23 mine did not, I had to go in a second time. Well, I did  
24 not, thank God. And I had to have these four injections  
25 afterward, which is what my wife is doing right now. So,

1 I mean, it is hard to do, number one. But physicians  
2 should study this and try to figure out what best  
3 practices are.

4 That is what insurance companies do, do. Mr. Dawe  
5 is right. They are looking at this all the time because  
6 they have the preauthorizations and all that to make sure  
7 that they do not have a lot of waste, fraud, and abuse.

8 But to me, the most pernicious thing is that we just  
9 say arbitrarily 10 percent of the physicians are going to  
10 take a 5 percent cut. And that does not make sense to  
11 me.

12 So I agree with you that the review is a good thing  
13 for us to have somehow or other. And the professionals  
14 ought to be the ones who are doing it.

15 But you cannot just have an arbitrary penalty like  
16 this. Because, I mean, one year you may have 30 percent  
17 of the doctors that are really messing up, you may have 2  
18 percent of them that are messing up, and this is  
19 arbitrary and, therefore, I think not good.

20 The Chairman. If I might? I just think -- let us  
21 move on this. Frankly I think the Senator makes a good  
22 point. But on balance I think we better start going down  
23 this road and addressing the realization.

24 And I just pledge to the Senator that because of the  
25 points he has made that I am going to work to see where

1 we can -- what modifications we can make to address his  
2 concerns.

3 But I do think it is important for our country to  
4 start addressing over utilization. We know it occurs and  
5 a lot of it is geographically based. Some parts of the  
6 country over utilize much more than other parts of the  
7 county. And maybe the Senator from Florida will not like  
8 saying this, but by definition almost this will affect  
9 those parts of the country -- physicians in those parts  
10 of the country that do probably over utilize compared to  
11 other parts of the country where there is not over  
12 utilization.

13 Senator Conrad. Mr. Chairman.

14 The Chairman. I also don't like to pay for it  
15 because it cuts into the coop.

16 Senator Conrad. Mr. Chairman, might I inquire of  
17 this Senator from Arizona? If he would be willing to lay  
18 this aside and see if we cannot find a different pay for.

19 But I must say, I agree with the Senator from  
20 Arizona. I think this is something we would get down the  
21 road and we would regret.

22 Senator Kyl. Since it is only a billion dollars, I  
23 think we could and therefore I would be happy to do that.

24 The Chairman. The Senator withdraws the amendment.

25 Senator Kyl. For the time being.

1 The Chairman. For the time being.

2 Other amendments?

3 Okay. Senator Grassley has an amendment.

4 Senator Grassley. Modified amendment C-3. And  
5 Senator Bunning would join me as a coauthor of this  
6 amendment.

7 I am going to have to engage staff during some of my  
8 remarks. Pretty straightforward amendment. There was an  
9 effort to include this amendment in the Chairman's  
10 modification. The modification to the Chairman's mark  
11 said, "Federal employees or members of Congress may  
12 choose to buy insurance in the exchange where the word  
13 'may' being the main word." This is very different than  
14 what I had suggested for the modification. Because the  
15 word "may" obviously makes this approach an option and I  
16 was going to make it mandatory.

17 So my modified amendment would apply the original  
18 intent of my amendment and require that after the year  
19 2013 all members of Congress and staff would have to  
20 purchase coverage through state-based exchanges.

21 At almost every town meeting -- okay, I apologize.  
22 I was going to engage staff on this. This is not the  
23 amendment that I was going to engage staff. So forget  
24 that.

25 [Laughter.]

1           Senator Grassley. I have another amendment. In  
2 regard to this amendment, I am sure every one of you that  
3 had town meetings had the same thing come up at your town  
4 meetings that come up at mine. My constituents ask if  
5 all the new rules and regulations that we are debating  
6 would apply to the members of Congress.

7           I think it is only fair that if our constituents are  
8 going to be buying through an exchange, so should we on  
9 Capitol Hill. After all, the exchange will offer the  
10 same type of private coverage options as the current  
11 federal employee health benefit plan.

12           This not only makes good policy sense, but will also  
13 improve trust and accountability.

14           We had one last poll of 1,000 voters conducted last  
15 week show only 41 percent of Americans support health  
16 reform, 56 percent opposing. This is the lowest support  
17 that has been of the health care reform since the debate  
18 began.

19           One of the reasons is that we are not applying any  
20 of these new rules and regulations to members of  
21 Congress. So I think that with the adoption of this  
22 amendment it would help that effort.

23           My interest in having members of Congress  
24 participate in exchange is consistent with my long-held  
25 view that Congress should live under the same laws that

1 it passed for the rest of the country. And I think most  
2 of you know the history of the Congressional  
3 Accountability Act that I got passed in 1995, signed by  
4 President Clinton. Prior to that for several decades  
5 Congress had exempted itself from laws that apply to the  
6 rest of the country.

7 But we as employers of our staff and we're each  
8 individual employers, did not apply those same laws to  
9 us. So I authored the Congressional Accountability Act  
10 and it took six years to get it enacted. It applied  
11 federal labor and employment laws to Congress for the  
12 first time ever.

13 To be consistent -- and I think it's legitimate --  
14 that the same argument can be made today with health care  
15 that was made with these work force laws. We should not  
16 be considering anything here today that we are not  
17 willing to apply to ourselves and our own families.  
18 Every one of us has heard our constituents say that they  
19 want health insurance like members of Congress get.

20 This amendment will level the playing field so that  
21 we get the same deal private citizens do and vice versa.

22 Just like under the Congressional Accountability Act, it  
23 is only fair that the same standards apply. The more the  
24 members of Congress experience the laws we pass, the  
25 better the laws are likely to be. At least we are going

1 to have sympathy for what our constituents go through.

2 So I urge my colleagues to support the amendment  
3 offered by Grassley and Bunning.

4 The Chairman. Well, Senator, I am very gratified  
5 that you have so much confidence in our program that you  
6 want to be able to purchase insurance in this new  
7 program. And I am confident too that the system works  
8 very well and I therefore accept the amendment.

9 Senator Kerry. Mr. Chairman, are we not in fact  
10 subject to those anyway?

11 The Chairman. Sorry?

12 Senator Kerry. Are we not in fact -- I thought  
13 just like every American our program is grandfathered in  
14 and if you opt out you are under the same rules as  
15 everybody else anyway; are we not?

16 The Chairman. No, this requirement that we are  
17 required to purchase in --

18 Senator Grassley. Through the exchange.

19 The Chairman. -- through the exchange.

20 Senator Kerry. I see, I am sorry. I misunderstood  
21 that. I appreciate it.

22 The Chairman. Okay. The amendment is accepted.

23 Next amendment.

24 Senator Crapo, do you have one?

25 Senator Crapo. Mr. Chairman, yes, I have one.

1           Mr. Chairman, this would be my amendment number C-1  
2 as modified.

3           The Chairman.    C-1.

4           Senator Crapo.  This amendment would amend the  
5 employers' share of responsibility requirement outlined  
6 in Title I of Subtitle D of the Chairman's mark.  On page  
7 31 of the mark it states that all employers with more  
8 than 50 employees that do not offer coverage would be  
9 required to pay a fee for each employee who receives a  
10 tax credit for health insurance through a state exchange.

11           My amendment would simply assist more small  
12 businesses by increasing the exemption from 50 employees  
13 -- small businesses with 50 employees to small businesses  
14 with 499 employees.

15           The amendment -- excuse me.  The Congressional  
16 Budget Office previously reported that employees and not  
17 employers are going to pay the cost of the employer  
18 mandates just like the mandates like the free writer  
19 penalty on this bill or the pay or play mandates in the  
20 House bill.

21           CBO has clearly stated that employees and not  
22 employers will ultimately pay for this type of penalty.  
23 The July 2009 CBO economic and budget brief entitled  
24 *Effects of Changes to the Health Insurance System on*  
25 *Labor Markets* clearly states, "Supporters of such pay or

1 play requirements generally justify those provisions in a  
2 way to ensure that employers pay a portion of their  
3 employees' health care costs. Referring to those  
4 requirements in some cases as 'employer responsibility  
5 payments.' However, if employers who did not offer  
6 insurance were required to pay a fee employees' wages and  
7 other forms of compensation would generally decline by  
8 the amount of that fee from what they otherwise would  
9 have been, just as wages are generally lower, all else  
10 being equal, to offset employers' contributions toward  
11 health insurance.

12 The Director of the Office of Management and Budget,  
13 Peter Orszag, has also said that increased costs to  
14 employers would be passed on to the workers as reduced  
15 take-home pay. When he was the Director of the  
16 Congressional Budget Office, Orszag said, "The economic  
17 evidence is overwhelming, the theory is overwhelming.  
18 That when your firm pays for your health insurance, you  
19 actually pay through reduced take-home pay. The firm is  
20 not giving that to you for free. Your other wages, or  
21 what have you, are reduced as a result. I don't think  
22 that most workers realize that."

23 The purpose of this amendment is to minimize harmful  
24 damage to small businesses and ultimately to their  
25 employees that would be required under the Chairman's

1 mark to contribute to their employees' health insurance  
2 premium.

3           Unfortunately, this tax is designed to hit many  
4 small businesses that are not financially able to cover  
5 their employees. Small business is the engine that  
6 drives our economy. It creates jobs in our economy  
7 particularly in rural states like my home state of Idaho.

8           We should not impose tens of billions of dollars in  
9 new taxes during these times of economic downturn and  
10 rapidly escalating costs. Adding additional financial  
11 burdens would be extremely counterproductive as studies  
12 have shown that these costs to employers are simply going  
13 to be passed on to their employees in the form of lower  
14 wages or even layoffs.

15           Now, while I do not agree with any of the forms of  
16 pay or play mandates, my amendment would increase the  
17 threshold, as I said, outlined in the Chairman's mark to  
18 companies with 499 or fewer employees, a common  
19 definition of small business in federal law, as being  
20 exempt from this new tax increase.

21           I would just conclude, Mr. Chairman, by point out an  
22 interesting thing. We were able to get a score from CBO  
23 on this amendment. And the score was a cost of \$20  
24 billion over ten years due, as CBO says, primarily to  
25 reduce collection of penalty payments.

1           The thing that was interesting about the score,  
2           though, Mr. Chairman, is that CBO went on to state, when  
3           they reported this to us, that in any given year it would  
4           result in a reduction of employment-based coverage of  
5           less than 0.5 million and a corresponding increase  
6           enrollment in the exchange. Still quoting, "There would  
7           not be a substantial effect on the number of uninsured  
8           people relative to the Chairman's mark."

9           My point being that the provision which I am seeking  
10          to have adjusted, if left unchanged, will result in a 20  
11          billion dollar cost to small businesses in the United  
12          States for no appreciable impact on reducing the number  
13          of uninsured or changing the number of those insured by  
14          these same small businesses.

15          As the CBO score makes very clear, we can eliminate  
16          this 20 billion dollar tax on small businesses in the  
17          United States included in the bill without reducing the  
18          number of uninsured, without impacting the number of  
19          uninsured and without changing the number of people who  
20          would be able to gain health insurance because of these  
21          taxes. And so this is purely a revenue matter in the  
22          bill as I see it, Mr. Chairman. And a revenue matter  
23          that has taken 20 billion dollars right out of the  
24          pocketbooks of our small businesses.

25          And so for those reasons, I would encourage the

1 committee to accept the amendment.

2 The Chairman. First of all, I might ask, so CBO  
3 scored this --

4 Senator Crapo. Yes, this --

5 The Chairman. -- cost about 20 billion?

6 Senator Crapo. -- at about 20 billion. But as I  
7 said, Mr. Chairman, they also pointed out that this 20  
8 billion dollar cost, the tax that would be paid by the  
9 small businesses would have a minimal reduction in  
10 employment-based coverage, less than 0.5 million, and no  
11 substantial impact on the number of uninsured.

12 And so the point is that CBO, in scoring the  
13 amendment, has also made it clear that making this change  
14 is going to have an insubstantial or insignificant impact  
15 on both creating employer-based insurance at these small  
16 business levels of impacting a number of uninsured in our  
17 country. But it will come at a huge price tag to these  
18 small businesses.

19 The Chairman. All right. Now, you say the offset  
20 is corresponding reduction in insurance subsidies.  
21 Actually, not subsidies, they are tax credits. We are  
22 actually lowering taxes for many, many Americans. So you  
23 are asking for a corresponding reduction in tax credits.

24 And would you explain what you mean by "corresponding  
25 reduction in tax credits" in the mark?

1           Senator Crapo. Yes. The Chairman's mark contains  
2           subsidies for individuals to purchase insurance up to 400  
3           percent of federal poverty level. That is approximately  
4           \$88,000 a year for a family of four. And this offset  
5           would decrease those subsidies so that they would be  
6           targeted to lower-income people to the amount necessary  
7           to recoup the 20 billion dollar cost.

8           The Chairman. So, I mean, is it a proportionate  
9           reduction? Do you start at 20 percent of poverty? What  
10          is the intent here?

11          Senator Crapo. Yes. A proportionate reduction.

12          The Chairman. So, basically you want to harm  
13          middle-income Americans who otherwise are getting health  
14          insurance by making their insurance much more costly or  
15          otherwise would be to the tune of 20 billion dollars?

16          Senator Crapo. This would be to reduce the subsidy;  
17          yes. I would not describe it the way you have, Mr.  
18          Chairman. But it would reduce the subsidy for those  
19          making approximately \$88,000 per year for a family of  
20          four.

21          The Chairman. Well, I think it would be more than  
22          that because it goes down to -- you are reducing the tax  
23          credits down to what level of poverty? What is the  
24          effect? CBO is not here.

25          Senator Crapo. I do not have the exact number of

1 that, but -- so you were correct, Mr. Chairman, when you  
2 indicated that it would come from about 400 percent of  
3 poverty down to about 300 percent of poverty.

4 The Chairman. My understanding is that the tax  
5 credits in the mark are about -- is it about 300 percent?

6 About 300 percent are costs -- it is about 10 billion.  
7 So you would have to go below 300 percent of poverty.  
8 You would have to go to households in the low \$60,000 --  
9 probably roughly households of about \$50,000. You are  
10 going to hit them, maybe \$40,000.

11 Senator Crapo. Okay. My understanding is that you  
12 are correct, Mr. Chairman, it would have to go down, not  
13 as far as you have indicated, but down to about 250  
14 percent of poverty.

15 The Chairman. Oh, that is pretty far. That is  
16 50,000; 250 percent of poverty is about 40,000 -- 44,000.  
17 So you are getting -- 44,000, so you are getting up to  
18 about 50.

19 Senator Crapo. Well, then what I would suggest, Mr.  
20 Chairman, is we work to try to find a compromise.  
21 Because this small business employees that we are talking  
22 about are losing this 20 billion dollars. This 20  
23 billion dollars, it is not like this 20 billion dollars  
24 is just being picked up out of thin air. The people who  
25 are paying this 20 billion dollar impact are the

1 employees of these small businesses. So if you want to  
2 say they are losing it in their subsidy because of the  
3 offset, let's work with regard to the offset to adjust it  
4 better.

5 But, as I indicated in my initial remarks, it is  
6 very clear. CBO and Peter Orszag have made it very clear  
7 that these kinds of impacts on small businesses are  
8 directly in the end paid by their employees. So we are  
9 talking about employees of small businesses. And,  
10 frankly, Mr. Chairman, I have also been given information  
11 that indicates that we are talking about around \$55,000  
12 as to where the subsidy level would be.

13 The Chairman. That is right. It is about 55,000.

14 I might point out, I think maybe you did in your  
15 remarks, that the mark does exempt firms of 50 or fewer  
16 employees.

17 Senator Crapo. Yes, I did point that out. So there  
18 is an exemption. My point is simply that you can  
19 increase this exemption to what I think is a more  
20 standard definition of a small business, and that is  
21 under 500 rather than under 50. But my point is, for  
22 those people in this country who are employed by a small  
23 business that has between 50 and 500 employees, we are  
24 going to be taking 20 billion dollars out of their  
25 salaries.

1           I know that the way that the bill is worded it says  
2           that their employer is paying those fees. But, as I  
3           indicated, all of the studies clearly show that it comes  
4           directly from the employees themselves.

5           The Chairman. Well, presumably they will not drop  
6           coverage.

7           Senator Crapo. And as I indicated also in my  
8           remarks, CBO has indicated that if we save this fee, this  
9           20 billion dollars of fees on the small business making  
10          between 50 and 500 -- hire between 50 and 500 employees,  
11          it will have no significant impact on the uninsured and a  
12          very minimal impact on the level of employer-provided  
13          coverage.

14          The Chairman. Who wants to go? Senator Kerry.

15          Senator Kerry. Not only does this have the impact  
16          that you have just described, it unfairly impacts middle-  
17          income and lower-income folks, which the Senator purports  
18          that we are trying to protect. But additionally, two  
19          things.

20          One, the Chairman's mark embodies the concept of a  
21          shared responsibility. And, as you know, individuals are  
22          required to obtain health insurance and they cannot buy  
23          it just a moment before they get sick. Employers are  
24          also required to do their part. And we have been talking  
25          about how that is going to happen. A lot of us think it

1 ought to happen to a greater degree. But an employer  
2 responsibility -- shared responsibility is an essential  
3 component of health reform.

4 Two, the fact is that 95 percent of firms with 50 to  
5 500 employees already offer health insurance coverage.  
6 So this amendment would actually wind up rewarding a  
7 minority of firms that do not offer that kind of  
8 coverage. I do not think it makes sense. I think, Mr.  
9 Chairman, there are enough negative impacts as a  
10 consequence of that. Not to mention that -- and Senator  
11 Snowe knows this -- we both chaired the Small Business  
12 Committee -- the break point is about 50 employees where  
13 you normally try to get employers to offer that kind of  
14 coverage.

15 Senator Crapo. Mr. Chairman?

16 The Chairman. Senator Crapo.

17 Senator Crapo. Mr. Chairman, the point is,  
18 regardless of what percentage of these small businesses  
19 between 50 and 500 provide or do not provide health care  
20 coverage, CBO has analyzed it and has told us that it is  
21 going to be a 20 billion dollar fee that the small  
22 businesses will collectively pay. And it appears to me  
23 that -- let me read again, I think Peter Orszag's quote  
24 is the one that says it the best, that CBO makes the same  
25 point.

