

# Congress of the United States

Washington, DC 20515

March 3, 2010

Edward E. Whitacre, Jr.  
Chairman  
General Motors Corporation  
PO Box 33170  
Detroit, MI 48232-5170

Dear Chairman Whitacre,

We stand in support of the domestic auto industry and support your restructuring effort that will create a company that meets 21<sup>st</sup> Century consumers' needs. However, we are concerned about your treatment of the loyal General Motors dealerships that have stood by your brand for decades.

On December 16, 2009, President Obama signed into law the Consolidated Appropriations Act for Fiscal Year 2010. The new law created an independent arbitration process between auto manufacturers and closed dealerships. The congressional intent was to give aggrieved dealerships a fair opportunity to reestablish their business.

It has come to our attention that wind-down dealerships, who have filed for arbitration and are awaiting a hearing, have had new franchises awarded by GM in their market area to other dealers. It is clear this action attempts to avoid the intent of the law and that GM may not be entering the arbitration process with an open mind.

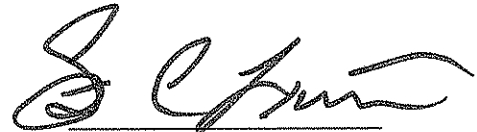
We are concerned about the consequences of your actions. A wind-down dealership could be reinstated by an independent arbiter based upon the criteria of the law. However, in many cases, the wind-down dealer would be prevented from reopening because of the establishment of a new franchise in the market area.

We respectfully ask that you stop awarding new franchises in market areas that have existing dealerships undergoing the arbitration process. Dealerships deserve a good faith effort entering the arbitration process.

Sincerely,



Pete Hoekstra  
Member of Congress



Steve LaTourette  
Member of Congress