



The Science and Technology Directorate at the Department of Homeland Security invests in scientific research leading to the development of new and innovative technologies to enhance the mission capabilities of its customers, including the 22 components of DHS and First Responders across the country at the Federal, state, county, city, tribal, and territorial levels, and in the private sector. The S&T web site is <http://www.dhs.gov/files/scitech.shtm>

Here are answers to some common questions about doing business with the S&T Directorate:

### **“I have a product or service that I want to sell to DHS NOW!”**

The S&T Directorate invests in research leading to the development of new technologies, not current acquisitions for DHS components. So if you **already have** technology products or services that are on the market and ready to go now, the DHS web site has the information you need to identify and bid on [current acquisition opportunities](http://www.dhs.gov/xopnbiz/opportunities/gc_1228921428874.shtm). ([http://www.dhs.gov/xopnbiz/opportunities/gc\\_1228921428874.shtm](http://www.dhs.gov/xopnbiz/opportunities/gc_1228921428874.shtm)) You'll always find the current opportunities at <http://www.fedbizopps.gov>.

### **“I’ve never sold anything to the government before. How do I start?”**

Everything you need to know about getting started doing business with the Department of Homeland Security is available [here](http://www.dhs.gov/xopnbiz/opportunities/gc_1228921428874.shtm) ([http://www.dhs.gov/xopnbiz/opportunities/gc\\_1228921428874.shtm](http://www.dhs.gov/xopnbiz/opportunities/gc_1228921428874.shtm)) on the main DHS web site. Note that if you have never done business with the government before, you **MUST** register in the [Central Contractor Registration](https://www.bpn.gov/ccr) (<https://www.bpn.gov/ccr>). This site will also lead you thru the process of getting a DUNS number if you don't already have one.

### **“I’m a small business. Is there extra help for me?”**

If you are a small business, additional assistance is available to you. Please contact:

- **Trish Wyatt** ([patricia.wyatt@dhs.gov](mailto:patricia.wyatt@dhs.gov))  
Office of Procurement Operations  
Room 3051, 7th and D Street, SW  
(202) 447-5578
- **Faye Jones** ([faye.jones@dhs.gov](mailto:faye.jones@dhs.gov))  
Office of Procurement Operations  
Room 3051, 7th & D Street, SW  
(202) 447-5572

### **“I have a great new invention or idea that will help DHS!”**

If you are an inventor or developer with a great idea, or a current technology that needs further development, your first step is to find out if the Department is looking for what you have. Check out the [‘High Priority Technology Needs’](http://www.dhs.gov/xlibrary/assets/High_Priority_Technology_Needs.pdf) book. ([http://www.dhs.gov/xlibrary/assets/High\\_Priority\\_Technology\\_Needs.pdf](http://www.dhs.gov/xlibrary/assets/High_Priority_Technology_Needs.pdf)) It is published every year and it identifies broad areas for which the Directorate seeks answers. Read this publication FIRST.

### **“I have a great idea and I notice it meets a specific need that is listed in the High Priority Technology Needs”**

There are several ways to go now. We recommend you first look at our broad agency announcement or [BAA](https://baa.st.dhs.gov). There are other solicitations at this site as well. Check out: <https://baa.st.dhs.gov>.

If you are a small business you should learn all you can about the DHS Small Business Innovation Research (SBIR) program, visit <https://www.sbir.dhs.gov> or email [STSBIR.Program@dhs.gov](mailto:STSBIR.Program@dhs.gov)

**“I’m a First Responder and I’ve got a great idea for my colleagues. But frankly, it’s not quite ready yet. Any hope for me?”**

You bet. [TechSolutions](http://www.dhs.gov/techsolutions) operates just for you, and is funded to develop prototypes quickly and economically. Visit (<http://www.dhs.gov/techsolutions>) to learn more and to apply.

**“I think I’ve got exactly the right technology for something in ‘High Priority Technology Needs’ right now! How do I get someone to look at it, and perhaps test it, to see if I’m right?”**

The [Commercialization pages](http://www.dhs.gov/xabout/structure/gc_1234194479267.shtm) on the DHS website ([http://www.dhs.gov/xabout/structure/gc\\_1234194479267.shtm](http://www.dhs.gov/xabout/structure/gc_1234194479267.shtm)) offer several programs and a number of publications that will get you started. Email the Commercialization Office at [SandT\\_Commercialization@hq.dhs.gov](mailto:SandT_Commercialization@hq.dhs.gov).

**“I’ve got a great idea, but the BAA just isn’t right for me. Can I submit an unsolicited proposal?”**

You can. Email is preferred: [unsolicited.proposal@dhs.gov](mailto:unsolicited.proposal@dhs.gov). A hard copy can be sent to:

Diane Osterhus  
Department of Homeland Security  
Office of Procurement Operations  
245 Murray Lane, SW Bldg 410, Mail Stop 0115  
Washington, DC 20528  
Phone: 202-447-5606

**“Is there anything else I should know about technologies for homeland security?”**

As you develop your product you’ll want to check out the provisions of the [SAFETY Act](http://www.safetyact.gov) too. (<http://www.safetyact.gov>). The SAFETY Act offers liability protection for certain products and services if they are used to support the homeland security mission. Check it out.

**“I have a question you didn’t answer!”**

We hope this has made it easier for you to start doing business with the Science and Technology Directorate at DHS. The staff of the Corporate Communications Division at the Science and Technology Directorate is always willing to help wherever we can. Just give us a call on 202-254-6006....and follow us on Twitter @dhsscitech!

Dan Dayton  
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Science and Technology Directorate  
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