1 Peter Orszag says, his words, "The economic evidence  
2 is overwhelming. The theory is overwhelming. That when  
3 your firm pays for your health insurance you actually pay  
4 through reduced take-home pay."

5 The same thing that was said by the CBO study that  
6 when the firm through these plans where the employer is  
7 penalized for not providing the health care coverage the  
8 cost of that comes out of the employees.

9 So what we have here is a situation where the  
10 employees of small businesses, between 50 and 500  
11 employees, are the ones who are paying 20 billion  
12 dollars. And I understand that it is difficult in trying  
13 to find us that is in this legislation to find a place  
14 where we can adjust that properly. But if it is not  
15 acceptable to deal with the pro rata impact on the  
16 subsidies, for those at higher levels of income than  
17 that, then I believe we should work to find some other  
18 place, in the administrative costs of Medicare or in some  
19 the other savings that the bill has to address this  
20 question. Because we have a direct 20 billion dollar  
21 impact on employees of small businesses that are not  
22 given this exemption. And this 20 billion dollar impact,  
23 again, I state, comes with no substantial impact on the  
24 number of uninsured and a minimal impact on the level of  
25 employment-based coverage.

1 Senator Conrad. Mr. Chairman?

2 The Chairman. Senator Conrad.

3 Senator Conrad. Mr. Chairman, you know, we have  
4 gone over these provisions, I do not know how many times  
5 in the group of six, over them and over them in the other  
6 deliberations of this committee repeatedly reviewed them.  
7 Employers 50 and below are completely exempt. That is a  
8 significant majority of the employers in my state.

9 Ninety-five percent of the employers in this country  
10 between 50 and 500 already provide health insurance, 95  
11 percent. This applies only if the employer does not  
12 offer his or her employees' coverage and if his or her  
13 employees' get -- wind up getting taxpayer assistance  
14 through the exchange. To me this is just kind of basic  
15 fairness.

16 I mean, a very small percentage of employers, if the  
17 Crapo amendment were to pass, would be allowed to have  
18 their employees paid for by all the rest of us. When the  
19 vast majority of employers are providing health care  
20 coverage to their employees. Ninety-five percent of them  
21 with employees of 50 to 500 provide employer-based  
22 coverage. So, I think it is pretty modest what is being  
23 asked here. The penalty is that you pay the amount of  
24 the exchange assistance for those employees that get it,  
25 or you pay \$400 an employee for all of your employees,

1       whichever is less. I mean, really, that to me is an  
2       entirely fair sharing of the burden.

3             Senator Crapo. Mr. Chairman?

4             The Chairman. Senator Crapo.

5             Senator Crapo. You know, I understand the points  
6       that are being made by Senator Kerry and Senator Conrad.

7       And I could understand and even have a little better  
8       acceptance of it, if it were the employer who was paying  
9       the fee. And I understand that the way that the bill is  
10      written that that is the case. But this is not a  
11      situation in where 5 percent of 95 percent of these small  
12      businesses are getting some kind of special deal because  
13      they are stingy and will not provide health care. That 5  
14      percent is having a difficulty providing the health care  
15      because of the nature of their business or what have you.

16            And it is clear, I do not believe it can be argued  
17      that it is not the case that it is not the employer that  
18      is paying this cost. It is these employers' employees  
19      who are paying. So what we are saying, when you say we  
20      want to have shared responsibility here, is to say that  
21      the employees of these employers are going to share the  
22      cost with other individuals in our society for these  
23      subsidies. And in some cases it is actually the  
24      employees themselves who would be receiving these  
25      subsidies.

1           So, again, Mr. Chairman, this is not a case where we  
2           are talking about shared responsibility. The employees  
3           of these small businesses are really Americans just as  
4           all of the other Americans we are dealing with in this  
5           bill are. And they are being hit with a 20 billion  
6           dollar impact here that we can find a way around if we  
7           wanted to work through it.

8           Senator Bingaman.    Mr. Chairman?

9           The Chairman.    Okay. We are close to a vote here.  
10          We are starting to reach diminishing returns.

11          Senator Stabenow.

12          Senator Stabenow.    Thank you, Mr. Chairman.

13          I have been listening to my friend and I think first  
14          of all we all want to help small business, that is why we  
15          are doing this. I mean, that is, 80 percent of the  
16          people that do not have insurance are working. So this  
17          is about small business, helping small businesses and  
18          certainly we want to help employees.

19          My concern in putting this together because it has  
20          been put together in a way to make sure that the exchange  
21          works because we want people to be able to get insurance.

22          And we want people to be able to afford to get  
23          insurance. And my biggest concern is with the fact that  
24          you are talking about taking money away from people,  
25          somebody \$55,000 a year with two children, a family of

1 four, that is not a lot of money when you are trying to  
2 pay the bills and try to have a mortgage and try to do  
3 all the things that families are trying to do today.

4 So, I appreciate the concern about not having the  
5 \$400 for the employee trickle down, but at the same -- to  
6 the employee, but at the same time you are talking about  
7 making this change on the backs of middle class families  
8 who we are trying to help.

9 And so I would have, Mr. Chairman, a concern as you  
10 have and oppose the amendment.

11 Senator Conrad. Mr. Chairman?

12 The Chairman. Mr. Conrad.

13 Senator Conrad. Mr. Chairman, I just want to go  
14 back to this point. Because the way it works, as I  
15 understand it, this only applies if the employer does not  
16 offer insurance and if his or her employees wind up  
17 getting taxpayer assistance on the exchange.

18 Now, the Senator from Idaho is saying, well, those  
19 employees should not have any responsibility for that.  
20 Why not? The only possible way that firm pays anything  
21 is if some of their employees are getting taxpayer  
22 assistance on the exchange. So it is asking those people  
23 who are getting the benefit from all the rest of us to  
24 pay something.

25 I mean, for the life of me, I do not understand how

1 that is unfair.

2 Senator Crapo. Mr. Chairman?

3 The Chairman. Senator Crapo.

4 Senator Crapo. Mr. Chairman, let me respond very --  
5 Mr. Chairman, I do not know the level of salaries that  
6 are being paid by this apparently 5 percent of the small  
7 businesses that do not have the ability to provide health  
8 care to their employees in the 50 to 500 range. But I  
9 would guess that the salaries are not significantly, in  
10 large part, in excess of the \$55,000 we are talking  
11 about. That is just an estimate on my part. I do not  
12 have the data on that.

13 But, we are talking about people who are going to  
14 have these costs put directly on them who are probably  
15 not any better off than those who you are talking about  
16 who should benefit from them paying this extra money.  
17 And I would also indicate that my point is also made, not  
18 just by CBO and by Director Orszag, but by the Center on  
19 Budget and Priorities which is certainly not a hardcore,  
20 rightwing group. But they have pointed out that this  
21 provision, this limit of the protection for small  
22 businesses down at the level of 50 employees is going to  
23 have a significant -- we create a significant employer  
24 barrier for low-income, single mothers who are trying to  
25 get work instead of relying on welfare, or for those who

1 are at poverty levels that would cause the company to  
2 have to pay these penalties on their behalf if it hires  
3 them.

4 So we can go about this any way you want and try to  
5 say that, you know, it is a shared responsibility of the  
6 small businesses. Or that the people who are the  
7 employees of these small businesses do not deserve to be  
8 cared for by the bill as much as others who will get the  
9 subsidy. But the bottom line here is that we are talking  
10 about people who are hired by these small businesses who  
11 do not have enough income to be able to purchase their  
12 own health care and who therefore are purchasing with  
13 subsidies and are now being asked to pay a 20 billion  
14 dollar, collective, fine because their small business  
15 does not have the ability to provide them, through the  
16 business, the health care.

17 I just believe that we have got to find some way in  
18 this legislation, if it is not acceptable to look at the  
19 subsidies, then there has to be other cost savings in  
20 this bill that can help us deal with it. Because, make  
21 not mistake about it, the provision I have raised, raises  
22 20 billion dollars on the backs of those who are in the  
23 category of those who are receiving health care through  
24 this legislation who can least afford it.

25 The Chairman. Are we ready for a vote?

1           Senator Bingaman.    Mr. Chairman, could I just  
2 clarify one thing?

3           I believe the Senator from Idaho indicated the  
4 Center on Budget and Policy Priorities agreed with this.

5           My understanding of their position is they do have great  
6 concern about the provision in here -- in this  
7 legislation that triggers an employer mandate at the time  
8 that a low-income worker goes to the exchange to get  
9 subsidies. They think that should not be done that way.

10          But they certainly do not embrace the concept of  
11 exempting all employees up to 499 or all employers up to  
12 499 employees from any mandate. Which is the effect of  
13 the Senator's amendment. At least that is my  
14 understanding of their position.

15          Senator Crapo. Mr. Chairman, let me clarify that.

16          The Chairman. We are getting kind of back -- we  
17 need to vote very quickly.

18          Senator Crapo. Well, let me -- the Center on Budget  
19 and Policy Priorities has not taken a position on my  
20 specific amendment. You are correct, Senator Bingaman.  
21 But I want to be very clear, the Center has analyzed the  
22 Chairman's mark and the provisions in the mark that are  
23 the subject of my amendment. And it is their conclusion,  
24 as I have indicated, that the provisions in the mark as  
25 they are will represent a significant employment barrier

1 for low-income, single mothers who are trying to work  
2 instead of rely on welfare, since fewer of them would be  
3 hired. And that it is likely that the child poverty  
4 levels would then increase as well.

5 This is not my analysis. This is the Center's  
6 analysis.

7 [Simultaneous conversation.]

8 The Chairman. All right. All right. Let's vote.  
9 All of those in favor say --

10 Senator Crapo. I would like a vote, Mr. Chairman.

11 The Chairman. All right. A recorded vote was  
12 requested.

13 The Clerk. Mr. Rockefeller?

14 Senator Rockefeller. No.

15 The Clerk. Mr. Conrad?

16 Senator Conrad. No.

17 The Clerk. Mr. Bingaman?

18 Senator Bingaman. No.

19 The Clerk. Mr. Kerry?

20 The Chairman. No by proxy.

21 The Clerk. Mrs. Lincoln?

22 Senator Lincoln. Pass.

23 The Clerk. Mr. Wyden?

24 Senator Wyden. No.

25 The Clerk. Mr. Schumer?

1           The Chairman.    No by proxy.  
2           The Clerk.     Ms. Stabenow?  
3           Senator Stabenow.   No.  
4           The Clerk.     Ms. Cantwell?  
5           The Chairman.    Pass.  
6           The Clerk.     Mr. Nelson?  
7           The Chairman.    No by proxy.  
8           The Clerk.     Mr. Menendez?  
9           The Chairman.    No by proxy.  
10          The Clerk.     Mr. Carper?  
11          Senator Carper.    No.  
12          The Clerk.     Mr. Grassley?  
13          Senator Grassley.   Aye.  
14          The Clerk.     Mr. Hatch?  
15          Senator Hatch.    Aye.  
16          The Clerk.     Ms. Snowe?  
17          Senator Snowe.    Aye.  
18          The Clerk.     Mr. Kyl?  
19          Senator Kyl.     Aye.  
20          The Clerk.     Mr. Bunning?  
21          Senator Bunning.   Aye.  
22          The Clerk.     Mr. Crapo?  
23          Senator Crapo.    Aye.  
24          The Clerk.     Mr. Roberts?  
25          Senator Grassley.   Aye by proxy.

1           The Clerk.    Mr. Ensign?

2           Senator Ensign.   Aye.

3           The Clerk.    Mr. Enzi?

4           Senator Grassley.   Aye by proxy.

5           The Clerk.    Mr. Cornyn?

6           Senator Grassley.   Aye by proxy.

7           The Clerk.    Mr. Chairman?

8           The Chairman.    No.

9           The Clerk.    Mrs. Lincoln?

10          Senator Lincoln.   No.

11          The Clerk.    Ms. Cantwell?

12          Senator Cantwell.   No.

13          The Chairman.   The clerk will tally the vote.

14          The Clerk.    Mr. Chairman, the final tally is 10

15          ayes and 13 nays.

16          The Chairman.   The amendment does not pass.

17          Are there further amendments?

18          Senator Ensign.   Mr. Chairman?

19          The Chairman.   Mr. Ensign.

20          Senator Ensign.   Let me see, Mr. Chairman, it is

21          number C-5 as modified.   The Ensign amendment C-5.

22          The Chairman.   All right.

23          Senator Ensign.   It is a health savings account

24          amendment.

25          The Chairman.   C-5, that is a big one.

1           Senator Ensign.    C-5.

2           The Chairman.    All right.   C-5A.

3           Do we have copies of the modified?  I only have the  
4 unmodified.

5           Senator Ensign.    It is being passed out.

6           Let me describe the amendment as it is being passed  
7 out.

8           Mr. Chairman, just in general about health savings  
9 accounts first.  The reason that I have been a supporter  
10 over the years of health savings accounts, I actually do  
11 not think that we have done the health savings accounts  
12 exactly right.  But we certainly want to do whatever we  
13 can to protect folks with health savings accounts and  
14 that is what this amendment is attempting to do,  
15 especially if they are faced with bankruptcy.

16           The reason that I support health savings accounts in  
17 the first place, and I have talked about this before.  
18 You know, back when we started employer-based health  
19 care, the reason we did that was because there was a wage  
20 freeze in this country.  And kind of as a favor to the  
21 labor unions in this country, instead of doing away with  
22 the wage freeze we put into effect the ability to give,  
23 as a benefit -- pretax benefit -- health care in the  
24 United States.

25           Well, the unintended consequence of that has been

1 that we basically ended up with the person who is  
2 receiving the care was not responsible for paying for the  
3 care and had no relation there. And so over the next  
4 several decades prices kept going out of site and the  
5 employer was paying the bill; the employee did not care,  
6 the doctors did not care, the insurance companies did not  
7 care, because the insurance companies have made more  
8 money. The doctors have made more money. Anybody in  
9 health care, hospitals made more money, pharmaceutical  
10 companies made more money, employees did not care because  
11 they did not understand their wages were not going up as  
12 fast because the health care burden, the health care  
13 costs associated with employing them kept going up. And  
14 instead of giving them raises, they had to give folks --  
15 they had to pay more for folks' health care.

16 Well, the idea behind the health savings account was  
17 to have a higher deductible policy to where you had money  
18 in an account where the person who then was receiving the  
19 care would shop for those -- the first couple thousand  
20 dollars of that care.

21 Now, the reason that that makes sense, and I will go  
22 back and I know some people do not think that this is a  
23 fair comparison, but my profession, the veterinary  
24 profession is a very good example of how market forces  
25 work in health care when people are paying out of their

1       pockets for health care.

2               If someone brings their dog or cat or whatever pet  
3       that they do to the veterinarian, it is mostly a cash and  
4       carry business. And what happens is that as a  
5       veterinarian, especially if there is something seriously  
6       wrong, I have to talk to you about costs. I have to --  
7       especially if I am the general practitioner and your dog  
8       needs a specialist, for instance, I have to be the person  
9       that acts as your advocate. I have to say, this  
10       specialist over here may charge more money for a knee  
11       surgery or a hip surgery. You know, people do not  
12       understand how sophisticated veterinary medicine is  
13       today. We do total hip replacements. We do incredibly  
14       sophisticated knee surgeries. They do brain surgeries.  
15       We do MRIs, CAT scans, we do the whole gamut of what  
16       human medicine does practically in veterinary medicine  
17       today. It is a very sophisticated level of medicine.

18              But the difference is, because people are paying out  
19       with their own pocket money that we have to be sensitive  
20       to the costs. So we have to look for all the  
21       efficiencies that we can get in the system. But we also  
22       have to spend the time to educate.

23              You know, today with HMOs, what does a doctor do,  
24       they are paid per capita -- you know, per capitated rate.  
25       So in other words they are paid per patient that they

1 have in the plan, so they are encouraged to destroy the  
2 doctor/patient relationship and just get as many people  
3 through the door as they can possibly get through the  
4 door.

5 And then you have somebody else who is going to  
6 regulate the care where if you have a health savings  
7 account that is your money now and the doctor has to be  
8 responsible, or the health care provider has to be  
9 responsible because it is your money.

10 Well, health savings accounts bring some other  
11 efficiencies in. Because they do not have to worry about  
12 getting paid from Medicare or an insurance company or all  
13 the bureaucracies, do you know how many people doctor's  
14 have in their offices to collect bills today? To go to  
15 the HMO to get approval for something?

16 Senator Conrad. Would the Senator just yield for a  
17 question?

18 Senator Ensign. Yes.

19 Senator Conrad. A couple of us are following your  
20 discussion and looking at the amendment that has been  
21 passed out, do we have the right amendment?

22 Senator Ensign. It is on health savings accounts.

23 It is on protecting them from bankruptcy. I am making  
24 the case of why health savings accounts are good. And  
25 then I am going to make the case of why we should protect

1       them.

2               Senator Conrad.   All right.  I thought maybe it  
3       was--

4               The Chairman.   Senator, you still have the floor.  
5       Go ahead.

6               Senator Ensign.   Thank you.  So, as I was saying,  
7       because it is now your money in this health savings  
8       account, the health care provider, whether it is a  
9       chiropractor or a physician, a nurse practitioner,  
10      whoever it is.  One reason is they know that they do not  
11     have to worry about getting paid two months from now or  
12     whatever.  They are going to get paid now because it is  
13     your debit account out of your health savings account.

14              See, there is incredible efficiencies out of the  
15     private bureaucracy that we have developed in this health  
16     care market just to collect fees.

17              If you are in a physician's office, think about it  
18     this way.  If somebody has health insurance, you do not  
19     really care how much the bill is.  But if somebody is  
20     paying out of their own pocket, you are thinking, "I want  
21     to make sure, I want to do the right thing by them," but,  
22     "maybe this person cannot really afford to pay a higher  
23     price.  So maybe I am going to discount it a little bit."

