Congress of the United States House of Representatives

Washington, DC 20515

May 4, 2004

The Honorable Donald L. Evans Secretary Department of Commerce 1401 Constitution Avenue, NW Washington, D.C. 20230

Dear Mr. Secretary:

The U.S. economy has been making strong gains in its overall level of growth, with historically low inflation, home ownership at record levels, and household consumption expanding. These economic gains have been due in large part to the ongoing expansion in the productivity of U.S. workers and businesses. We believe that one very positive aspect of this economic story has been the growing "insourcing" of jobs to the United States by companies based abroad.

American employment at U.S. subsidiaries of companies based abroad makes a vital contribution to the American economy. According to the most recent government data, they provide jobs to 6.4 million Americans, support \$350 billion in annual payroll and account for 22% of all U.S. exports. It is worth noting that 34% of these jobs are in the manufacturing sector - more than double the proportion of manufacturing jobs at all U.S. companies.

The fundamental truth of market-based trade and investment policies is that they provide benefits to all parties involved. Economic isolationists argue that American investment abroad hurts our economy. They are wrong. Productive, profitable, competitive companies that are global leaders create and maintain the best, longest lasting job opportunities for Americans.

As you take the message to the American people that our well-being is built on our economic dynamism, openness, competitiveness and skilled people, we encourage you to continue highlighting the many benefits of foreign-based companies choosing to "insource" work here in America.

Sincerely,

David Dreier

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Insourcing letter to Secretary Evans List of signers (in order)

- 1. David Dreier
- 2. Wally Herger
- 3. Chris Cannon
- 4. James Greenwood
- 5. Tom Davis
- 6. Jim DeMint
- 7. George Radanovich
- 8. Charles Bass
- 9. John Linder
- 10. W. Todd Akin
- 11. Michael Oxley
- 12. Tom Cole
- 13. Mark Kennedy
- 14, C.L. "Butch" Otter
- 15. Donald Manzullo
- 16. Lee Terry
- 17. Jeb Hensarling
- 18. Ric Keller
- 19. Michael Simpson
- 20. Ron Lewis
- 21. Sam Graves
- 22. Jeb Bradley
- 23. Dan Burton
- 24. Marsha Blackburn
- 25. Ed Schrock
- 26. Ernest Istook
- 27. Vernon Ehlers
- 28. Lamar Smith
- 29. John Boozman
- 30. Sam Johnson
- 31. John Kline
- 32. Pete Sessions
- 33. Jim Kolbe
- 34. Phil Crane
- 35. John Doolittle
- 36 Ken Calvert
- 37. John Shimkus