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United States Senate

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August 19, 2008

Dr. Frank Appel, Chairman Deutsche Post World Net Charles-de-Gaulle-Str. 20 53113 Bonn Germany

Dear Dr. Appel:

I am in receipt of your letter regarding the proposed agreement between DHL Express US (DHL) and UPS. While I appreciate your timely response, I must again urge you to meet with the affected community prior to execution of the proposed contract, since it, as you acknowledge in your letter, "will cause severe hardships to many families in Wilmington and Ohio."

It is very important that you hear first-hand the concerns of the local stakeholders in this matter before any final decisions are made. Although you state that the decision is "unavoidable and irreversible," you have not met with those directly affected by your decision, and you have not taken into account the very important views of the local stakeholders in the matter. Now, before any "irreversible" decision is made – is the time to visit this community, not after-the-fact as suggested in your letter.

I understand that you have had communications with many elected officials in Ohio, and I am sure you found such dialogue informative. However, thousands of citizens stand to be severely impacted by your decision and as such, I again urge you to schedule a forum before any final contractual agreement is executed and allow local community members to share with you directly their concerns.

Thank you for your consideration on this matter.

Sincerely,

United States Senator