24              We do this all the time in veterinary medicine.  I used  
25     to do that all the time.

1           I would have, you know, an 80-year-old couple come  
2           in with their dog. I knew they could not pay a lot. I  
3           would not even tell them I was discounting their bill. I  
4           would discount that. We did that all the time because I  
5           knew they were paying out of their pocket.

6           Well, those are the kinds of dynamics that happen  
7           with health savings accounts. And we get true market  
8           forces because people are shopping for the health care  
9           that they are getting because they are paying out of  
10          their own health savings account for the first couple  
11          thousand dollars.

12          Now, having said that, what my amendment does is,  
13          let us say somebody right now, especially with as many  
14          people are going through bankruptcy in this country and  
15          obviously my state other than maybe Senator Stabenow's is  
16          -- a worst effect.

17          The Chairman. Senator, I am going to have to ask  
18          you to try to truncate your remarks, because this  
19          committee has no jurisdiction over this amendment.

20          Senator Ensign. Well, I am going to argue how it  
21          is.

22          The Chairman. It is really not very relevant.

23          Senator Ensign. I am going to argue how it does in  
24          just a moment.

25          The Chairman. Well, I am going to rule the other

1 way.

2 Senator Ensign. Well, it is nice that you are  
3 going to rule that way before hearing my argument. But  
4 the purpose of protecting the health savings account is  
5 that with people going through bankruptcy today we are  
6 talking about it today. Should they lose their health  
7 care? Well, this may be the only help -- this may be the  
8 health care that they have chosen. And if we can protect  
9 that in this health care bill, their health savings  
10 account, they can maintain that health care that they  
11 really have come to enjoy.

12 So I think that is something that we can and should  
13 protect.

14 Now, why isn't this under the jurisdiction of this  
15 Committee. First of all health savings accounts are  
16 strictly creatures of the Internal Revenue Code, which is  
17 certainly the jurisdiction of this Committee. The  
18 Committee has the jurisdiction of the Internal Revenue  
19 Code and this is also a conceptual mark. My amendment  
20 would amend the Internal Revenue Code and would only  
21 cross-reference Section 522 of the Bankruptcy Code. So  
22 we are actually amending the IRS Code and that is why it  
23 is in the jurisdiction of this Committee.

24 On the larger point, health savings accounts are a  
25 health care related tax matter. And this is a health

1 care reform markup.

2 Some members of the Committee may not like health  
3 savings accounts, but we should be voting on the merits  
4 of the amendment and not the germaneness.

5 The Chairman. All right. It is my opinion this  
6 amends bankruptcy law. Therefore, it is not germane to  
7 this Committee and therefore I rule the amendment out of  
8 order.

9 Senator Ensign. I would like a vote to appeal the  
10 ruling of the Chair.

11 The Chairman. Do you really want to do that?

12 Senator Ensign. Yes, I do.

13 The Chairman. All right. The Clerk will call the  
14 roll.

15 The Clerk. Mr. Rockefeller?

16 Senator Rockefeller. No.

17 The Clerk. Mr. Conrad?

18 Senator Conrad. No.

19 The Clerk. Mr. Bingaman?

20 Senator Bingaman. No.

21 The Clerk. Mrs. Lincoln?

22 Senator Lincoln. No.

23 The Clerk. Ms. Cantwell?

24 Senator Cantwell. No.

25 The Clerk. Mr. Menendez?

1           Senator Menendez.    No.

2           The Clerk.    Mr. Grassley?

3           Senator Grassley.    Aye.

4           The Clerk.    Mr. Hatch?

5           Senator Hatch.    Aye.

6           The Clerk.    Ms. Snowe?

7           Senator Snowe.    Aye.

8           The Clerk.    Mr. Kyl?

9           Senator Kyl.    Aye.

10          The Clerk.    Mr. Bunning?

11          Senator Bunning.    Aye.

12          The Clerk.    Mr. Crapo?

13          Senator Crapo.    Aye.

14          The Clerk.    Mr. Ensign?

15          Senator Ensign.    Aye.

16          The Clerk.    Mr. Chairman?

17          The Chairman.    No.

18          The Clerk.    Mr. Chairman, the final tally is seven

19          ayes and seven nays.

20          The Chairman.    Two-thirds of the members present

21          not having voted in the affirmative, the order of the

22          Chair is sustained.

23          Senator Menendez, your amendment?

24          Senator Menendez.    Sure.

25          The Chairman.    Good idea.

1           Senator Menendez.    Thank you, Mr. Chairman.

2           I would like to call up C-6 as modified.  I believe  
3 the amendments are at the desk.

4           The Chairman.    Thank you.

5           Senator Menendez.    Mr. Chairman, in the interest of  
6 time since I see it is being distribute to everybody.

7           The Chairman.    Why not proceed?

8           Senator Menendez.    Thank you.

9           Mr. Chairman, this is about emergency room  
10 protections.  This amendment requires that each health  
11 care plan and health care insurer offering coverage in  
12 the exchange must provide enrolled individuals coverage  
13 for emergency room services without regard to prior  
14 authorization or the emergency care providers'  
15 contractual relationship with the health plan.

16           Further enrollees may not be charged co-payments or  
17 cost sharing for emergency room services furnished out of  
18 network that are higher than in network rates.

19           The amendment is critical because patients who face  
20 emergencies have little control over whether or not they  
21 use in network facilities.  They may be rushed by  
22 ambulance to the closest hospital that has the capacity  
23 to serve them or they may get themselves to the closest  
24 emergency room.  Once there, they must see whatever  
25 physician is on duty at that time.  And even if they

1 sought care at an in-network facility, there is no  
2 guarantee that the doctor on duty will be in network.

3 This amendment guarantees that the co-payments and  
4 cost sharing patients are charged in an emergency room  
5 will be no higher than their in-network cost sharing  
6 rates. For example, this amendment would help mothers  
7 who rush to a hospital for delivery only to find that the  
8 doctor on duty or the neonatal care unit is out of  
9 network.

10 The amendment would help accident victims who may  
11 not have access to an in-network physician in the  
12 emergency room. It is designed to ensure that although  
13 many plans do not charge individuals out of network co-  
14 payments and cost sharing in an emergency, some plans do,  
15 and it is designed to address that.

16 CBO has confirmed that this amendment is budget  
17 neutral. It is supported by a wide range of  
18 organizations including the American Heart Association,  
19 the American Stroke Association, to name a few. And when  
20 people are rushed to an emergency room they should not be  
21 worried about which hospital their ambulance is headed  
22 towards.

23 With that, Mr. Chairman, I ask for the support of  
24 the Committee.

25 The Chairman. Sounds like a great amendment. I

1 know of many instances where people go to get emergency  
2 care only to find out that they are out of network. It  
3 is just wrong. This is absolutely wrong.

4 Let me just check with Ms. Fontenot.

5 Is there a CBO cost to this? Is there a cost to  
6 this?

7 Ms. Fontenot. No. CBO is budget neutral.

8 The Chairman. No cost. I urge the amendment be  
9 accepted.

10 Senator Ensign. Mr. Chairman, can I just as a  
11 question about it? And this is just from a personal  
12 experience. I remember a few years ago some folks were  
13 nominated as EMTs of the year, came back and visited in  
14 the office. You know, how you sit down in the office and  
15 have these visits. This was a very interesting thing and  
16 I do not know if there is anything in the mark that  
17 addresses this, but under Medicaid, and they said this  
18 was a significant occurrence, this was not like just  
19 every once in a while. But what they said was that many  
20 of the Medicaid emergency visits were folks who they  
21 could not afford a cab ride to get their prescriptions  
22 filled, but they knew if they called an ambulance and  
23 went to the emergency room that they could get their  
24 prescriptions then done there by -- and obviously it  
25 costs a lot of money for the ambulance ride and

1 everything. So they would basically kind of fake an  
2 emergency, get there and then say, oh, I am feeling  
3 better and then get their prescriptions filled. And that  
4 would be their transportation.

5 And from the EMTs anecdotally, they said that it was  
6 a fairly common occurrence. And both of the EMTs, they  
7 were separate, there were two of them there getting the  
8 award, they obviously worked separately, but they both  
9 said that it was a fairly common occurrence.

10 I do not know if that is anything that the staff has  
11 come across or anything in the bill. It is one of those  
12 things that obviously, you know, if people are taking up  
13 the emergency rooms that should not be there, it should  
14 be addressed. So is there anything, I guess, the  
15 question would be, is there anything in the bill that  
16 would say if somebody is really kind of trying to take  
17 advantage of this that it is really not truly an  
18 emergency. What you are bringing up is a true emergency  
19 and that should be addressed. But maybe -- I do not know  
20 if there is anything else that we need to look at for  
21 that.

22 The Chairman. Is there anything further?

23 Yes, Ms. Fontenot? Go ahead.

24 Ms. Fontenot. It is not an anecdote I am familiar  
25 with. There is nothing particularly in the mark that

1 addresses that.

2 Senator Ensign. All right. I appreciate it.

3 Thank you, Mr. Chairman.

4 The Chairman. Thank you, Senator.

5 Without objection, the amendment is agreed to.

6 Senator Kyl, I think you sought recognition.

7 Senator Kyl. Mr. Chairman, I am trying to figure  
8 out what the CBO score would be to determine whether we  
9 have to have an offset. So if I could defer it for the  
10 time being until I can determine that.

11 The Chairman. Okay. And what amendment is that,  
12 just so we have some --

13 Senator Kyl. That is C-11.

14 The Chairman. C-11. All right. We are open to  
15 other amendments.

16 Senator Lincoln?

17 Senator Lincoln. Yes.

18 The Chairman. You are recognized.

19 Senator Lincoln. Are you ready for me?

20 The Chairman. Yes, you bet.

21 Senator Lincoln. Great.

22 Mr. Chairman, I would like to call up my amendment  
23 number D-9 as modified.

24 The Chairman. B-9?

25 Senator Lincoln. D as in David.

1           The Chairman.    D. D as in David.

2           Senator Lincoln.   Expanding CMS Innovation Center.

3           The Chairman.    All right.

4           Senator Lincoln.   Mr. Chairman, a real key  
5 component of our efforts this year on health care reform  
6 have been to improve access to services that will enable  
7 an individual to remain healthy. We are looking to,  
8 obviously improve wellness and prevention. This is  
9 commendable. And I think it is going to be an enormous  
10 part of what keeps our costs down in the out years.

11           I believe it is equally important to ensure that the  
12 those who are injured or have an illness requiring  
13 rehabilitation are able to gain quick access to services  
14 of a physical therapist so that they might return to full  
15 function and independence as soon as possible. That  
16 means they are back in the work force, they are back in  
17 their home, they are back doing the things that they need  
18 and want to do.

19           It is with this in mind that I offer today a  
20 modified amendment that would ask the new CMS Center for  
21 Innovation to look into models that could improve access  
22 to physical therapists in my rural state of Arkansas and  
23 other states, certainly rural states in which physicians  
24 are scares and where quick access to rehabilitation  
25 services can speed recovery to full function and

1 independence, thus reducing the overall cost of care that  
2 is provided.

3 Direct access to therapy could enable seniors and  
4 individuals with disabilities who reside in primary care  
5 health professional shortage areas that are located in a  
6 rural area to access the services of a physical  
7 therapist.

8 Today Medicare laws require a beneficiary who  
9 receives outpatient physical therapy services to be under  
10 the care of a physician. However, this may not be  
11 necessary for seniors who are generally healthy. And I  
12 believe that the example of the states is very, very  
13 clear to us here tonight. Today some 44 states allow for  
14 direct access to the services of licensed physical  
15 therapists for evaluation and treatment.

16 So my amendment does not do away with the current  
17 statute. Instead it would give CMS the authority to  
18 investigate direct access models to enable seniors with  
19 the ability to receive valuable rehabilitation services  
20 from a licensed physical therapist or other provider  
21 without being under the care of a physician so that their  
22 recovery to full function and independence can be  
23 realized in the quickest manner possible.

24 It is very similar to -- well, at least we are  
25 trying to achieve the same goal that we do in our direct

1 access bill. I know there are several members of the  
2 Committee that joined me as cosponsors of that bill,  
3 Senators Cantwell, Menendez, Senator Kerry, Senator  
4 Crapo, and Senator Ensign. So it is very similar. We  
5 are trying to reach those objectives within the confines  
6 of this bill and really improve the ability in rural  
7 America to access to physical therapists so that people  
8 can get the therapy that they need from physical  
9 therapists and other providers and move on back into  
10 their lives and into being contributing parts of the  
11 community.

12 So I thank you for continuing to work with me and  
13 with my staff on this amendment and the modification and  
14 I certainly appreciate your consideration of it.

15 The Chairman. Thank you, Senator. This amendment  
16 does not have a score; is that correct?

17 Senator Lincoln. Sir?

18 The Chairman. It does not have a score?

19 Senator Lincoln. No, sir. It does not have a  
20 score.

21 The Chairman. All right. Frankly, I think it is  
22 not bad to add as a list of models for consideration of  
23 the Innovation Center the activities that you suggest.  
24 As I understand it, it is basically models that do not  
25 require a physician or other health professional to refer

1 the service -- say when the service is to provide --

2 The point of the amendment again is to -- somebody  
3 get it straight. What is the point?

4 Senator Lincoln. Well, it does not do away with  
5 the current statute. Instead it just gives the CMS and  
6 the Center for Innovation the ability to look into models  
7 that could improve the access for physical therapists and  
8 other providers.

9 The Chairman. All right.

10 Senator Lincoln. In rural areas.

11 The Chairman. All right.

12 Senator Lincoln. And I think it -- you know, that  
13 is exactly the group that we want to see in terms of  
14 looking for innovation. And these are ways that we can  
15 create greater access to therapists and other providers  
16 in rural areas.

17 The Chairman. Well, as an ardent champion of rural  
18 America, Senator, I appreciate you picking this up.

19 [Laughter.]

20 The Chairman. Is there further discussion of the  
21 amendment?

22 [No response.]

23 The Chairman. Seeing none, without objection the  
24 amendment is agreed to.

25 Senator Kyl.

1           Senator Kyl.    Mr. Chairman, actually, I could do  
2 amendment C-11 now, if you would like for me to do that.

3           The Chairman.    Sure.

4           Senator Kyl.    We do not --

5           Senator Lincoln.   Did you already accept mine?

6           The Chairman.    It is accepted.

7           Senator Lincoln.   Great. Thank you, Mr. Chairman.

8           Senator Kyl.    We do not believe there would be a  
9 score for the amendment, so therefore we can proceed to  
10 that, I think.

11           This is amendment number C-11.

12           The Chairman.    C-11. Thank you.

13           Senator Kyl.    This would prohibit the Federal  
14 Government from limiting consumer choice by setting the  
15 actual values for the insurance policies.

16           Under the Chairman's mark the Federal Government  
17 would actually limit insurance plans to four specific  
18 types. You would have to offer two, you could not offer  
19 any more than four. Otherwise you do not sell through  
20 the exchange that eventually is the only way you are  
21 going to be able to sell insurance. These limits are set  
22 at four described levels, bronze, silver, gold, and  
23 platinum, that is 65, 70, 80 and 90 percent actuarial  
24 value.

25           This, I submit, Mr. Chairman, is an act on the part

1 of the Committee and not taking anything from the  
2 intelligence of the people that came up with these  
3 numbers. They are arbitrary. They suggest that we know  
4 what products insurance companies should come up with.  
5 And I think the reality is that current experience shows  
6 that we got the numbers wrong, even if we think we should  
7 try to figure out what these numbers are.

8 Just for a moment, I want folks at home to realize  
9 what we are doing here. Forget the insurance market  
10 right now, the Federal Government is going to say there  
11 can only be four types of plans. A company has to offer  
12 at least two of them and cannot offer more than these  
13 four. And they have to be limited by these numbers.

14 For the life of me, I do not see why Washington has  
15 to dictate what kind of insurance policies folks can  
16 sell.

17 CBO our holy grail here says that the actuarial  
18 values of an individual insurance policy generally range  
19 from 40 percent to 80 percent with an average value that  
20 is between 55 and 65 percent. So this is way below the  
21 bronze plan which is the lowest actuarial plan.  
22 Generally from 40 to 80 percent, average between 55 and  
23 60. The very lowest of these four plans is 65 percent.

24 According to information in my state of Arizona, the  
25 average actuarial value for an individual plan is 61

1 percent. Still below the bronze plan actuarial value.  
2 And Milliman, an independent actuarial firm with which we  
3 are all familiar, found that the average actuarial value  
4 of a high deductible health plan is 48 percent. Again,  
5 below the bronze plan. I mean, one could conclude that  
6 contrary to what we have been saying around here, we are  
7 actually going to be encouraging Cadillac plans. Because  
8 we are saying that you have to issue a plan that is 90  
9 percent, 80 percent, 70, or the very cheap low one is 65.  
10 But they go all the way to 90 and you cannot go below  
11 65.

12 Why would we be doing this when the average is and  
13 the general value of these plans is significantly less  
14 than the 65 percent. The result of this in the  
15 Chairman's mark would effectively eliminate many of the  
16 low-cost options that are currently available for  
17 individuals in the private market by mandating that all  
18 of the plans must fit into one of these categories.

19 In fact, Milliman specifically defined -- this is at  
20 a reformed proposal like the mark, that sets the lowest  
21 actuarial value plan at 65 percent will increase health  
22 care premiums by 35 percent for those with high  
23 deductible plans. So to our commitment that we are going  
24 to reduce the cost of health insurance, wrong. We are  
25 going to increase them by 35 percent, those that have a

1 high deductible plan. Welcome to the wonderful world of  
2 Washington dictating what kind of insurance you get to  
3 buy and just gratuitously increasing your premiums by 35  
4 percent.

5 Individuals enrolled in individual health plans with  
6 a lower actuarial value than 65 percent, according to  
7 Milliman, would see their premiums increased by 18  
8 percent.

9 In addition to increasing the cost of health  
10 insurance mandating these specific four benefit  
11 categories limits the insurers' flexibility to deny  
12 products that satisfy consumer preferences. Instead of  
13 limiting consumer choice, Washington ought to be  
14 promoting policies that increase consumer choice.

