

2010 FEDERAL FUNDING SEMINAR

Energizing Small Businesses & Communities

Monday, August 9th Agenda

8:00 AM

Rooms 1,2, & 3: "Going Green" Forum

Under Secretary of Energy Kristina Johnson, USDA State Director Bobby Goode, & Bob Balzar of TVA, will discuss federal initiatives that promote job growth, energy and national security, and conservation. The discussion will focus on capitalizing on Tennessee's rising stature in the energy industry to develop and grow job creating opportunities.

10:00 AM

Room 1: Homeland Security, Sharon Phillips

"Procurement & Small Business Opportunities with DHS"

Room 2: Missile Defense Agency, Chad Rogers

"Doing Business with the MDA"

Room 3: Appalachian Regional Commission, Dan Hughes

"Grant Opportunities & Economic Development for Local Communities"

11:00 AM

Room 1: Volkswagen, Stefan Taegt Mayer

"VW Supplier Purchase Program"

Room 2: Raytheon, Judy Hardin

"Small Business Contracting"

Room 3: National Endowment for the Arts, Michael Griffin

"Grant Opportunities with NEA"

12:00 PM

Break for Lunch

1:00 PM

Room 1: Small Business Administration, Myra Fisher

"SBA Programs & Highlights" and

TN Economic & Community Development-BERO, Wisty Pender

"State Business Programs"

Room 2: Boeing, Brad Bruce

"Small Business Opportunities"

Room 3: Tennessee Housing Development Agency, Patricia Smith

"Housing Grants for Communities & Non-profits"



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2:00 PM

Room 1: U.S. Army Corps of Engineers, Valerie Carlton

“Army Corps Contracting How-To’s”

Room 2: U.S. Department of Energy, Freda Hopper

“Doing Business with the Department of Energy” and

BWXT Y-12, Gloria Mencer

“Socioeconomic Programs”

Room 3: U.S. Department of Health & Human Services, Cindy Whitt

“Grant Opportunities with the DHHS”

3:00 PM

Room 1: TN Small Business Development Centers, Gene Osekowsky

“Resources for Expanding your Business”

Room 2: U.S. House Appropriations, Jim Richards

“How-To’s and the Do’s & Don’ts of the Appropriations Process”

Room 3: U.S. Department of Justice, Daina Moran

“Grant Opportunities & Resources for Local Law Enforcement”

4:00 PM

Room 1: General Electric (GE) Aviation, Mike Kauffman

“Doing Business with GE Aviation”

Room 2: Economic Development Administration, Gil Patterson

“Building Communities through EDA Programs”

Room 3: Housing Assistance Council, Joe Belden

“Housing Grants & Opportunities for Communities”

6:30 PM

Opening Dinner & Welcome by Congressman Lincoln Davis

Special Guest Speakers: Chris Combs & Harry Ragsdale

“Procurement & Contracting Success Stories from a Small Business Perspective”



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Tuesday, August 10th Agenda

8:00 AM

Room 1: NASA, Lynn Garrison

“NASA Small Business Programs”

Room 2: Y-12/NNSA, Bill Klem

“Small Business & Procurement”

Room 3: The Foundation Center, JoAnne Kepics

“Grant Seeking Basics”



9:00 AM

Room 1: General Services Administration (GSA), Rebecca Vanover

“Doing Business with GSA”

Room 2: TN Commission on Children & Youth, Debrah Stafford

“Grant Programs Through TCCY”

Room 3: The Foundation Center, JoAnne Kepics

“Proposal Writing Basics”



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10:00 AM

Room 1: Oak Ridge National Laboratory (ORNL), Cassandra McGee Stuart

“ORNL Small Business Programs”

Room 2: FEMA, Annette Wright

“Doing Business with FEMA”

Room 3: USDA Rural Development, Faye Rodgers

“Grant Programs for Communities”



11:00 AM

Room 1: U.S. Department of State, Patricia Culbreth

“Doing Business with the State Department”

Room 2: Arnold Air Force Base, Jason Austin

“Small Business & Procurement”

Room 3: Teledyne Brown, Debbie Batson

“Doing Business with Teledyne Brown”

12:00 PM

Room 1: UT-Procurement Technical Assistance Centers, Joe Flynn

“Successful Business Contracting”

Room 2: U.S. Department of Housing & Community Development, Bill Dirl

“Housing & Community Grant Programs”

Room 3: U.S. Department of Labor, Connie Taylor

“Department of Labor Grant Programs”



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THANK YOU!!!