15 We heard a lot of talk this morning about more  
16 competition. And yet here we are constraining  
17 competition.

18 Somehow we think that by controlling every single  
19 aspect of health care that we can think of, we are going  
20 to lower its cost and provide more competition when  
21 exactly the contrary is the case. When well-respected  
22 actuarials like Milliman point out this is just not  
23 accurate that it will lead to significant rate increases.

24 What we ought to be doing, it seems to me, is attacking  
25 the cost problem by putting into practice what I heard a

1 lot of us talk about early in the game which was for  
2 folks to have more skin in the game to be more  
3 intelligent consumers of health care with higher  
4 deductibles or co-payments, for example, to appreciate  
5 the fact that they are spending money on this particular  
6 health item and maybe they don't need it. Maybe they  
7 will be a little smarter consumer.

8 Instead, we are back in the syndrome of not washing  
9 the rent-a-car. So we are not going to lower costs. We  
10 are not going to lower premiums.

11 And, finally, let me just quote from an e-mail I got  
12 from a friend of mine. The man has a business in  
13 Arizona. He said, "There is already a model that works  
14 to reduce health care costs and the data is  
15 incontrovertible. Our costs on a per-member basis have  
16 declined substantially since we began offering employees  
17 a health savings account to which the company makes a  
18 substantial annual contribution combined with a high  
19 deductible insurance plan. We have compared the medical  
20 and financial benefits of our plan against members in our  
21 peer group and we are confident that our health benefits  
22 exceed those of our competitors.

23 At the same time our costs, as reported by our  
24 administrator are 33.6 percent below our industry peers  
25 and 41.5 percent below the national average on a per-

1 member basis. We attribute these remarkable results to a  
2 plan design that is very consumer driven." Just what I  
3 was talking about.

4 "When consumption and payment are linked, people  
5 make better choices. It shows in our plan results and in  
6 the cushion created by our associates' health savings  
7 accounts to be for future health care spending.  
8 Consumer-driven choices in the market work and our  
9 company's results are a clear example of how well. Feel  
10 free to share this information with your colleagues."

11 So, Mr. Chairman, I shared that information with my  
12 colleagues to point out that these kind of high-  
13 deductible plans can work. People are very satisfied  
14 with them, and on this basis that if you like your  
15 insurance you get to keep it. But by setting these four  
16 specifically designed values, we are going to take that  
17 choice away from a lot of people. And according to the  
18 averages that CBO and Milliman have both identified here,  
19 there are an awful lot of folks that are going to fall  
20 outside of the four parameters that we would establish in  
21 this legislation.

22 So, again, my amendment would simply prevent the  
23 Government from using these kinds of specific actuarial  
24 values to limit consumer choices.

25 The Chairman. Senator, do you have a score on this

1 amendment?

2 Senator Kyl. We do not. According to the minority  
3 staff, we do not believe it will score.

4 The Chairman. Ms. Fontenot, will this score or not  
5 score?

6 Ms. Fontenot. I am not certain. The tax credits  
7 in the mark are tied to a specific actuarial value. If  
8 you eliminate the actual value as laid out in the mark, I  
9 am not certain of the impact on the score of that.

10 The Chairman. Could it increase score? Could it  
11 cost?

12 Ms. Fontenot. I assume it could. I mean, I think  
13 there would be ripple effects that would go beyond what I  
14 could hypothesize on.

15 The Chairman. All right. I urge the Committee not  
16 to accept this amendment for a couple reasons.

17 One, we do not know the score.

18 Second, this is an amendment for the status quo.  
19 And I think the majority of Americans do not want to  
20 accept the status quo. The status quo where insurance  
21 companies currently can cherry pick and do to provide a  
22 myriad of plans with different premiums, different co-  
23 pays, different deductibles, et cetera. And frankly, in  
24 this bill we are trying to find the right balance between  
25 affordability and proper coverage.

1           Under this amendment, if I understand it, the  
2           current 65 percent actual value for credible coverage  
3           would be eliminated. The result of that would be any  
4           insurance company could offer any insurance policy with  
5           any actuarial value. You could get down to 50 percent,  
6           down to 40 percent, and 30 percent. The insurance  
7           company could offer a plan with 30 percent actual value  
8           which means that 30 percent of the medical costs, on  
9           average, would be covered. And that plan might be a  
10          terrible plan. It might have low premiums, but an  
11          extremely high deductible or vice versa. It just enables  
12          a company to cherry pick and to take advantage of people  
13          by offering just too much variety of doctor bills, co-  
14          pays, and premiums which are net at a very low value. Or  
15          stated differently, have very low coverage for the  
16          insured.

17          The balance we are trying to strike here is between  
18          affordability and coverage. That is, we want coverage to  
19          be high enough so it's decent coverage. It is not pseudo  
20          coverage. That is, it really does help people a little  
21          bit. If the coverage is at least 65 percent, it is going  
22          to probably reduce the incidence of bankruptcies.

23          I saw a figure someplace, every 30 seconds, someone  
24          in America goes into bankruptcy due to medical care  
25          costs. Or at least it is medical cost related. We are

1       trying to stop that.

2               If people have at least 65 percent of coverage, and  
3       as we know under the mark, people can choose all kinds --  
4       can choose about four different kinds of coverage.  
5       Sixty-five percent is a minimum. Then there is hard  
6       cover up to, I think, one is 90 percent or 91 percent.

7               And we have another category to deal with the young  
8       invincibles. That is, younger people who are, you know,  
9       they feel like they are immortal, they are invincible and  
10      they do not want to buy health insurance, so it is okay  
11      if you are 25 and under, you can buy a plan with lower  
12      credible coverage.

13              So the effect of this amendment really is several  
14      fold besides the fact that we do not have a score. It is  
15      an amendment for the status quo which allows companies to  
16      take advantage of people frankly. And I think that we  
17      should have at least sufficient coverage. And the  
18      judgment, we the Committee have made so far, is that  
19      coverage is 65 percent actual value. Otherwise, where  
20      are they going to get their health care? Say a person  
21      has a 30 percent valued plan, which under this amendment  
22      the insurance company could offer, that person will end  
23      up in the emergency room. That person could end up in  
24      bankruptcy and all the rest of us are paying for it.

25              It just seems to me that the balance we have struck

1 may not be perfect, but I think it is pretty good with a  
2 minimal credible coverage of 65, but yet that person is  
3 going to have to buy the plan and then for low-income  
4 people, for middle-income people we give the tax credits  
5 so they can actually buy, at least, minimum credible  
6 coverage.

7 So I just urge my colleagues to --

8 Senator Kyl. Mr. Chairman?

9 The Chairman. Senator from Arizona.

10 Senator Kyl. Again, I cannot imagine purchasing  
11 cheaper plans would raise the score. Previous amendments  
12 that related to this I do not think had any score. So I  
13 really do not think that is an issue.

14 Secondly, you are right when you say, gee, an  
15 insurance company could offer any kind of plan that they  
16 want to. Well, if they qualify in their state, why  
17 should they not? If they get customers to buy it, why  
18 should we make the decision rather than the consumer? We  
19 know best. That is what our constituents do not like  
20 about us. We think we know best. If they can find a  
21 policy, and obviously if nobody buys the policy, then the  
22 company is not going to make any money on it. But if  
23 people do buy it, presumably there is a demand for it.  
24 So why should we be making that judgment especially when  
25 it would appear, based upon the CBO and Milliman

1 analysis, that we are setting the value way higher than  
2 the policies that are generally acquired, or the average  
3 of those policies which would be substantially, in one  
4 case, a lot lower than that 65 percent.

5 The Chairman is right that the people who wrote the  
6 mark are trying to get a balance between affordability  
7 and coverage. But, again, how about instead of us trying  
8 to figure out exactly what that balance should be, let  
9 the consumer decide. Again, if the plan is not any good,  
10 people are not going to buy it. If it is, why should  
11 they not be able to buy it?

12 And I guess the final point here is, we are not  
13 doing any favor by raising the cost. As I indicated  
14 here, according to Milliman, with an actual lowest plan  
15 value at 65 percent, Milliman says, "the mark will  
16 increase health insurance premiums by 35 percent for  
17 those with high-deductible plans." And we just trying to  
18 do away with high deductible plans? If that is the  
19 exercise, we might as well say that right now. I think  
20 we are going to make a lot of people very, very unhappy.

21 The Chairman. At the risk of prolonging the  
22 debate, let me just say, CBO says on average our premiums  
23 will actually go down under the mark.

24 Are we ready for a vote? Would you like a --

25 Senator Kyl. Excuse me for just one moment. That

1 is about the third time that has been whizzed by and it  
2 is not true. CBO, under Chairman Baucus, September 22nd,  
3 at the same time, premiums in the new insurance exchanges  
4 would tend to be higher than the average premiums in the  
5 current law individual market. Higher, not lower.

6 Senator Conrad. Mr. Chairman, just on that point.

7 The Chairman. Senator Conrad.

8 Senator Conrad. Let me just say that that letter  
9 from CBO is about as poorly worded as any letter --

10 [Laughter.]

11 Senator Conrad. No, I mean, listen to the  
12 explanation before you reach a conclusion, please.

13 We called CBO because I wondered about what that  
14 letter meant after reading it three or four times.  
15 Because it sounds like, if you read that letter, your  
16 premiums would increase. This is not what they have  
17 said. We called them and asked, what did you mean to  
18 communicate with that letter? Here is what they told us.

19 "We have only examined the effect on premiums on one  
20 portion, the administrative expenses, which on average  
21 are 23 cents out of every dollar. Our analysis is on  
22 administrative expenses. There would be a reduction of 7  
23 to 8 cents of that 23 cents of administrative expense.  
24 That would then be offset by a 3 cent increase for the  
25 cost of running the exchange for a net reduction on the

1 administrative cost," which the only thing they have  
2 evaluated, "of 4 to 5 cents out of the 23 cents of  
3 administrative expense."

4 That is what they have told us they meant to  
5 communicate in that letter. I would acknowledge reading  
6 that letter left me with a very different impression.  
7 But that is what they have told us they meant to  
8 communicate.

9 The Chairman. Right. And, frankly, that is what  
10 the letter very obliquely says on pages 5 and 6.

11 Senator Stabenow. Mr. Chairman?

12 Senator Kyl. Mr. Chairman, might I just respond to  
13 one other thing you said here?

14 You said there would not be any limits, people could  
15 go bankrupt, they could sell a plan that only covers 30  
16 percent or whatever. Remember your mark contains two  
17 very important limits on out-of-pocket expenses that can  
18 be incurred by individuals --

19 The Chairman. That is correct.

20 Senator Kyl. -- and also the lifetime limits. So  
21 I do not -- I mean, unless --

22 The Chairman. I understand.

23 Senator Kyl. -- unless those limits are  
24 inadequate. Hopefully we have protected against the  
25 concern that you expressed.

1           The Chairman.    Senator Stabenow.   We are ready for  
2 a vote here.

3           Senator Stabenow.   Mr. Chairman, I just wanted to  
4 emphasize again something that you said earlier.   This  
5 really is about whether or not we think the status quo is  
6 okay, whether or not insurance companies making decisions  
7 as to what people are going to be able to find or afford  
8 is okay.   If it was working, it would be fine.   But the  
9 current situation is not working and we have way too many  
10 people who are having a very difficult time trying to  
11 find insurance that they can afford.   They end up with  
12 these policies with huge deductibles and co-pays that  
13 they think cover something.   It covers very little, but  
14 they are spending a lot of money and that is what we are  
15 trying to change.   So I hope we will vote no on this  
16 amendment.

17          The Chairman.    I presume the Senator wants the  
18 Clerk to declare the vote?

19          Senator Kyl.     Yes, please.

20          The Chairman.    The Clerk will call the roll.

21          The Clerk.     Mr. Rockefeller?

22          Senator Rockefeller.   No.

23          The Clerk.     Mr. Conrad?

24          Senator Conrad.   No.

25          The Clerk.     Mr. Bingaman?

1 Senator Bingaman. No.  
2 The Clerk. Mr. Kerry?  
3 The Chairman. No by proxy.  
4 The Clerk. Mrs. Lincoln?  
5 Senator Lincoln. No.  
6 The Clerk. Mr. Wyden?  
7 Senator Wyden. No.  
8 The Clerk. Mr. Schumer?  
9 The Chairman. No by proxy.  
10 The Clerk. Mrs. Stabenow?  
11 Senator Stabenow. No.  
12 The Clerk. Ms. Cantwell?  
13 Senator Cantwell. No.  
14 The Clerk. Mr. Nelson?  
15 The Chairman. No by proxy.  
16 The Clerk. Mr. Menendez?  
17 The Chairman. No by proxy.  
18 The Clerk. Mr. Carper?  
19 The Chairman. No by proxy.  
20 The Clerk. Mr. Grassley?  
21 Senator Grassley. Aye.  
22 The Clerk. Mr. Hatch?  
23 Senator Hatch. Aye.  
24 The Clerk. Ms. Snowe?  
25 Senator Snowe. No.

1           The Clerk.    Mr. Kyl?  
2           Senator Kyl.    Aye.  
3           The Clerk.    Mr. Bunning?  
4           Senator Bunning.   Aye.  
5           The Clerk.    Mr. Crapo?  
6           Senator Crapo.   Aye.  
7           The Clerk.    Mr. Roberts?  
8           Senator Grassley.   Aye by proxy.  
9           The Clerk.    Mr. Ensign?  
10          Senator Ensign.   Aye.  
11          The Clerk.    Mr. Enzi?  
12          Senator Grassley.   Aye by proxy.  
13          The Clerk.    Mr. Cornyn?  
14          Senator Grassley.   Aye by proxy.  
15          The Clerk.    Mr. Chairman?  
16          The Chairman.   No.   The clerk will tally the vote.  
17          The Clerk.    Mr. Chairman, the final tally is nine  
18          eyes, 14 nays.  
19          The Chairman.   The amendment fails.  
20          Senator Grassley.  
21          Senator Grassley.   While I make my presentation I  
22          would like to engage staff for some questions and  
23          understanding of the bill.  I think I understand it, but  
24          I want to find out for sure.  
25          This amendment would allow any high deductible

1 health plan that meets the current federal requirements  
2 for a health savings account to meet the minimum coverage  
3 requirement in the Chairman's mark.

4 I would ask staff, is it true that if this bill is  
5 enacted into law some high deductible health plans that  
6 are currently sold in the individual market could no  
7 longer be sold to new beneficiaries? I hope it is -- I  
8 think it is yes.

9 Ms. Fontenot. Yes, high deductible health plans  
10 that are below the 65 percent actuarial value unless it  
11 is a young, young person.

12 Senator Grassley. Under the reforms in place in  
13 Massachusetts do health savings accounts qualify high  
14 deductible health plans meet the individual mandate  
15 requirement?

16 Ms. Fontenot. I believe so.

17 Senator Grassley. Is it true that the lowest  
18 actuarial value currently sold in Massachusetts is  
19 approximately 56 percent?

20 Ms. Fontenot. I am not certain about that.

21 Senator Grassley. Then let us just leave it, but  
22 that is my understanding. But I thought I needed a  
23 professional verification.

24 The actual value in the Chairman's mark is 65  
25 percent?

1           Ms. Fontenot.    Unless you qualify for a young  
2    invincible plan.

3           Senator Grassley.   Can federal employees or members  
4    of Congress buy a high deductible plan with a HAS?

5           Ms. Fontenot.    Federal employees in FHBP?

6           Senator Grassley.   Yes.

7           Ms. Fontenot.    Yes.

8           Senator Grassley.   Is there a minimum actuarial  
9    value required by OPM for members of Congress or federal  
10   employees?

11          Ms. Fontenot.    I do not believe so.

12          Senator Grassley.   According to some data that I  
13    have seen from health plans across the country, a lot of  
14    plans currently sold in the individual market have  
15    actuarial values considerably lower than 65. I would  
16    cite some data.

17          In Michigan 40 percent of the plans are below the  
18    new standard that we are proposing.

19          In West Virginia 75 percent of the plans are below  
20    this new federal standard.

21          In Maine, 87 percent are below the minimum credible  
22    coverage in the mark.

23          And in Washington state 100 percent of the plans are  
24    below the 65 actuarial value.

25          I understand that some of these plans may not

1 provide adequate benefits, so that is a given as far as I  
2 am concerned. And I do not consider myself a fan of  
3 mini-medical policies or limited indemnity plans. I  
4 think that we would be improving the market if health  
5 reform got rid of those limited benefit policies  
6 altogether. But I also want to make sure our  
7 constituents can still purchase affordable policies.

8 I know a number of my colleagues across the aisle  
9 share my view.

10 So another question for staff. Is it likely that in  
11 many states, especially the 19 states that currently do  
12 not have rate bands in individual markets, prices are  
13 going to increase for some populations as a result of the  
14 new 4:1 rate bands.

15 Ms. Fontenot. For the populations that are  
16 currently covered, they can maintain the coverage they  
17 have and there should be minimal effect on their  
18 premiums. For population who are currently uninsured and  
19 will be buying under the new rating structure, for the  
20 healthier individuals coming in, premiums may be slightly  
21 higher than what they see unless they are buying the  
22 young invincible plan which is likely to be more  
23 affordable for them.

24 Senator Grassley. So the new 4:1 rate bands could  
25 effectively for a lot of people that do not have coverage

1 today that their plans would go up, so people would be  
2 required to purchase a more extensive level of benefits  
3 at a higher cost and premiums will be higher because of  
4 the new rating bands.

5           Going back to the list of states I mentioned, my  
6 question to staff, in Washington state according to data  
7 from Blue Cross and Blue Shield, 100 percent of  
8 individual plans are currently below 65 percent  
9 requirement. If the Chairman's mark is adopted will some  
10 people face higher prices when they have to buy coverage  
11 that meets the new federal standard?

12           Ms. Fontenot. Well, again, Senator, those people  
13 already have coverage, so none of them will be required  
14 to purchase new coverage. They can grandfather the plan  
15 they have and their premium will be virtually unaffected.

16           Senator Grassley. Okay.

17           Ms. Fontenot. For people who are newly covered,  
18 buying coverage, it is hard to compare because they do  
19 not currently have coverage. So, will their premium be  
20 higher than what? What is the baseline that we are  
21 comparing to?

22           Senator Ensign. Mr. Chairman, will Senator  
23 Grassley yield for a clarification? Would you yield for  
24 a clarification from staff?

25           Senator Grassley. Yes.

1           Senator Ensign.    Would, under his line of  
2           questioning, from what I understand, if an employer  
3           changes the kind of plan that they have, now if they go  
4           to a different plan they have to adopt these minimum 65  
5           percent coverages; is that correct?

6           Ms. Fontenot.    If an employer changes their plan?

7           Senator Ensign.    Yes.

8           Ms. Fontenot.    An employer can grandfather their  
9           plan.

10          Senator Ensign.    Yes, but I am saying if they  
11          change their plan now.  They want to select a different  
12          plan.

13          Ms. Fontenot.    They have the ability to make  
14          modifications in the plan they are offering, and it would  
15          still be grandfathered.  They would have to end their  
16          contract and begin new plan coverage.

17          Senator Ensign.    What if they kept a similar type  
18          of plan, but just went with a different company?

19          Ms. Fontenot.    If they went to a different company,  
20          then I think they are ending the contract with the  
21          current company.

22          Senator Ensign.    So they would then have to buy the  
23          more expensive plan?

24          Ms. Fontenot.    Well, the employer requirement for  
25          those above the small group market are just that they

1 have, coverage prevention, that they have --

2 Senator Ensign. Let us take the small plan then.

3 Ms. Fontenot. For the small group plan, if they  
4 went to a different company, then they would have to --  
5 it would have to meet the 65 percent.

6 Senator Ensign. So what Senator Grassley is saying  
7 that --

8 The Chairman. I am sorry, could you say that again  
9 please and into the microphone please.

10 Ms. Fontenot. Sure. The Senator was asking in the  
11 small group market if a small employer discontinues their  
12 coverage with a certain insurer and ends that contract  
13 and then wants to pick up a contract with a new insurer,  
14 then that plan would not be grandfathered. They would  
15 have to meet then the minimum credible coverage  
16 requirements.

17 Senator Ensign. Yes, in other words, small  
18 employers change their plans. I mean, I remember when I  
19 was a practicing veterinarian; we probably changed plans  
20 in five years three different times. That is not an  
21 unusual thing to change plans. You are shopping for the  
22 best price all the time. But, you may lock people, one,  
23 into a plan that they are not really crazy about because  
24 if they are going to another plan it is going to be a lot  
25 more expensive for them. I think that is part of the

1 point of what Senator Grassley is trying to get at.

2 Ms. Fontenot. Right. But the plan they have is  
3 less expensive than letting go of the grandfather.

4 Senator Ensign. Right.

5 Ms. Fontenot. They have no choice not to --

6 Senator Ensign. What I am saying is, they may not  
7 be crazy about the plan, but you may lock them into that  
8 plan. Because if they go away from their grandfathered  
9 plan, now they have to go to a more expensive plan. It  
10 will be like, we are not crazy about this plan over here  
11 that we have. We want to switch to another plan, but  
12 because of what the government did, we cannot afford to  
13 switch to that plan.

14 Senator Lincoln. Mr. Chairman?

15 The Chairman. Senator Grassley, are you still --

16 Senator Grassley. I am not done with my  
17 questioning.

18 The Chairman. Right.

19 Senator Grassley. But, if Senator Lincoln had  
20 something along this line, I would not mind yielding to  
21 her if it is along the lines of what he was questioning  
22 about.

23 Senator Lincoln. Yes, sir. I am just trying to  
24 better understand it as well. But just a question for  
25 the staff.

1           So is it not true that HSA plans qualify at the 65  
2 percent actuarial minimum credible coverage but actually  
3 from a typical employer-sponsored HSA they are at 76  
4 percent which is well above the minimal coverage; right?

5           Ms. Fontenot.    Correct.

6           Senator Lincoln.   So in terms of the people that  
7 you are worried about, I mean, there is a pretty good  
8 distance between the 65 percent actuarial minimum  
9 coverage and the 76 percent, would that not pretty much  
10 cover a lot of the people that Senator Ensign is talking  
11 about?

12          Senator Ensign.   That was not who I was talking  
13 about.

14          Senator Lincoln.   Oh, you are talking about if you  
15 just switch plans?

16          Senator Ensign.   I was just talking about if a  
17 small employer switched plans because they were not crazy  
18 about the plan, their plan that they have now would be  
19 grandfathered, but if they switched companies, for  
20 instance, they were not crazy about this other company.  
21 What happens if through no choice of their own, the  
22 company goes out of business? The health insurance  
23 company they are with goes out of business, so they now  
24 have to switch plans, not because of something they  
25 chose, but because the company went out of business?

1 They would then have to buy a more expensive plan; yes?

2 Senator Lincoln. Mr. Chairman. Sorry, go ahead.

3 Sorry.

4 Senator Ensign. If they were under the 65 percent  
5 previously?

6 Ms. Fontenot. If they were under the 65 percent  
7 previously they would have to go to the individual market  
8 and purchase. So they would have somewhere to go, but it  
9 might be --

10 Senator Lincoln. But, Mr. Chairman, Senator  
11 Grassley's --

12 The Chairman. I'm sorry.

13 Senator Grassley. I have the floor, but --

14 The Chairman. Senator Grassley still has the  
15 floor.

16 Senator Grassley. -- but I would let Senator  
17 Lincoln finish her point.

18 Senator Lincoln. Thank you, Senator Grassley. I  
19 just was -- I think to his point of what his amendment  
20 is, if the typical employer-sponsored HSA qualified high  
21 deductible health plans at 76 percent of the actuarial  
22 minimal coverage -- credible coverage, then that is  
23 pretty high above the 65 percent. So in essence, I mean,  
24 we are giving them certainly very good options. Am I  
25 reading that correctly?

1           Ms. Fontenot.    Yes, I think that is right.  So the  
2           option would be actually to move to a lower actuarial  
3           plan.

4           Senator Lincoln.   Right.  So it says under the  
5           actuarial values 93 percent including employer HSA  
6           contributions of 750 in actuarial value and that is not  
7           with the subsidy?

8           Ms. Fontenot.    Right.

9           Senator Lincoln.   I mean, that is even without the  
10          subsidy?

11          Ms. Fontenot.    Right.

12          Senator Lincoln.   Right.  All right.  Thank you.

13          Thank you, Senator Grassley.

14          Senator Grassley.   Where I left off with you, Ms.  
15          Fontenot, is that some people would face higher prices  
16          when they have to buy coverage that meet the new federal  
17          standards.  So you said if they are continuing their  
18          existing policy they would not have to.  But if you had  
19          somebody that did not have insurance today and wanted to  
20          buy a policy that was less than the 65 percent, once this  
21          law goes into effect, they would be paying more; right?

22          So that brings me then to this point.  Would  
23          allowing them to purchase any high deductible health plan  
24          that qualifies for a HSA give consumers an option with  
25          lower premiums?

1           Ms. Fontenot.   Well, you can offer -- you can  
2           create an HDHP with a HSA at a 65 percent actuarial  
3           value.   So it does not preclude the offering of a high  
4           deductible health plan.

5           Senator Grassley.   Yes, my staff reminds me that if  
6           the actuarial value was lower, the premiums would be  
7           lower, obviously.

8           Ms. Fontenot.   Yes.

9           Senator Grassley.   Do HSA qualified, high  
10          deductible health plans have an out-of-pocket limit under  
11          current law?

12          Ms. Fontenot.   Yes.

13          Senator Grassley.   So there is some protections  
14          already in place to prevent people from medical  
15          bankruptcy.   And according to the Kaiser Family  
16          Foundation, about 92 percent offer first dollar coverage  
17          of prevention.   I know some people across the aisle want  
18          to get rid of high deductible plans and HSAs altogether.

19          But as someone who wants to make sure that people have  
20          affordable options, if health reform is enacted, I think  
21          we should approve this amendment.

22          My colleagues keep saying that they want to make  
23          sure coverage is affordable, so I hope they will join me  
24          in supporting this amendment because it would make plans  
25          more affordable to more people.

1 The Chairman. Is there further discussion?

2 Senator Conrad. Mr. Chairman.

3 The Chairman. Senator Conrad.

4 Senator Grassley. Oh, the amendment is C-4, I am  
5 sorry. Did I not make that clear? I am sorry.

6 The Chairman. C-4. Is it modified?

7 If it was not modified, it is in the book. If that  
8 helps any. If it is not modified.

9 Senator Grassley. It was not modified.

10 The Chairman. It is not modified. So you have it  
11 before you if you want to page through the book.

12 Senator Conrad.

13 Senator Conrad. Mr. Chairman, might I ask the  
14 staff a couple of questions?

15 The Chairman. Sure.

16 Senator Conrad. You know, this is an area where I  
17 am not sure we have got this entirely right. I think it  
18 does make sense to have groupings of plans under  
19 actuarial value because that will help people compare.  
20 And it gives companies a great deal of discretion how to  
21 structure their plans. So there you have four different  
22 levels of actuarial value, really five, because there is  
23 the young invincible plan. Companies are completely free  
24 to structure their offerings to meet those actuarial  
25 values. Is that not the case?

1 Ms. Fontenot. That is correct.

2 Senator Conrad. So this does not mean that there  
3 would only be five plans available to people. This means  
4 there would be five levels of actuarial value and  
5 companies would be able to meet those actuarial values by  
6 varying deductibles, co-pays and all the rest; is that  
7 not the case?

8 Ms. Fontenot. That is right. There could be many  
9 variations within each actuarial value.

10 Senator Conrad. With that said, I ask for an  
11 analysis all across the country in the individual market  
12 and the small group market of where actuarial values lie?

13 What do we see across the country in terms of the spread  
14 of actuarial values to see if the 90, 80, 70, 65, and the  
15 young and invincible plan fully reflect where things are  
16 across the country.

17 And basically from the plans that have been provided  
18 to us by Blue Cross/Blue Shield, states all across the  
19 country, four from the northeast, probably seven from the  
20 Midwest, four from the south, four or five from the west,  
21 it does appear that this formulation, the young  
22 invincible, the 65, 70, 80, 90 kind of reflects where  
23 things are across the country with one exception that  
24 strikes me. And that is the 65 percent. And could you  
25 help me understand and maybe members of the committee

1 understand, why was 65 percent chosen rather than, for  
2 example, 60 percent?

3 If it was 60 percent then we would have the young  
4 and invincible plan that may be as low as 50, we would  
5 have a 60 percent, a 70, an 80, and 90. The 70, 80, and  
6 90 kind of reflects what you see across the country in  
7 terms of where people are buying. But the 65, at least  
8 with respect to plans in a number of states, appears to  
9 be high.

10 And this is limited. I mean, this is one company,  
11 plans that they are offering across the country. So it  
12 is not conclusive on this question. But it does strike  
13 me that there are states--not mine--but others that have  
14 a fair percentage of their plans below 60 percent.

15 Ms. Fontenot. Right. I think, as the Chairman  
16 said, we were trying to strike a balance here between  
17 affordability on the front end and meaningful coverage.  
18 In terms of what exists in the market today, we have no  
19 idea if those policies are meaningful.

20 In other words, if they do protect people from  
21 bankruptcy, if they do keep people from having costs on  
22 the back end that they actually cannot afford, even  
23 though they could afford the upfront premium. I think  
24 the fact that we have allowed for the people who  
25 currently have those plans to maintain those plans and

1 they will meet minimum credible coverage for as long as  
2 they maintain them allows us to have a slightly higher  
3 actuarial value for new plans that strikes this balance a  
4 little more clearly between affordability and meaningful  
5 coverage.

6 Senator Conrad. I am not prepared to reach a  
7 conclusion based on this chart, this analysis, that one  
8 company has provided us for plans all across the country,  
9 in every region of the country. But it does strike me  
10 from looking at this that the 65 percent may be somewhat  
11 high in relationship to what is selling in the  
12 marketplace in some parts of the country. I think this  
13 requires additional analysis.

14 The Chairman. That may be true. But on the other  
15 hand we are trying to reduce the incidence of bankruptcy.

16 If you do not have adequate coverage you are more likely  
17 to go bankrupt. We also have the \$6,000 individual limit  
18 on out-of-pocket coverage. And this infamous letter we  
19 have all talked about that we cannot understand and  
20 cannot read, we think basically says that premiums will  
21 come down net about 4 or 5 percent.

22 I understand your point, but I think to some degree  
23 in some parts of the country some companies tend to have  
24 pretty low actual value which could be a bit of an issue.

25 Senator Bingaman.

1           Senator Bingaman.    Let me just ask to be sure I  
2   understand what is being discussed.  My understanding of  
3   the present circumstance is we have a lot of people who  
4   are uninsured.  We also have a substantial number who are  
5   deemed to be underinsured.  Meaning that although they  
6   have coverage, their coverage is so bad or so inadequate  
7   that if they really get sick they are going to find out  
8   that they cannot afford the health care that they need.

9           As you lower the actuarial value of the policy, you  
10   are essentially saying that the insurance company is  
11   committed to pay 65 percent of the health care needs that  
12   you may incur this year.  Or 60 percent, or 40 percent,  
13   or 70 percent.  I think it is a judgment call as to what  
14   we think is appropriate.  But my understanding of the  
15   thinking behind what we have in the mark, what the  
16   Chairman has in the mark is that we wanted to address  
17   both the problem of the uninsured and the problem of the  
18   underinsured and try to get the extent of the coverage  
19   that people actually have to a level that is meaningful  
20   to folks if they actually get sick.  Is that a fair  
21   description of what we have been trying to do in this  
22   mark?

23           Ms. Fontenot.  I think that is exactly right.

24           Senator Ensign.  Mr. Chairman.

25           The Chairman.  Senator Ensign.

1           Senator Ensign.   Ms. Fontenot, I do not know if I  
2           heard you right, I just want to clarify this and maybe  
3           ask a further question. Did I hear you or understand you  
4           to say that you were not sure of the level of actuarial  
5           value and whether that prevents bankruptcy at what level?

6           Did I hear you correctly on that? You were not sure at  
7           what level it would actually prevent folks from going  
8           into bankruptcy?

9           Ms. Fontenot.   What I was saying to Senator  
10          Conrad's point, I do not know what the coverage that  
11          currently exists in the market that is far below the 65  
12          percent actuarial value looks like, what it includes in  
13          that coverage.

14          Senator Ensign.   Let me go a little bit further  
15          because it has been said that some parts of the country  
16          have very low actuarial values. Do you know of any  
17          studies, or maybe you can get us the citations if you do  
18          know, where they looked at the lower actuarial value and  
19          bankruptcy rates due to health care? Are there any  
20          studies?

21          Ms. Fontenot.   I do not know. We can look into  
22          that.

23          Senator Ensign.   The reason I ask that is it would  
24          seem a pertinent question if that is why you are setting  
25          the 65 percent level. Is that one of the purposes here is

1 that you are trying not to have somebody go into  
2 bankruptcy if they have a serious health problem? And if  
3 we do not know at what level that is, or if there is an  
4 association? In other words, these plans may be low  
5 actuarial value, but they are still protecting against  
6 bankruptcy and that is what the person could afford and  
7 that is what they wanted. Why would we not allow it for  
8 a lower actuarial value?

9 I know Senator Enzi has talked to me that they are,  
10 I think, one of the states that have that. And this is  
11 going for that small company that I described earlier  
12 that decides to change companies; they would not be able  
13 to in his state because it could dramatically raise the  
14 cost of insurance for a small company in his state or for  
15 an individual. So if we do not know what the actual  
16 value is that relates to a bankruptcy, it seems to me  
17 that it is kind of an arbitrary, do we take a dart and  
18 throw it at the board and it hits 65, or what do we do?

19 Ms. Fontenot. No, I think, obviously the level of  
20 bankruptcy is going to depend on a person's income. We  
21 do know that millions of people enter medical bankruptcy  
22 a year. We have worked with actuaries over the course of  
23 the past couple of years to figure out what is the right  
24 balance of meaningful coverage. The fact that we have  
25 allowed grandfathering of plans and the fact that we now

1 have this young invincible plan has resulted in 65  
2 percent actuarial value being the balance that we struck  
3 between affordability and meaningful coverage.

4 Senator Stabenow. Mr. Chairman, I have a question  
5 also for Ms. Fontenot.

6 The Chairman. Senator Stabenow.

7 Senator Stabenow. Thank you.

8 I have not yet heard a discussion of the Snowe  
9 amendment in the Chairman's modified mark that expands  
10 the so-called young invincibles. I wondered if you might  
11 just speak to that because I think it, as I understand  
12 it, would address some of the concerns that are  
13 addressed, I think, in the amendment.

14 Ms. Fontenot. The modification in the mark allows  
15 anyone who receives an affordability waiver, because the  
16 lowest cost option to them exceeds 10 percent of their  
17 income, to enroll in the young invincible plan regardless  
18 of age. So if you are in the market and the lowest-cost  
19 plan available to you would exceed 10 percent of your  
20 income, then we make available to you a more affordable,  
21 catastrophic only plan.

22 Senator Stabenow. And this includes prevention --

23 Ms. Fontenot. Yes.

24 Senator Stabenow. -- as well?

25 Ms. Fontenot. Right.

1           Senator Stabenow.    So it would seem that with the  
2           modification, Mr. Chairman, in your mark that we have  
3           addressed those individuals.

4           The Chairman.    I see no Senator seeking  
5           recognition.    Does the Senator want to vote?

6           Senator Grassley.    I think only one point and that  
7           is, that when it comes to the issue of bankruptcy and  
8           out-of-pocket expenses and limits on those, the point is  
9           that the mark requires that for plans HSAs have had these  
10          all the time.    And if we adopt my amendment we will have  
11          an opportunity for more people to be able to buy plans  
12          that are more affordable for them.    And at the same time  
13          preserve the principles that you have in your legislation  
14          which is already part of the principle of HSAs.

15          The Chairman.    I appreciate that.    I do not know if  
16          this helps at all, Senators, especially Senator Ensign  
17          and Senator Grassley.    You know, this is a tough issue.  
18          We had actuaries in, a little so-called group of six, and  
19          very credible.    I mean, these folks were smart, objective  
20          and could speak English and explain this stuff to us.  
21          And are wrestling with it.    Where is the balance?    Where  
22          is the balance?    And I cannot say precisely that this is  
23          what they recommended on this particular issue.    But I do  
24          have a very strong recollection that we asked all these  
25          questions and listened to the actuaries that this is

1 about what they said is a good balance with no axes to  
2 grind, you know, no longer with the companies and so  
3 forth.

4 Some of you might remember talking with the  
5 actuaries. And I -- you know, it is probably no perfect  
6 --

7 Senator Grassley. Can I make --

8 The Chairman. But this is the general impression  
9 and it is about the right balance.

10 Senator Grassley. Can I make a point? And I want  
11 to give Senator Kyl credit for this. But if you will go  
12 back to March, and I was not thoroughly versed on  
13 everything that we had in the paper that we put down,  
14 that was a discussion paper. But Senator Kyl pointed out  
15 that under whatever was in the discussion paper that we  
16 were going to ruin HSAs. So I brought up the point, I  
17 think at another time when Senator Kyl was no around that  
18 the President made this promise about if you want what  
19 you have you ought to be able to keep it. Now, I know  
20 that is true for older HSAs and it is going to change a  
21 little bit for new HSAs.

22 But the point is that it is something that people  
23 have, it is working, it fits individual needs and I made  
24 the plea that we ought to just leave HSAs alone. And  
25 quite frankly I thought we were going to do that.

1           Now it is modified to some extent because of people  
2           that are just buying new products, HSAs a little more.  
3           But if you have got where people are assuming so much of  
4           the first dollar coverage and they have a catastrophic  
5           policy, it seems to me that we ought to be able to  
6           accomplish the goals that we want to accomplish and leave  
7           those people alone. That is the way I see it.

8           The Chairman. All right. The Clerk will call the  
9           roll.

10          The Clerk. Mr. Rockefeller?

11          The Chairman. No by proxy.

12          The Clerk. Mr. Conrad?

13          Senator Conrad. No.

14          The Clerk. Mr. Bingaman?

15          The Chairman. No by proxy.

16          The Clerk. Mr. Kerry?

17          The Chairman. No by proxy.

18          The Clerk. Mrs. Lincoln?

19          The Chairman. No by proxy.

20          The Clerk. Mr. Wyden?

21          Senator Wyden. No.

22          The Clerk. Mr. Schumer?

23          The Chairman. No by Proxy.

24          The Clerk. Ms. Stabenow?

25          Senator Stabenow. No.

1           The Clerk.    Ms. Cantwell?  
2           Senator Cantwell.   No.  
3           The Clerk.    Mr. Nelson?  
4           The Chairman.   No by proxy.  
5           The Clerk.    Mr. Menendez?  
6           The Chairman.   No by proxy.  
7           The Clerk.    Mr. Carper?  
8           Senator Carper.   Aye.  
9           The Clerk.    Mr. Grassley?  
10          Senator Grassley.   Aye.  
11          The Clerk.    Mr. Hatch?  
12          Senator Hatch.   Aye.  
13          The Clerk.    Ms. Snowe?  
14          Senator Snowe.   Aye.  
15          The Clerk.    Mr. Kyl?  
16          Senator Kyl.    Aye.  
17          The Clerk.    Mr. Bunning?  
18          Senator Bunning.   Aye.  
19          The Clerk.    Mr. Crapo?  
20          Senator Crapo.   Aye.  
21          The Clerk.    Mr. Roberts?  
22          Senator Grassley.   Aye by proxy.  
23          The Clerk.    Mr. Ensign?  
24          Senator Ensign.   Aye.  
25          The Clerk.    Mr. Enzi?

1 Senator Grassley. Aye by proxy.

2 The Clerk. Mr. Cornyn?

3 Senator Grassley. Aye by proxy.

4 The Clerk. Mr. Chairman?

5 The Chairman. No.

6 The Clerk. Mrs. Lincoln?

7 Senator Lincoln. No.

8 The Clerk. Mr. Chairman, the tally is 11 ayes, 12  
9 nays.

10 The Chairman. The amendment does not pass.

11 Senator Hatch. Mr. Chairman.

12 The Chairman. Senator Hatch, you are recognized.

13 Senator Hatch. Mr. Chairman, I call up amendment  
14 number C-10.

15 Now, this amendment would restore funding to the  
16 abstinence education program. More specifically, it  
17 would provide \$50 million per year through fiscal year  
18 2014 to the program.

19 Mr. Chairman, abstinence education works. Several  
20 evaluations published in peer reviewed journals have  
21 demonstrated that the abstinence education effectively  
22 reduces teen pregnancy.

23 During a recent congressional briefing, Dr. Stan E.  
24 Reed of the Institute for Research and Evaluation, IRE,  
25 presented evidence that refuted recent claims that

1       abstinence education has failed while comprehensive sex  
2       education had been successful.

3             Dr. Reed states that research evidence does not  
4       support the widespread distribution of comprehensive sex  
5       education or the elimination of abstinence education as a  
6       viable prevention strategy.

7             Now, teens that begin sexual activity early have  
8       increased risk of out of wedlock pregnancy, increased  
9       maternal and child poverty, increased depression, and are  
10      more likely to attempt suicide than youth who are not  
11      sexually active.

12            Let me just say this. Polling on abstinence reveals  
13      that parents want their teens taught core principles of  
14      abstinence education. Namely that adolescents could be  
15      expected or should be expected to abstain from sexual  
16      activity during high school years.

17            Funding for abstinence education in the past has  
18      been on a small percentage of funding spending  
19      comprehensive sex education. In 2002 when the Federal  
20      Government funded abstinence education, federal and state  
21      governments spent \$12 million on comprehensive sex  
22      education -- or \$12 on comprehensive sex education for  
23      every \$1 spent on abstinence.

24            Now, all my amendment does is restore this one small  
25      funding stream so that teens and parents have the option

1 to participate in programs that have demonstrated success  
2 in reducing teen sexual activity.

3 Now, I would also, Mr. Chairman, ask that my  
4 amendment's offset be modified to exempt Medicare. And I  
5 hope that I can get my colleagues to support this  
6 amendment because I think it is a very important  
7 amendment.

8 The Chairman. You certainly have a right to modify  
9 your amendment. So you want -- will be C-10, but  
10 exempting?

11 Senator Hatch. Medicare. Yes, that would be it.

12 The Chairman. Any further discussion?

13 [No response.]

14 The Chairman. I think we will have two votes here,  
15 one on the Hatch amendment and the second on the side-by-  
16 side which I will offer.

17 It is true that teen pregnancy rates have increased  
18 across the county. The last several years, I might say,  
19 in my state it is above the national average, so I take  
20 this very seriously.

21 To address it I have been working on legislation to  
22 provide resources to states for adult preparation  
23 including the prevention of teen pregnancy. Programs  
24 will educate adolescents on both abstinence and  
25 contraception. It must be evidence-based, medically

1 accurate, and age appropriate. But adults and  
2 preparation is more than just this. And my proposal  
3 would make funds available to address other preparation  
4 subjects including healthy relationships, adolescent  
5 development and financial literacy.

6 Fifteen million will be provided to states on a  
7 formula basis. An addition 25 million will be available  
8 for innovative solutions in high-risk populations like  
9 troubled youth and homeless youth and for research and  
10 evaluation.

11 I think that is a better approach than the one  
12 proposed by the Senator.

13 If there is no further discussion we will have two  
14 separate votes.

15 The first vote would be on --

16 Senator Grassley. Can we have an opportunity to  
17 study this for just a minute?

18 The Chairman. Sure.

19 [Pause.]

20 Senator Ensign. Mr. Chairman, can I ask a question  
21 of counsel?

22 The Chairman. Yes, go ahead, Senator.

23 Senator Ensign. What are the, other than  
24 abstinence programs, what are the monies available right  
25 now for the programs that are listed in the Chairman's

1 amendment?

2 The Chairman. First of all, Senator, let me say,  
3 we do not have copies yet for the side-by-side. So why  
4 not ask questions while we are waiting for the side-by-  
5 side so you have a copy in front of you.

6 I am sorry, did you have a question, Senator?

7 Senator Ensign. Yes, I asked the question of the  
8 staff.

9 I asked the question --

10 Senator Hatch. Mr. Chairman.

11 The Chairman. First of all --

12 Senator Ensign. Yes, the question I asked was,  
13 what is the funding available for other than abstinence,  
14 what are the other programs that are in that Chairman's  
15 amendment, what are the funding sources available and how  
16 much for these other things already?

17 And I guess a follow-up to that is, without Senator  
18 Hatch's amendment, how much funding is available for  
19 abstinence?

20 Ms. Henry-Spires. So the answer to your first  
21 question was -- let me restate your first question to  
22 make sure that I get it correct.

23 Your first question was, how much funding is  
24 available now?

25 Senator Ensign. Correct.

1 Ms. Henry-Spires. For prevention?

2 Senator Ensign. Basically everything else that is  
3 in his amendment other than abstinence?

4 Ms. Henry-Spires. There is none available right  
5 now. Currently in Title V those funds have expired.  
6 There was an abstinence-only program that expired under  
7 Title V. It did not provide money or funding for a  
8 comprehensive teen pregnancy prevention.

9 The Chairman's --

10 Senator Ensign. Under that title, but what about  
11 in other places? Other funding sources in the Federal  
12 Government?

13 Ms. Henry-Spires. There really are not other  
14 funding sources that are dedicated funding sources to  
15 teen pregnancy prevention. You may be alluding to  
16 Medicaid Family Planning Dollars or something of that  
17 sort, but there are no dedicated funding streams to teen  
18 pregnancy prevention currently operating.

19 This was the one funding source and it had been for  
20 years solely dedicated to abstinence-only funding.

21 The Chairman's side-by-side seeks to fill that void.

22 Senator Hatch. There was 50 million each year up  
23 until the funds were exhausted; right?

24 Ms. Henry-Spires. That is right, but they were for  
25 abstinence only. And only for abstinence.

1 Senator Hatch. Right. Only for abstinence.

2 Ms. Henry-Spires. Yes, sir.

3 Senator Hatch. That is the difference between --  
4 as I view it the difference between my version of this  
5 and the distinguished Chairman's version is that he  
6 includes a number of other matters, sexually transmitted  
7 infections including HIV/AIDS, et cetera, et cetera.

8 Personally, I think we ought to -- Mr. Chairman,  
9 maybe we should set this aside so we can look at it and  
10 see if there is something we can get together on here.  
11 Because I think we all have the same desire to --

12 The Chairman. Well, that may be. I am just saying  
13 that abstinence-only programs I think have been  
14 ineffective. We have to do a lot more than abstinence  
15 only.

16 Senator Hatch. Not according to what we have been  
17 --

18 [Simultaneous conversation.]

19 The Chairman. Beyond that I think we may have a  
20 problem, we just have to vote.

21 Senator Ensign. Just for clarification, what about  
22 the Public Health Act? There is no funding for these  
23 types of programs under the --

24 Ms. Henry-Spires. Not any longer. Not any longer.  
25 They were both dedicated funding streams only for

1       abstinence only. So for the last few years all the  
2       dedicated funding preventing pregnancy had come through  
3       abstinence-only programming. This seeks to change that,  
4       at least within Title V which the Finance Communication  
5       has jurisdiction over.

6               So what it would seek to do and I am remembering  
7       clearly now your first question which was, what else is  
8       the Chairman's mark dedicating funds to do? They are  
9       dedicated to provide abstinence-only education as well as  
10      for active -- sexually active -- people contraception,  
11      education and so for the prevention of HIV/AIDS and  
12      sexually transmitted infections as well as life skills  
13      lessons. So the ability for a program to offer three of  
14      six life skill model trainings, things like financial  
15      literacy, things like healthy relationships to prevent  
16      teen violence. Things like parent and child relationship  
17      building, career building. Really focusing young people  
18      on things other than just sex education, but really  
19      building healthy adults.

20              The Chairman's side-by-side really focuses on how do  
21      you build healthy adults and give them the appropriate  
22      tools to grow into healthy adults without a singular  
23      focus on sexual activity.

24              Senator Ensign. Do you know what the National Teen  
25      Pregnancy Prevention Resource Center is? I mean, that is

1       what it says at the bottom of the bill. It says,  
2       "Including the National Teen Pregnancy Prevention  
3       Resource Center"; do you know what that is?

4             Ms. Henry-Spires. It would create one. It would  
5       create one so that people --

6             Senator Ensign. Is that a Government or is that a  
7       private?

8             Ms. Henry-Spires. It would be private. It would  
9       give the HHS the ability to contract and have a  
10       warehouse, a one-stop-shop where parents could go, kids  
11       could go to ask questions. It could be web-based. It  
12       really allows for the building of an evidence-based, a  
13       one-stop-shop to get this kind of information.

14            Senator Stabenow. Mr. Chairman?

15            The Chairman. Senator Stabenow.

16            Senator Stabenow. Thank you, Mr. Chairman.

17            I think it is important for the record to just  
18       indicate the organizations that oppose abstinence-only  
19       programming. American Association of School  
20       Administrators, the AMA, the American Medical  
21       Association, the American Academy of Pediatrics, the  
22       American Nurses Association, the American College of  
23       Obstetricians and Gynecologists, the American  
24       Psychological Association, the American Public Health  
25       Association, to name a few. And the reason for that is

1       because when this was in place nearly half of the states  
2       opted out of receiving these federal funds. Opted out of  
3       Section 510, choosing to leave federal dollars on the  
4       table because these programs were found not to be  
5       effective. They were ineffective and in some cases there  
6       were concerns about potential harm.

7               For example, in 2007, the Mathematica Policy  
8       Research Institute issued a congressionally mandated  
9       report that found these programs simply were not working.

10       They found that there was no difference in behavior  
11       between students who participated in these programs and  
12       students who did not. And so I believe that was the  
13       reason that the funding was no longer continued.

14               I think what the Chairman has proposed instead is in  
15       line with what nationally the medical organizations,  
16       educational organizations, and school boards and parents  
17       across the country have concluded.

18               The Chairman.     Senator Hatch?

19               Senator Hatch.     Well, as I brought up, a number of  
20       peer reviewed journals and have demonstrated that  
21       abstinence education effectively reduces teen pregnancy.

22               Now, we have been given \$50 million to that program.

23       What the distinguished Chairman's amendment does is give  
24       a total of \$50 million a year, but then dilutes that  
25       program for all of these others. Some of these other

1 matters I am not against. But I do not want to see  
2 abstinence condoned.

3 This Augby Poll in December 2003 found that 96  
4 percent of parents said they want teenagers to be taught  
5 that abstinence is best; 96 percent. Seventy-nine  
6 percent said they want young people taught that sex  
7 should be reserved for marriage or in an adult  
8 relationship leading to marriage.

9 In addition the poll showed that 93 percent of  
10 parents want teens taught that the younger the age an  
11 individual begins sexual activity, the more likely he or  
12 she is to be infected by STDs, sexually transmitted  
13 diseases, to have an abortion, or to give birth out of  
14 wedlock.

15 Now, we ought to work this out some way or other.  
16 What I do not want, I am not necessarily against a number  
17 of the things the distinguished Chairman has put in here,  
18 but I sure do not want the abstinence education to be  
19 short-changed. If we go with his amendment, how much of  
20 this money, \$50 million a year is going to go for  
21 abstinence education?

22 Ms. Henry-Spires. Well, to your point, Senator  
23 Hatch, if abstinence-only education has been peer  
24 reviewed and found to be effective, then it would be a  
25 fair competitor for 50 million dollar pot. It would have

1 just as much an ability to be funded as any other model.

2 This model does not exclude abstinence-only funding.

3 It just says it must be an evidence-based model. There  
4 must be some peer review journal, some proof of its  
5 evidence-base.

6 Senator Hatch. I understand.

7 Ms. Henry-Spires. And it also states that it must  
8 be medically accurate and complete. Those are the only  
9 two requirements for funding under the first pot of  
10 money.

11 Additionally, just to the question that you have  
12 around would the funds be diluted. There is 50 million  
13 dollars to evidence-based models. There is also 25  
14 million dollars to fund innovative strategies as well as  
15 to ensure that the smaller states that were really  
16 severely under funded under the old program for  
17 abstinence only receive a floor of funding of at least  
18 \$250,000.

19 There were states like the Chairman's state that  
20 were trying to do these programs on less than \$200,000  
21 for an entire state. So we at least set a floor able any  
22 model that can fit the evidence-based criteria to be able  
23 to compete for the dollars and then set up an innovative  
24 pot for program models that may be more anecdotally  
25 successful, but that need some more evaluation. They can

1 still be funded competitively. So there are lots of  
2 places where an abstinence-only program that you have  
3 described that is peer reviewed could fit in, in the  
4 Chairman's proposal.

5 The Chairman. I think we know where we are in  
6 this. Let us vote on it. The first vote will be on  
7 Senator Hatch's amendment, number C-10. The second vote  
8 will be on the Chairman's side-by-side.

9 The Clerk will call the roll on the Hatch amendment.

10 The Clerk. Mr. Rockefeller?

11 The Chairman. No by proxy.

12 The Clerk. Mr. Conrad?

13 Senator Conrad. Pass.

14 The Clerk. Mr. Bingaman?

15 The Chairman. No by proxy.

16 The Clerk. Mr. Kerry?

17 The Chairman. No by proxy.

18 The Clerk. Mrs. Lincoln?

19 Senator Lincoln. Pass.

20 The Clerk. Mr. Wyden?

21 The Chairman. No by proxy.

22 The Clerk. Mr. Schumer?

23 The Chairman. No by proxy.

24 The Clerk. Ms. Stabenow?

25 Senator Stabenow. No.

1           The Clerk.    Ms. Cantwell?  
2           Senator Cantwell.   No.  
3           The Clerk.    Mr. Nelson?  
4           The Chairman.   No by proxy.  
5           The Clerk.    Mr. Menendez?  
6           Senator Menendez.   No.  
7           The Clerk.    Mr. Carper?  
8           Senator Carper.    No.  
9           The Clerk.    Mr. Grassley?  
10          Senator Grassley.   Aye.  
11          The Clerk.    Mr. Hatch?  
12          Senator Hatch.    Aye.  
13          The Clerk.    Ms. Snowe?  
14          Senator Snowe.    Aye.  
15          The Clerk.    Mr. Kyl?  
16          Senator Kyl.    Aye.  
17          The Clerk.    Mr. Bunning?  
18          Senator Bunning.   Aye.  
19          The Clerk.    Mr. Crapo?  
20          Senator Grassley.   Aye by proxy.  
21          The Clerk.    Mr. Roberts?  
22          Senator Grassley.   Aye by proxy.  
23          The Clerk.    Mr. Ensign?  
24          Senator Ensign.    Aye.  
25          The Clerk.    Mr. Enzi?

1 Senator Grassley. Aye by proxy.  
2 The Clerk. Mr. Cornyn?  
3 Senator Grassley. Aye by proxy.  
4 The Clerk. Mr. Chairman?  
5 The Chairman. No. Senator Lincoln?  
6 The Clerk. Mrs. Lincoln?  
7 Senator Lincoln. Aye.  
8 The Clerk. Mr. Conrad?  
9 Senator Conrad. Aye.  
10 The Chairman. The clerk will tally the vote.  
11 The Clerk. Mr. Chairman, the final tally is 12  
12 ayes and 11 nays.  
13 The Chairman. The amendment carries.  
14 The second vote now on the Chairman's side-by-side.  
15 The Clerk. Mr. Rockefeller?  
16 The Chairman. Aye by proxy.  
17 The Clerk. Mr. Conrad?  
18 Senator Conrad. Aye.  
19 The Clerk. Mr. Bingaman?  
20 The Chairman. Aye by proxy.  
21 The Clerk. Mr. Kerry?  
22 The Chairman. Aye by proxy.  
23 The Clerk. Mrs. Lincoln?  
24 Senator Lincoln. Aye.  
25 The Clerk. Mr. Wyden?

1           The Chairman.    Aye by proxy.  
2           The Clerk.     Mr. Schumer?  
3           The Chairman.    Aye by proxy.  
4           The Clerk.     Ms. Stabenow?  
5           Senator Stabenow.   Aye.  
6           The Clerk.     Ms. Cantwell?  
7           Senator Cantwell.   Aye.  
8           The Clerk.     Mr. Nelson?  
9           The Chairman.    Aye by proxy.  
10          The Clerk.     Mr. Menendez?  
11          Senator Menendez.   Aye.  
12          The Clerk.     Mr. Carper?  
13          Senator Carper.    Aye.  
14          The Clerk.     Mr. Grassley?  
15          Senator Grassley.   No.  
16          The Clerk.     Mr. Hatch?  
17          Senator Hatch.    No.  
18          The Clerk.     Ms. Snowe?  
19          Senator Snowe.    Aye.  
20          The Clerk.     Mr. Kyl?  
21          Senator Kyl.     No.  
22          The Clerk.     Mr. Bunning?  
23          Senator Bunning.   No.  
24          The Clerk.     Mr. Crapo?  
25          Senator Grassley.   No by proxy.

1           The Clerk.    Mr. Roberts?

2           Senator Grassley.   No by proxy.

3           The Clerk.    Mr. Ensign?

4           Senator Ensign.   No.

5           The Clerk.    Mr. Enzi?

6           Senator Grassley.   No by proxy.

7           The Clerk.    Mr. Cornyn?

8           Senator Grassley.   No by proxy.

9           The Chairman.   Mr. Chairman?

10          The Chairman.   Aye.  The clerk will tally the vote.

11          The Clerk.    Mr. Chairman, the final tally is 14  
12          ayes and 9 nays.

13          The Chairman.   The amendment passes.  So they both  
14          pass.  That is not unusual in these kinds of situations.  
15          When we get to 10 o'clock things start to happen.

16          Senator Ensign.   Mr. Chairman, I have an amendment  
17          on the healthy behaviors that I just wanted to get your  
18          encouragement.  We have been working with Senator Crapo  
19          on it.  We think we have worked out language if we could  
20          just get you to help maybe nudge CBO along.  Because  
21          obviously we do not have a score it would be real non-  
22          germane and we think it is a very important amendment to  
23          debate and stuff.  It is just not ready or otherwise I  
24          would offer it tonight.

25          The Chairman.   Okay.  I appreciate you raising

1 that, let me see what we can do.

2 Senator Grassley. Can I go ahead?

3 The Chairman. Yes, Senator Grassley.

4 Senator Grassley. This is modified amendment C-15.

5 Last week I offered an amendment to have a state opt out  
6 of the individual mandate. Senator Wyden raised the  
7 question that he thought that maybe his amendment covered  
8 what I was trying to accomplish, so I asked it to be laid  
9 aside. So now we are at a point where I think that after  
10 looking at the situation that Senator Wyden brought up  
11 and visiting with various staff people, I think that  
12 Senator Wyden's approach will not take care of my  
13 intended goal.

14 Now the Chairman's mark achieves 94 percent health  
15 insurance coverage by the year 2019. That is a  
16 commendable goal. It achieves these coverage numbers for  
17 two main reasons, about 750 billion dollars in exchange  
18 subsidies and Medicaid spending, and a strict individual  
19 mandate with fines in the neighborhood of \$2,000.

20 One of the reasons that I could not support that  
21 Chairman's market is because I believe it spends too  
22 much. But another reason and maybe more important is  
23 that I did not think an intrusive individual mandate  
24 enforced by the Internal Revenue Service was the right  
25 approach to getting people covered.

1           But I think if you ask CBO they would tell you it is  
2 virtually impossible to cover 94 percent of the  
3 population or more without a strict federal requirement  
4 for every American to buy insurance. So I accept that if  
5 a state opts out of the individual mandate because they  
6 feel it is too intrusive, or not the right approach for  
7 residents of that state, the number of people buying  
8 insurance may decline. But I do not think that a state  
9 should be prohibited from opting out of an individual  
10 mandate just because a state cannot achieve near  
11 universal coverage.

12           In Iowa, for instance, more than 90 percent of the  
13 population already has coverage. That, of course, is not  
14 perfect, but it is one of the highest insured rates in  
15 the country. But if Iowa wanted to look at some  
16 alternative to the individual mandate that improved the  
17 state's coverage even more or maybe did not achieve the  
18 94 percent in the Chairman's mark, I think my state or  
19 any state ought to be able to do that.

20           So my modified amendment would make three changes to  
21 Senator Wyden's original opt-out proposal. Number one,  
22 it would explicitly say that a state can choose to opt  
23 out of the individual mandate.

24           Number two, it would say that states need to have a  
25 plan, quote "to improve health insurance coverage" end of

1 quote.

2 And, three, the state would receive a proportional  
3 amount of federal subsidies based on the improved level  
4 of coverage. This amendment would build on the  
5 flexibility introduced by Senator Wyden and make it clear  
6 that a state can opt out of the individual mandate and  
7 choose alternative mechanisms to improve coverage.

8 So I hope we will not try to fool ourselves into  
9 thinking that Washington always knows best. I am sure  
10 there is more than one way to do this. So let us make  
11 sure that we do not subject citizens to a strict new  
12 federal requirement and costly fines if we do not have  
13 to. That is the amendment, Mr. Chairman.

14 The Chairman. Is there further discussion?

15 Several points here. First of all, it is minor but  
16 not so minor amendment. It incorrectly states a penalty  
17 for a family. It does not bridge coverage that is \$3800.

18 The modification lowers that maximum amount to 1900.

19 Senator Grassley. I just in my comments, near 2000  
20 roughly.

21 The Chairman. Okay. Thank you.

22 Second, as we discussed the first time around, the  
23 modification already includes a process for a state to  
24 opt out of all the requirements of the mark. So this  
25 amendment is a bit redundant.

1           But third the amendment allows a state to opt out of  
2 the personal responsibility requirement and would be  
3 eligible to receive the same amount of federal financial  
4 assistance. But does not require the state to achieve  
5 the same coverage level. So they would be giving the  
6 state the same amount of assistance without the state  
7 achieving the same level of coverage. I think that is  
8 not good policy.

9           In addition I oppose the amendment because the  
10 offset eliminates assistance for middle-class families.

11           Senator Grassley. Can I correct that point?

12           The Chairman. Yes.

13           Senator Grassley. The state -- pardon me -- a  
14 state would not get, as you said, the same amount of  
15 money. It would get a proportional amount according to  
16 the number -- the higher level of people that are covered  
17 under the way the state wanted to do it.

18           The Chairman. Well, the net effect of this is the  
19 states would be getting, as I understand it, funds  
20 without having the requirement to keep the same coverage.

21           Senator Grassley. Yeah. But they would not get  
22 the same amount of money that they would otherwise get if  
23 the same number of people were getting the federal  
24 subsidy without the opt out.

25           The Chairman. And so how do you calculate the

1 proportional amount of the funds? How does that get  
2 calculated?

3 Senator Grassley. It would be calculated in  
4 exactly the number of people that have come to  
5 approximating what you mandate in your mark for coverage  
6 like on a national average 95 percent, I guess.

7 That may not be the way to say it. Just wait a  
8 minute. Yeah, my staff says that I am right the way that  
9 I said it, but it would be worked out in a budget-neutral  
10 way.

11 The Chairman. Yes, Senator Wyden.

12 Senator Wyden. Thank you, Mr. Chairman. I was out  
13 of the room and may have missed a part of this. But what  
14 I think I would like counsel to do is to compare the  
15 Grassley amendment with the amendment that is now in the  
16 mark that I authored. And Senator Grassley, let me give  
17 you my sense of what we were trying to do and then we  
18 will see what in addition to what is in the mark you are  
19 trying to do.

20 What I sought to do in my state waiver amendment is  
21 to give the states the maximum flexibility in terms of  
22 trying to meet the coverage requirements in the law. I  
23 think it was relevant a couple of days ago. If anything,  
24 it is more relevant given the reports in the last couple  
25 of days that states, for example, are trying to get out

1 from under the individual mandate.

2 Now, counsel, as I understood your response to my  
3 earlier question, you believe that under what is in the  
4 mark now, it would be possible for a state to go about a  
5 variety of different approaches including not having an  
6 individual mandate if they complied with the coverage  
7 requirements in our proposal; is that correct?

8 Ms. Fontenot. That is correct.

9 The Chairman. Senator, can you speak up? I have a  
10 hard time hearing you.

11 Senator Wyden. Okay.

12 Ms. Fontenot. That is correct. What is currently  
13 contained in the modification of the mark would allow a  
14 state to waive the personal responsibility requirement  
15 and use some other mechanism, but would require them to  
16 obtain the same level of coverage. And I believe what  
17 Senator Grassley's modification is doing is to strike  
18 that requirement that they achieve the same level of  
19 coverage.

20 Senator Wyden. So is that working now, Mr.  
21 Chairman? I cannot tell.

22 The Chairman. I do not think your microphone  
23 works.

24 Senator Wyden. All right. Here we go. So,  
25 counsel, what I think you have said is that instead of

1 being required to meet the general coverage requirements  
2 in the proposal, states could essentially waive them and  
3 if that is the case, what would replace what we have in  
4 the bill?

5 Ms. Fontenot. There would be no required level of  
6 coverage that the states would have to obtain.

7 Senator Wyden. So there would be no required  
8 coverage. What would the states use the money for?

9 Ms. Fontenot. Well, I believe what Senator  
10 Grassley is proposing is that anyone who is income  
11 eligible and obtains coverage under the state's new  
12 mechanism would still be able to get the tax credit, but  
13 that the states would not have to achieve any particular  
14 level of coverage.

15 Senator Wyden. Okay. I would just like to say to  
16 my friend from Iowa because he and I have worked often on  
17 this, I will continue to work with you. Because I think  
18 the general objective of giving the states the maximum  
19 amount of flexibility to meet the coverage requirements  
20 in this proposal is a sensible idea. I am prepared to  
21 let the states have that kind of running room including  
22 the freedom to get out from under the individual mandate.

23 But if counsel has told us that a state would not have  
24 to meet any requirements for coverage at all, I think  
25 that is just more than this Senator could accept.

1           But I want the Senator from Iowa to know that I am  
2 going to continue to work with him. I think the Senator  
3 from Iowa and I agree that clearly the most contentious  
4 part of this debate is the individual mandate. We ought  
5 to stay at it until this issue is addressed. And in my  
6 view, addressed in a bipartisan way. But to do this in a  
7 fashion that would have no requirement with respect to  
8 coverage at all is a bit too far.

9           Mr. Chairman, thank you.

10          The Chairman. Let me ask Ms. Fontenot, is it not  
11 true that if this amendment were to pass that fewer  
12 people would be covered?

13          Ms. Fontenot. I guess it depends on what mechanism  
14 the state picks to replace the personal responsibility  
15 requirement. It is true that CBO has said that it is  
16 very difficult, if not impossible, to achieve the same  
17 levels of coverage without having a personal  
18 responsibility requirement.

19          The Chairman. Well, I asked that because I  
20 understand the amendment, at least the description that I  
21 am reading, the amendment would strike the requirement  
22 that states must, quote, "Provide coverage to the same  
23 insured" and replace it with the language, "improves  
24 coverage."

25          Ms. Fontenot. Right.

1           The Chairman.   That is a lot of discretion.

2           Ms. Fontenot.   That is right.  I mean, there would  
3 be no particular target.  They would just have to cover  
4 some --

5           [Simultaneous conversation.]

6           The Chairman.   And some states would probably have  
7 a lower standard.

8           Ms. Fontenot.   Yes.

9           The Chairman.   So in all likelihood the probability  
10 is it would probably increase the number of uninsured?  I  
11 mean, the coverage would not be as high as it would be.

12          Ms. Fontenot.   Would otherwise be.

13          The Chairman.   Would otherwise appear in the mark.

14          Ms. Fontenot.   Right.

15          Senator Grassley.  Mr. Chairman, that gets us back  
16 though to the problem that we had with what is in the  
17 mark.  And regardless of Senator Wyden's good intentions,  
18 the effect of the coverage requirement under the waiver  
19 that is in the mark would essentially require the  
20 mandate.  And that is the problem that I am trying to  
21 correct.

22          Ms. Fontenot.   I think to achieve -- again, it  
23 would depend on what the state implements.  But according  
24 to CBO to achieve the coverage levels that we have  
25 achieved would essentially require something like what

1 we've put in the mark.

2 The Chairman. All right. Let us vote.

3 Does the Senator want a roll call vote?

4 Senator Grassley. Yes, please.

5 The Chairman. All right. The Clerk will call the  
6 roll.

7 The Clerk will call the roll on the Grassley  
8 amendment.

9 The Clerk. Mr. Rockefeller?

10 The Chairman. No by proxy.

11 The Clerk. Mr. Conrad?

12 Senator Conrad. No.

13 The Clerk. Mr. Bingaman?

14 The Chairman. No by proxy.

15 The Clerk. Mr. Kerry?

16 The Chairman. No by proxy.

17 The Clerk. Mrs. Lincoln?

18 Senator Lincoln. No.

19 The Clerk. Mr. Wyden?

20 Senator Wyden. No.

21 The Clerk. Mr. Schumer?

22 Senator Schumer. No.

23 The Clerk. Ms. Stabenow?

24 Senator Stabenow. No.

25 The Clerk. Ms. Cantwell?

1 Senator Cantwell. No.  
2 The Clerk. Mr. Nelson?  
3 The Chairman. No by proxy.  
4 The Clerk. Mr. Menendez?  
5 Senator Menendez. No.  
6 The Clerk. Mr. Carper?  
7 Senator Carper. Pass.  
8 The Clerk. Mr. Grassley?  
9 Senator Grassley. Aye.  
10 The Clerk. Mr. Hatch?  
11 Senator Grassley. Aye by proxy.  
12 The Clerk. Ms. Snowe?  
13 Senator Snowe. Aye.  
14 The Clerk. Mr. Kyl?  
15 Senator Kyl. Aye.  
16 The Clerk. Mr. Bunning?  
17 Senator Bunning. Aye.  
18 The Clerk. Mr. Crapo?  
19 Senator Crapo. Aye.  
20 The Clerk. Mr. Roberts?  
21 Senator Grassley. Aye by proxy.  
22 The Clerk. Mr. Ensign?  
23 Senator Ensign. Aye.  
24 The Clerk. Mr. Enzi?  
25 Senator Grassley. Aye by proxy.

1           The Clerk.    Mr. Cornyn?

2           Senator Grassley.    Aye by proxy.

3           The Chairman.    Mr. Chairman?

4           The Chairman.    No.

5           The Clerk.    Mr. Carper?

6           Senator Carper.    No.

7           The Clerk.    Mr. Chairman, the final tally is 10  
8 ayes and 13 nays.

9           The Chairman.    The amendment fails.

10           What I would like to do tonight is see if we can  
11 wrap up all the coverage amendments. I do not want to  
12 take up any financing amendments tonight. We will defer  
13 those until tomorrow. But if we can finish up the  
14 coverage tonight, then we can leave earlier than we  
15 otherwise might.

16           Senator Kyl.    Mr. Chairman?

17           The Chairman.    Senator Kyl.

18           Senator Kyl.    If there are democrat amendments they  
19 certainly would have a precedence here. I have an  
20 amendment we are waiting for the score on it. But I  
21 would be happy to present it and talk about it.

22           The Chairman.    Well, that is generally what we do.

23           Mr. Menendez?

24           Senator Menendez.    Mr. Chairman, I have an  
25 amendment that I intend to offer and withdraw and speak

1 very briefly on it.

2 The Chairman. Sure.

3 Senator Menendez. It is C-11.

4 The Chairman. All right.

5 Senator Grassley. Senator, could I interrupt just  
6 for a second?

7 Senator Menendez. Yes.

8 Senator Grassley. To make a comment on what you  
9 just said. Now, some of our members are not here and we  
10 have got amendments in this area that we have to offer  
11 yet. And I do not know whether they are going to be here  
12 tonight or not.

13 The Chairman. I am sorry, which area?

14 Senator Grassley. Coverage. Yeah, before you will  
15 want to go to finance. So we have to have the right --

16 The Chairman. I am not going to close out  
17 amendments on coverage.

18 Senator Grassley. All right.

19 The Chairman. I just do not want to go to finance  
20 until tomorrow.

21 Senator Grassley. All right. Then we will have to  
22 have some amendments on coverage tomorrow.

23 The Chairman. All right. Whatever we get done  
24 tonight helps. Fine.

25 Senator Menendez. Sorry, you were speaking.

1           Senator Menendez.    Thanks, Mr. Chairman.  This is  
2   C-11.  And since I am going to withdraw it, I guess it  
3   will be distributed.

4           But as you know, Mr. Chairman, under your mark there  
5   is a separate young invincible policy that is available  
6   both for those who are 25 years or younger.  The plan  
7   would be for a catastrophic coverage only and would be  
8   exempt from having to meet minimum benefit standards.  I  
9   understand the idea behind the proposal is to keep  
10  premiums low enough for young adults to buy these plans  
11  and meet the individual insurance mandate.

12          The amendment that I am talking about and hope to  
13  work with you as we move to the floor, would allow women,  
14  for example, who get pregnant while enrolled in a young  
15  invincible plan to access maternity care and switch to a  
16  more comprehensive plan.

17          If one could imagine a woman enrolls in this young  
18  invincible plan as she is healthy, newly married, does  
19  not think she will need anything more than the bare bones  
20  plan.  But, as we all know, a life often has a different  
21  plan.  She becomes pregnant, the open enrollment period  
22  is seven months away so she is caught in a catastrophic  
23  coverage until she can officially switch to a  
24  comprehensive plan.  She is essentially without the  
25  coverage she needs for most of her pregnancy.  And that

1 is by way of one example.

2 It is an amendment that is supported by a number of  
3 groups including the American College of Obstetricians  
4 and Gynecologists, the Association of Maternal and Child  
5 Health Programs, the March of Dimes, and a whole host of  
6 others.

7 Maternity coverage provides women with access to  
8 prenatal and post-partum care which we know improves the  
9 health of both mothers and infants. Women who receive  
10 prenatal care more likely to have access to screening and  
11 diagnostic tests that can help to identify problems  
12 early. Services to manage developing and existing  
13 problems, education, counseling and referral to reduce  
14 risky behaviors.

15 The reason that I am not moving forward is because  
16 my amendment is unable to be scored by CBO because the  
17 young invincible plans were not part of their preliminary  
18 analysis, so they are unable to provide an estimate for  
19 what this amendment would mean in the context of that  
20 maternity care. And pursuant to the Chairman's rules  
21 about not being able to offer stuff that does not have a  
22 score I just wanted to put this out there. Hopefully  
23 when we do get a score on that section, that this can be  
24 addressed either in the merger or on the floor.

25 With that, Mr. Chairman, I withdraw the --

1           The Chairman.    I think it is a good idea.  I will  
2    just try to help get a score as soon as we can.

3           Senator Menendez.   Thank you.  I appreciate that.

4           The Chairman.    Other amendments.  Senator Kyl, you  
5    have one?

6           Senator Kyl.    Mr. Chairman, I can discuss this.  We  
7    are just waiting to get a score.  I can discuss it now  
8    and then we can hopefully have the score tomorrow and  
9    vote on it tomorrow.  I mean, whatever you want to do.

10          The Chairman.    That is all fine.  I just do not  
11    want to rehash the same arguments tomorrow again, all  
12    over again, after tonight.

13          And I am just curious, if we can have it tonight  
14    then vote --

15          Senator Kyl.    I have one amendment that I am  
16    waiting to get an offset for.  This amendment which I can  
17    discuss now or wait and get a score on.

18          The Chairman.    I am sorry, I misunderstood the  
19    other one.

20          Senator Kyl.    So there are two amendments.  One  
21    which I could discuss now and then maybe with just a very  
22    short discussion of it tomorrow when everybody is here.

23          The Chairman.    And the second one?

24          Senator Kyl.    The second one we will have an offset  
25    for tomorrow morning.  And I do not have an offset now.

1           The Chairman.    Are there any amendments on this  
2 side?  Coverage amendments?  Coverage amendments.  Any  
3 amendments on coverage?  Because we are getting close to  
4 closing out coverage.  We will not close it out tonight,  
5 but we will --

6           Participant.  I think Senator Cantwell has one,  
7 maybe.

8           Senator Cantwell.  Mr. Chairman?

9           The Chairman.  Senator Cantwell.

10          Senator Cantwell.  Mr. Chairman, if I could bring  
11 up Cantwell amendment number C-9.

12          The Chairman.  C-9.

13          Senator Cantwell.  Primary care, medical home  
14 coverage.

15          The Chairman.  Okay.

16          Senator Cantwell.  Mr. Chairman, as you know, and  
17 Committee members the northwest has been an area for  
18 innovative models for providing high quality and cost-  
19 effective care.  And one of these models is the direct  
20 primary care medical home.  Under this model patients  
21 have unlimited access to primary care medical home so  
22 that primary care doctors coordinate all of their health  
23 care needs and cover all their costs for preventive care  
24 with a set monthly fee of \$50 to \$80.

25          So the underlying mark of the Chairman requires

1 individuals to have coverage and we want to make sure  
2 that this type of innovative model would also be eligible  
3 as coverage provided under the plans required for  
4 individuals.

5 This would require the Secretary of DSHS to set up  
6 standards under which insurance coverage requirements in  
7 the mark can be met by having a direct primary medical  
8 home coverage and combined with non-primary care, wrap-  
9 around insurance. And it will require this coverage  
10 model be counted as a minimal, credible coverage plan  
11 before the coverage requirements in the mark take effect.

12 I know that my colleagues are considering many  
13 innovative ways to drive down costs. Small versions of  
14 this coverage model already exist in 29 states. Not as  
15 big as the scale that we have in the northwest, but those  
16 states include Arizona, Florida, Michigan, and New York,  
17 and Oregon, and Texas. And the combination of this  
18 direct primary care and insurance to cover all primary --  
19 non-primary care needs offers an excellent model for  
20 coverage at a very affordable price.

21 The cost savings of this model, direct primary care,  
22 can save businesses and individuals 20 to 50 percent on  
23 their comprehensive care coverage and so I hope that the  
24 underlying bill will allow this kind of innovation to  
25 take place.

1           Senator Ensign.   Mr. Chairman, is this amendment  
2 modified? We just do not have the language. Is it  
3 modified?

4           The Chairman.   Senator, is this modified?

5           Senator Cantwell.   Yes, it has been.

6           The Chairman.   It has been modified. Yes, we need  
7 language. I do not know where the language is. Do you  
8 have language, Senator?

9           Senator Cantwell.   We do.

10          The Chairman.   Can we distribute it?

11          Senator Cantwell.   Yes.

12          The Chairman.   Good.

13          Senator Cantwell.   Mr. Chairman, I am happy to hold  
14 off so members can see this. But given your request to  
15 have all coverage amendments tonight, we thought we would  
16 throw it up for consideration.

17          The Chairman.   My sense is though we really cannot  
18 -- it would be difficult to consider this and take action  
19 on it without seeing it and digesting it.

20          Senator Cantwell.   I am happy to set it aside, Mr.  
21 Chairman, for tomorrow or whatever you would like.

22          The Chairman.   Let me consult with -- Senator  
23 Grassley is not here. But are there -- the Senators have  
24 not had a chance to see this. It is going to be hard to  
25 get their reaction.

1 I frankly think we are going to have to defer this  
2 until tomorrow.

3 I think we are going to have to defer it to  
4 tomorrow.

5 Senator Cantwell, has this been scored; do you know?

6 Senator Cantwell. I know that our staffs have been  
7 working on this and we made suggested changes and the  
8 amendment is revenue neutral.

9 The Chairman. All right. And I see there is  
10 nodding affirmatively. Do you believe it is revenue  
11 neutral?

12 Ms. Fontenot. I believe that is correct.

13 The Chairman. Okay. We are at the stage where, I  
14 do not know, nobody is really ready. I do not think we  
15 can act on this tonight yet. We have to review it a bit  
16 more thoroughly.

17 Senator Cantwell. I am happy to set it aside for  
18 tomorrow, Mr. Chairman.

19 The Chairman. All right. The amendment is set  
20 aside.

21 Senator Kyl, are you ready yet?

22 Senator Kyl. Yes, as I said, I do not have the  
23 score here.

24 The Chairman. Well, go ahead because nobody has an  
25 amendment.

1 Senator Kyl. Okay. This is amendment number C-17.

2 Senator Conrad. Has that been modified?

3 Senator Kyl. No. This is as filed. It is  
4 amendment number C-17 and what it would do is increase  
5 the annual -- this relates to health savings accounts.  
6 It probably would have been better to follow -- we had an  
7 amendment earlier and directly follow that because some  
8 of the discussion would be similar.

9 But in any event, this amendment would increase the  
10 annual HSA contribution limits to equal the amount of the  
11 individual HDHP out-of-pocket maximum which is currently  
12 in the law. And let me explain what the positive effect  
13 of that would be.

14 Currently contributions to health savings accounts  
15 are limited annually under a formula specified in statute  
16 and they are adjusted annually for inflation by IRS.

17 Although some high deductible health plans cover 100  
18 percent of expenses after the deductible is met, many  
19 plans charge a co-insurance until a higher limit on out-  
20 of-pocket expenses is met. That might include  
21 deductibles, co-payments, and co-insurance. Out-of-  
22 pocket limits for high-deductible health plans are  
23 limited and they are adjusted annually for inflation but  
24 are higher than the contribution limits for health  
25 savings accounts.

1           My amendment would conform the two. It would allow  
2 individuals to contribute money to the health savings  
3 accounts equal to the amount of the out-of-pocket limits  
4 for the high-deductible health plans. What would this  
5 do? It would give chronically ill people a way of paying  
6 for all of their out-of-pocket expenses with tax-free  
7 dollars. That is the primary effect of it. And it would  
8 give everyone else the flexibility to save enough money  
9 to be prepared in the case of a serious medical event,  
10 but also have enough money to provide for routine medical  
11 expenses.

12           Obviously these are both very good results. It  
13 provides more personal responsibility for payment for  
14 medical care. It does not require taxpayers to support  
15 folks. It is common sense and I think it provides people  
16 with an incentive for future care.

17           Mr. Chairman, there are some general talking points  
18 on health savings accounts that I would like to discuss  
19 here. I am sensing that the Chairman would like to just  
20 perhaps get these amendments laid down so that when we  
21 have the score tomorrow we can discuss them in more  
22 detail. But that is what this amendment would do. I  
23 think it is a very good amendment.

24           The Chairman. Okay. Any discussion?

25           [No response.]

1           The Chairman.    We will wait for a score tomorrow?

2           Senator Kyl.    Yes.   Thank you Mr. Chairman.

3           Incidentally, Mr. Chairman, I know I said I would  
4   set in, but let me just get a little statistical  
5   information out for my colleagues to chew on over night.

6           There is kind of a sense that well these are just  
7   for the young, more wealthy, young folks that figure they  
8   do not have to buy insurance and so on.   We got some  
9   statistics which I think are very interesting.   Forty-six  
10   percent of people with health savings accounts in the  
11   year 2008 lived in low or middle income neighborhoods; 34  
12   percent lived in middle income neighborhoods; 53 percent  
13   of all individual market enrollees were aged 40 or older.

14          In other words, over half were over 40.

15          Small employers were one of the fastest growing  
16   markets for these high-deductible, health plan HSA  
17   products, rising 34 percent between the year 2008 and  
18   2009.   And according to a recently released Kaiser annual  
19   survey of employee health benefits, the average annual  
20   premium for a family with a high-deductible health plan  
21   with a health savings account is \$11,100 versus the  
22   average employer-sponsored family premium of \$13,375 for  
23   all plans.

24          I think the bottom line here is that there are a lot  
25   of different kind of folks who are using these plans,

1 they are growing in popularity. A lot of folks who do  
2 not have that much money live in a lower or lower middle-  
3 class neighborhoods. So it is kind of a myth to suggest  
4 that the folks that take advantage of these policies are  
5 young, rich folks. That just is not the case. And I  
6 think we want to do everything we can to preserve their  
7 effectiveness. And that could be enhanced with the  
8 amendment that I have offered.

9 Senator Conrad. Mr. Chairman.

10 The Chairman. Senator Conrad.

11 Senator Conrad. Mr. Chairman, might I ask the  
12 staff? It is my understanding that there is nothing in  
13 the Chairman's mark that changes HSA contribution levels  
14 as they are under current law.

15 Mr. Reed. That is correct.

16 Senator Conrad. So, for 2009, those limits are  
17 3,000 for individual coverage and 5,950 for family  
18 coverage?

19 Mr. Reeder. That is correct. Plus a \$1,000 catch-  
20 up if you are over 55.

21 Senator Conrad. For those over 55 a \$1,000 catch-  
22 up. So there is nothing in the Chairman's mark that  
23 alters those numbers?

24 Mr. Reeder. That is correct.

25 Senator Conrad. And as I understand it, Senator

1       Kyl would increase those numbers; is that correct?

2             Mr. Reeder.    That is correct.

3             Senator Conrad.   And he would make them as high as  
4       5,800 for a single and a 11,600 for a family in 2009?

5             Mr. Reeder.    Up to that amount.   As I read the  
6       amendment it would be dependent upon whatever the out-of-  
7       pocket limit was in the plan.

8             Senator Conrad.   Do you have any rough estimate of  
9       what that would cost?

10            Mr. Reeder.    We do not.

11            Senator Conrad.   Joint Tax?

12            Mr. Barthold.   We have not had an opportunity to  
13       estimate this yet, Senator Kyl, Senator Conrad.

14            The Chairman.   I might ask if they will get a score  
15       by tomorrow?  Do we know?  Will we try to get one?

16            Mr. Barthold.   We will do our best, sir.

17            The Chairman.   All right.  Thank you.

18            Senator Kyl.    The one fact that might make it --  
19       all those answers are exactly correct.  It is the equal  
20       amount to the individual's high deductible out-of-pocket  
21       maximum and that differs for different people.  So I  
22       suspect you can give some kind of a ballpark, but that  
23       does create a variable that you cannot probably know for  
24       certain.

25            The Chairman.   All right.  Well, we are kind of

1 reaching an actual stopping point here.

2 Senator Stabenow.

3 Senator Stabenow. Mr. Chairman, I just wanted to  
4 ask for some of us working on affordability issue which  
5 has been listed under coverage, we are not yet ready to  
6 offer something. So I would ask that we have the  
7 opportunity even if we go forward to financing to offer  
8 something at a later point?

9 The Chairman. Oh, yes, the coverage amendments  
10 will still be in order.

11 Senator Stabenow. Thank you.

12 The Chairman. The main point is I just do not want  
13 to take up financing amendments until tomorrow.

14 Senator Stabenow. Right.

15 The Chairman. And if we have coverage tonight,  
16 fine. But we will also have some more coverage tomorrow.

17 All right. Seeing no active interest here in  
18 amendments at this point --

19 The Senator would like a 15-minute break.

20 [Laughter.]

21 The Chairman. He can take it.

22 [Laughter.]

23 The Chairman. All right. We will recess until  
24 9:30 tomorrow.

25

1           [Whereupon, at 10:36 p.m., the session was recessed  
2           to be reconvened at 9:30 a.m., September 30, 2009.]  
3

# Barack Obama

October 14, 2008

Alan Morgan, Chief Executive Officer  
National Rural Health Association  
1108 K Street NW, Second Floor  
Washington, DC 20005

Dear Friends,

Thank you for the invitation to share a few thoughts with you during your Annual Rural Health Clinic Conference in Savannah this week. I'm sorry I can't be here with you, but I do want to wish you well and hope you have a productive conference.

I also want to applaud you and your Association for the important work you do on behalf of rural America. Rural Americans have been overlooked for too long, and that's one thing we're going to change in an Obama-Biden administration.

I don't have to tell you that rural America faces many challenges, and many opportunities as well. That's why I've proposed a comprehensive rural plan to address those challenges and take advantage of those opportunities by working with local leaders and empowering you to create positive, substantive change for your communities. We can revive rural economies, improve education, and bring broadband Internet access to everyone. But we must also make our healthcare system work if we really want rural areas to thrive for generations to come.

Affordable, accessible healthcare is essential to the 62 million Americans who call rural America home, and it is an important engine of the economy. In many rural communities, the hospital or health sector is the largest single employer, providing numerous employment opportunities..

My comprehensive plan will cover the uninsured by building on the existing health care system, and using existing providers, doctors and insurance plans. It will strengthen employer coverage, makes insurance companies accountable and ensure patient choice of doctor and care without interference from government, or insurance company bureaucrats. And I've laid out the steps we'll take to increase efficiency and lower costs by up to \$2,500 per year for the typical family. For more details on my plan, please go to [BarackObama.com/Healthcare](http://BarackObama.com/Healthcare)

However, I am also acutely aware that extending insurance coverage is a hollow victory if there are no facilities and providers available. That's why I will take concrete steps to address this geographic inequity. I will work to fix the historical disparity in Medicare and



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# Barack Obama

Letter from Senator Obama to NRHA – page 2 of 2

Medicaid reimbursement rates in which rural providers often get paid less than their urban counterparts when they perform the same procedure. I will create loan forgiveness and related types of incentive programs to help attract health care providers to rural areas. I will increase the federal capital available to build start up community health centers, many of which are in underserved rural areas. And I will also increase access to health care in rural areas by promoting the wider adoption of effective telecommunications and health information technologies. My administration will invest \$10 billion a year over the next five years to move the U.S. health care system toward broad adoption of standards-based electronic health information systems.

Finally, we must not forget our rural veterans who have served our country so bravely. The Obama-Biden administration will increase the number of Veterans Affairs (VA) centers serving our rural veterans. We will also fight efforts to weaken the VA by outsourcing critical competencies, while ensuring that we give the VA the tools and flexibility to contract with other health care providers in remote areas where there is inadequate access to a VA medical center or it is impractical to build one.

As your President, I will need the best information and counsel available. Organizations such as yours are an important source of the counsel and support needed to improve health care in rural America. I hope I can count on you and your 18,000 members to help me create a quality of life for rural America that is the envy of the rest of the world.

Sincerely,



Barack Obama



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